# ALWAYS THERE FOR YOU





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Guided in its operations by its mission of standing by our exporters and its responsibility stemming from its strategic importance throughout Turkey's transformation process, Turk Eximbank offers the credits and insurance services needed by our companies engaged in exports or in the production of FC-earning services at the most appropriate terms, and lends them strong support in international competition in a bid to consistently increase exports.

Turk Eximbank will continue to increase its sustainable financing support quantitatively and qualitatively, and to stand by our exporters, while taking its vision of contributing value to the national economy further.

While they represent our country all over the world, our exporters feel the confidence of having Turk Eximbank by their side, and Turk Eximbank feels proud of this.

#### **COMPLIANCE OPINION**



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## CONVENIENCE TRANSLATION INTO ENGLISH OF INDEPENDENT AUDITOR'S REPORT ON THE BOARD OF DIRECTORS' ANNUAL REPORT ORIGINALLY ISSUED IN TURKISH

To the Shareholders of Türkiye İhracat Kredi Bankası Anonim Şirketi

#### **Opinion**

We have audited the annual report of Türkiye İhracat Kredi Bankası Anonim Şirketi (the "Bank") for the period between 1 January 2019 and 31 December 2019, since we have audited the complete set unconsolidated financial statements for this period.

In our opinion, the unconsolidated financial information included in the annual report and the analysis of the Board of Directors by using the information included in the audited unconsolidated financial statements regarding the position of the Bank are consistent, in all material respects, with the audited complete set of unconsolidated financial statements and information obtained during the audit and provides a fair presentation.

#### **Basis for Opinion**

We conducted our audit in accordance with "Regulation on Independent Audit of the Banks" published in the Official Gazette No.29314 dated 2 April 2015 by Banking Regulation and Supervision Agency ("BRSA Auditing Regulation") and Standards on Auditing which is a component of the Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA") ("Standards on Auditing issued by POA"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Annual Report* section of our report. We declare that we are independent of the Bank in accordance with the Code of Ethics for Auditors issued by POA (POA's Code of Ethics) and the ethical requirements in the regulations issued by POA that are relevant to audit of financial statements, and we have fulfilled our other ethical responsibilities in accordance with the POA's Code of Ethics and regulations. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Auditor's Opinion on Complete Set of Unconsolidated Financial Statements

We have expressed an unqualified opinion on the complete set of unconsolidated financial statements of the Bank for the period between 1 January 2019 and 31 December 2019 on 28 February 2020.

#### Board of Directors' Responsibility for the Annual Report

In accordance with the Articles 514 and 516 of the Turkish Commercial Code numbered 6102 ("TCC") and Regulation on the Principles and Procedures Concerning the Preparation of and Publishing Annual Reports by the Bank ("Regulation") published in the Official Gazette dated 1 November 2006 and Numbered 26333, the Bank's management is responsible for the following regarding the annual report:

- a) The Bank's management prepares its annual report within the first three months following the date of statement of financial position and submits it to the general assembly.
- b) The Bank's management prepares its annual report in such a way that it reflects the operations of the year and the unconsolidated financial position of the Bank accurately, completely, directly, true and fairly in all respects. In this report, the financial position is assessed in accordance with the Bank's unconsolidated financial statements. The annual report shall also clearly indicates the details about the Bank's development and risks that might be encountered. The assessment of the Board of Directors on these matters is included in the report.

c) The annual report also includes the matters below:

- Significant events occurred in the Bank after the reporting period,
- The Bank's research and development activities.
- Financial benefits such as wages, premiums and bonuses paid to board members and key management personnel, appropriations, travel, accommodation and representation expenses, benefits in cash and kind, insurance and similar guarantees.

When preparing the annual report, the Board of Directors also considers the secondary legislation arrangements issued by the Ministry of Trade and related institutions.

#### Auditor's Responsibility for the Audit of the Annual Report

Our objective is to express an opinion on whether the unconsolidated financial information included in the annual report in accordance with the TCC and the Regulation, and analysis of the Board of Directors by using the information included in the audited unconsolidated financial statements regarding the position of the Bank are consistent with the audited unconsolidated financial statements of the Bank and the information obtained during the audit and give a true and fair view and form a report that includes this opinion.

We conducted our audit in accordance with BRSA Auditing Regulation and Standards on Auditing issued by POA. Those standards require compliance with ethical requirements and planning of audit to obtain reasonable assurance on whether the unconsolidated financial information included in the annual report and analysis of the Board of Directors by using the information included in the audited unconsolidated financial statements regarding the position of the Bank are consistent with the unconsolidated financial statements and the information obtained during the audit and provides a fair presentation.

KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of KPMG International Cooperative

Partner 2020 28 February 2020 Istanbul, Turkey

#### **CORPORATE PROFILE**

TURK EXIMBANK IS
THE OFFICIAL EXPORT
CREDIT AGENCY IN
TURKEY, AND COMBINES
CREDIT, INSURANCE AND
GUARANTEE SERVICES
UNDER A SINGLE ROOF.

Export Credit Bank of Turkey (Turk Eximbank) is the only official export credit agency in Turkey.

### HOLISTIC SERVICE

For more than 30 years, Turk
Eximbank has been accompanying
exporters and contractors in their
journeys, supporting the creation
of a more competitive, productive
and profitable export portfolio, and
contributing to the generation of stable
FC income by encouraging penetration
into new markets. Classified as a
Development and Investment Bank,
Turk Eximbank is the official export
credit agency in Turkey, and combines
credit, insurance and guarantee
services under a single roof.

In addition to domestic and international credit (buyer) programs, the Bank provides cash and non-cash financing to exporters through insurance and guarantee programs.

Domestic credits can be extended either directly by the Bank or by intermediary commercial banks in the form of pre-shipment credits disbursed in short-, medium- or long-term against export commitment before the exportation of goods and services and during the credit term. Companies are obliged to satisfy their export commitments during the credit term. In the post-shipment period, companies can also make use of the Bank's financing facilities by having their credit sales discounted. Short Term Export Credit Insurance insures short- and medium-term receivables

arising from commodity and service exports against commercial and/ or political risks. The Bank also provides insurance cover for short-term receivables arising from the domestic operations of exporters and group companies with the Domestic Receivables Insurance. Today the Bank insures exports to 238 countries with its insurance programs.

Turk Eximbank offers service with 20 branches and 12 liaison offices. Headquartered in İstanbul (Asian Side), the Bank has 20 units covering Central Anatolia, Marmara and Aegean Regional Directorates and İstanbul European Side, İstanbul Odakule, Gaziantep, Denizli, Bursa, Kayseri, Konya, Antalya, Adana, Gebze, Çorlu, Maltepe, Manisa, Mersin, Eskişehir, Trabzon and İskenderun branches, and 12 liaison offices in Samsun, Aegean Region Chamber of Industry, Aegean Exporters' Associations, İzmir Kemalpaşa, Aydın, Erzurum, Kahramanmaraş, Hatay, Çerkezköy, Sakarya, İstanbul Asian Side Organized Industrial Site and İnegöl.

Out of 740 employees on Turk Eximbank's payroll, 9 hold PhD, 257 master's degrees, 338 bachelor's degrees, 33 associate degrees and 252 of them are proficient in at least one foreign language.

#### SUSTAINABILITY AT TURK EXIMBANK

Turk Eximbank believes that sustainable exports is of the utmost importance in the rapidly changing world that is confronted with numerous issues from climate change to socioeconomic inequality. THE SUSTAINABILITY PRINCIPLES, ENVIRONMENTAL AND SOCIAL IMPACT POLICY, CLIMATE CHANGE ADAPTATION AND MITIGATION POLICY WERE APPROVED ON 06 SEPTEMBER 2019.

The Bank tackles all financial and non-financial risks associated with economic, environmental, social and managerial areas when carrying out its activities in this direction.

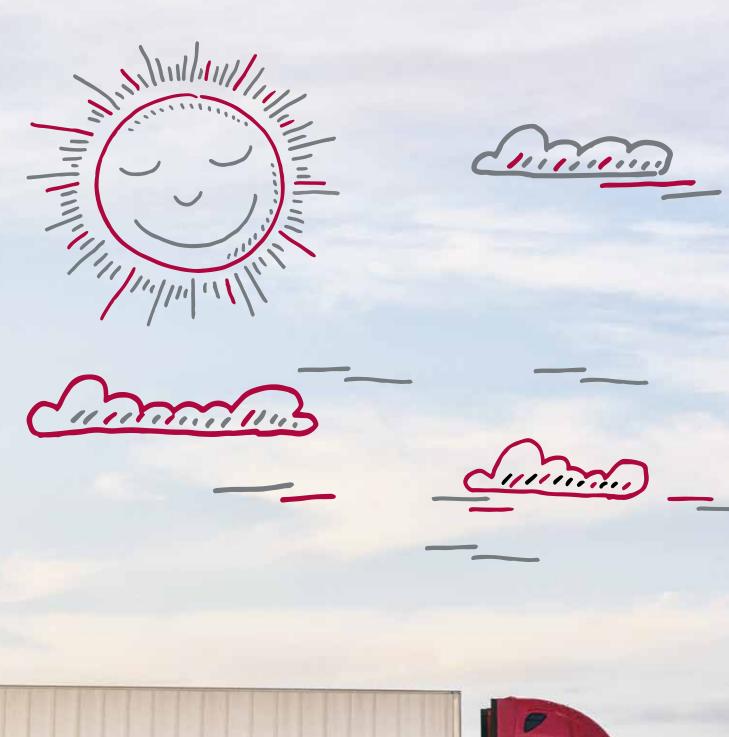
Within this framework, the Bank launched the "Sustainability, Environmental and Social Risk Management" Project to carry out all of its activities in line with sustainability principles and to shape its governance structure on the center of these principles. In the same direction, the Sustainability Principles, Environmental and Social Impact Policy, Climate Change Adaptation and Mitigation Policy were approved based on the Board of Directors decision dated 06 September 2019.

Accordingly, Environmental and Social Risk Model will be put into implementation in 2020 for the following loan applications although they are not included in "Turk Eximbank Unfunded Activities List" in order to assess the environmental and social risks stemming from the Bank's lending and insurance transactions and for their effective management in line with the Bank's strategy:

 All investment loan, medium- and long-term insurance/guarantee and international loans applications, in which Turk Eximbank's share is USD 10 million or higher and which have a term of 24 months or longer,

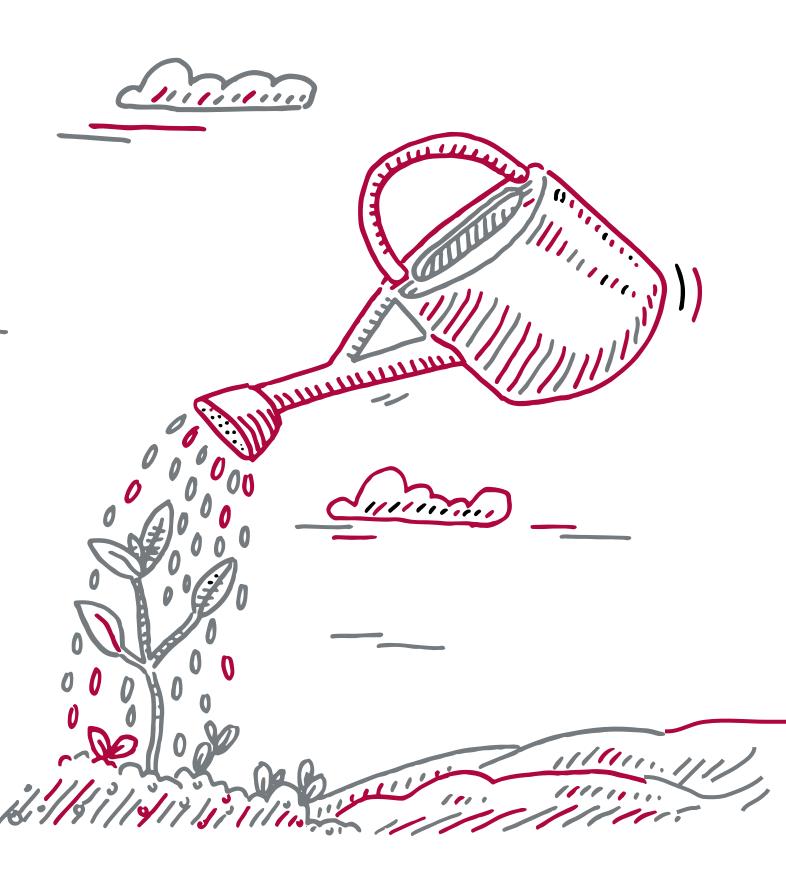
- Investment loan, insurance and international loans applications, in which Turk Eximbank's share is below USD 10 million, which have a term of 24 months or longer, which are located within/near sensitive zones or which present a high probability of significant human rights impacts within the scope of the operation,
- Loan applications in the threshold amount and at the terms announced by the Department of Structured Finance, Investor and Rating Agencies Relations within the framework of disbursements from subordinated funds secured from, or with the guarantee of, supranational institutions such as MIGA, World Bank (IBRD), the Council of Europe Development Bank (CEB), Islamic Development Bank and ICIEC.

# SUSTAINABILITY PRINCIPLES





# ALWAYS THERE FOR YOU AS YOU TAKE ON NEW VENTURES



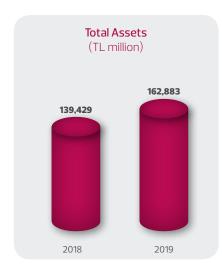
#### **FINANCIAL HIGHLIGHTS**

#### TURK EXIMBANK IN FIGURES

Within the frame of its mission to provide financing support to exports being a specialized bank, Turk Eximbank does not target profit maximization.

#### Balance Sheet Accounts (TL thousand)

	2010	2010
	2019	2018
Loans	142,892,035	129,497,250
Total Assets	162,883,112	139,429,094
Loans Borrowed	127,584,542	108,730,948
Securities Issued (Net)	18,791,531	17,178,988
Subordinated Debt Instruments	4,025,854	2,995,130
Money Market Loans	-	139,005
Equity	9,080,224	7,654,051
Paid-up Capital	7,160,000	6,350,000
The strain	,,,	-,550,00



#### Profit-Loss Statement Accounts (TL thousand)

2019	2018
4,856,159	3,391,095
4,341,340	3,046,371
(3,741,609)	(2,531,631)
1,114,550	859,464
183,021	154,632
(132,997)	(81,696)
(225,572)	(170,115)
(133,974)	(102,346)
1,431,635	841,802
	4,856,159 4,341,340 (3,741,609) 1,114,550 183,021 (132,997) (225,572) (133,974)

Turk Eximbank's summary financial statements for 2015-2019 are presented on page 63.





162.9
TL billion

Total assets were up by 16.8% and recorded as TL 162.9 billion as of end-2019.

70.1%

Turk Eximbank's net profit for 2019 increased by 70.1% to reach TL 1,432 million.

#### **Summary Activity Indicators**

#### Credit Activities (USD million)\*

Short-Term Credit Activities	2019	2018
Total Short-Term Credits	25,155	25,090
Short-Term TL Credits	1,829	1,644
Short-Term FX Credits	23,326	23,382
Medium- and Long-Term Credit Activities	2019	2018
Medium- and Long-Term Credits	1,523	2,165
Total Credit Activities	2019	2018
Total Credits	26,679	27,255

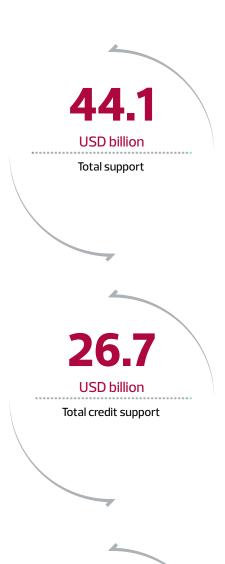
<sup>\*</sup> The amounts allocated include credits with extended terms.

#### Turk Eximbank's Total Support (USD million)

Short-Term Credit Insurance	2019	2018
Total Credit/Insurance/Guarantee Support	44,109	44,156
Medium- and Long-Term Export Credit Insurance	2019	2018
Covered Transaction Amount	163	160
Total Insurance Activities	2019	2018
Claims Paid	20	22
Total Insurance	17,430	16,901

#### Turk Eximbank's Total Support (USD million)

	2019	2018
Total Credit/Insurance/Guarantee Support	44,109	44,156



**17.4** 

USD billion

Total insurance support

# ALWAYS THERE FOR YOU AS YOU INCREASE PRODUCTION





#### **CHAIRMAN'S MESSAGE**

EXPORTS BROKE NEW RECORD IN 2019, WITH THE USD 180.7 BILLION LEVEL IT HAS REACHED. TURKEY'S SOLID PERFORMANCE AT A TIME WHEN GLOBAL TRADE LOST MOMENTUM BROUGHT US INCREASED SHARE IN WORLD TRADE.

In 2019, global growth lost momentum due to weakened global trade volume and declined investments. Although lessened to some extent, uncertainties surrounding global economy policies remain critical.

The recent positive steps taken to eliminate the trade disputes between the US and China, decreased uncertainties associated with the Brexit process and the nature of global monetary policies to support growth positively affect the anticipations regarding global economic activity and trade. Existing global financial conditions back the risk appetite and the demand for financial assets of emerging countries. The key downside risks hovering over global economy, on the other hand, include the ongoing geopolitical tensions and the spreading risk of the contagious disease that broke out in China.

Despite the global volatility environment and speculative financial attacks we have sustained in 2018, the positive outlook of the Turkish economy became pronounced from the second half of 2019 owing to the timely policies and measures implemented. In the reporting period, the Turkish lira acquired a stable outlook, the rate of inflation dropped, country risk premium significantly declined, and the credit channel began operating so as to support growth in connection with lower interest rates. Thanks to our government's effective management and the coordination among related institutions, our banking and finance sector maintained its solid and resilient stance.



Despite many negative projections at the onset of 2019, the Turkish economy registered 6% growth in the last quarter of 2019 and closed the year with 0.9% expansion, above the NEP projections. The telling factors that drove growth included the strong performance of our commodity and service exports, prudent policies in public finance, and robust structure of the banking sector.

Exports broke new record in 2019, with the USD 180.7 billion level it has reached. Turkey's solid performance at a time when global trade lost momentum brought us increased share in world trade. Our exporters that possess a dynamic structure and Turk Eximbank that effectively utilized the support mechanism had a big part in this result achieved in exports. Thus, the gains from the rebalancing process were also reflected on the current balance with the effect of increased tourism revenues and declined imports. In 2019, current balance produced a surplus of USD 1.7 billion, which is somewhat above the NEP projections.

Having started 2020 with the target of realizing exports worth USD 190 billion, our country is surefootedly progressing towards its goal, backed by the holistic policy measures defined in the 11<sup>th</sup> Development Plan, the New Economy Program and the Export Master Plan. To achieve this goal, Turk Eximbank targets to do its share and increase its total support by 13% for extending USD 50 billion in financing support. Out of this amount, USD 21.1 billion consisting of insurance support

will allow our exporters to carry out exports securely and penetrate new markets, and the portion of USD 28.9 billion will be used to support new investments of our exporters and satisfy their funding needs.

Guided by an awareness of its strategic importance within Turkey's transformation process when carrying out its operations, Turk Eximbank will continue to increase its sustainable financial support qualitatively and quantitatively, and will keep standing by our exporters.

Bülent AKSU Chairman of the Board of Directors TURK EXIMBANK
TARGETS INCREASE ITS
TOTAL SUPPORT BY 13%
FOR EXTENDING USD 50
BILLION IN FINANCING
SUPPORT.

FINANCING SUPPORT

181

**USD** billion

Exports broke new record in 2019, with the USD 180.7 billion level it has reached.

#### **GENERAL MANAGER'S MESSAGE**

AS A RESULT OF THE STEPS
TAKEN AND DEDICATED EFFORTS
SPENT DURING 2019, WE HAVE
EXTENDED A TOTAL SUPPORT
OF USD 44.1 BILLION TO OUR
EXPORTERS, USD 26.7 MILLIONS
OF IT IN CREDIT FORMAT AND
USD 17.4 BILLION IN THE FORM OF
INSURANCE.

## Despite global hardships, Turkey successfully made a soft landing on the back of Rebalancing Policies.

As a result of trade wars, the ambiguity stemming from Brexit, and geopolitical risks, we had a tough year in 2019 during which world trade suffered from a decline. In this challenging period, our country successfully completed the rebalancing process on the back of the policies implemented, and significant decrease was achieved in inflation and interest rates. Despite all the negative global conditions, we will be staying on the positive side of the growth chart, and close 2019 with a growth rate close to 1%.

On the other hand, exports lent significant contribution to rebalancing and growth. While our annual exports reached USD 181 billion, the Turkish economy generated a current account surplus for the first time in many years. This result is extremely important as it increases Turkey's resilience to negative shocks in global economy. Consistent growth to be attained in foreign currency and export revenues will support our country in reaching 2023 goals and will help capture her deserved position among the world economies.

#### Turk Eximbank continues to stand by exporters

As Turk Eximbank, we recognize the responsibility that falls upon us in this process, and we act with the vision of contributing value to the national economy. In order to consistently increase exports, we are offering the financing and insurance services needed by Turkish companies which are engaged in exports or in the production of FC-earning services at the most appropriate terms, and we are supporting them in international competition.



Our Bank displayed the latest example of this support by being the first and only bank to pull down TL interest rates to single-digit numbers during the rate cut process in 2019.

## The fund obtained from a broad geography was channeled to our exporters

Turk Eximbank carries on and further increases its attempts to secure funds from supranational organizations such as the World Bank, Islamic Development Bank and the Council of Europe Development Bank (ECB) to be able to provide financing at favorable conditions to our exporters. In 2019, a new fund in the amount of USD 3.3 billion was secured from international markets, which will be used to finance exports and exportoriented investments.

#### We have disbursed our resources effectively through new branches and programs

Based on our mission to stand by our exporters, in 2019, we maintained our strategy to open branches with the aim of contacting our exporters directly, fulfilling their needs on site and in a faster manner. While our existing liaison offices were converted into branches and began offering more efficient service, we have expanded our branch network with new openings, bringing our presence to 32 different locations, 20 of them branches and 12 liaison offices.

This way, the number of exporters we have serviced in the past one year grew by 14% to 12,584. What is even more precious is the fact that 73% of these customers fall into the SME category.

In addition, we continued to gain a better insight into our exporters' needs and to diversify the programs we offer to them in 2019. In February 2019, we have signed a financing protocol for USD 200 million covering leasing companies for financing export companies' investments that will be backed by leasing. Furthermore, we have offered new loan programs

addressing our women entrepreneurs and young entrepreneurs.

Additionally, within the scope of the Advanced, Productive, Indigenous Industry (in Turkish: İVME) Financing Package intended to increase exports based on high technology and design, we have announced credit support in the amount of TL 2 billion for exports of high technology products, and USD 100 million for purchases of Turkish-origin investment goods and USD 500 million for exports of medium and high-technology products.

### A total of USD 44.1 billion support to exporters

As a result of the steps taken and dedicated efforts spent during 2019, we have extended a total support of USD 44.1 billion to our exporters, USD 26.7 millions of it in credit format and USD 17.4 billion in the form of insurance.

While 52% of the export credits within the banking system is being provided by our Bank, the ratio of our total support to Turkey's total exports was 25.7%. Turk Eximbank sustained its mission of being the bank of exporters.

#### A new Turk Eximbank in 2020

The theme of the New Economy Program covering the period 2020-2022 is set as "transformation begins".

In keeping with this theme, as part of the reorganization undertaken at the Bank by end-2019, insurance business units were separated from credit business units and unified under a single management, a move that resulted in higher efficiency. With this restructuring, we are intending to focus on our insurance support as well as credit support, and to carry out significant breakthroughs in this area.

In 2020, we are targeting to increase our insurance support by 21% to USD 21.1 billion, and our credit support by 8% to USD 28.9 billion. All in all, our total support will be increased by 13% and reach USD 50 billion. Accordingly, Turk Eximbank will be financing 26% of the 2020

export target of USD 190 billion set out in the New Economy Program.

While we grow the financial support we provide on one hand, we aim to reach a greater number of export companies on the other. Along this line, we are targeting to reach 13,125 companies, 75% of which will be SMEs.

Our exporters feel safe to have Turk Eximbank by their side as they represent our country all over the world. Hence, our Bank continues to be the leader bank in export finance.

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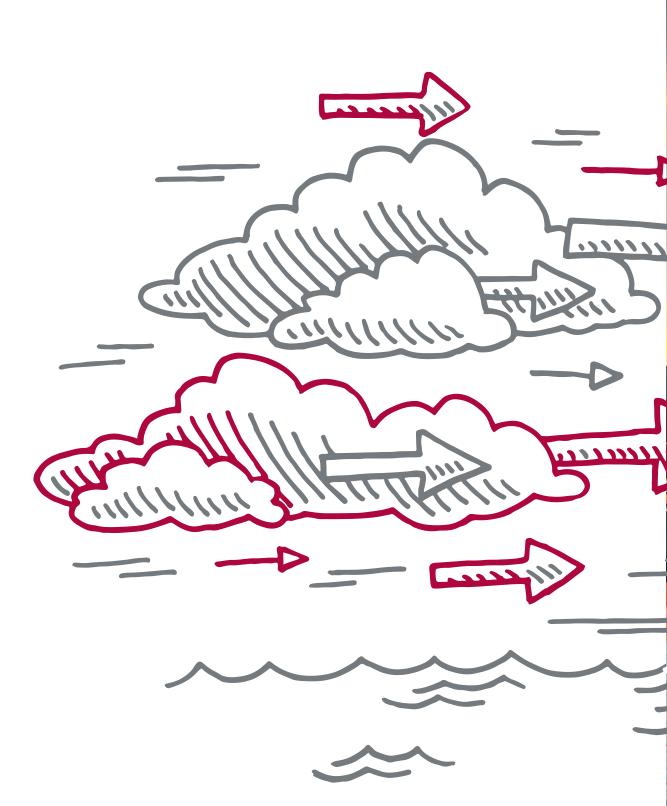
Ali GÜNEY General Manager

13,125

companies

In 2020, we are targeting to reach 13,125 companies, 75% of which will be SMEs.

# ALWAYS THERE FOR YOU **AS YOU EXPLORE NEW HORIZONS**





#### HISTORICAL BACKGROUND

TURK EXIMBANK IS AN OFFICIAL EXPORT CREDIT AGENCY ACCORDING TO INTERNATIONAL CLASSIFICATIONS.

Exports gained great importance in Turkey after the introduction of outward-oriented policies in the 1980s. In the process, the mission of supporting exports was undertaken by Turk Eximbank that was established in 1987.

# OFFICIAL AGENCY

Turk Eximbank was chartered by the Board of Ministers through Decision No. 87/11914, following the order of Law No. 3332 dated 31 March 1987 by maintaining the juridical and legal personality of the State Investment Bank. In effect, according to the charter, Turk Eximbank took over the State Investment Bank's credit, funding, support, insurance, guarantees of goods and services, exports and imports, overseas contracting services, manufacturing and sales of domestic investment goods, and foreign investments, but at the same time it was transformed into a joint stock company subject to the provisions of the Private Law of the State Investment Bank, Turk Eximbank was established in 1987 as the official export credit agency according to international classifications, and started to implement its programs at the beginning of 1988.

The objectives of the Bank, which is the official export credit agency in Turkey, are spelled out as follows:

- Increasing the volume of exports;
- Diversification of export goods and services;
- Developing new export markets;
- Increasing the exporters' share of international trade and providing necessary support for their initiatives;
- Gaining competitiveness and bringing assurance to exporters, overseas contractors and investors on the international markets; and
- Promoting and supporting the production and sale of investment goods for export through overseas investments.

As a means of aiding export development, Turk Eximbank offers specialized financial services to exporters, export-oriented manufacturers, companies engaged in FC-earning services and overseas investors and contractors through short, medium- and long-term cash credit, insurance and guarantee programs.

Turk Eximbank's role in funding exports has steadily increased over the years. According to the country's liabilities against international institutions regulating the world trade, Turkey had to terminate the direct export incentives, and because of the commitment to comply with the commercial and competition policies of EU and the Customs Union. As a result of these developments, the funding of exports through credit, guarantee and insurance programs has become the most significant stimulant element in terms of increasing the competitiveness of Turkish exports on international markets.

The "Articles of Association and Duties of the Export Credit Bank of Turkey", which has since been repealed, was prepared to reflect the changes in legislation required regarding the activities of the Bank in line with the Principles Appendix to Decision No. 87/11914 regulating the establishment of the Bank, Turkish Commercial Code No. 6102, the changes in the banking legislation, and global financial and economic

developments that have occurred since the Bank's establishment, and was published in the Official Gazette dated 23 February 2013 as an attachment to Decision 2013/4286 of the Board of Ministers. Operating principles of the Bank are currently being determined in accordance with the principles set forth in the appendix of Board of Ministers decision numbered 2013/4286.

In accordance with Article 4/C of the Chartering Law, which was amended by Act No. 3659 and Article 10 of the Law No. 4749, the Ministry of Treasury and Finance covers any losses incurred by Turk Eximbank in its credit, insurance and guarantee transactions arising from political risks.

In accordance with the second paragraph of Article 2 of the Law numbered 3332, the Ministry which the Bank is related to is determined by the decision of the Presidency. In this context, Turk Eximbank has been linked with the Ministry of Commerce based on the Presidency's Memorandum numbered 2018/1 which was in effect by its issuance at the Official Gazette numbered 30479 dated 15 July 2018.

TURK EXIMBANK
SUPPORTS EXPORTERS
WITH SHORT, MEDIUMAND LONG-TERM CASH
CREDIT, INSURANCE AND
GUARANTEE PROGRAMS.

# SUPPORT TO EXPORTS

#### **CHANGES IN THE ARTICLES OF ASSOCIATION**

TURK EXIMBANK'S
SHARE CAPITAL WAS
INCREASED TO TL 7.16
BILLION BASED ON THE
BOARD OF DIRECTORS
DECISION DATED
19 July 2019.

At the Extraordinary General Assembly Meeting of Turk Eximbank convened on 12 January 2017, "Article 7 - Capital of the Bank", and "Article 8 - Capital Increase" of the Articles of Association were modified. Under the modification made, the Bank switched to the registered capital system and the registered capital ceiling was set as TL 10,000,000,000,000 (ten billion Turkish

Liras). Within the specified limit, the Bank's share capital was increased to TL 7.16 billion based on the Board of Directors decision dated 19 July 2019.

Apart from the modification mentioned above, no other changes were made to the Bank's Articles of Association in 2019.



#### **CAPITAL STRUCTURE**

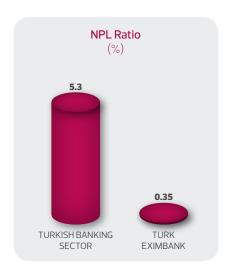
The Undersecretariat of Treasury holds all of the Bank's shares. Neither the chair nor the members of the Board of Directors nor the general manager nor any deputy general manager owns shares in the Bank.

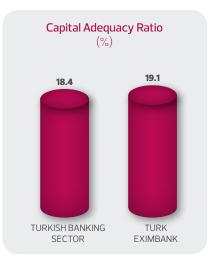
### TURK EXIMBANK'S POSITION IN THE TURKISH BANKING **SECTOR**

	TURKISH	TURK
	BANKING SECTOR*	EXIMBANK**
Total Assets	TL 4,491 billion	TL 163 billion
Total Loans***	TL 2,807 billion	TL 143 billion
Loans/Assets (%)	63	88
NPL Ratio (%)	5.3	0.35
Shareholders' Equity	TL 491.9 billion	TL 9 billion
Capital Adequacy Ratio (%)	18.4	19.1
Net Profit	TL 49.2 billion	TL 1.4 billion
Return on Assets (%)	1.1	0.9
Return on Equity (%)	10.0	15.6

TURK EXIMBANK **OUTPERFORMED THE** SECTOR'S AVERAGE OF 63% WITH ITS LOANS-TO-ASSETS RATIO OF 88%.



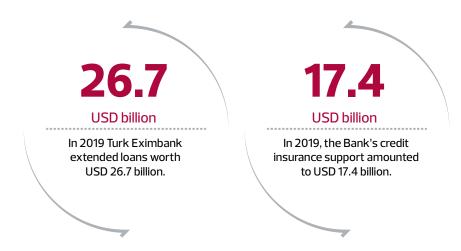




<sup>\*</sup> BRSA data as of December 2019.

\*\* Turk Eximbank temporary data as of December 2019.

\*\*\* Total loans include NPLs.



AS A RESULT OF THE PRIVILEGE OFFERED FOR ADDITIONAL RESOURCE AND CREDIT REQUESTS OF SMES, TOTAL SME CREDITS AMOUNTED TO USD 3.2 BILLION, AND SME SHARE IN TOTAL REACHED 73%.

# PRIORITY TO SMES

Turk Eximbank supports exporters, export-oriented manufacturers, international contractors and entrepreneurs, and companies engaged in FC-earning services with short, medium- and long-term credit, insurance, and guarantee programs.

#### **Domestic Loans**

Turk Eximbank supports exporters, export-oriented manufacturers, companies exporting FC-earning services, and international contractors/investors with short- and mediumlong-term cash credit programs. The financing support that companies will need during the production process is extended both for pre-shipment and post-shipment periods through cash loans.

In 2019, short term loans extended by Turk Eximbank including maturity

extensions totaled USD 25.2 billion, and medium-long term domestic loans totaled USD 1.5 billion.

During 2019, 10,472 firms, which together accounted for a significant share of Turkey's total exports, benefited from Turk Eximbank's loan programs.

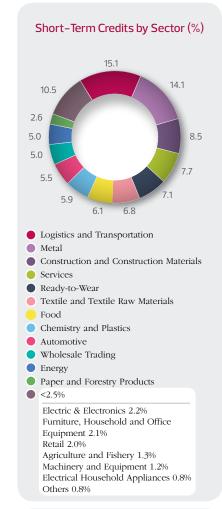
Priority was given to SMEs in lending, and TL credits were predominantly used for SME financing. As a result of the privilege offered for additional resource and credit requests of SMEs, TL 10.5 billion in local currency and USD 1.3 billion in foreign currency were allocated, and total SME credits amounted to USD 3.2 billion. Accordingly, 12% of total loans were disbursed to SMEs.

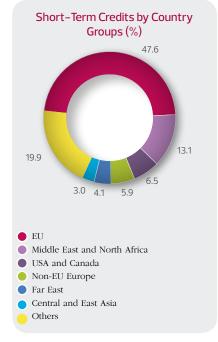
Logistics and transportation sector took the lead with 15% share in the sectoral distribution of short-term loans. In the distribution of loans by country groups, EU countries led with 48% share

## Recent Adjustments and Changes in Domestic Credit Programs

- Under the Advanced, Productive, Indigenous Industry (in Turkish: İVME) Financing Package launched by the Ministry of Treasury and Finance in June 2019, TL 31.2 million in loans were disbursed to exporters of medium and high technology products and to companies incurring expenses associated with domestically produced investment goods, by making advantageous financing facilities available within the scope of existing credit programs.
- Under the protocol signed with the Credit Guarantee Fund (KGF), "Ekonomi Değer Loans" in the amount of TL 351 million were disbursed.
- Apart from İVME Financing
  Packages made available to
  exporters of high technology
  products and KGF *Ekonomi Değer*Loans, TL loans extended from the
  Bank's resources were allocated
  exclusively to firms that qualify
  as SMEs, and to Agricultural Sales
  Cooperatives and Associations.
  Hence, competitive strengths of
  SME firms were enhanced.

- Two new financing facilities were developed specifically for women exporters and young entrepreneurs:
  - The credit line for TL 100 million and USD 200 million granted to QNB Finansbank, TEB, Garanti Bank, İşbank and Denizbank is being made available to womenowned export firms in FC terms and with 1-year term. A total of TL 33.4 million financing was provided to 96 firms within the scope of this product introduced in March 2019.
  - Under the protocol signed with İşbank and Denizbank, export firms owned by young entrepreneurs are granted 25 bps advantage in FC loans and buyer analyses charge exemptions for a period of 1 year in their insurance policies. A total of TL 8.6 million financing was provided to 26 firms within the scope of this product introduced in May 2019.
- In 2019, Credit Program for Leasing Companies was created and introduced, under which cash credit line in the amount of USD 171 million was allocated to 13 leasing companies.
- As part of the efforts to formulate loan alternatives that cater to the needs of the agricultural sector, Seasonal Loan Support Program was introduced in November 2018. From this facility, disbursements were made to exporters of cotton, figs, grapes, olives, nuts, apricots and other produce within the scope of rediscount and other loan programs. As at year-end 2019, the loans made available as such amounted to USD 636.3 million.





LOGISTICS AND
TRANSPORTATION
SECTOR TOOK THE LEAD
WITH 15% SHARE IN THE
SECTORAL DISTRIBUTION
OF SHORT-TERM LOANS.

- LOGISTICS AND TRANSPORTATION
- For providing financing to firms through recognition of "Short-Term Domestic Credit Insurance Policy" as a guarantee element, Turk Eximbank set up the "Export Credit Backed by Short-Term Domestic Credit Insurance Policy" program, thereby offering a new credit facility for firms challenged in obtaining a collateral. Credits disbursed under the said program totaled USD 1.4 million in 2019.
- The amendment of 31 December 2018 made to the communiqué concerning the financing of firms in free zones (Export: 2018/10) expanded the scope of rediscount credits. Accordingly, commodity sales and service sales to third

- countries other than Turkey from free zones can be financed under the Post-Shipment Credit program and Rediscount Credit program, respectively.
- For the FC-Earning Services Loan program, under which loans were available solely to firms holding a Certificate of Exemption from Taxes, Duties and Charges (in Turkish: VRHİB), the VRHİB requirement was abolished, and loan disbursement to firms not holding a BRHİB is now possible.

## Actualizations on the basis of Domestic Loans Programs (USD billion dollars)

SHORT-TERM DOMESTIC LOANS	25.2
Rediscount Credits Funded by CBRT	21.7
Pre-shipment Export Credits Extended via Commercial and Participation Banks (PSEC) *	2.4
Direct Lending	1.1
MEDIUM-LONG TERM DOMESTIC LOANS	1.4
Export-Oriented Working Capital and Investment Loans	0.8
TOTAL	26.6

<sup>\*</sup> A minimum portion of 30% of the credit lines allocated to intermediary banks must be disbursed to SMEs; accordingly, PSECs worth USD 1.7 billion were allocated to SMEs during 2019 (71%).

## **International Loans Programs**

International Loans Programs, under which projects undertaken abroad by Turkish contractors and the buyers (public and private) of Turkish goods in foreign countries, are intended to increase Turkey's exports, diversify the goods and services exported, acquire new markets for export goods,

increase the share exporters get from international trade, and provide competitive strength and assurance to Turkish firms in international markets.

In 2019, loans made available for project and trade finance transactions in foreign countries under the International Loans Programs totaled USD 132 million.

IN 2019, LOANS MADE AVAILABLE UNDER THE INTERNATIONAL LOANS PROGRAMS TOTALED USD 132 MILLION.



# INTERNATIONAL COMPETITIVE STRENGTH

In an effort to add momentum to International Loans Programs and in turn, to increase exports of Turkish goods and services, revolving loan agreements are made with acceptable banks in foreign countries for overcoming the hardships borrowers experience in getting a state guarantee and for extending support to the private sector's transactions, as well.

In this context, during President Mr. Recep Tayyip Erdoğan's visit to Azerbaijan on the occasion of the Turkic Council Summit in 2019, a revolving loan agreement for USD 26 million was signed by and between our Bank and Ziraat Bank Azerbaijan for improving the commercial relations between the two countries. Including this agreement, the amounts covered in revolving loan agreements signed

to date by our Bank with 19 banks residing in 11 different countries, namely Albania, Azerbaijan, Belarus, Georgia, Kyrgyzstan, TRNC, Mongolia, Nigeria, Uzbekistan, Russia and Ukraine, reached USD 303 million.

During 2019, 67 Letters of Intent were issued for financing projects and goods exports planned to be undertaken by Turkish companies in a total of 20 countries in Africa, Asia and Europe. If the projects/transactions covered by the letters of intent provided to the firms are actually carried out, exports of goods and services ex-Turkey is anticipated to amount to USD 4.2 billion

THE LOANS EXTENDED
TO BUYERS OF PROJECTS
CARRIED OUT BY
CONTRACTORS IN
FOREIGN COUNTRIES
WITH TURK EXIMBANK'S
SUPPORT WERE WORTH
USD 119 MILLION IN 2019.

# SENEGAL AND CAMEROON

International Loans Programs Realizations on Project/Transaction Basis

The loans extended to buyers of projects carried out by contractors in foreign countries with Turk Eximbank's support were worth USD 119 million in 2019.

Constructed with the support of Turk Eximbank, Senegal Market of National Interest and Truck Park Project with a total cost of USD 106 million was completed during 2019, and loans disbursed by Turk Eximbank for the project totaled USD 89 million.

Japoma Sports Complex in Douala, Cameroon, a multipurpose facility that will cover a modern stadium seating 50 thousand football fans, Olympic-size swimming pool, indoor gymnasium and other facilities when completed, is being financed with Turk Eximbank's funds. The loans provided by Turk Eximbank to the USD 232 million-project reached USD 183 million as at year-end 2019.

With the purpose of expanding the scope of International Loans Programs, trade finance initiatives are being carried out with banks residing in foreign countries and overseas branches and subsidiaries of domestic banks

In this context, a total of USD 8.4 million financing was provided to 7 transactions for the exports of machinery/equipment and goods in 2019 through Buyer's Credits Through Foreign Banks. During the reporting period, a total financing of USD 4.2 million was provided to 11 export transactions via İşbank and Ziraat Bank through Buyer's Credits Through Domestic Banks during the reporting period.



Senegal Wholesale Market and Truck Park Project





Japoma Sports Complex Project in Douala, Cameroon

#### **Credit Insurance**

Turk Eximbank boasts being the entity that has initiated export credit insurance in Turkey and that has established awareness of the need for export credit. Initially introduced to cover solely short-term export receivables against commercial and political risks, the export credit insurance system's scope was broadened in time, and mediumand long-term exports of goods and services were also included within insurance coverage.

Through its insurance programs, the Bank today provides insurance cover for exports to 238 countries against losses arising from the importer firm and importer's country. In addition, domestic receivables of exporters are protected against commercial risks also through domestic credit insurance as well as export credit insurance.

Moreover, obtaining a credit from financial institutions is facilitated by putting up credit insurance policies as collateral.

During 2019, shipments with a total worth of USD 17.4 billion were insured under Short-Term Export Credit Insurance, Short-Term Domestic Credit Insurance and Medium-Long Term Export Credit Insurance.

In the reporting period:

- The Insurance System Revision
  Project was carried on, which is
  designed to develop insurance
  screens in a user-friendly format,
  reduce the volume of manual
  transactions to minimize user errors,
  and revise the insurance module
  so as to respond to the needs and
  questions of exporters, as well as
  those related to Bank and non-Bank
  insurance activities in the fastest
  manner possible.
- The tender proceedings initiated for the creation of rating/scoring models specific to Turk Eximbank

addressing domestic and overseas firms that are allocated a credit line within the scope of the Bank's insurance and credit programs and credit line decision models for automated credit line allocation in insurance programs were concluded in 2019, and the related work on the project that was initiated continued.

- The costs of goods manufactured by overseas subsidiaries of firms insured under the Short-Term Export Credit Insurance, in the capitals of which such firms hold at least 50% stake, continued to be covered under insurance in 2019.
- With the purpose of extending the reach of the support provided to Turkish exporters and entrepreneurs within the scope of short-term and also medium-long term transactions in 2019, close collaboration with export credit/insurance agencies of various countries was carried on.

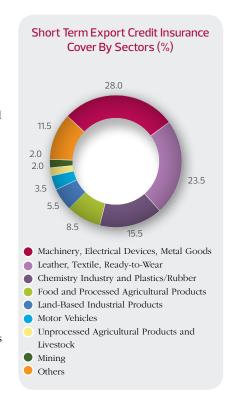
#### Short-Term Export Credit Insurance

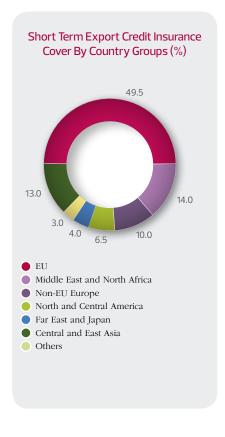
The Short-Term Export Credit Insurance Program provides cover for all shipments of exporters up to 360 days against commercial and political risks

Offered since 1989 by Turk Eximbank, Short-Term Export Credit Insurance became a service recognized and extensively used by exporters in time. As a result, 4,049 export firms were making use of the service as of 2019 year-end.

Under the program, exports worth USD 15.5 billion was provided with insurance cover in 2019, and premiums in the amount of USD 48 million were collected for the insured shipments.

In the sectoral distribution of insured shipments, machinery, electric appliances and metal products took the lead with 28% share, whereas regional distribution is topped by EU countries with 49.5% share.





IN 2019 THE EXPORT CREDIT INSURANCE SUPPORT AMOUNTED TO USD 17.4 BILLION.

### USD 17.4 BILLION

The number of buyers granted consistent limit under the Short-Term Export Credit Insurance Program is 42,010.

In 2019, Turk Eximbank indemnified USD 18.8 million in losses, which arose from shipments to various countries and the receivables from which could not be collected when due, under the Short-Term Export Credit Insurance Program. In the same period, Turk Eximbank recovered a portion of USD 1.6 million out of the losses indemnified before. The entirety of the recovered amount is linked to receivables indemnified within the frame of commercial risk.

In the reporting period, the Bank continued to cede 60% of the commercial and political (associated with non-OECD countries) risks underwritten within the scope of the Short-Term Export Credit Insurance Program to overseas reinsurers.

Financing can be obtained against Turk Eximbank insurance policy under the protocols signed with Akbank, Aktif Yatırım Bank, Alternatifbank, Burganbank, Citibank, Denizbank, Fibabank, Finansbank, HSBC, ING Bank, Kuveyt Türk Participation Bank, Şekerbank, Ziraat Bank, Türkiye Ekonomi Bank, Garanti Bank, İşbank, Vakıfbank, Yapı Kredi Bank and Turklandbank. A total credit volume of approximately USD 130.6 million was created to date, with USD 2.5 million of it generated in 2019.

50% premium discount over the rates specified in the List of Country Conditions and Premium Rates continued to be granted to major buyers with high credibility and classified in the low-risk group as defined in the information report

obtained in 2019, in order to enhance service quality and satisfy exporters' demands and expectations within the scope of the Short-Term Export Credit Insurance Program.

#### Short-Term Domestic Credit Insurance

Short-Term Domestic Credit Insurance program for exporters and their group companies is another area of insurance that Turk Eximbank is engaged in.

With this program, receivables of exporters and group companies having a Short-Term Export Credit Insurance Policy from credit-sale shipments up to 360 days, which are associated with their domestic operations, are insured against commercial risks within specified limits.

As of year-end 2019, 165 firms' shipments worth USD 1.8 billion were insured. Premiums in the amount of USD 5.1 million was collected for the shipments insured, while claims paid amounted to USD 637 thousand.

## Medium- and Long-Term Export Credit Insurance

Exporters' receivables arising from shipments born out of a single sales contract with a term of up to 18 years in line with OECD rules are provided coverage with Specific Export Credit Insurance Post-Shipment Risk Program. Under the program, sales through overseas subsidiaries can also be insured besides exports of Turkeyorigin investment goods and services of export companies.

On the other hand, direct expenses incurred by the exporters for preshipment production under the sales agreement executed by and between the exporter and the buyer are insured against commercial and/or political risks within specified limits under the Specific Export Credit Insurance Pre-Shipment Risk Program. The purpose of the program is to prevent or mitigate the potential loss exporters may suffer in the pre-shipment period.

Insurance support provided under the Specific Export Credit Insurance Programs during 2019 totaled USD 163 million. Of this amount, USD 91 million was insured within the scope of Specific Export Credit Insurance Post-Shipment Risk Policy, and USD 72 million within the scope of Specific Export Credit Insurance Pre-Shipment Risk Policy. On the other hand, total claims paid under the Specific Export Credit Insurance Post-Shipment Risk Policy amounted to USD 639 thousand in 2019.

Specific Export Credit Insurance Post-Shipment Policy is accepted as an irrevocable guarantee within the scope of Draft & Letter of Credit Discount Program since 2014, providing exporters with low-cost and convenient financing. The scope of the program was expanded in 2015 so as to include cash against goods shipments as well. Through the program launched under the name "Export Receivables Discount Program", disbursements worth USD 9 million were made in 2019.

Under supplementary protocols signed with the banks that have a protocol with our Bank concerning financing of shipments insured under the Short-Term Export Credit Insurance Program, export deals carried out under Medium- and Long-Term Export Credit Insurance Programs can also be financed.

Additionally, Financial Institutions Buyer Credit Insurance Program was established in 2019 so that the products offered by the world's leading export credit agencies to finance project and investment goods exports finance can be offered also by our Bank. Under the program, it is intended to issue insurance policies in favor of domestic and overseas banks and financial institutions, and to provide insurance cover against the risk of non-payment of buyer credits provided by these institutions for Turkish firms' exports of goods and services by public or private borrowers abroad in connection with commercial or political risks.

In 2019, the Bank continued to share the risks underwritten within the scope of the medium- and long-term insurance transactions with reinsurers. INSURANCE SUPPORT PROVIDED UNDER THE SPECIFIC EXPORT CREDIT INSURANCE PROGRAMS DURING 2019 TOTALED USD 163 MILLION.

USD 163 MILLION

IN 2019, TURK EXIMBANK MAINTAINED THE FUND STOCK OBTAINED FROM INTERNATIONAL MARKETS AT USD 9.5 BILLION LEVEL.

### INTERNATIONAL FUNDS

#### **Financing and Treasury**

In 2019, Turk Eximbank secured foreign currency funds in the amount of approximately USD 3.3 billion from capital and credit markets for financing exports and export-oriented investments, and thus maintained the fund stock obtained from international markets at USD 9.5 billion level. Besides FC funds, the Bank supplied TL 256 million in funds through domestic bond issuance realized by way of sales to qualified investors. The Bank increased its total fund stock by 3% year-over-year, including CBRT rediscount facility of USD 15.1 billion, and increased it to USD 25.1 billion. On the other hand, principal repayment by the Bank amounted to approximately USD 3.3 billion during the reporting period.

#### Developments Regarding the Capital

As approved at the Extraordinary General Assembly convened on 12 January 2017, Turk Eximbank switched to the "Registered Capital System" in accordance with the Turkish Commercial Code no. 6102. The decision was registered with the trade registry and promulgated in the Turkish Trade Registry Gazette issue 9252 dated 30 January 2017.

Accordingly, the Bank's authorized capital was set as TL 10 billion and the Bank's Board of Directors was authorized to increase the paid-up capital up to the authorized capital in the five-year period until the end of 2021.

Pursuant to the resolution adopted at the Turk Eximbank General Assembly held in 2019, 2018 earnings were retained and the paid-up capital was raised by TL 810 million to TL 7.16 billion.

In 2018, the Bank provided an additional capital in the amount of TL 2.9 billion with a maturity of 10 years. In addition, the Bank further consolidated its capital structure by supplying subordinated loans of EUR 150 million in 2019.

Funds have been set aside in 2020 Central Government Budget for increasing Turk Eximbank's shareholders' equity by TL 750 million, whereas the 11<sup>th</sup> Development Plan stipulated capital transfer of TL 10 billion to the Bank by the end of 2023.

#### **Borrowing Transactions**

TL funds derived within the scope of paid-up capital and interest collections were used for funding almost the entirety of TL loans disbursed in 2019.

The details about the Bank's FC borrowings in 2019 are presented below:

- Turk Eximbank heavily utilized the promissory note rediscount facility of the Central Bank of the Republic of Turkey (CBRT) in 2019. As of 31 December 2019, the balance of these resources amounted to USD 15.1 billion.
- USD 500 million was obtained through 5-year term Eurobond issuance.
- The Bank raised EUR 398.5 million and USD 183.9 million under a 1-year and a 2-year syndicated loan participated by 20 banks.
- The Bank obtained EUR 472 million and USD 30.8 million under a 1-year and a 2-year syndicated loan participated by 21 banks.
- The Bank obtained a loan of EUR 75 million from European Council Development Bank (CEB)

covered by the guarantee of the Ministry of Treasury and Finance.

- The Bank secured a loan of USD 380.5 million from a consortium of banks coordinated by International Islamic Trade Finance Corporation (ITFC), a subsidiary of Islamic Development Bank.
- The Bank obtained a EUR 180
  million-fund as part of the
  syndicated loan under the guarantee
  of ICIEC, the insurance arm of the
  Islamic Development Bank, and
- Subordinated loan in the amount of EUR 150 million secured from the Turkiye Wealth Fund
- The amount of loans secured from overseas banks totaled approximately USD 812 million in 2019.

#### Fund Management Activities

Turk Eximbank kept a close eye on national and global developments, and paid maximum attention to liquidity, interest rate and exchange rate risks management, taking into account such issues as high volatility in interest and exchange rates, global macroeconomic conjuncture, and return-cost balance in 2019.

As part of liquidity management, funds generated through swap, repo transactions and borrowings from money markets were invested in CBRT, Takasbank Money Market and interbank market, and high interest income was achieved.

Level of liquidity managed by the Treasury Department, which was kept within the legal limits set out in the BRSA Regulation Concerning Measurement and Evaluation of Liquidity Adequacy of Banks, averaged TL 12.8 billion throughout 2019, and nearly TL 3.4 billion of the said amount was used in the marketable securities portfolio consisting of treasury bills and government bonds.

In the reporting period, the Bank carried on with short- and long-term swap operations for cash flow management and assets and liabilities harmonization purposes. Turk Eximbank's swap operations in 2019 aimed at managing the Bank's FX position and cash flows more effectively and ensuring asset-liability harmony, as well as for arbitrage purposes, were worth USD 32.9 billion, of which USD 31.9 billion was in short-term assets and USD 1 billion was kept in long-term assets.

Hedge accounting continued to be implemented in order to prevent fluctuations on the profit and loss statement resulting from interest and cross-currency swaps carried out for harmonizing FC funds secured from overseas markets through bond issuances or other borrowings with the assets composition.

Forwards, options and interest swap transactions were carried on with the purposes of protecting exporters' competitive strength in global markets, and strengthening the ability to manage the exchange rate risk stemming from FC receivables and FC liabilities and the interest rate risk that might arise from interest rate fluctuations. Informative meetings were organized to expand interest and exchange rate risk practices and to raise increased awareness of the topic among exporters.

TURK EXIMBANK'S EQUITY INCREASED BY 18.7% IN 2019 AND REACHED 9.1 BILLION TL.

### **STRONG EQUITY**



TURK EXIMBANK
CONTINUED TO
COOPERATE CLOSELY
WITH EXPORT CREDIT
AND INSURANCE
AGENCIES AND
INTERNATIONAL
FINANCIAL INSTITUTIONS

# CLOSE COOPERATION

#### **International Relations**

Turk Eximbank continued to cooperate closely with export credit and insurance agencies and international financial institutions in 2019.

The Bank is a founding member of Aman Union and also its General Secretary for the 2018-2019 period; Aman Union's 2019 Annual General Meeting in Oman, and the Executive Committee Meetings and distance learning programs during the year were realized under the auspices of the General Secretary.

Turk Eximbank continued to participate in the Annual Meeting, Spring Meeting and various seminars and workshops of the Berne Union in 2019. In this context, Berne Union Claims and Recoveries Specialist Meeting was successfully hosted by the Bank on 9-10 May 2019. At the Union's Annual Meeting held in Hyderabad, India between 20-24 October 2019, Turk Eximbank was elected a member of the Board of Directors of Berne Union.

The bank also attended the Annual Meeting, hosted by Korean export credit agency (Korean Eximbank) in 2019, and the Technical Working Group Meeting of Asian Exim Banks Forum (AEBF), which it joined in 2017. Each year member organizations take turns to chair the annual meetings. Accordingly, 2020 annual meeting will be presided by the Bank. In this capacity, our Bank will be hosting the AEBF meetings in Turkey in 2020.

Efforts continued to sign new cooperation agreements between Turk Eximbank and export credit agencies of other countries with a special focus on agreements that enable co-financing of the projects jointly undertaken by Turkish and foreign contractors in a third country.

Within this framework, agreements were executed in 2019 with African

Trade Insurance Agency (ATI), Serbian export credit agency (AOFI), SME Development Agency of Azerbaijan (SMB), and Ziraat Bank Azerbaijan, whereas the Memorandum of Understanding signed with ICIEC in 2011 was updated to cover the financing of exports of goods and services ex-Turkey.

In 2019, close cooperation was maintained under the cooperation agreements with varying scopes signed in earlier years with other export credit and insurance agencies and international financial institutions, which included BpiFrance/France, EXIM and MEHIB/Hungary, Thailand Eximbank/Thailand, KSURE/South Korea, JBIC and NEXI/Japan, UKEF/ UK, Credendo/Belgium, SACE/ Italy, Russian-Kyrgyz Development Fund, US Eximbank/USA, Qatar Development Bank/Qatar, Cagex/ Algeria, JLGC/Jordan, GARANT/ Austria, OeKB/Austria, EGAP/Czechia, DHAMAN, MEXIM/Malaysia, EGFI and EDBI/Iran, Eximbank of China and SINOSURE/People's Republic of China, ECGE and EDBE/Egypt, TEBC/ Taiwan, MBDP/Macedonia, HBOR/ Croatia, EKF/Denmark, Eximbank of Russia and Vnesheconombank/ Russia, Eximbank Romania/Romania, Eximbanka SR/Slovakia, SID/Slovenia, KUKE/Poland, ASHRA/Israel, Asian Development Bank (ADB), MIGA, EH Germany/Germany, European Bank for Reconstruction and Development (EBRD) and ECOWAS Bank for Investment and Development (EBID).

Turk Eximbank continued to attend the meetings of OECD Export Credits Group, which was established to facilitate information and opinion exchange between member countries' related institutions regarding officially supported export credits and of which Turkey became a permanent member in April 1998, and the meetings of OECD's Participants to the Arrangement on Officially Supported Export Credits, within which the Bank acquired "invited participant" (observer) status in 2006 and "participant" status in 2018.

The International Working Group on Export Credits (IWG) was set up in 2012 under the leadership of the USA and China to discuss a new international arrangement to which non-OECD emerging countries like Brazil, China, South Africa, India, and Russia that are beginning to get significant shares in export credits would be a party and which would redefine the guidelines and standards pertaining to officially supported export credits, and increase transparency and information sharing in export credit-related issues. Turk Eximbank continued to attend IWG meetings on a regular basis in 2019.

#### International Cooperations

Turk Eximbank and African Trade Insurance Agency (ATI) signed a cooperation agreement on 26 February 2019 concerning provision of joint insurance and reinsurance support for agreed-upon projects in African countries, and information sharing about Africa, one of the key necessities when financing transactions in the African continent.

Turk Eximbank and AOFI, Serbia's official export credit agency, signed an agreement on 26 June 2019 for information sharing, cooperation for collections, co-financing of projects entailing both countries' goods and services exports through co-insurance and reinsurance.

Turk Eximbank, Ziraat Bank Azerbaijan and SME Development Agency of Azerbaijan (SMB) signed a tripartite protocol of intent for the financing of SMEs residing in Azerbaijan on 15 October 2019.

A Memorandum of Understanding was signed with ICIEC on 27 November 2019 concerning export finance, and insurance, information sharing, product development and capacity creation for Turk Eximbank's borrowings.

Turkey-Japan Partnership for Africa Panel, which was intended to familiarize the representatives of Turkish and Japanese companies with the cooperation agreement executed in 2018 with the Japanese Bank for International Cooperation (IBIC) and to increase communication between companies, took place in İstanbul on 18 June 2019 as a co-organization of Turk Eximbank and JBIC, and was hosted by DEIK (Foreign Economic Relations Board). On the other hand, negotiations are in progress for execution of a comprehensive reinsurance agreement with JBIC.

The Bank participated in the Turkey-Hungary II. Africa Business Forum, and also attended the September meeting of the Turkey-Hungary Cooperation for Africa Working Group, which was decided to be set up at the forum for strengthening economic and commercial ties with African countries. Moreover, negotiations are in progress for the execution of a comprehensive reinsurance agreement with MEHIB, Hungarian Export Credit Insurance Agency.

Within the frame of the close relations Turkey established with African countries, the Bank participated in the 54<sup>th</sup> Annual Meeting of the African Development Bank held in Equatorial Guinea for keeping a close eye on the developments in the continent and for reinforcing the existing cooperation.

TURK EXIMBANK IS A FOUNDING MEMBER OF AMAN UNION AND CONTINUED ITS ROLE AT THE INSTITUTION AS THE GENERAL SECRETARY FOR THE 2018–2019 PERIOD.

# AMAN UNION GENERAL SECRETARIAT

TURK EXIMBANK
CONTINUES TO ENSURE
BOTH SPEED AND
PRODUCTIVITY BY
BACKING ITS SERVICE
INFRASTRUCTURE WITH
NEW TECHNOLOGIES.

# SPEED AND PRODUCTIVITY

#### **Information Technology**

Turk Eximbank continues to ensure both speed and productivity and to efficiently use resources by backing its service infrastructure with new technologies in the light of the advances in information technology.

#### E-Transformation Practices

Turk Eximbank gave momentum to electronic transformation processes and gave priority to internal and external process digitalizations. The e-Guarantee system launched last year was systemically integrated with the basic banking application, and electronic letter of guarantee practice was spread, thus adding speed to transactions. Integrations with the Rediscount Loan Management System, with which integration was secured for harmonization purposes for loans sourced by CBRT, were enriched, and repayment and export commitment processes were also included in this system. On the other hand, a service infrastructure was set up between our lending applications and the Ministry's platform within the scope of the Electronic Commitment Closure infrastructure launched by the Ministry of Trade, and commitment closure formalities were migrated to the digital environment.

During the reporting period, work was initiated to offer Internet Banking service to credit customers, which have arrived completion stage. Steps for improving and enriching the same will be ongoing in 2020. In addition, HR Performance Management System has also been launched, and the Bank's HR performance appraisal process was digitalized.

In addition to the above;

 Improvements and new product developments for the credit application that runs on processbased architecture and new

- technologies continued throughout the reporting period.
- Insurance System Revision Project development and testing continued within the frame of revamping the insurance infrastructure and managing it by processes.
- The infrastructure and front-end of the Intranet system used internally was revamped and put into use.
   Also the Demand Management
   System application was also revamped and launched.
- As part of upgrading IT security management, distributed denial of service (Ddos) prevention system and new generation endpoint threat detection and response (EDR) security system were set up.
- System infrastructure was upgraded within the frame of the IP switchboard and İDHM (Export Support Services Center) infrastructure modernization.
- Data backup system were revamped and configured in Ankara and İstanbul locations within the frame of new generation technology requirements.
- Pursuant to KVKK (Personal Data Protection Law), data leakage and loss prevention system was launched and data anonymization trial was carried out.

#### INTERNATIONAL OBLIGATIONS

# WTO, OECD AND EU

In the programs it implements, Turk Eximbank must comply with the norms of WTO, OECD and EU.

# Invited Participant

Turk Eximbank continued to take part in PG meetings in 2019.

Work is ongoing to harmonize Turk Eximbank programs with WTO, OECD and EU guidelines, and these rules are taken into consideration in the programs implemented.

#### **International Rules**

In the programs it implements, Turk Eximbank must comply with the norms of the World Trade Organization (WTO), the OECD and the EU, as well as with other international regulations in connection with Turkey's obligations in relation to its membership of the WTO, the OECD ECG and OECD Participants Group, and in relation to the agreement of the Customs Union and the EU accession process. Accordingly, work is ongoing to harmonize Turk Eximbank programs with WTO, OECD and EU

guidelines, and these rules are taken into consideration in the programs implemented.

#### Participant Group (PG) Membership

In 2018, Turkey has acquired participant status in PG meetings which it had been attending as an "invited participant" (observer) since 2006. Turk Eximbank continued to take part in PG meetings in 2019.

Turkey has become a part of the decision mechanism for revisions to be made in OECD Regulations which set the rules of official export support with maturities over two years provided by the member countries, and all the rules regarding export credits have become binding for Turk Eximbank, as well.

IN THE PROGRAMS IT
IMPLEMENTS, TURK
EXIMBANK MUST COMPLY
WITH THE NORMS OF THE
WORLD TRADE ORGANIZATION
(WTO), THE OECD AND
THE EU, AS WELL AS WITH
OTHER INTERNATIONAL
REGULATIONS

# COMPLIANCE WITH INTERNATIONAL REGULATIONS

### INTERNATIONAL OBLIGATIONS

IN ALL OF ITS PRACTICES, TURK EXIMBANK ADHERES TO THE RECOMMENDATIONS THAT EMERGED FROM THE STUDIES AT OECD ECG,

### OECD ECG RECOMMENDATIONS

In 2019, the Bank continued to attend the meetings of OECD Export Credits Group (ECG) which aims to evaluate policies, identify problems and provide solutions by multilateral discussions on export credits, and closely monitored the developments. In all of its practices, the Bank adheres to the three recommendations that emerged from the studies at these meetings, i.e. OECD Recommendation on Bribery and Officially Supported Export Credits, Recommendation on Environment and Social Due Diligence and Recommendation on Sustainable Lending Practices and Officially Supported Exports Credits.

#### Harmonization with the EU Acquis

The Bank's activities are covered under the "Competition Policy" and "External Relations" chapters of the EU Acquis, with which harmonization is to be achieved.

Pursuant to an EU rule, which states that marketable risks associated with short-term export credit insurance must be incurred by entities that do not receive governmental assistance, all of the Bank's short-term insurance activities will need to be organized under a separate entity within the frame of harmonization efforts with the EU Acquis. With respect to restructuring activities that will come

up within the frame of the said EU Directive, it is anticipated that a joint project with all stakeholders will take place in accordance with the instructions of the Ministry of Treasury and Finance.

With respect to the "External Relations" chapter, medium and long term financial supports to be provided by the Bank have been aligned to a large extent with the EU Acquis, which includes OECD Regulation on Officially Supported Export Credits, following the participant status acquired by Turkey in relation to the said Regulation in 2018.

#### TURK EXIMBANK'S TARGETS AND ACTIVITIES IN 2020

# Medium – and long–term

In the coming period, Turk Eximbank will focus on medium and long-term loans and export credit insurance and guarantee activities.

### **Made in Turkey**

Branded products that will strengthen and establish the "Made in Turkey" image in international markets will continue to be supported.

In the period ahead, Turk Eximbank aims to focus its attention on mediumand long-term loans, export credit insurance, guarantee activities and credit programs collateralized with an insurance policy, in keeping with the overall mission of export finance agencies.

#### Focus on Medium- and Long-Term Financing Facilities Offered to Exporters

In the period ahead, focus will be placed on medium- and long-term loans, export credit insurance, and guarantee activities, in keeping with the overall mission of export credit agencies of developed countries. However, in a bid to help maintain and increase Turkish exporters' competitiveness in products necessitating short-term financing, provision of short-term export credits designed to satisfy the operating capital need and short-term export credit insurance will be sustained during the pre-export stage.

In an effort to sharpen exporter's global competitive edge, the Bank's

medium- and long-term credit programs will continue to be used to support the exportation, production and marketing processes of branded products that are based in innovation and R&D, offer high added-value, and are of the quality to strengthen and establish the "Made in Turkey" image, as well as of products with medium and advanced technology.

Financial support will be ongoing for FC-earning services such as tourism, logistics, consultancy, software, information and communication technologies, ship overhaul and repair. In addition, the Bank also targets to provide medium- and long-term financing for the operating capital and investment needs of companies engaged in FC-earning services and activities.

For medium- and long-term loans, Turk Eximbank obtains mediumand long-term funds mostly from supranational financial institutions and by bond issues. While efforts are being spent to increase the funds secured from supranational institutions for IN THE PERIOD AHEAD, TURK EXIMBANK WILL LAUNCH CREDIT PROGRAMS COLLATERALIZED WITH AN INSURANCE POLICY.

CREDIT
PROGRAMS
COLLATERALIZED
WITH AN
INSURANCE
POLICY

### TURK EXIMBANK'S TARGETS AND ACTIVITIES IN 2020

medium- and long-term loans, funds to be provided from international institutions such as the Council of Europe Development Bank (CEB), International Bank for Reconstruction and Development (IBRD), and Islamic Development Bank will continue to be used for financing our medium- and long-term loans in the period ahead, giving the priority to supporting export-oriented investments in their disbursement.

### Diversifying the Types of Collaterals

As a solution to the collateral problem, which is the greatest obstacle facing the exporters when trying to access credits, in 2019, the Bank expanded the scope of its practice for extending credit with different types of collaterals other than letters of guarantee. In 2020, the scope of collaterals Turk Eximbank accepts, in addition to letters of guarantee obtained from banks, will be further expanded and promoted so as to enable exporters to benefit from the Bank's credit programs with new collateral instruments having financial characteristics. In this context, first of all, exporters will be provided with a low-cost and easy-to-access guarantee by using receivables insured by the Bank as a collateral. To this end, information and promotion meetings will be held in 2020 to help spread the use of credit insurance.

#### Providing Financing Support to More Exporters with a Particular Focus on SMEs

This will allow Turk Eximbank to provide financing support to more exporters, with a particular focus on SMEs, in 2020.

#### **Developing New Programs**

The competition that gradually gets fiercer in international markets constantly increases the importance of guarantee and insurance programs. Accordingly, weight will be given to mechanisms that will provide the exporters, which get the chance to work in an environment free from commercial and political risks thanks to insurance programs, with the opportunity to obtain financing more easily from commercial banks and other financial institutions. In this context, the following will be implemented in the year ahead:

- Letter of Credit Confirmation
   Insurance Program to insure the risk of the foreign issuer bank's non-payment of export letters of credit which are confirmed by a domestic bank,
- Working Capital Guarantee Program to give pre-shipment guarantee for credits obtained by exporters from commercial banks,
- Financial Leasing Companies
   Credit Program targeting to finance investments for medium-long term exports,
- Letter of Guarantee Program to provide guarantee for exporters and international contractors,
- Credit based on Insured Receivables
   Program targeting to extend credit
   by accepting forward shipments of companies having Turk Eximbank
   Short-Term Export Credit Insurance
   Policies as pool guarantee.

Cooperation with other export credit agencies, regional and multinational finance institutions will be expanded, and support will be extended to Turkish companies' transactions to be performed abroad within the frame of co-financing, insurance, reinsurance and co-insurance agreements to be executed.

Within the frame of credits provided to projects undertaken in foreign countries, cooperation will be sustained with the Islamic Corporation for the Insurance of Investment and Export Credit (ICIEC) and other insurance agencies for obtaining cover against non-repayment risk by borrowing countries.

The Bank will continue to provide "Letters of Intent" in favor of firms planning to engage in new undertakings abroad or targeting to participate in international tenders provided that the related project is compatible with the Bank's fundamental financing principles.

In an attempt to help exporters get increased share in strategic markets, medium- and long-term financing support at OECD's Commercial Interest Reference Rate (CIRR) will continue for the financing of investment goods exports.

Activities for digital transformation will be ongoing at the Bank also in 2020.

# SUMMARY REPORT OF THE BOARD OF DIRECTORS FOR 2019

Turk Eximbank continued to support Turkish exporters with credit and credit insurance facilities in 2019. In the reporting period, the Bank's total support amounted to USD 44.1 billion. The Bank extended loans worth USD 26.7 billion, of which USD 1.5 billion is medium- and long-term credits. On the other hand, the Bank's credit insurance support amounted to USD 17.4 billion. All of them combined bring the rate of support extended by Turk Eximbank to country's total exports to 25% in 2019.

Based on a decision taken at Turk Eximbank's General Assembly meeting held in 2019, the Bank's paid-up capital was increased to TL 7.16 billion.

Currently serving through 20 branches and 12 liaison offices, the Bank's credit customers increased by 11% within the past one year and reached 10,472. The number of insured exporters, on the other hand, grew 25% over the same period and reached 4,095. Hence, the total number of customers increased by 14% to 12,584; of these firms, 73% are SMEs.

#### An overview of 2019 activities...

In 2019, in a bid to reduce the financing costs incurred by exporters, the Bank made a 6 point-reduction in the interest rates applied to TL loans, which are extended to SMEs and exporters that manufacture high technology products and which are limited to the Bank's equities. The Bank's TL lending went up by 11% year-over-year and reached USD 1.8 billion.

High demand for Rediscount Credits originating from CBRT, which is an important source of finance for exporters, continued in 2019. In addition, a modification made to the communiqué concerning the financing of firms located in free zones on 31 December 2018 allowed financing of sales of goods to third countries other than Turkey from free zones within the scope of Post-Shipment Rediscount Credit program and of sales of services within the scope of Rediscount Credit program. Rediscount credits disbursed under the program amounted to USD 21.7 billion, which accounted for 81.5% of the Bank's total lending volume. The balance of the said fund reached USD 15.1 billion as of 31 December 2019.

The loans disbursed under
International Loans Programs in 2019
amounted to USD 132 million, and
67 letters of intent were issued for
projects/export deals to be carried out
in 20 countries with goods and services
export potential worth USD 4.2 billion.
Within the scope of trade finance
transactions, the Bank continued to
provide competitive financing options
to buyers of the investment goods
exporters at "Commercial Interest
Reference Rate" (CIRR) within the
scope of the support granted by the
Ministry of Trade.

During the reporting period, shipments worth USD 17.4 billion were covered under credit insurance, with short-term export credit insurance representing 89% of it. While premiums collected totaled USD 53.8 million, claims paid

amounted to USD 20 million. On the other hand, financing can be obtained by way of accepting Turk Eximbank insurance policy as collateral; in this context, a credit volume of approximately USD 154.4 million was created to date, with USD 2.5 million of it occurring in 2019.

#### New Products...

In 2019, Financial Leasing Companies Credit Program and Financial Institutions Buyer Credit Insurance Program have been developed and launched. In addition, short-term export credit insurance policy has been revised to cover exports of services.

On another hand, the Bank;

- Began offering pre-shipment export credit at advantageous terms to support women and young entrepreneurs within the limits set under the protocols made with banks,
- Began offering longer-term and lower-rate credit facilities for the financing of medium-high technology products that are designated to be important in the Export Master Plan in line with the İVME (Advanced, Productive, Indigenous Industry) Financing Package announced by the Ministry of Treasury and Finance,
- Made available Credit Guarantee
  Fund (KGF)-guaranteed Ekonomi
  Değer Credit with terms up to 48
  months and offering advantageous
  interest rates.

# SUMMARY REPORT OF THE BOARD OF DIRECTORS FOR 2019

### Turk Eximbank continued to obtain funds to be offered to exporters...

Turk Eximbank carries on with its attempts to obtain low-cost funds from supranational institutions abroad such as the World Bank, Islamic Development Bank and Council of Europe Development Bank. In 2019, Turk Eximbank secured foreign currency funds in the amount of approximately USD 3.3 billion from capital and credit markets for financing exports and export-oriented investments, and thus maintained the fund stock obtained from international markets at USD 9.5 billion level. Additionally, the Bank increased its total fund stock by 3% year-overyear, including domestic bonds worth TL 256 million by way of sales to qualified investors, and CBRT rediscount facility of USD 15.1 billion.

#### Digitalization picks up speed...

While paving the way for becoming a digital bank, Turk Eximbank gave priority to internal and external process digitalizations by adding momentum to electronic transformation processes. In this context, the ongoing insurance system revision project for reformatting the system in a user-friendly manner, reducing the volume of manual tasks and revising the insurance system designed to respond to needs in the fastest manner possible is nearing completion. Phase 1 of the Project is planned to be launched in May 2020. On the other hand, the work for offering Internet Banking service to credit customers will soon be finalized.

#### International cooperations...

Turk Eximbank attaches special importance to establish new partnerships and to strengthen the existing links of cooperation in order to maximize the support it lends and to help increase the competitiveness of Turkish exporters and contractors in the international arena. In this context, in addition to the agreements made in earlier years, the Bank signed agreements with the African Trade Insurance Agency (ATI), Serbian export credit agency (AOFI), SME Development Agency of Azerbaijan (SMB), and Ziraat Bank Azerbaijan, whereas the Memorandum of Understanding signed with ICIEC in 2011 was updated to cover the financing of exports of goods and services from Turkey.

# Explanations about Turk Eximbank's Balance Sheet and Profit & Loss Statement

Turk Eximbank's balance sheet size reached TL 162.9 billion (USD 27.4 billion) as at 31 December 2019.

Turk Eximbank's assets are composed of credits by 88%, liquid assets by 7%, and marketable securities measured at amortized cost and other assets by 5%.

The Bank's loan portfolio reached TL 143.4 billion, up by 10.7% in the twelve months to end-December 2019. Of the total credits, 71% (TL 101.3 billion) are short-term credits and 29% (TL 42.1 billion) are medium- and long-term credits. Through effective risk assessment methods pursued, Turk Eximbank works arduously to timely

and fully collect its credits. As a result, although a substantial portion of the Bank's funds are channeled to the exports industry in the form of credits, the ratio of non-performing loans (NPL) to total loans is well below the sector's average and stands at 0.3%.

Turk Eximbank's total liabilities were worth TL 162.9 billion. Of these, 6% (TL 9.1 billion) consisted of shareholders' equity, 92% (TL 150.4 billion) of external funds, and 2% (TL 3.4 billion) of provisions and other liabilities.

Out of the Bank's shareholders' equity of TL 9.1 billion, 79% (TL 7.2 billion) pertains to paid-up capital, 5% (TL 488 million) to profit reserves and others, and 16% (TL 1.4 billion) to net profit for the period.

TL 150.4 billion of foreign resources used for funding the Bank's assets consisted of TL 89,645 million in credits sourced by the CBRT, TL 37,939 million in credits provided from domestic and foreign banks, TL 18,791 million in marketable securities issued, and TL 4,025 million in subordinated loans

At its Extraordinary General Assembly convened on 12 January 2017, Turk Eximbank switched to the registered capital system and increased the authorized capital to TL 10 billion. The Bank's paid-up capital is currently TL 7.2 billion.

Although special and general provisioning ratio for the Bank for transactions within the scope of the Law governing its establishment is set at zero percent pursuant to "Article 21 - Exemptions" of the "Regulation on Procedures and Principles for Classification of Loans and Provisions to be Set Aside by Banks", Turk Eximbank sets aside provisions within the frame of Turkish Financial Reporting Standards 9.

The ratio of Turk Eximbank's liquid assets including short term loans to short-term liabilities was registered as 112% as of 31 December 2019.

The credit-weighted composition of Turk Eximbank's balance sheet bears effects also on income. Of the Bank's TL 4,856 million in total interest income, 89% (TL 4,341 million) came from interest earned from credits. On the other hand, the Bank's interest expense was TL 3,741 million since

Rıza<sup>l</sup>Tuna TURAGAY

Vice Chairman

Nail OLPAK

Member

the Bank secures funds by way of borrowing from domestic and overseas money and capital markets and through bond issuances. Of this amount, 60% (TL 2,255 million) was interest paid on borrowings from domestic and international markets, 39% (TL 1,451 million) was interest paid on marketable securities issued and 1% (TL 35 million) was other interest expenses. Hence, net interest income was TL 1,115 million.

The Bank booked a net profit of TL 1,432 million as of 31 December 2019. Therefore, the Bank registered return on assets and return on equity ratios of 0.95% and 19.8%, respectively, and a capital adequacy ratio of 19.1%.

The Bank carries out its operations in accordance with the legislation

governing it and the provisions of its Articles of Association, and we hereby present our summary report pertaining to the independently audited financial statements for the period ended 31 December 2019 for your review.

Bülent AKSU Chairman

Ali GÜNEY Member

İsmail GÜLLE Member Osman ÇELİK Member

Fahriye Alev ARKAN Member

#### **BOARD OF DIRECTORS AND AUDIT COMMITTEE**



**Bülent Aksu** Chairman of the Board of Directors

Germany, 1974. Mr. Aksu graduated from the Istanbul University Business Administration (in English) department and began his career as an inspector on the Board of Inspectors of Kuveyt Türk A.Ş. He served as Finance Manager and Group Finance Director at Çalık Holding in 2003, as CFO and Board Member within Akfel Group between 2008 and 2012, as CFO at Petkim Petrokimya Holding A.Ş. and STAR Rafineri A.Ş., affiliates of the Azerbaijan National Petroleum and Gas Company (SOCAR) between 2012 and 2016, and as Deputy General Manager of Finance (CFO) at Turkcell

from 20 July 2016 until 17 July 2018. On 02 August 2018, he was appointed as Deputy Minister of Treasury and Finance.

A Board Member of Turk Eximbank since 10 May 2019, Mr. Aksu has been serving as the Chairman of the Board of Turk Eximbank since 13 May 2019.



**Riza Tuna Turagay**Deputy Chairman of the Board of Directors

Vienna, 1964. Mr. Turagay graduated from the Ankara University Faculty of Political Sciences, Department of Business Administration and completed his master's degree in international Banking and Finance at the University of Birmingham. He began his career in 1987 at the Undersecretariat of the Treasury and Foreign Trade, where he served until 1997 in the positions of Specialist, Branch Manager, Undersecretarial Advisor, and Ministerial Advisor. Mr. Turagay also assumed roles as the Trade Advisor and T.R. Ambassador to Washington D.C. from 1997-2000, the Undersecretariat of Foreign Trade Deputy General Manager of Exports, President of the Housing Development Administration, the Vice Chairman of Real Estate Investment Trust

Board, Deputy Undersecretary of Customs, Member of the Turkish Export Promotion Center Board, and the Vice Undersecretary of Customs from 2000-2006. He also served in the same period as Member of the TED Board and Member of the Equestrian Federation Board as well as working as Director and Member of the Board at BAT Türkiye, Member of the Exporters' Associations Board, and Member of the Turkish Exporters Assembly (TÎM) from 2006 until January 2019. Mr. Turagay was appointed Deputy Minister of Trade on 18 January 2019 and since 5 February 2019 he has been serving as both Member and Deputy Chairman of Turk Eximbank Board of Directors.



**Ali Güney** Member of the Board and General Manager

Rize, 1964. Mr. Güney graduated from Marmara University, Faculty of Economics and Administrative Sciences. He worked in the Fund Management Department of Faisal Finance between 1990 and 1993. He assumed the duty of Assistant Manager in the Fund Management and Treasury Department of İhlas Finance from 1995 until 1999, when he joined Anadolu Finance as Fund Management and Treasury Manager, which position he held until 2005. Mr. Güney functioned as Treasury Manager at Türkiye Finans Participation Bank between 2006 and 2009 and as Deputy General Manager

responsible for Treasury and Financial Institutions between 2009 and 2015. He was Deputy General Manager responsible for Treasury and Strategy at Vakif Participation Bank from 2015 until 2019.

Mr. Güney has been serving as Member of the Board and General Manager of Turk Eximbank since 17 October 2019.



**Osman Çelik**Member of the Board and Member of the Audit Committee

Erzincan, 1964. Mr. Çelik holds a BA in Economics from the Middle East Technical University's Faculty of Economics and Administrative Sciences. He worked as an economist with the State Statistical Institute in 1986 and 1987. He then joined Faisal Finance where he worked as a specialist and chief specialist in the Project Evaluation and Preparation Department from 1988 until 1995. He was Project and Marketing Manager at lhlas Finance from 1995 through 1999, and Deputy General Manager of Anadolu Finance from 2000 through 2005. After functioning as Deputy General Manager of

Credits at Türkiye Finans Participation Bank from 2006 to 2013, he then served as Deputy General Manager of Commercial Banking from October 2013 and as General Manager from June 2015. Mr. Çelik was appointed as the former Undersecretary of Treasury as of 29 July 2016.

Having been a Member of the Board since 12 January 2017, and having served as the Chairman of the Board of Turk Eximbank between 21 January 2017 and 13 May 2019, Mr. Çelik has been a member of the Audit Committee since 13 May 2019.



**Nail Olpak** Member of the Board

Burdur, 1961. Mr. Olpak graduated from Istanbul Technical University Faculty of Mechanical Engineering and earned his master's degree from Yıldız Technical University in the field of Energy. He started his career at Umar Makina A. Ş. and after working as Factory Assistant Manager at Özgün A.Ş. he started as a Project Manager at Cankurtaran Holding A.Ş. and worked in upper-level management in various levels of the Holding and assumed the position of Vice President of Cankurtaran Holding until the end of the year 2000. He established Nora Elektrik Malzemeleri A.Ş and Pak Yatırın A.Ş. and still presides as the Chairman of the Board of Directors for both companies and as a Member on the Board of Directors of mentioned companies with whom these companies have partnerships. Mr. Olpak has served as Board of Directors Chairman for the Foreign Economic Relations Board (DEIK) since 22 September 2017 and also maintains positions as DEIK Chief Executive Officer, World Turkish Business Council (DTIK) President, Istanbul Development Agency (ISTKA) Board of Directors Member, Informatics Valley Board of Directors Member, Independent Industrialists and Business Men's Association (MÜSIAD) High Advisory Committee Member, Istanbul Chamber of Commerce Information Commercialization and Research Foundation (BTM) Board of Trustees Member, Tourism Development and Education Foundation (TUGEV, ITO) Board of Trustees

Member, Kandilli Club Founding Board of Trustees Member and Board of Directors Vice Chairman, Science Propagation Foundation (IYF) Founders' Committee Member, Huzur Hospital Foundation Board of Trustees Member, Huzur Hospital Foundation Board of Trustees Member, Human Development and Societal Education Foundation (ITEGEV) Board of Trustees Member, Istanbul Medeniyet University Support Foundation Board of Trustees Member, Mechanical Engineers Chamber Member, and ITU Faculty of Mechanical Engineering Advisory Committee Member. He also previously worked as the 5th Term General President of Independent Industrialists and Business Men's Association (MÜSİAD) and the MÜSİAD High Advisory Committee Chairman, the International Business Forum (IBF) Vice President, B20 Turkey Executive Committee Member, Istanbul Chamber of Commerce (ICC) Assembly Member, Istanbul World Trade Center (IDTM) Board of Directors Member, Huzur Hospital Foundation Board of Directors Member, Energy Efficiency Association (ENVERDER) Board of Directors Member, Architects and Engineers Group (MMG) Board of Directors Member and High Advisory Committee (YİH) Member, and Investment Environment Improvement Coordination Council (YOİKK) Member.

Mr. Olpak has been a member of Turk Eximbank Board of Directors since 26 April 2018, and a member of the Audit Committee since 13 May 2019.



**İsmail Gülle** Member of the Board

Sivas, 1960. Mr. Gülle graduated from Istanbul Technical University Faculty of Electrical Engineering and completed his specialization program at Istanbul University Institute of Business Economics. With his ongoing positions as the Chairman of the Board of Directors and Member of the Board of Trustees of the Ergene-2 Organized Industrial Free Zone, Member of the Board of Directors of the Economic Development Foundation, and Chairman of the Textiles and Raw Materials Sector Board, Mr. Gülle assumed the position of the Chairman of the TiM (Turkish Exporters Assembly) as of 30 June 2018. He established Gülle Entegre Tekstil İşletmeleri A.Ş. and executes the role of Chairman of the Board of Directors of the company.

Mr. Gülle has worked as a Member of the Board of Directors between 1999 and 2003 and as the Chairman of the Board of Directors between 2003 and 2018 of the İTHİB (Istanbul Textile and Raw Materials Exporters Association), as a Member of the TİM Sectors Council, as the Vice Chairman of the Assembly of the ISO (Istanbul Chamber of Industry), and as the Chairman of the Board of Directors of the SSİAG (Association of Sivas Industrialists and Businessmen).

He has been a Member of Turk Eximbank Board of Directors since 24 September 2018.



**Fahriye Alev Arkan** Member of the Board

Trabzon, 1952. Ms. Arkan graduated from Ankara University Faculty of Law and completed her law internship in 1976. She started her career that same year at the Ministry of Energy and Natural Resources and served as Consultant Lawyer at the SSI General Directorate. Ms. Arkan joined the State Investment Bank in 1987 and was involved in the restructuring of the State Investment Bank as Turk Eximbank. She has assumed positions as Specialist, Manager, Legal Advisor,

and Department Head at Turk Eximbank and served as Deputy General Manager of Insurance and Guarantee Operations between 2 March 1998 and 19 March 2012.

Ms. Arkan has been a Turk Eximbank Board Member since 10 May 2019.

Ibrahim Şenel has served as a Member of the Board of Directors of Turk Eximbank between 18 March 2015 and 5 February 2019 and as Deputy Chairman of the Board between 25 May 2015 and 5 February 2019.

Adnan Yıldırım served as Acting General Manager of Turk Eximbank between 29 November 2016 and 19 January 2018, and General Manager between 19 January 2018 and 13 May 2019.

Işınsu Kestelli served as Member of the Board of Directors between 12 January 2017 and 10 May 2019 and as Audit Committee Member between 1 October 2018 and 10 May 2019. Bülent Gökhan Günay served as Member of the Board of Directors of Turk Eximbank between 12 January 2017 and 10 May 2019 and as Audit Committee Member between 21 January 2017 and 10 May 2019.

Turk Eximbank Board of Directors held 12 meetings during 2019 and passed 152 decisions, 19 of them interim decisions. All of the meetings took place in İstanbul. Bülent Aksu and Nail Olpak were unable to attend the meeting of July 2019 because of their justified excuses, Bülent Aksu, Nail Olpak and İsmail Gülle were absent in September 2019 meeting, and Bülent Aksu and İsmail Gülle were absent in the October 2019 meeting, on all occasions with justified excuses.

# EXECUTIVE COMMITTEE AND MANAGERS OF INTERNAL SYSTEM UNITS



**Necdet Karadeniz** Deputy General Manager

Iğdır, 1959. Mr. Karadeniz holds a BSc. degree in metallurgical engineering from İstanbul Technical University and an MBA from İstanbul University. Having started his professional life in 1987, he held the positions of manager and head of department at Emlakbank, Türkiye Finans Participation Bank, Alternatif Bank and Ziraat Bank,

respectively, and joined Turk Eximbank in December 2012.

Appointed as a Deputy General Manager of Turk Eximbank on 26 May 2017, Mr. Karadeniz currently serves as the Deputy General Manager in charge of Loan/Insurance Allocation.



**Enis Gültekin** Deputy General Manager

Kars, Sarıkamış, 1976. Mr. Gültekin graduated from the Department of Public Finance of the Faculty of Political Sciences at Ankara University, and received his master's degree from the Finance Department of Illinois University in the US. He started his professional career as an Assistant Specialist at Turk Eximbank in 1998, and served on the Board of Sworn-In Bank Auditors at the Undersecretariat of Treasury in 1999, then on the Board of Sworn-In Bank

Auditors in the Banking Regulatory and Supervision Agency, and became the chief auditor.

Mr. Gültekin was appointed as Deputy General Manager at Turk Eximbank as of 17 December 2013, and served as Acting General Manager between 13 May 2019 and 16 October 2019. Gültekin currently serves as Deputy General Manager responsible for Insurance & International Loans.



**Hüseyin Şahin** Acting Deputy General Manager

Adıyaman, 1967. Mr. Şahin holds a BA degree in business administration from the Faculty of Economics and Administrative Sciences at Dokuz Eylül University. He started his professional life as an assistant inspector on the Board of Inspectors of Yaşarbank in 1990, where he rose to the positions of Inspector and Head of the Board of Inspectors. Later he held the positions of Deputy General Manager, General Manager and Board of Directors member

in various companies engaged in banking, insurance, money and capital markets. Joined Turk Eximbank on 12 November 2012, Mr. Şahin served as the Head of Internal Audit between 1 June 2017 - 22 July 2019. Mr. Şahin was appointed as Deputy General Manager at Turk Eximbank on 22 July 2019 and currently serves as Deputy General Manager responsible for Financial Affairs, Operations and Credit Monitoring.



Mustafa Çağrı Altındağ Deputy General Manager

Kocaeli, 1977. Mr. Altındağ graduated from İstanbul University, Business Administration (in English) Department and he started his career as an inspector on the Board of Inspectors at Tekstil Bank. Between 2004 and 2010, Mr. Altındağ worked as Marketing Manager, the Head of Finance and Accounting Department at Creditwest Factoring Services A.Ş. and then joined Citibank, where he served as

Commercial Banking Customer Relations Manager, Head of Multinational Corporations Department and Corporate Banking Assistant President between 2010 and 2019.

Appointed as Assistant General Manager at Turk Eximbank on 20 December 2019, Mr. Altındağ currently serves as Assistant General Manager in charge of Marketing.



**Hakan Uzun** Deputy General Manager

Kocaeli, 1968. Mr. Uzun graduated from the Mechanical Engineering Department of the Middle East Technical University and received his master's degree from the University of Illinois, USA between 1992- 1995. He started his banking career at Körfezbank in 1996 and served as a senior manager in Treasury and Financial Markets departments in several private banks before working as Group Manager in charge of Treasury at ING Bank Turkey

from 2008 until 2011. He worked for Türkiye Finans Participation Bank between 2011 and 2019, where he held the position of Deputy General Manager in charge of Treasury.

Appointed as Deputy General Manager at Turk Eximbank on 20 December 2019, Mr. Uzun currently serves as Deputy General Manager in charge of Treasury & Finance.



**Erdem Okur** Deputy General Manager

Zonguldak, 1977. Okur graduated from the Middle East Technical University Department of Computer Engineering and received his MBA from Marmara University. He started his business life in 1998, and held positions in Information Technology departments at Aselsan, Garanti Technology, and Akbank, respectively, before joining Turk Eximbank in 2015.

Appointed as Deputy General Manager at Turk Eximbank on 19 July 2019, Mr. Okur currently serves as Deputy General Manager in charge of Technology & Support.



Sadık Ömer Yılbaş\* Head of Internal Audit

Elazığ, 1970. Mr. Yılbaş graduated from Gazi University, Department of Public Finance and started his business life as an officer at Halkbank in 1993. He worked as an Assistant Inspector at Toprakbank between 1995 and 1997. He joined Turk Eximbank on 12 May 1997 as an Assistant Internal Auditor in the Internal Audit Department, where he currently functions as the Chief Internal Auditor.

\* Since 22 July 2019, Sadık Ömer YILBAŞ has been fulfilling his role as unit head under the title Chief Internal Auditor in the Internal Audit Department.



Murat Şenol Head of Risk Management

Ankara, 1966. Mr. Şenol holds a bachelor's degree in economics from Hacettepe University, and a master's degree in capital markets from İstanbul Commerce University. He started his professional career at the Central Bank of the Republic of Turkey in 1988 in the General Directorate of Money Markets and Fund Management.

He joined Turk Eximbank in 1995 and worked as Manager in various credit departments. He was appointed as Chief Risk Officer at Turk Eximbank in 15 July 2011.



Özlem Uçar Head of Internal Control

İstanbul, 1981. Ms. Uçar graduated from the Middle East Technical University, Department of Economics and received her master's degree from the Manchester Business School. She started her business life in 2006 as an Internal Controller at Ziraat Bank, where she later worked as Senior

Internal Controller, Internal Control Supervisor and finally as Internal Control and Compliance Department Manager.

Ms. Uçar was appointed as the Head of Internal Control at Turk Eximbank on 31 January 2020, in which position she currently serves.



**Nergis Cevher** Manager of Regulatory Compliance Department

Isperih, Bulgaria, 1960. Ms. Cevher graduated from the Economics-Insurance Department at Sviştov Dr. A. Asenov, Bulgarian Academy of Economics and Finance. Having joined Turk Eximbank in 1989 in the Pre-Shipment Export Credits Department, Nergis Cevher worked as an Assistant Manager in the Credit Control Department, and as a Manager in the Performance Credits and Compliance Department.

Ms. Cevher was appointed as Manager of Compliance Department of Turk Eximbank on 7 July 2015, where she still serves.

Ali Koray Erden served as Deputy General Manager in charge of Buyers Credit, International Relations and Reinsurance between 2 March 2018 and 20 December 2019.

Mustafa Ertan Tannyakul served as Deputy General Manager in charge of Treasury and Finance between 2 March 1998 and 16 January 2020.

Hüseyin Çelik served as Deputy General Manager in charge of Financial Affairs, Operation and Risk Monitoring between 29 May 2017 and 22 July 2019.

Hüseyin Şahin served as Head of Internal Audit between 1 July 2017 and 22 July 2019.

Ahmet Kopar served as Deputy General Manager in charge of Technology & Support Services between 15 July 2011 and 19 July 2019.

Ahmet Nihat Pulak served as Head of Internal Control between 15 July 2011 and 20 December 2019.

# THE COMMITTEES FOR RISK MANAGEMENT AND BANK TRANSACTIONS AT TURK EXIMBANK

#### **Audit Committee\***

Member:	Osman ÇELİK (Member of the Board	
Member:	Nail OLPAK (Member of the Board)	

The Audit Committee was established by the decision of the Board of Directors dated 31 October 2006. On behalf of the Board of Directors, the Audit Committee is authorized and responsible for: ensuring the efficiency and adequacy of the internal control, risk management and internal audit systems; monitoring the operations of internal systems, accounting and reporting systems, and the integrity of the information generated by them in compliance with related legislation; and, during the Board of Directors' process of choosing independent auditors, rating institutions, evaluation and support services firms, performing pre-assessment of candidates and regularly monitoring the activities of the selected institutions. The Regulations on the Procedure and Principles of the Operations of the Audit Committee was approved by the Board's decision dated 5 February 2007.

\*Bülent Gökhan GÜNAY and Işınsu KESTELLİ served as Audit Committee members until 10 May 2019, and they were succeeded by Osman ÇELİK and Nail OLPAK, who were appointed as Audit Committee members on 13 May 2019.

#### **Credit Committee \***

Chairman:	Ali GÜNEY (General Manager)
Member:	Fahriye Alev ARKAN (Member of the Board)
Member:	Riza Tuna TURAGAY (Member of the Board)

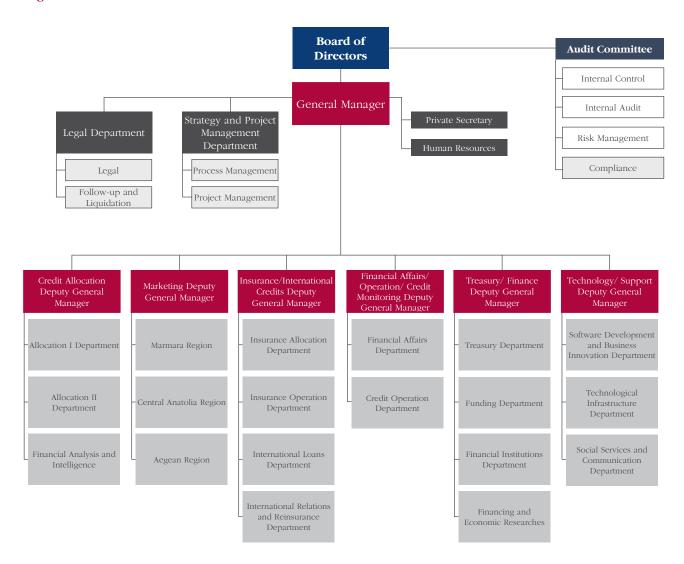
The Credit Committee is vested with the authority to issue to a real or legal person a domestic loan up to ten percent (10%) of the Bank's equities provided that collaterals deemed appropriate by the Board of Directors are created. That kind of authority is limited for different types of guarantees.

The Credit Committee fulfills the said duty delegated thereto by the Board of Directors within the frame of the procedures and principles set out in the applicable legislation in accordance with Article 31 of the Bank's Articles of Association.

<sup>\*</sup> By the Board of Directors decision of 13 May 2019, Enis GÜLTEKİN (former General Manager) and Fahriye Alev ARKAN were elected as Board of Directors chairman and member to succeed Adnan YILDIRIM and Bülent Gökhan GÜNAY, respectively. By the Board of Directors decision of 23 October 2019, Ali GÜNEY (General Manager) was elected as Chairman of the Board to succeed Enis GÜLTEKİN.

### **CHANGES IN THE ORGANIZATIONAL STRUCTURE**

#### **Organization Chart**



#### **Organizational Changes**

In 2019:

- An organizational restructuring was undertaken and insurance operations were combined under a single Deputy
  General Manager role with the objective of accelerating processes and ensuring healthier operation of decision-making
  mechanisms.
- İstanbul Odakule, Manisa, Mersin, Maltepe, Çorlu, Trabzon, Eskişehir and İskenderun branches, and İnegöl Liaison Office were opened.

### **HUMAN RESOURCES PRACTICES**

#### **Human Resources Policy**

The Bank's human resources policy is executed according to the general principles dictated in the Bank's Articles of Association and Human Resources Regulations.

The main principles of the Bank's human resources policy are as follows:

- 1. To employ an efficient number of competent, exceptionally skilled, creative and inquisitive personnel who have a capacity for analytical thinking, for the execution of the Bank's activities in order to reach its goals;
- 2. To take special care in recruiting and authorizing employees according to principles of equity and under equal conditions, determining the recruitment criteria in writing by use of titles, and applying these criteria;

- 3. To provide employees with an equal-opportunity work environment in which they can utilize and improve their abilities and qualifications;
- 4. To establish an employee personal rights and wage system that increases their motivation and encourages them to work at the Bank, allowing the Bank to employ manpower with qualifications and numbers required by the service.

The specialized nature of the Bank's operations requires a highly qualified and professional staff, hence career development is very important.

After two years of service, assistant specialists prepare a thesis, and after three years, they take a qualification exam to be appointed as specialists.

In addition, efforts are being spent to build on the qualifications of employees and employee engagement by backing training programs carried out in cooperation with various institutions with e-learning programs.

During 2019, 60 employees left the Bank and 91 new employees were employed.

#### RELATIONS OF TURK EXIMBANK WITH ITS RISK GROUP

Turk Eximbank does not have a Risk Group, since the Bank is fully owned by the Turkish Treasury and does not have subsidiaries or affiliates which it controls, either directly or indirectly.

#### SUPPORT SERVICES OBTAINED BY TURK EXIMBANK

Within the scope of the BRSA's "Regulation on Support Services to be Received by Banks" that went into force upon its publication in the Official Gazette issue 28106 dated 5 November 2011, Turk Eximbank received 10 support services detailed below in 2019.

Support Service Provider	Service Received by the Bank
Fineksus Bilişim Çözümleri Ticaret Anonim Şirketi	Swift Payment Systems
Veripark Yazılım A.Ş.	On-line Banking System Maintenance and Support Service
Koç Sistem Bilgi ve İletişim Hizmetleri A.Ş.	Treasury SAP- Basis (SAP Infrastructure)
Vizyoneks Bilgi Teknolojileri A.Ş.	Insurance Transformation Project
İş Yazılım Donanım Elektronik Danışmanlık Ltd. Şti.	Electronic Document Management System
Datasafe Arşivleme Hizmetleri A.Ş.	Archiving Services
ESCARUS - TSKB Sürdürülebilirlik Danışmanlığı A.Ş.	Sustainability/Environmental Management Policies and Risk
ESCARUS - 15KB Surdurulebilirik Danişilanlığı A.ş.	Management
ModeFinance SRL	Rating/Scoring and Limit Decision Models
Avi Gayrimenkul Yat. Değerl. ve Danışm. A.Ş.	Mortgage and Pledge Establishment Transactions
Fu Gayrimenkul Yatırım Danışmanlık A.Ş.	Mortgage and Pledge Establishment Transactions

Prior to commencement of the support services listed in the table, "Technical Adequacy Reports" were drawn up showing that the service providers possess the technical equipment, infrastructure, financial strength, experience, know-how and human resource, and satisfy the requirements set out in the applicable legislation, as well as "Risk Management Programs" about the support services to be procured and "Risk Analysis Reports" studying the potential risks that may stem from these services, their management and expected benefits and costs as stipulated in the applicable legislation. As a result of these processes, service agreements were executed with the companies listed in the table above, and services continue to be received therefrom as of the date of this writing.

On another note, an empirical risk assessment study was conducted, which measures the relative severity of the risks that may arise from the qualities of support services providers and the services furnished thereby, based on which support services providers were audited. The assessment made and audits performed produced no findings associated with the procurement of these support services to an extent that would prevent efficient and adequate operation of the Bank's internal systems or execution of internal control or internal audit activities.

### THE GENERAL ASSESSMENT OF THE AUDIT COMMITTEE FOR THE YEAR 2019 REGARDING ACTIVITIES AND RISK MANAGEMENT, INTERNAL CONTROL AND INTERNAL AUDIT SYSTEMS AT TURK EXIMBANK

As the sole official export credit agency in Turkey, Turk Eximbank supports the exports sector with its credit, guarantee and insurance programs through nonprofit activities. However, the Bank also seeks to ensure the most appropriate rate of return in order to maintain its capital and financial strength, and it complies with broadly accepted banking and investment principles in all its activities. In this regard, while conducting its legal function, which is "to provide financial support to exports sector", the Bank maintains its risk level without weakening its financial strength.

As per the provisions of the legislation issued by the BRSA regarding Banking Law No. 5411, necessary organizational changes were made at the Bank on 31 October 2006, internal systems of the Bank were established with their current status, and an Audit Committee was established. Internal Audit, Internal Control, Risk Management and Compliance departments carry out their activities under the supervision of the Audit Committee made up of two members elected by the Board of Directors from amongst its own members.

#### **Internal Audit**

The Internal Audit Department carries out its responsibilities to the Board of Directors via the Audit Committee, which was established to perform the supervisory and regulatory obligations of the Board of Directors and to perform the following tasks within the framework of Audit Committee Regulation issued within the scope of the Regulation on Internal Systems of Banks and Internal Capital Adequacy Assessment Process:

 Analyzing and evaluating the compliance of the Bank's activities with the relevant laws, legislation, regulations, decrees, communiqués, instructions and other statutes;

- Reviewing and evaluating the efficiency and adequacy of the Bank's internal control and risk management systems;
- Conducting investigations and examinations of operations, accounts and activities in the Bank's headquarters units, branches and liaison offices.

The Internal Audit Department performs its activities in an impartial and independent manner using a risk-based approach, with the aim of ensuring that the resources are used efficiently and that all activities make the maximum contribution to the Bank

The annual audit plans are prepared and implemented using risk assessments of the risk appraisal matrix.

In order to ensure effective continuity of internal audit activities, the Internal Audit Department has performed inspections at the units, branches and representatives of the Bank within the framework of the annual audit plan. The Audit Department reports to the Board of Directors via the Audit Committee, and it monitors the measures taken against inappropriate conduct. In addition, the Board of Directors keeps abreast of the activities of the Internal Audit Department through its quarterly and annual activity reports submitted via the Audit Committee.

According to the relevant legislation issued by the BRSA, the Bank must present a "management declaration" to its external independent auditors, signed by the Board of Directors for each audit period, concerning the current situation and internal control activities carried out on information systems and banking processes. In this regard, the control and audit activities intended to be the basis of this management declaration were prepared by the Internal Control

Department and the Internal Audit Department for information systems and banking processes, and the report prepared was presented to the Board of Directors. The Management Declaration was signed by the Board of Directors on 25 January 2019 and submitted to the external auditor.

The Audit Committee continued its activities in 2019 with the aim of developing the activities of the Bank and adding value to them, and it ensured that the internal control activities that form the basis of the management declaration are performed in a coordinated manner.

#### **Internal Control**

The primary objective of the internal control system established at the Bank based on the provisions of the legislation published by the BRSA is to secure the protection of the Bank's assets; to ensure performance of the Bank's activities effectively and efficiently and in compliance with the Law, other applicable legislation, internal policies, guidelines and banking customs, and to guarantee the reliability and integrity of accounting and financial reporting system, and timely availability of information.

Main functions of the Internal Control Department include designing the internal control system and internal control activities, and defining how they will be performed in cooperation with the senior managers of related units, contributing to the adoption of internal control culture and discipline by employees at all levels of the Bank, ensuring internal coordination for the establishment and development of the internal control environment, monitoring, examining and controlling by using various methods to verify that the Bank's operations are carried out securely, and ensuring that the internal control system is maintained as a selfrunning mechanism by mobilizing related parties for resolving the findings from the aforementioned activities.

The duties of the Internal Control Department are set out in the Internal Control Department Regulation which is approved and enforced by the Board of Directors decision no. 136, dated 20 December 2019.

Within the duties delegated to it, the Internal Control Department performed monitoring, analysis and control activities by observing the matters mentioned below, giving priority to processes and transactions identified based on a risk-focused approach and within the materiality criteria during 2019:

- Existence of approved and up-todate procedures pertaining to work processes and workflow charts and their accessibility by related individuals,
- Integrity and security of accounting and financial reporting system and information systems, and timely availability of information,
- Functionality of internal communication channels that will ensure communicating the information produced and problems confronted with related individuals,
- Identification of the deficiencies or weaknesses in the design of operation of internal control mechanisms embedded in information systems applications employed in the performance of operations related to banking processes that are comprised of credit, insurance, accounting, financial reporting and payment systems,
- System access authorizations in information systems and banking processes made so as to preclude conflicts of interest by observing separation of functional duties,
- Existence and operation of manual and systemic approval mechanisms associated with critical transactions;

- whether overall and specific risk limits are being adhered to,
- Usage security of electronic payment systems,
- Implementation of guidelines set regarding the recording, retention and accessibility of documents and assets kept in physical safe deposit boxes and especially the guarantees received,
- Existence and update of business continuity plans consisting of information systems business continuity and emergency and contingency plans,
- Activities related to information systems management at the Bank and at the providers of outsourced services, processes supporting these activities, and compliance of the information systems controls in place with the legislation and internal policies, procedures and standards.

Findings of on-site or distant monitoring, review and controls performed manually or with systematic methods conducted by the Internal Control Department in 2019 on matters such as functioning of internal control mechanisms in units where banking operations are performed, compliance with rules and limitations and existence of required control points in information systems, have been shared with the related units. Instructions on correction of deficiencies and flaws were shared and results of the actions taken by the relevant units were followed up.

The quarterly reports of the Internal Control Department relating internal control activities were presented to the Audit Committee regularly. The control and audit activities concerning information systems and banking processes that form the basis of the Management Declaration to be submitted to the independent auditor

were carried out by the Internal Control Department and the Internal Audit Department, and the report produced was presented to the Board of Directors via the Audit Committee.

During the routine examination, control and monitoring activities in 2018, and as a result of the manual examinations and systemic screen tests of banking processes carried out for the preparatory studies for the Management Declaration, there are no findings that pose risks for the Bank.

#### **Risk Management**

According to the Charter and Procedures of the Risk Management Department approved by the Board of Directors, the Risk Management Department is responsible for:

- Defining, measuring, analyzing, managing and monitoring all risks faced by the Bank; developing and researching risk policies and procedures to be approved by the Board of Directors; and
- Performing profit and cost calculations regarding all risks and their manageability in cooperation with related departments, and timely reporting risk data to the Board of Directors via the Audit Committee.

Risk management activities at the Bank are being carried out with the target of bringing the risk management function close to best practices by establishing a risk culture across the Bank and by constantly improving the system and human resource in accordance with the Regulation on the Internal Systems and Internal Capital Adequacy Assessment Process of Banks, other applicable regulations, and the BRSA Best Practices Guides.

### THE GENERAL ASSESSMENT OF THE AUDIT COMMITTEE FOR THE YEAR 2019 REGARDING ACTIVITIES AND RISK MANAGEMENT, INTERNAL CONTROL AND INTERNAL AUDIT SYSTEMS AT TURK EXIMBANK

Within the frame of risk management activities;

Under the Credit Risk, risks arising from cash and non-cash loan transactions are monitored against the regulatory and Bank-specific limits. Commercial bank risk taken directly or indirectly gets the highest share within the credit risk, which is the largest category of the Bank's risk exposure. Therefore, cash and non-cash limits made available to banks are assessed in detail, and updated as needed. In addition, limits are defined on the basis of banks in order to eliminate concentration risk. Credit Risk is reported to the BRSA according to the BRSA's Standard Method.

Market risk is calculated monthly using the Standard Method devised by the BRSA and is considered in the calculation of the Capital Adequacy Ratio. Interest rate and exchange rate risks make up the main elements of the market risk; in order to duly manage these risks, transactions performed in money and capital markets need to be diversified, taking into consideration the instruments, maturity, currency, type of interest and similar parameters. In addition, as almost the entire portfolio subject to market risk is hedged, market risk is very low. The Bank implements hedge accounting principles regarding derivative transactions.

Operational Risk entails identification of risks arising from banking operations, and evaluation and monitoring of controls associated with these risks. An IT risk matrix is created for monitoring and managing IT risks.

Stress Tests section of the Internal Capital Adequacy Assessment Process (ICAAP) and the ICAAP Report were

> Osman ÇELİK Member of the Audit Committee

approved by the Audit Committee and the Board of Directors, and was submitted to the BRSA in March. Under ICAAP, Turk Eximbank has adopted maintaining the capital adequacy ratio in the 13%-15% interval as its risk appetite indicator, and embraced the principle that any capital adequacy ratio level below 13% should trigger initiatives to increase the capital.

When preparing Stress Tests, in addition to the standard method, economic capital calculations are performed regularly using the ratings assigned by international rating agencies to commercial banks to which a transaction limit has been allocated, Probability of Default (PG) and Loss Given Default (LGD) values, given the fact that the Bank extends credits substantially via the commercial banking system. The calculations made are repeated also under stress conditions assuming negative change in PD and increased LGD ratios.

The credit risk stress tests carried out with the internal models indicate that, with its stable and strong capital structure, the Bank can operate free of any problems while under intense stress factors. In addition to credit stress tests, Value-at-Risk calculations were conducted for information purposes for market risk which has a relatively small share in risk weighted assets (0.2%) considering foreign currency and interest stress factors.

In addition to all these activities, reports incorporating scenario analysis of GAP, Duration, Assets and Liabilities management are regularly submitted to the Bank's senior management.

The Bank was actively involved in the efforts to develop a model for TFRS 9 provision calculations, which was

put into implementation during the reporting period, and work continued throughout the year to update the model's parameters (PD, LGD, etc.).

#### **Regulatory Compliance**

Regulatory Compliance Department follows up regulatory and administrative framework in order to ensure compliance of the Bank's operations with the applicable legislation governing the Bank, makes sure that they are captured in internal practices, represents the Bank in various Working Groups active within the Banks Association of Turkey, takes part in anti-bribery initiatives associated with export credit before OECD, and supports the formulation of related internal policies and procedures. In addition, the Department carries out the activities for putting into practice the regulations in relation to anti moneylaundering and prevention of terrorist financing by keeping a close eye on local/international regulations and regulations related to personal data protection. The Department is also assigned with exchanging opinions with regulatory and supervisory authorities, and sharing the opinions received with related units.

Nail OLPAK

Member of the Audit Committee

#### RISK MANAGEMENT POLICIES BASED ON RISK TYPES

#### Credit Risk

Credit risk indicates the failure of a borrower to fulfill its capital, interest payments and other obligations, the failure of an institution exporting securities to fulfill its obligations in cash credits, and losses arising from indemnity payment by the Bank to a financing institution afforded with a guarantee or to an exporter, contractor or institution afforded with insurance cover in non-cash credits.

The risk weights of the Bank's assets are determined within the boundaries of the regulations of the BRSA.

Loans are extended within the framework of the authority given to the Board of Directors for achieving the Bank's sub-lending targets as set out in its annual programs.

Losses sustained by Turk Eximbank due to political risks undertaken for the sake of credit, guarantee and insurance activities are covered by the Ministry of Treasury and Finance according to Article 4/C, added to Law No. 3332 under Law No. 3659 and Law No. 4749 on the Regulation of Public Finance and Debt Management dated 28 March 2002. The Decree on the Credit, Guarantee and Insurance Support Provided by Türkiye İhracat Kredi Bankası Anonim Şirketi went into force by the Council of Ministers Decree dated 15 July 2009 and numbered 2009/15198.

International credits are granted by approval of the Board of Directors and approval of the Minister to whom the Ministry of Treasury and Finance is reporting, according to Article 10 of Act No. 4749 dated 28 March 2002 on the Regulation of Public Finance and Debt Management. Applications for grant loans are made by the ministries of economy and/or finance of related countries to the Ministry of Treasury and Finance and are put into effect

upon the approval of the Presidency of Turkey. The limit of a country is restricted by both the maximum risk that can be undertaken and the maximum amount that can be utilized annually.

The fundamental collateral of the international credits is the sovereign guarantee of the counter country or the guarantee of banks that Turk Eximbank accepts as accredited. Sovereign guarantee letters are regulated by the Finance or Economy Ministry related to the counter country legislations. Letters of Guarantee cover the principal, interest and all other obligations of the borrower and are valid until the maturity date. In addition to state guarantees, additional guarantees such as debt notes may be requested depending on the status of the debtor and project, the "comfort letter", and the "deposit account" issued by the authorities of the relevant countries.

The Bank reviews various reports of the OECD on country risk classification, reports of the members of the Berne Union, and reports of independent credit rating institutions, as well as the financial statements of banks and the country reports prepared by the Bank during the assessment and review of loans granted.

Firms and banks' risks and limits are monitored on daily and weekly bases both by the units disbursing the loans and those responsible for risk monitoring, and the same can be tracked in real-time.

The risk ratings of banks are determined by analyzing financial and other indicators, such as the group to which a bank belongs, the shareholders of a bank, whether a bank is part of a financial holding company, the situation of a bank's

sister companies, whether a bank is a foreign bank, the situation of the ultimate parent company, ratings issued by international rating agencies, and evaluation of subjective criterion like management quality and information from the press.

Besides the financial and organizational information given by companies, the Bank receives intelligence from other sources (such as the Risk Centralization Records of CBRT, the Turkish Trade Registry Gazettes, the registration information from the Chamber of Commerce, data of the Ministry of Trade, banks, other companies in the same sector, etc.) for proof and for detailed research on companies. At the same time, the Bank takes into consideration the overall situation of the sector of the company in question; the economic and political circumstances of foreign target markets; and the advantages and disadvantages of the company compared to domestic and/or foreign competing companies. If the company is a subsidiary of a holding company or is a member of a group of companies, the bank loans of the group and the scenarios which may affect the activities of the group are investigated and the risk of the whole group is considered while analyzing the company.

All operations denominated in foreign currency and other derivative transactions of the Bank are carried out under the limits approved by the Board of Directors. Sectoral and regional distributions of credit risks are conducted in parallel with the export composition of Turkey, and this is monitored by the Bank regularly.

### RISK MANAGEMENT POLICIES BASED ON RISK TYPES

Guarantees that are indemnified are converted to loans by decision of the Credit Committee. They are weighted as overdue loans and then recorded as "non-performing loans items" and classified according to their collateral.

Turk Eximbank is not obliged to conform to Article 54 of Banking Law No. 5411 on loan limits. Nevertheless, the Bank obeys the general credit limit constraints mentioned in the Banking Law (on single customer risk, affiliated customers group risk, etc.). As per guaranteeing policy, since credits are mostly extended based on the risk of the domestic bank, the Bank can undertake risk of up to 20% of the cash and non-cash total credit risk amount, excluding treasury transactions for a single bank, in order to fulfill its mission to provide credits depending on the economic conjuncture.

Turk Eximbank's short-, medium- and long-term credit programs are carried out with respect to financial conditions (terms, interest rates, collaterals, etc.) and procedures approved by the Board of Directors. Cost of funds, maturity of the transaction, structure of the collateral and variation in market interest rates are taken into consideration. The Bank's mission to provide financing opportunities with costs that will lead exporters to gain competitive advantages in existing markets and risky or new countries is also considered during the process of pricing loans.

Each year, Turk Eximbank cedes the commercial and political risks borne under its insurance programs to a group of domestic and overseas reinsurance companies under renewed agreements. Turk Eximbank holds a certain portion of the aforementioned risks that can be indemnified from its own sources. This portion was 40% in 2019.

Premium rates for Short-Term Export Credit Insurance vary according to criteria such as the risk classification of the buyer's country, payment terms, credit length and the legal status of the buyer (private or public). The premium rates increase as the risk classification of the buyer's country rises and/or as the payment terms are longer. The premium rates are revised regularly and are valid after being approved by the Board of Directors. The quotation strategy, which is the basis for determining premium rates, is generated taking into account domestic market conditions, international quotations of export credit insurance services, and the size of accumulated losses in past years.

Short-Term Export Credits and Credits for Foreign Currency-Earning Services are granted to companies upon approval by the General Directorate Credit Committee within the guarantee determined by the Board of Directors and maturity and interest rate elements determined by the General Directorate, provided that the credit risk level that can be reached by a given firm will not be exceeded. This authorization is limited to 1% of the Bank's equity. Notwithstanding, the Committee is authorized to extend a maximum credit amount of TL 10 million within the frame of the protocol signed with the Credit Guarantee Fund (KGF) on 2 May 2017.

The collateral required for the Pre-Shipment Export Credits Program is the Debtor Bank's Current Account Undertaking Contract, similar to a comprehensive bond, issued by intermediary commercial banks in accordance with their respective credit limits allocated by Turk Eximbank.

The short-term credits and guarantee limits (local-currency and foreign-currency) of such intermediary banks are also approved by the Board of

Directors. These limits can be changed under restrictions determined by the Board of Directors.

Direct lending secured by fundamental collateral amounts to 100% of the principal, interest and export commitment risk of the loan. Fundamental collateral is generally secured in the form of letter of bank guarantees, government securities and KGF guarantees.

In the Bank's annual program, within the framework of the insurance and buyers' credit facilities including foreign risk, the limit of a country implies the "maximum limit that can be undertaken", and the exposure limit of a country implies "maximum amount that can be utilized annually".

Within the framework of the authority given by the Board of Directors, up to the authorized amount of buyers' limits are granted by the underwriting department. The higher amounts are granted directly by the Board of Directors.

The maximum amount of credit risk to which the Bank may be exposed is indicated in the Implementation Principles of relevant credits, and these amounts are determined by the decision of the Board of Directors.

#### Market Risk

Market risk is defined as the probability of loss at the Bank's on- and off-balance-sheet positions due to price, interest and exchange-rate movements arising from market fluctuations, leading to variations in income statement items and profitability of shareholders' equity.

For measuring its market risk exposure, the Bank calculates the "Exchange Rate Risk" and the "Interest Rate Risk" based on the "Market Risk Measurement Using the Standardized Approach" issued by the BRSA (the

Bank is not exposed to any equity position risk). The market risk covering the aggregate interest and exchange rate risks calculated according to the said approach is prepared and reported to the BRSA on a monthly basis, whereas the exchange rate risk calculated according to the "Regulation on Measurement and Implementation of Banks' Net Overall FC Position / Equity Standard Ratio on a Consolidated and Unconsolidated Basis" is calculated and reported to the BRSA on a weekly basis.

#### **Currency Risk**

The Bank's foreign exchange positions are monitored daily. All positions are managed by authorized personnel within the limits set out in the Risk Management Implementation Principles approved by the Bank's Board of Directors, considering the market developments and expectations.

The Bank gives high importance to implementing the strategy of matching its assets and liabilities in terms of currency, maturity and interest. In this framework, debt management is pursued in accordance with the Bank's asset structure to the greatest possible extent. In cases where this is not possible, the Bank tries to achieve a matching strategy using the appropriate types of swap transactions (cross-currency swaps, interest swaps or currency swaps) or by changing the asset structure of the Bank in such ways as may be possible under the given conditions.

The Bank follows a balanced strategy with respect to exchange rate risk between assets and liabilities.

The exchange rate risk for each currency is monitored separately and on a daily basis. The effects of the Bank's activities and of market conditions on the Bank's positions are closely monitored, and the necessary measures are taken promptly. Due to foreign currency denominated credits, the lira against foreign currency and the foreign currency against foreign currency operations are heavily used on a daily basis so as to manage foreign currency exposure.

#### **Interest Rate Risk**

The interest structure (fixed or floating) of interest-sensitive assets and liabilities, and their weight in total assets and liabilities, are evaluated to determine the probable effects of changes in market rates on the Bank's profitability. The Bank's approach is that all assets and liabilities bearing fixed interest rates will be repriced at maturity, and that those bearing floating rates are at the payment terms. By using this approach, the Bank calculates the interest-sensitive gap or surplus for each period (1 month, 1-3 months, 3-12 months, 1-5 years, more than 5 years, etc.) remaining to contractual reprising dates (gapping report). The gapping report is used to predict how the Bank will be affected by the probable market rate changes at any period of time provided that all assets and liabilities sensitive to interest are sorted according to the interest renewal periods.

Maturity mismatches are monitored periodically for dollar-denominated assets and liabilities (separately in all foreign currencies and with the total in dollars), and lira-denominated assets and liabilities are monitored via tables showing weighted averages of days to maturity, which are prepared periodically.

According to the Risk Management Principles approved by the Board of Directors, the Bank attaches importance to the alignment of assets and liabilities in different currencies at fixed and variable interest rates, and takes care to maintain the fixed/variable rate assets and liabilities mismatch that can be undertaken at a reasonable level, with the purpose of limiting the negative effects interest rate changes might have on the Bank's profitability.

In accordance with the "Regulation on Calculation and Evaluation of Interest Rate Risk Arising from the Banking Accounts with Standard Shock Methods" issued by the BRSA and published in the Official Gazette, issue No. 28034, on 23 August 2011, submission of a report that is intended to act as a stress test by measuring the impact of interest rate shocks (of between +5% and -4% for lira and between +2% and -2% for foreign currencies) on the Bank's balance sheet, has continued in 2019.

According to the circular, the ratio of net present value changes caused by interest rate shocks on the equity of the related month must not exceed 20%

The standard ratio of the interest rate of banking book items risk remains well below the legal limit owing to the Bank's solid equity structure and the very low share of fixed-rate products within assets and liabilities.

#### **Liquidity Risk**

The Bank's overall policy for liquidity risk is to carry a low cost liquidity level at an amount sufficient to meet the potential cash flow needs under various operational conditions.

Accordingly, based on existing credit stocks and existing cash, weekly, monthly and annual cash flow statements in Turkish Lira and in foreign currencies are being prepared

#### RISK MANAGEMENT POLICIES BASED ON RISK TYPES

separately, taking into account liabilities to be paid, estimated credit extensions, credit collections, expected capital inflows and political risk loss provisions and based on the results of the cash flows, additional resource needs and timing is being determined. The Bank's cash flows are prepared under positive, neutral and negative scenarios taking into account the collection of loans and prospective funds for better liquidity management.

Besides liquidity ratios, other balance sheet ratios, amount and term structure of liquid assets and rules for diversification of funding resources are all taken into consideration in liquidity management.

The Bank covers its short-term liquidity needs from short-term credits from domestic and foreign banks and additionally, although its volume is decreasing, short-term funds obtained through repo from CBRT. Long-term liquidity need is provided from medium-long term loans obtained from international institutions such as World Bank and European Investment Bank and funds raised from capital markets through bond issuances.

The Bank tries to fund short-term credit with short-term resources and medium-long term credits with medium-long term resources and reduce the mismatch as much as possible.

In determining the overall limits of liquidity management, minimum liquidity levels and emergency liquidity resources are identified by the Board of Directors of the Bank.

In this context, legal limits as per the "Regulation on Measurement and Evaluation of Liquidity Adequacy of Banks" are considered for liquidity risk in Turkish Lira and foreign currency. In addition, for bank position, investment to be made in Turkish Lira and foreign currency securities exceeding 25% of the Bank's assets is under the authority of the Board of Directors. Furthermore, in terms of liquidity, for resources having original maturities of more than 1 year, the Bank is attentive to keep the ratio of repayments which will become due within the same year less than 20% of the total resources.

In terms of liquidity, the Bank chooses to use borrowing limits in TL and foreign currency markets as per CBRT and short-term money market borrowing limits from domestic and foreign banks in emergency situations as much as possible.

Moreover, in case of a projection or detection of an emergency situation, "Liquidity Action Plan" which is approved by the Board of Directors is applied. Liquidity Action Plan was prepared to mitigate risks that may occur due to non-performance of liabilities resulting from liquidity squeeze and to protect rights and interests of the Bank's shareholders, creditors and all parties which may be affected by the liquidity status and healthy management of operations.

In case of occurrence of a condition or conditions stated in the Article 3 of the Liquidity Action Plan "Conditions that Require the Application of Liquidity Action Plan", in order to meet the urgent liquidity need, in addition to "Base Ratio to be Used in Measurement of Liquidity Risk" an additional minimum 1% of the Bank's total assets are maintained as liquid assets. The composition of these assets is determined by Vice Presidency responsible from Treasury (assets as indicated in Article 5 of the Regulation on Measurement and Evaluation of Liquidity Adequacy of Banks).

In addition to legal liquidity obligations, the Bank's asset and liability items are classified based on their maturities as 1-2 year, 2-3 year, 3-4 years, 4-5 year, 5 year and above and having no term; asset-liability harmony is closely monitored.

First precaution for liquidity need that may arise at an unexpected time is to keep liquid assets and/or short-term assets at a higher amount than the liabilities to be paid in the short term. In this context, the following actions are taken:

- Level of liquid assets are increased and/or
- Maturities of existing liabilities are being lengthened and/or

- New credit requests are met in a limited manner and/or
- Terms of extended credits are shortened and/or
- Limits of financial institutions which the Bank performs transactions with are being monitored and transactions are performed under approved limits when needed.
- Part of the security stock may be liquidated through firm sale or repo.
- Authority to borrow amounts that may increase the liability amount to any one bank or institution to USD 50 million or more is with the Board of Directors, regardless of the maturity.

#### **Operational Risk**

Operational risk is defined as the probability of loss resulting from inadequate or failed internal processes, people and systems or from external events.

Within the framework of the BRSA regulations, determination of the appropriate amount of operational risks are calculated on the basis of the "Fundamental Indicator" approach used in capital adequacy calculations. Operational risk, identification of risks arising from banking operations, evaluation and monitoring of controls related with these risks are conducted under the coordination of Risk Management.

Operational risk management practices are handled in a wide perspective across the Bank and adopted in processes and systems for all operations based on the Bank's risk profile and complexity of the business model. Accordingly, various different parameters are considered such as overlooking errors and fraud resulting from internal control deficiencies, bank management and employees' not acting in line with current conditions, errors of the bank management, flaws in information technology systems and losses resulting from external factors such as earthquakes, fires and floods. Operational risk factors are being reviewed periodically.

Operational Risk Management
Implementation Principles were
prepared within the scope of the
Regulation on Internal Systems and
Internal Capital Adequacy Assessment
Process of Banks and Guide on the
Management of Operational Risk
issued by the BRSA. An operational
risk data base was generated and
prepared for data entry. IT risk matrix
was set up in order to facilitate risk
monitoring and management.

#### **EVALUATION OF FINANCIAL POSITION**

Turk Eximbank's total assets reached TL 162.9 billion (USD 27.4 billion) as of 31 December 2019.

#### Assets

Turk Eximbank's total assets consist of 87.7% loans, 6% liquid assets and 6.3% securities held-to-maturity and other assets.

The Bank's loan portfolio reached TL 143.3 billion as of the end of 2019, and increased by 11% over the previous year. Of the total credits, 70.6% (TL 101.3 billion) are short-term credits and 29.4% (TL 42 billion) are medium- and long- term credits. By using appropriate risk management techniques, Turk Eximbank has shown great efforts to collect receivables on time and in full. Thus, although the Bank extends most of its resources as loans to the export sector, the NPL ratio is low, at 0.3%, when compared to the banking sector average.

#### Liabilities

Turk Eximbank's liabilities reached TL 162.9 billion as of the end of 2019. Of these, 6% (TL 9.1 billion) was shareholder's equity, 92% (TL 150.4 billion) was funds obtained from domestic and external markets, and 2% (TL 3.4 billion) was provisions and other liabilities

The Bank's shareholders' equity was TL 9.1 billion, of which 78% (TL 7.2 billion) was paid-up capital, 6% (TL 488 million) was profit reserves and others, and 16% (TL 1.4 billion) was net profit.

The foreign resources amounted to TL 150.4 billion used for funding the Bank's assets consisted of TL 90 billion in credits provided from the Central Bank of the Republic of Turkey, TL 38 billion in credits provided from domestic and foreign banks, TL 19 billion in marketable securities issued, TL 4 billion in subordinated loans.

At the Extraordinary General Assembly convened on 12 January 2017, Turk Eximbank switched to the "Registered Capital System" and increased its capital ceiling to TL 10 billion. The Bank's current paid-up capital is TL 7.2 billion.

As per Article 21 entitled Exemptions of "Regulations Concerning the Classification of Credits and Procedures and Principles of the Provisions for These by Banks", the private and general provisioning ratio for the Bank for transactions within the scope of the Law of its Establishment is set at zero percent. However, Turk Eximbank makes provisions within prudent banking principles.

#### **Solvency**

The liquid assets-to-short-term liabilities ratio of Turk Eximbank has been realized at 112% as of 31 December 2019.

### Profit & Loss Statement and Profitability

As the balance of Turk Eximbank is concentrated on credits, its effects can be seen on incomes. Of the Bank's TL 5 billion in total interest income, 89% (TL 4.3 billion) came from interest earned from credits. On the other hand, the Bank's interest expense was TL 4 billion, of which 60% (TL 2.3 billion) was interest paid on borrowings from domestic international money markets, 38% (TL 1.5 billion) was interest paid on marketable securities issued and 2% (TL 35 million) was other interest expenses. Net interest income was TL 1.1 billion.

The Bank's net profit was TL 1.4 billion as of 31 December 2019, yielding return on assets and return on equity ratios of 0.95% and 19.80%, respectively.

# CREDIT RATINGS ASSIGNED TO TURK EXIMBANK BY INTERNATIONAL RATING AGENCIES

The issuer credit ratings assigned to the Bank by Moody's and Fitch Ratings as of the end of 2019 are as follows:.

	FOREIGN CURRENCY		LOCAL CURRENCY	
	Long-term	Short-term	Short-term Long-term Short-term	
Moody's	B2 (Negative)		B2 (Negative)	
Fitch Ratings	B+ (Stable)	В	BB- (Stable)	В

### FINANCIAL INDICATORS FOR THE 2015-2019 PERIOD

<b>Balance Sheet Accounts (TL thousand)</b>	2019	2018	2017	2016	2015
Loans	142,892,035	129,497,250	80,271,104	61,609,764	43,159,126
Total Assets	162,883,112	139,429,094	85,375,189	68,276,314	44,437,795
Loans Borrowed	127,584,542	108,730,948	67,368,670	51,718,845	32,988,250
Securities Issued (Net)	18,791,531	17,178,988	10,279,210	7,827,323	5,088,218
Subordinated Debt Instruments	4,025,854	2,995,130	31,596	88,285	121,591
Money Market Loans	-	139,005	152,000	69,000	200,000
Equity	9,080,224	7,654,051	5,774,083	5,200,734	4,780,705
Paid-up Capital	7,160,000	6,350,000	4,800,000	3,700,000	2,500,000
Profit-Loss Statement Accounts (TL thousand)	2019	2018	2017	2016	2015
Interest Income	4,856,159	3,391,095	2,238,086	1,643,054	1,193,866
Interest Income on Loans	4,341,340	3,046,371	2,092,254	1,570,550	1,134,114
Interest Expenses	(3,741,609)	(2,531,631)	(1,224,198)	(784,056)	(482,628)
Net Interest Income	1,114,550	859,464	1,013,888	858,998	711,238
Net Commissions and Other Operating Income	183,021	154,632	207,362	156,138	139,500
Provisions for Loans	(132,997)	(81,696)	(77,418)	(26,305)	(24,685)
Personnel Expenses	(225,572)	(170,115)	(132,734)	(106,268)	-88,894
Other Operating Expenses	(133,974)	(102,346)	(161,502)	(122,768)	-102,557
Net Period Profit	1,431,635	841,802	568,475	421,325	489,406

#### TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# UNCONSOLIDATED FINANCIAL STATEMENTS AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2019 WITH INDEPENDENT AUDITORS' REPORT THEREON

 $(Convenience\ Translation\ of\ Unconsolidated\ Financial\ Statements\ and\ Related\ Disclosures\ and\ Footnotes\ Originally\ Issued\ in\ Turkish)$ 

#### INDEPENDENT AUDITORS' REPORT

To the General Assembly of Türkiye İhracat Kredi Bankası Anonim Şirketi

#### A) Audit of Unconsolidated Financial Statements

#### Opinion

We have audited the unconsolidated financial statements of Türkiye İhracat Kredi Bankası Anonim Şirketi ("the Bank") which comprise the unconsolidated balance sheet as at 31 December 2019 and the unconsolidated statement of profit or loss, unconsolidated statement of profit or loss and other comprehensive income, unconsolidated statement of changes in shareholders' equity, unconsolidated statement of cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the unconsolidated financial statements present fairly, in all material respects, the unconsolidated financial position of Türkiye İhracat Kredi Bankası Anonim Şirketi as at 31 December 2019, and its unconsolidated financial performance and its unconsolidated cash flows for the year then ended in accordance with the "Banking Regulation and Supervision Agency ("BRSA") Accounting and Reporting Legislation" which includes the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette No. 26333 dated 1 November 2006, and other regulations on accounting records of banks published by Banking Regulation and Supervision Board and circulars and interpretations published by BRSA and requirements of Turkish Financial Reporting Standards ("TFRS") for the matters not regulated by the aforementioned legislations.

#### Basis for Opinion

We conducted our audit in accordance with the "Regulation on Independent Audit of the Banks" ("BRSA Auditing Regulation") published in the Official Gazette No.29314 dated 2 April 2015 by BRSA and Independent Standards on Auditing which is a component of the Turkish Auditing Standards published by the Public Oversight Accounting and Auditing Standards Authority ("POA") ("Standards on Auditing issued by POA"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements* section of our report. We declare that we are independent of the Bank in accordance with the Ethics for Auditors issued by POA ("POA's Code of Ethics") and the ethical requirements in the regulations issued by POA that are relevant to audit of financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the POA's Code of Ethics and other regulations. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Impairment of loans measured at amortised cost

The details of accounting policies and significant estimates and assumptions for impairment of loans measured at amortised cost are presented in Section III, No: VII of the unconsolidated financial statements.

#### INDEPENDENT AUDITORS' REPORT

#### Key audit matter

As of 31 December 2019, loans measured at amortised cost comprise 88% of the Bank's assets.

The Bank recognizes its loans measured at amortised cost in accordance with the Regulation on the Procedures and Principles for Classification of Loans by Banks and Provisions to be set aside (the "Regulation") published on the Official Gazette No. 29750 dated 22 June 2016 and TFRS 9 Financial Instruments standard ("Standard") starting from 1 January 2019.

The Bank applies the "expected credit loss model" starting from 1 January 2019 which contains significant assumptions and estimates in determining the impairment of financial assets in accordance with the Standard.

The significant assumptions and estimates of the Bank's management are as follows:

- significant increase in credit risk;
- incorporating the forward looking macroeconomic information in calculation of credit risk; and
- design and implementation of expected credit loss model.

The determination of the impairment of loans measured at amortised cost depends on the (i) credit default status, (ii) the model based on the change in the credit risk at the first recognition date and (iii) the classification of the loans measured at amortised cost according to the model. Establishing an accurate classification is a significant process as the calculation of expected credit loss varies to the staging of the financial assets.

The Bank calculates expected credit losses on both individual and collective basis.

Individual provisions consider the estimated future performance of the business and the fair value of the collateral provided for credit transactions.

The collective basis expected credit loss calculation is based on complex processes which are modelled by using current and past data sets and expectations and the forward looking expectations are reflected by macroeconomic models.

Impairment on loans measured at amortised cost was considered to be one of the key audit matters, due to the significance of the estimates, assumptions, the level of judgements and its complex structure as explained above.

#### How the matter is addressed in our audit

The audit procedures for expected credit loss included below:

- Testing the design and operating effectiveness of the controls on lending, collateralization, collection, followup, classification and testing impairment procedures with the involvement of information risk management specialists.
- To examine the Bank's contractual cash flow tests prepared by the Bank for financial assets and checking the compliance of the loan contracts selected through sampling with hold to collect business model.
- To evaluate the adequacy of the subjective and objective criteria that are defined in the Bank's impairment accounting policy compared with the Regulation and Standard.
- To evaluate the Bank's model and methodology and the evaluation of the calculations were carried out with the control testing and detailed analysis by the involvement of specialists.
- To perform loan reviews for selected loan samples which include a detailed examination of loan files and classification control. In this context, to evaluate the current status of the loan customer by including prospective information and macroeconomic variables.
- To evaluate the adequacy of the expected credit loss calculations by selecting sample for the loans which are assessed on individual basis.
- To test the accuracy and completeness of the data in the calculation models for the loans which are assessed on collective basis. To test the expected credit loss calculation through recalculation. To examine the models used for the calculation of the risk parameters and recalculate the risk parameters.
- To assess the macroeconomic models which are used to reflect forward looking expectations and testing the effect of the risk parameters by recalculation method.
- To evaluate the qualitative assessments which are used in determining the significant increase in credit risk.
- To evaluate the adequacy of the financial statement disclosures related to impairment of loans.

#### Hedge accounting

The details of accounting policies and significant estimates and assumptions of hedge accounting are presented in Section III, No: III of the unconsolidated financial statements.

#### Key audit matter

The Bank applies fair value hedge transactions to manage fixed interest rate risk due to securities issued at fixed rate with interest rate swap transactions.

The Bank applies cash flow hedge transactions to manage foreign currency risk due to securities issued at fixed rate and loans and advances at floating rate with cross-currency swap transactions.

The criteria for the application of the hedge accounting include defining, documenting and regularly testing the effectiveness of the hedge accounting transactions. Due to the fact that hedge accounting has complex structure and requires technical calculations, we considered this to be one of the key audit matters.

#### How the matter was addressed in our audit

The audit procedures for testing hedge accounting included below;

- To examine the documentation and appropriateness of hedging relationships of cash flow hedge and fair value hedge transactions.
- To take into account the objective of the hedge accounting and its compliance with IFRS requirements.
   To test the management's assessment of effectiveness, measuring ineffectiveness and appropriateness of accounting records.
- To understand and test the hedge accounting controls, hedging relationship, the effectiveness controls at inception and at subsequent periods.
- To evaluate the adequacy of the unconsolidated financial statement disclosures related to hedge accounting.

Responsibilities of Management and Those Charged with Governance for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of these unconsolidated financial statements in accordance with the BRSA Accounting and Reporting Legislation, and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

Auditors' Responsibilities for the Audit of the Unconsolidated Financial Statements

Responsibilities of auditors in an audit are as follows:

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with BRSA Auditing Regulation and Standards on Auditing issued by POA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with BRSA Auditing Regulation and Standards on Auditing issued by POA we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

#### INDEPENDENT AUDITORS' REPORT

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### B) Other Legal and Regulatory Requirements

- 1) Pursuant to the fourth paragraph of Article 402 of the Turkish Commercial Code ("TCC") No. 6102; no significant matter has come to our attention that causes us to believe that the Bank's bookkeeping activities for the period 1 January 31 December 2019 are not in compliance with TCC and provisions of the Bank's articles of association in relation to financial reporting.
- 2) Pursuant to the fourth paragraph of Article 402 of the TCC; the Board of Directors provided us the necessary explanations and required documents in connection with the audit.

#### Additional paragraph for convenience translation to English:

The accounting principles summarized in Note I of Section Three, differ from the accounting principles generally accepted in countries in which the accompanying unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS"). Accordingly, the accompanying unconsolidated financial statements are not intended to present the financial position and results of operations in accordance with accounting principles generally accepted in such countries of users of the unconsolidated financial statements and IFRS.

KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi

A member firm of KPMG International Cooperative
Orhan Akona SMMM
Partner
28 February 2020

İstanbul, Turkey

#### TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# THE UNCONSOLIDATED FINANCIAL REPORT OF TÜRKİYE İHRACAT KREDİ BANKASI A.Ş. ("TÜRK EXIMBANK") AS OF 31 DECEMBER 2019

 $(Convenience\ Translation\ Of\ Publicly\ Announced\ Unconsolidated\ Financial\ Statements\ Originally\ Issued\ In\ Turkish, See\ Note\ 1.3\ In\ Section\ Three)$ 

Saray Mah. Ahmet Tevfik İleri Cad. No: 19 34768 Ümraniye/İSTANBUL Telephone: (216) 666 55 00 Fax: (216) 666 55 99 www.eximbank.gov.tr info@eximbank.gov.tr

The unconsolidated financial report includes the following sections in accordance with the "Communiqué on the Financial Statements and Related Explanation and Notes that will be Publicly Announced" as sanctioned by the Banking Regulation and Supervision Agency.

- GENERAL INFORMATION ABOUT THE BANK
- UNCONSOLIDATED FINANCIAL STATEMENTS OF THE BANK
- EXPLANATIONS ON ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK
- INFORMATION AND DISCLOSURES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS
- OTHER EXPLANATIONS
- INDEPENDENT AUDITOR'S REPORT

The accompanying unconsolidated financial statements and notes to these financial statements which are expressed, unless otherwise stated, in **thousands of Turkish lira**, have been prepared and presented based on the accounting books of the Bank in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Accounting Standards and Turkish Financial Reporting Standards; the related appendices and interpretations of these financial statements have been independently audited.

**Bülent AKSU**Chairman of Board of
Directors

**Ali GÜNEY** Deputy General Manager **Hüseyin ŞAHİN**Vice President of the Financial Reporting

Taner YAVUZ
Head of Accountin and
Reporting Unit

**Osman ÇELİK**Member of the Board of

Directors/Member of the Audit Committee

Nail OLPAK

Member of the Board of

Directors/Member of the Audit Committee

Contact information of the personnel in charge for addressing questions about this financial report:

Name-Surname/Title: Taner YAVUZ/Head of Accounting and Reporting Unit

Tel: (0216) 666 55 88 Fax No :(0216) 666 55 99

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#### TÜRKİYE İHRACAT KREDİ BANKASI A.S.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE**

#### **GENERAL INFORMATION**

#### I. Bank's date of foundation, initial status, history regarding the changes in this status

Türkiye İhracat Kredi Bankası A.Ş. ("the Bank" or "Eximbank") was established as Turkey's "Official Export Credit Agency" on 25 March 1987 with Act number 3332 as a development and investment bank and accordingly, the Bank does not accept deposits.

II. Explanation about the Bank's capital structure and shareholders who are in charge of the management and/or auditing of the Bank directly or indirectly, changes in these matters throughout the year (if any) and the group of the Bank

The Bank has implemented the registered capital system and the upper limit of registered capital of the Bank is TL 10.000.000. The total share capital of the Bank is TL 7.160.000. The Bank's paid-in-capital committed by the Republic of Turkey Ministry of Treasury and Finance consists of 7.160.000 shares of TL 1 nominal each.

## III. Explanation on the board of directors, members of the audit committee, general manager and assistant general managers and their shareholding at the Bank, if applicable

	Name:	Academic Background:
Chairman of the Board of Directors:	Bülent AKSU (1,2)	Undergraduate
Dep. Chairman of the Board of Directors:	Rıza Tuna TURAGAY <sup>(1,3)</sup>	Graduate
Members of the Board of Directors:	Ali GÜNEY	Undergraduate
	Osman ÇELİK	Undergraduate
	Fahriye Alev ARKAN <sup>(1)</sup>	Undergraduate
	Nail OLPAK	Graduate
	Ismail GÜLLE	Graduate
Members of the Audit Committee:	Osman ÇELİK <sup>(4)</sup>	Undergraduate
	Nail OLPAK <sup>(4)</sup>	Graduate
General Manager:	Ali GÜNEY <sup>(7)</sup>	Undergraduate
Assistant General Managers: (1)	Enis GÜLTEKİN	Graduate
	Hakan UZUN <sup>(8)</sup>	Graduate
	Necdet KARADENİZ	Graduate
	M. Çağrı ALTINDAĞ <sup>(8)</sup>	Undergraduate
	Erdem OKUR <sup>(5)</sup>	Graduate
	Hüseyin ŞAHİN <sup>(6)</sup>	Undergraduate

<sup>(1)</sup> Have been appointed at the Ordinary General Assembly dated 10 May 2019 to replace other members for 3 years.

<sup>(2)</sup> Has been appointed as Chairman of the Board of Directors with the decision of Board of Directors dated 13 May 2019.

<sup>(3)</sup> Has been appointed as Deputy Chairman of the Board of Directors with the decision of Board of Directors dated 13 May 2019.

<sup>(4)</sup> Have been appointed as Members of the Audit Committee with the decision of Board of Directors dated 13 May 2019.

<sup>(5)</sup> Has been appointed as Deputy General Manager with the decision of Board of Directors dated 19 July 2019.

<sup>(6)</sup> Has been appointed as Deputy General Manager with the decision of Board of Directors dated 19 July 2019.

<sup>(7)</sup> Has been appointed as General Manager with the decision of Board of Directors dated 17 October 2019.

<sup>(8)</sup> Has been appointed as Deputy General Manager on 20 December 2019.

#### TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION ONE (Continued)**

#### **GENERAL INFORMATION (Continued)**

III. Explanation on the board of directors, members of the audit committee, general manager and deputy general managers and their shareholding at the Bank, if applicable (Continued)

Ali GÜNEY is the General Manager, Necdet KARADENİZ is the Deputy General Manager in Charge of Allocation, M. Çağrı ALTINDAĞ is the Deputy General Manager in charge of Marketing, Hüseyin ŞAHİN is the Deputy General Manager in charge of Financial Affairs/Operations/Risk Monitoring, Hakan UZUN is the Deputy General Manager responsible from Treasury/Finance, Enis GÜLTEKİN is the Deputy General Manager responsible from Insurance/International Loans and Erdem OKUR is the Deputy General Manager responsible from Technology/Support.

The Bank's chairman and members of the board of directors, the members of the audit committee, general manager and deputy general managers do not own shares of the Bank.

#### IV. Information on the shareholders owning control shares

Name/Commercial title	Share amount	Share percentage	Paid-in capital	Unpaid portion
Ministry of Treasury and Finance	7.160.000	100%	7.160.000	

#### V. Brief information on the Bank's service type and fields of operation

The Bank has been founded to support the development of export, venture investments, foreign trade through diversification of the exported goods and services, by increasing the share of exporters and entrepreneurs in international trade, to encourage foreign investments and production and sales of foreign currency earning commodities and to create new markets for the exported commodities, to provide exporters and overseas contractors with support to increase their competitiveness.

As a means of aiding export development services, the Bank performs loan, guarantee and insurance services in order to financially support export and foreign currency earning services. While performing the above mentioned operations, in addition to its own equity, the Bank provides short, medium or long term, domestic and foreign currency lending through borrowings from domestic and foreign money and capital markets.

On the other hand, the Bank also performs fund management (treasury) operations related with its core banking operations. These operations are Turkish Lira and foreign currency capital market operations, Turkish Lira and foreign currency money market operations, foreign currency market operations and derivative transactions, all of which are approved by the Board of Directors. As a result of Decision No. 4106 dated 11 March 2011 of the Banking Regulation and Supervisory Board published in Official Gazette No. 27876, dated 16 March 2011, permission was granted to the Bank to allow it to be engaged in the purchase and sale of foreign exchange-based options. The losses due to the political risks arising on loan, guarantee and insurance operations of the Bank, are transferred to the Republic of Turkey Ministry of Treasury and Finance according to article 4/c of Act number 3332 that was appended by Act number 3659 and according to Act regarding the Public Financing and Debt Management, No 4749, dated 28 March 2002. In addition, Banking Regulation and Supervision Agency authorized the Bank to operate in "Purchase and sale of precious metals and stones" and "purchase and sale of the transaction based on the precious metals" on 8 April 2014 and published in the Official Gazette No. 28966 within the scope of paragraphs (h) and (i) paragraph of article number 4 of the Banking Law No. 5411.

VI. Short explanation about those entities subject to full consolidation or proportionate consolidation with the differences regarding the consolidation transactions performed in accordance with the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards, those deducted from the equities or not included in these three methods

There are not any transactions of the Bank subject to consolidation.

VII. Existing or potential, actual or legal barriers for the immediate transfer of equities among the subsidiaries of the Bank or the repayment of debts

The Bank does not have any subsidiaries.

#### TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# **BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS AT 31 DECEMBER 2019**

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

I.   FINANCIAL ASSETS (Net)	382.805 339.477 572 339.005	December 201 FC	
I.   FINANCIAL ASSETS (Net)	<b>382.805 339.477</b> 572	FC	
1.1.1         Cash and Balances with Central Bank         (1)           1.1.2         Banks         (4)           1.1.3         Bonky Market Placements         (7)           1.1.4         Expected Credit Losses (-)         (8)           1.2         Financial Assets at Fair Value through Profit/Loss         (8)           1.2.1         Government Securities         (8)           1.2.2         Equity Securities         (8)           1.3.1         Government Securities         (8)           1.3.2         Government Securities         (8)           1.3.3         Government Securities         (9)           1.3.1         Government Securities         (8)           1.3.2         Equity Securities         (9)           1.3.1         Derivative Financial Assets         (8)           1.4.1         Derivative Financial Assets         (8)           1.4.1         Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income         (7)           2.1         Loans         (7)           2.2         Lease Receivables         (9)           2.4         Financial Assets Measured at Amortised Cost         (8)           2.4.1         Government Securities         (8)	<b>339.477</b> 572		Total
1.1.1.       Cash and Balances with Central Bank       (1)         1.1.2.       Banks       (4)         1.1.3.       Money Market Placements       (4)         1.1.4.       Expected Credit Losses (-)       (	572	11.054.992	11.437.797
1.1.2. Banks       (4)         1.1.3. Money Market Placements       4         1.1.4. Expected Credit Losses (-)       5         1.2. Financial Assets at Fair Value through Profit/Loss       5         1.2.1. Government Securities       5         1.2.2. Equity Securities       6         1.2.3. Other Financial Assets       6         1.3.1. Government Securities       6         1.3.2. Equity Securities       6         1.3.3. Other Financial Assets Measured at Fair Value through Other Comprehensive Income       6         1.4. Derivative Financial Assets       6         1.4.1 Derivative Financial Assets Measured at Fair Value Through Profit or Loss       6         1.4.1 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income       7         1.4. Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income       7         1.1. Loans       (7)         2.2 Lease Receivables       (7)         2.3 Factoring Receivables       (8)         2.4. Government Securities       (8)         2.4.1 Government Securities       (8)         2.4.2 Other Financial Assets       (8)         2.4.1 Asset Held for Resale       (8)         3.2 Assets of Discontinued Operations       (9)         4.1 Associ		9.648.741	9.988.218
1.1.3. Money Market Placements 1.1.4. Expected Credit Losses (-) Financial Assets at Fair Value through Profit/Loss 1.2.1. Government Securities 1.2.2. Equity Securities 1.2.3. Other Financial Assets 1.3. Financial Assets Measured at Fair Value through Other Comprehensive Income (6) 1.3.1. Government Securities 1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.4. Derivative Financial Assets 1.4. Derivative Financial Assets 1.4. Derivative Financial Assets 1.4. Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4. Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 1. Loans (7) 2. Lease Receivables (12) 2. Factoring Receivables 2. Financial Assets Measured at Amortised Cost (8) 2. Government Securities 2. Other Financial Assets 2. Expected Credit Losses (-) 11. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 2. Asset Held for Resale 3. Assets of Discontinued Operations 1V. OWNERSHIP INVESTMENTS (Net) 4. Associates (Net) (9) 4. Associates Consolidated Under Equity Accounting 4. Unconsolidated Financial Investments in Subsidiaries 4. Subsidiaries (Net) (10) 4. Unconsolidated Financial Investments in Subsidiaries 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting 4. Joint Ventures Consolidated Under Equity Accounting	339.005	7.320.280	7.320.852
1.1.4         Expected Credit Losses (-)           1.2         Financial Assets at Fair Value through Profit/Loss           1.2.1.         Government Securities           1.2.2.         Equity Securities           1.3.1.         Other Financial Assets Measured at Fair Value through Other Comprehensive Income (6)           1.3.1.         Government Securities           1.3.2.         Equity Securities           1.3.3.         Other Financial Assets           4.4.         Derivative Financial Assets Measured at Fair Value Through Profit or Loss           1.4.1.         Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income           II.         PINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)           2.1.         Loans         (7)           2.2.         Lease Receivables         (8)           2.4.         Government Securities         (8)           2.4.1.         Government Securities         (8)           2.4.2.         Other Financial Assets         (8)           2.4.1.         Government Securities         (8)           2.4.2.         Other Financial Assets         (9)           3.1.         Asset Held for Resale         (9)           3.2.         Assets Held for Resale         (9)		2.328.461	2.667.466
1.2 Financial Assets at Fair Value through Profit/Loss 1.2.1. Government Securities 1.2.2. Equity Securities 1.2.3. Other Financial Assets 1.3.1 Government Securities 1.3.2 Equity Securities 1.3.3. Government Securities 1.3.3. Other Financial Assets Measured at Fair Value through Other Comprehensive Income (6) 1.3.1. Derivative Securities 1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.4. Derivative Financial Assets 1.4. Derivative Financial Assets 1.4. Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.1. Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income 1. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 1. Loans (7) 1. Loans (7) 1. Lease Receivables 1. Eactoring Receivables 1. Eactoring Receivables 1. Government Securities 1. Government Securities 1. Statistical Assets Measured at Amortised Cost (8) 1. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 1. ASSET Held for Resale 1. Asset Held for Resale 1. Asset Held for Resale 1. Asset Government Operations 1. OWNERSHIP INVESTMENTS (Net) 1. Associates Consolidated Under Equity Accounting 1. Liconsolidated Associates 1. Unconsolidated Financial Investments in Subsidiaries 1. Unconsolidated Financial Investments in Subsidiaries 1. Joint Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Joint-Ventures Consolidated Under Equity Accounting 1. Liconsolidated Financial Investments in	-	-	-
1.2.1. Government Securities 1.2.2. Equity Securities 1.2.3. Other Financial Assets 1.3. Financial Assets Measured at Fair Value through Other Comprehensive Income 1.3.1. Government Securities 1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.4 Derivative Financial Assets 1.4 Derivative Financial Assets 1.4 Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.1 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income 1. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 2.1 Loans 2.1 Loans 3. (7) 2.2 Lease Receivables 4. Financial Assets Measured at Amortised Cost 4. Government Securities 2. Jease Receivables 4. Government Securities 2. Other Financial Assets 4. Sexpected Credit Losses (-) 4. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations 1. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) 4.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4. Subsidiaries (Net) 4. Unconsolidated Financial Investments in Subsidiaries 4. Unconsolidated Financial Investments in Subsidiaries 4. Joint Ventures Consolidated Under Equity Accounting 4. Unconsolidated Joint-Ventures 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting 4. Joint-Ventures Consolidated Under Equity Accounting	100	-	100
1.2.1. Government Securities 1.2.2. Equity Securities 1.2.3. Other Financial Assets 1.3. Financial Assets Measured at Fair Value through Other Comprehensive Income 1.3.1. Government Securities 1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.4 Derivative Financial Assets 1.4 Derivative Financial Assets 1.4 Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.1 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income 1. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 2.1 Loans 1.0 Lease Receivables 2.1 Loans 1.0 Government Securities 2.2 Lease Receivables 2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost 2.4 Government Securities 2.4.2 Other Financial Assets 2.4.3 Other Financial Assets 2.4.4 Saset Held for Resale 3.2 Assets of Discontinued Operations 1. OWNERSHIP INVESTMENTS (Net) 3.1 Assectates (Net) 4.1 Associates (Net) 4.1 Unconsolidated Associates 4.2 Subsidiaries (Net) 4.2 Unconsolidated Financial Investments in Subsidiaries 4.2 Unconsolidated Financial Investments in Subsidiaries 4.2 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Joint Ventures Consolidated Under Equity Accounting 4.3 Unconsolidated Joint-Ventures 4.4 TANGIBLE ASSETS (Net)	_	_	_
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1.2.3. Other Financial Assets 1.3 Financial Assets Measured at Fair Value through Other Comprehensive Income 1.3.1. Government Securities 1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.3.3. Other Financial Assets 1.4 Derivative Financial Assets 1.4. Derivative Financial Assets 1.4. Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.1. Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income 11. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 12. Loans 17. Loans 18. Financial Assets Measured at Amortised Cost 18. Financial Assets Measured at Amortised Cost 18. Government Securities 18. Government Securities 18. Asset Financial Assets Measured at Amortised Cost 19. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 10. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 11. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 11. ASSOCIAtES (Net) 12. OWNERSHIP INVESTMENTS (Net) 13. Associates (Net) 14. Associates Consolidated Under Equity Accounting 14. Unconsolidated Associates 14. Unconsolidated Financial Investments in Subsidiaries 14. Unconsolidated Financial Investments in Subsidiaries 14. Joint Ventures (Net) 14. Joint Ventures Consolidated Under Equity Accounting 14. Joint Ventures Consolidated Under Equity Accounting 15. Joint Ventures Consolidated Under Equity Accounting 16. Joint Ventures Consolidated Under Equity Accounting 17. TANGIBLE ASSETS (Net) 18. TANGIBLE ASSETS (Net)	-	-	-
1.3 Financial Assets Measured at Fair Value through Other Comprehensive Income 1.3.1. Government Securities 1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.4 Derivative Financial Assets 1.4.1 Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.2 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income 11. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 2.1 Loans (7) 2.2 Lease Receivables (12) 2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1. Government Securities 2.4.2. Other Financial Assets 2.5 Expected Credit Losses (-) 11. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Asset sof Discontinued Operations 1V. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Unconsolidated Financial Investments in Subsidiaries 4.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	-	_	-
1.3.1. Government Securities 1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.4 Derivative Financial Assets 1.4.1. Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.2. Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income II. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 2.1. Loans 2.1. Loans 2.2. Lease Receivables 2.3. Factoring Receivables 2.4. Financial Assets Measured at Amortised Cost 2.4. Government Securities 2.4. Other Financial Assets 2.5 Expected Credit Losses (-) III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) 4.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net) 4.1 ANGIBLE ASSETS (Net) 4.1 ANGIBLE ASSETS (Net) 4.2 TANGIBLE ASSETS (Net) 4.3 Loconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	37.822	_	37.822
1.3.2. Equity Securities 1.3.3. Other Financial Assets 1.4 Derivative Financial Assets 1.4 Derivative Financial Assets 1.4.1. Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.2 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income II. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 2.1 Loans (7) 2.2 Lease Receivables (7) 2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1. Government Securities 2.4.2. Other Financial Assets 2.5 Expected Credit Losses (-) III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.1.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	57.022	_	<i>57.</i> 022
1.3.3 Other Financial Assets  1.4 Derivative Financial Assets 1.4.1 Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.2 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income  II. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)  2.1 Loans (7)  2.2 Lease Receivables (12)  3. Factoring Receivables 4. Financial Assets Measured at Amortised Cost (8)  2.4.1 Government Securities 2.4.2 Other Financial Assets 2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14)  3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net)  4.1.1 Associates (Net) (9)  4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates  4.2 Subsidiaries (Net) (10)  4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.2.3 Joint Ventures (Net) (11)  4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	37.822	_	37.822
1.4 Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.1 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income II. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)  2.1 Loans (7) 2.2 Lease Receivables (12) 2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1. Government Securities 2.4.2. Other Financial Assets 2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	57.022	_	57.022
1.4.1. Derivative Financial Assets Measured at Fair Value Through Profit or Loss 1.4.2 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income II. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net) 2.1 Loans (7) 2.2 Lease Receivables (12) 2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1. Government Securities 2.4.2. Other Financial Assets 2.5 Expected Credit Losses (-) III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	5.506	1.406.251	1.411.757
1.4.2 Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income  II. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)  2.1 Loans (7) 2.2 Lease Receivables (12) 2.3 Factoring Receivables  2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1 Government Securities 2.4.2 Other Financial Assets 2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates  4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	5.506	1.259.110	1.264.616
II. FINANCIAL ASSETS MEASURED AT AMORTISED COST (Net)  2.1 Loans (7)  2.2 Lease Receivables (12)  2.3 Factoring Receivables  2.4 Financial Assets Measured at Amortised Cost (8)  2.4.1 Government Securities  2.4.2 Other Financial Assets  2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14)  3.1 Asset Held for Resale  3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net)  4.1 Associates (Net) (9)  4.1.1 Associates Consolidated Under Equity Accounting  4.1.2 Unconsolidated Associates  4.2 Subsidiaries (Net) (10)  4.2.1 Unconsolidated Financial Investments in Subsidiaries  4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries  4.2.3 Joint Ventures (Net) (11)  4.3.1 Joint-Ventures Consolidated Under Equity Accounting  4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	9.900	147.141	147.141
2.1 Loans (7) 2.2 Lease Receivables (12) 2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1. Government Securities 2.4.2 Other Financial Assets 2.5 Expected Credit Losses (-) III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	11 261 002	138.720.525	149.982.517
2.2 Lease Receivables (12) 2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1 Government Securities 2.4.2 Other Financial Assets 2.5 Expected Credit Losses (-) III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)			
2.3 Factoring Receivables 2.4 Financial Assets Measured at Amortised Cost (8) 2.4.1. Government Securities 2.4.2. Other Financial Assets 2.5 Expected Credit Losses (-) III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	8./39.992	134.619.923	143.359.915
2.4 Financial Assets Measured at Amortised Cost 2.4.1 Government Securities 2.4.2 Other Financial Assets 2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) 4.1 Associates (Net) 4.1. Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3.1 Joint Ventures (Net) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	-	-	-
2.4.1. Government Securities 2.4.2. Other Financial Assets 2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) (14) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	2 000 000	4 100 602	<b>=</b> 000 /00
2.4.2. Other Financial Assets  2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net)  3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net)  4.1 Associates (Net)  4.1.1 Associates Consolidated Under Equity Accounting  4.1.2 Unconsolidated Associates  4.2 Subsidiaries (Net)  4.2.1 Unconsolidated Financial Investments in Subsidiaries  4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries  4.3 Joint Ventures (Net)  4.3.1 Joint-Ventures Consolidated Under Equity Accounting  4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	2.989.880		7.090.482
2.5 Expected Credit Losses (-)  III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) 4.1.1 Associates (Net) 4.1.2 Unconsolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.2.3 Joint Ventures (Net) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	2.989.880	4.100.602	7.090.482
III. ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net) 3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.2.3 Joint Ventures (Net) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	-	-	-
3.1 Asset Held for Resale 3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.2.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	467.880	-	467.880
3.2 Assets of Discontinued Operations  IV. OWNERSHIP INVESTMENTS (Net)  4.1 Associates (Net) (9)  4.1.1 Associates Consolidated Under Equity Accounting  4.1.2 Unconsolidated Associates  4.2 Subsidiaries (Net) (10)  4.2.1 Unconsolidated Financial Investments in Subsidiaries  4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries  4.3 Joint Ventures (Net) (11)  4.3.1 Joint-Ventures Consolidated Under Equity Accounting  4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	-	-	-
IV. OWNERSHIP INVESTMENTS (Net) 4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	-	-	-
4.1 Associates (Net) (9) 4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	-	-	-
4.1.1 Associates Consolidated Under Equity Accounting 4.1.2 Unconsolidated Associates 4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	-	-	-
4.1.2 Unconsolidated Associates  4.2 Subsidiaries (Net) (10)  4.2.1 Unconsolidated Financial Investments in Subsidiaries  4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries  4.3 Joint Ventures (Net) (11)  4.3.1 Joint-Ventures Consolidated Under Equity Accounting  4.3.2 Unconsolidated Joint-Ventures  V. TANGIBLE ASSETS (Net)	-	-	-
4.2 Subsidiaries (Net) (10) 4.2.1 Unconsolidated Financial Investments in Subsidiaries 4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries 4.3 Joint Ventures (Net) (11) 4.3.1 Joint-Ventures Consolidated Under Equity Accounting 4.3.2 Unconsolidated Joint-Ventures V. TANGIBLE ASSETS (Net)	-	=	-
<ul> <li>4.2.1 Unconsolidated Financial Investments in Subsidiaries</li> <li>4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries</li> <li>4.3 Joint Ventures (Net) (11)</li> <li>4.3.1 Joint-Ventures Consolidated Under Equity Accounting</li> <li>4.3.2 Unconsolidated Joint-Ventures</li> <li>V. TANGIBLE ASSETS (Net)</li> </ul>	-	-	-
<ul> <li>4.2.2 Unconsolidated Non-Financial Investments in Subsidiaries</li> <li>4.3 Joint Ventures (Net) (11)</li> <li>4.3.1 Joint-Ventures Consolidated Under Equity Accounting</li> <li>4.3.2 Unconsolidated Joint-Ventures</li> <li>V. TANGIBLE ASSETS (Net)</li> </ul>	-	-	-
<ul> <li>4.3 Joint Ventures (Net) (11)</li> <li>4.3.1 Joint-Ventures Consolidated Under Equity Accounting</li> <li>4.3.2 Unconsolidated Joint-Ventures</li> <li>V. TANGIBLE ASSETS (Net)</li> </ul>	-	-	-
<ul> <li>4.3.1 Joint-Ventures Consolidated Under Equity Accounting</li> <li>4.3.2 Unconsolidated Joint-Ventures</li> <li>V. TANGIBLE ASSETS (Net)</li> </ul>	-	-	-
<ul><li>4.3.2 Unconsolidated Joint-Ventures</li><li>V. TANGIBLE ASSETS (Net)</li></ul>	-	-	-
V. TANGIBLE ASSETS (Net)	-	-	-
	-	-	-
VI. INTANGIBLE ASSETS (Net)	21.485	-	21.485
	7.122	-	7.122
6.1 Goodwill	-	-	-
6.2 Others	7.122	-	7.122
VII. INVESTMENT PROPERTY (Net) (13)	2.046	-	2.046
VIII. CURRENT TAX ASSET	-	-	-
IX. DEFERRED TAX ASSET	_	_	_
X. OTHER ASSETS	1.017.400	414.745	1.432.145
TOTAL ASSETS		150.190.262	162 883 112

<sup>(°)</sup> As at 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments. Since the prior period financial statements are presented in the financial statement format which is valid for TFRS 9 exempt banks as announced by BRSA, the prior period financial statements and the related notes have not been restated and have been presented separately.

# **BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS AT 31 DECEMBER 2019**

				Prior Period Audited	
				December 2018	- /
	ASSETS	Notes	TL	FC	TOTAL
I.	FINANCIAL ASSETS (Net)		3.612.291	4.605.562	8.217.853
1.1	Cash and Cash Equivalents		342.040	3.893.433	4.235.473
1.1.1.	Cash and Balances with Central Bank	(1)	320	-	320
1.1.2.	Banks	(4)	119.071	3.893.433	4.012.504
	Money Market Placements		222.649	-	222.649
1.2	Financial Assets at Fair Value through Profit/Loss		-	-	-
	Government Securities		-	-	-
1.2.2.	1 ,		-	-	-
	Other Financial Assets		//-	-	/ /-
1.3	Financial Assets Measured at Fair Value through Other Comprehensive Income	(6)	20.447	-	20.447
	Government Securities			-	-
	Equity Securities		20.447	-	20.447
1.5.5.	Other Financial Assets Financial Assets Measured at Amortised Cost	(9)	2 2/0 722	-	2 2/0 722
	Government Securities	(8)	<b>3.249.722</b> 3.249.722	-	<b>3.249.722</b> 3.249.722
1.4.2			3.249.722	-	3.249.722
1.4.2	Derivative Financial Assets	(3)	82	712.129	712.211
	Derivative Financial Assets Measured at Fair Value Through Profit or Loss	(3)	82	567.969	568.051
1.5.2			-	144.160	144.160
п.	LOANS (Net)	(7)	6.401.551	123.095.699	129.497.250
2.1	Loans	(,)	6.292.910	123.095.699	129.388.609
	Loans Measured at Amortised Cost		6.292.910	123.095.699	129.388.609
2.1.2.	Loans Measured at Fair Value Through Profit or Loss		-	-	-
	Loans Measured at Fair Value Through Other Comprehensive		-	-	-
2.2	Lease Receivables	(12)	_	-	-
2.2.1	Financial Lease Receivables		-	-	-
2.2.2	Operational Lease Receivables		-	-	-
2.2.3	Unearned Income (-)		-	-	-
2.3	Factoring Receivables		-	-	-
2.3.1	Factoring Receivables Measured at Amortised Cost		-	-	-
2.3.2	Factoring Receivables Measured at Fair Value Through Profit or Loss		-	-	-
2.3.3	Factoring Receivables Measured at Fair Value Through Other Comprehensive		-	-	-
2.4	Non Performing Receivables		342.508	-	342.508
2.5	Specific Provisions (-)		233.867	-	233.867
Ш.	ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net)	(14)	-	-	-
3.1	Asset Held for Resale		-	-	-
3.2	Assets of Discontinued Operations		-	-	-
IV.	OWNERSHIP INVESTMENTS (Net)	(0)	-	-	-
<b>4.1</b> 4.1.1	Associates (Net) Associates Consolidated Under Equity Accounting	(9)	-	-	-
4.1.1	Unconsolidated Associates  Unconsolidated Associates		-	-	-
4.1.2	Subsidiaries (Net)	(10)	-	-	-
4.2.1	Unconsolidated Financial Investments in Subsidiaries	(10)	_	_	_
4.2.2	Unconsolidated Non-Financial Investments in Subsidiaries				
4.3	Joint Ventures (Net)	(11)	_	_	_
4.3.1	Joint-Ventures Consolidated Under Equity Accounting	(22)	_	_	_
4.3.2	Unconsolidated Joint-Ventures		_	_	_
<b>V.</b>	TANGIBLE ASSETS (Net)		5.807	_	5.807
VI.	INTANGIBLE ASSETS (Net)		7.006	_	7.006
6.1	Goodwill		-	-	-
6.2	Others		7.006	-	7.006
VII.	INVESTMENT PROPERTY (Net)	(13)	2.141	-	2.141
VIII.	CURRENT TAX ASSET		-	-	-
IX.	DEFERRED TAX ASSET		-	-	-
X.	OTHER ASSETS		1.025.396	673.641	1.699.037
	TOTAL ASSETS		11.054.192	128.374.902	139.429.094

<sup>(°)</sup> As at 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments. Since the prior period financial statements are presented in the financial statement format which is valid for TFRS 9 exempt banks as announced by BRSA, the prior period financial statements and the related notes have not been restated and have been presented separately.

# **BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS AT 31 DECEMBER 2019**

				Current Period Audited	
	LIABILITIES	Notes	(31 TL	December 201 FC	9) <sup>(*)</sup> Total
I.	DEPOSITS	(1)	-	-	-
п.	FUNDS BORROWED	(3)	-	127.584.542	127.584.542
III.	MONEY MARKET FUNDS		-	-	-
IV.	SECURITIES ISSUED (Net)		263.654	18.527.877	18.791.531
4.1	Bills		-	-	-
4.2	Asset Backed Securities		-	-	-
4.3	Bonds		263.654	18.527.877	18.791.531
v.	FUNDS		13	-	13
5.1	Borrower Funds		-	-	-
5.2	Other		13	-	13
VI.	FINANCIAL LIABILITIES MEASURED AT FAIR VALUE THROUGH PROFIT/LOSS		-	-	-
VII.	DERIVATIVE FINANCIAL LIABILITIES	(2)	-	106.949	106.949
7.1	Derivative Financial Liabilities Measured at Fair Value through Profit/Loss		-	77.040	77.040
7.2	Derivative Financial Liabilities Measured at Fair Value through Other Comprehensive				
	Income		-	29.909	29.909
VIII.	FACTORING PAYABLES		-	-	-
IX.	LEASE PAYABLES	(5)	8.717	8.244	16.961
X.	PROVISIONS	(6)	263.359	-	263.359
10.1	Restructuring Provisions		-	-	-
10.2	Reserve for Employee Rights		96.896	-	96.896
10.3	Insurance Technical Provisions (Net)		-	-	-
10.4	Other Provisions		166.463	-	166.463
XI.	CURRENT TAX LIABILITY	(7.1)	18.611	_	18.611
XII.	DEFERRED TAX LIABILITY	(7.2)	_	_	-
XIII.	LIABILITIES FOR TANGIBLE ASSETS HELD FOR SALE AND RELATED TO DISCONTINUED OPERATIONS (Net)		-	_	_
13.1	Asset Held for Sale		_	_	-
13.2	Related to discontinued operations		_	_	-
XIV.	SUBORDINATED LOANS		2.996.129	1.029.725	4.025.854
14.1	Borrowings			1.029.725	1.029.725
14.2	Other Debt Instruments		2.996.129	1.029.729	2.996.129
XV.	OTHER LIABILITIES	(4)	51.437	2.943.631	2.995.068
XVI.	SHAREHOLDERS' EQUITY	(8)	9.031.225	48.999	9.080.224
16.1	Paid-in Capital	(0)	7.160.000	40.777	7.160.000
16.2	Capital Reserves		7.100.000		7.100.000
16.2.1	Share Premium		_	_	_
16.2.2	Share Cancellation Profits				
16.2.3	Other Capital Reserves		_	_	_
	Other Comprehensive Income/Expense Items not to be Reclassified to Profit or Loss		(16.300)	-	(16.300)
16.3			28.658		
16.4	Other Comprehensive Income/Expense Items to be Reclassified to Profit or Loss			48.999	77.657
16.5	Profit Reserves		427.232	-	427.232
16.5.1	Legal Reserves		422.618	-	422.618
16.5.2	Status Reserves		4 (1 /	-	4.61
16.5.3	Extraordinary Reserves		4.614	-	4.614
16.5.4	Other Profit Reserves		1 /21 /25	-	4 /24 /5-
16.6	Profit/Loss		1.431.635	-	1.431.635
16.6.1 16.6.2	Prior Periods' Profit/Loss Current Period's Net Profit/Los		1.431.635	-	1.431.635
	TOTAL LIABILITIES		12.633.145	150.249.967	162.883.112

<sup>(°)</sup> As at 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments. Since the prior period financial statements are presented in the financial statement format which is valid for TFRS 9 exempt banks as announced by BRSA, the prior period financial statements and the related notes have not been restated and have been presented separately.

# **BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS AT 31 DECEMBER 2019**

				PRIOR PERIOD Audited	
				December 201	
	LIABILITIES	Notes	TL	FC	TOTAL
I.	DEPOSITS	(1)	_	_	
П.	FUNDS BORROWED	(3)	_	108.730.948	108.730.948
III.	MONEY MARKET FUNDS	(0)	139.005	-	139.005
IV.	SECURITIES ISSUED (Net)		-	17.178.988	17.178.988
4.1	Bills		-	-	-
4.2	Asset Backed Securities		-	-	-
4.3	Bonds		-	17.178.988	17.178.988
V.	FUNDS		13	-	13
5.1	Borrower Funds		-	-	-
5.2	Other		13	-	13
VI.	FINANCIAL LIABILITIES MEASURED AT FAIR VALUE THROUGH PROFIT/LOSS		-	-	-
VII.	DERIVATIVE FINANCIAL LIABILITIES	(2)	80	468.775	468.855
7.1	Derivative Financial Liabilities Measured at Fair Value through Profit/Loss		80	378.283	378.363
7.2	Derivative Financial Liabilities Measured at Fair Value through Other Comprehensive Income		-	90.492	90.492
VIII.	FACTORING PAYABLES		-	-	-
IX.	LEASE PAYABLES	(5)	-	-	-
9.1	Financial Lease Payables		-	-	-
9.2	Operational Lease Payables		-	-	-
9.3	Other		-	-	-
9.4	Deferred Financial Lease Expenses (-)		-	-	-
X.	PROVISIONS	(6)	324.099	-	324.099
10.1	General Loan Loss Provision		130.214	-	130.214
10.2	Restructuring Provisions		-	-	-
10.3	Reserve for Employee Rights		75.397	-	75.397
10.4	Insurance Technical Provisions (Net)		-	-	-
10.5	Other Provisions		118.488	-	118.488
XI.	CURRENT TAX LIABILITY	<b>(7.1)</b>	14.752	-	14.752
XII.	DEFERRED TAX LIABILITY	(7.2)	-	-	-
XIII.	LIABILITIES FOR TANGIBLE ASSETS HELD FOR SALE AND RELATED TO				
	DISCONTINUED OPERATIONS (Net)		-	-	-
13.1	Asset Held for Sale		-	-	-
13.2	Related to discontinued operations		-	-	-
XIV.	SUBORDINATED LOANS		2.995.130	-	2.995.130
14.1	Borrowings		-	-	-
14.2	Other Debt Instruments		2.995.130	-	2.995.130
XV.	OTHER LIABILITIES	(4)	31.028	1.892.225	1.923.253
XVI.	SHAREHOLDERS' EQUITY	(8)	7.604.818	49.233	7.654.051
16.1	Paid-in Capital		6.350.000	-	6.350.000
16.2	Capital Reserves		-	-	-
16.2.1	Share Premium		-	-	-
16.2.2	Share Cancellation Profits		-	-	-
16.2.3	Other Capital Reserves		-	-	-
16.3	Other Comprehensive Income/Expense Items not to be Reclassified to Profit or Loss		(9)	-	(9)
16.4	Other Comprehensive Income/Expense Items to be Reclassified to Profit or Loss		11.282	49.233	60.515
16.5	Profit Reserves		401.743	-	401.743
16.5.1	Legal Reserves		379.260	-	379.260
16.5.2	Status Reserves		-	-	-
16.5.3	Extraordinary Reserves		22.483	-	22.483
16.5.4	Other Profit Reserves		-	-	-
16.6	Profit/Loss		841.802	-	841.802
16.6.1	Prior Periods' Profit/Loss		-	-	-
16.6.2	Current Period's Net Profit/Los		841.802	-	841.802

<sup>(°)</sup> As at 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments. Since the prior period financial statements are presented in the financial statement format which is valid for TFRS 9 exempt banks as announced by BRSA, the prior period financial statements and the related notes have not been restated and have been presented separately.

# STATEMENT OF OFF-BALANCE SHEET ITEMS AS AT 31 DECEMBER 2019

1.11         Letters of guarantee	TOTA
A. OFF-RALANCE SHEET COMMITMENTS AND CONTINGENCIES (I-II-IIII)	5.286.72
CONTINGENCIES (I-III-IIII)	
I.         GUARANTEES AND SURETIES         (1.2)         10.891.326         10.891.326         0.903.093           1.1         Letters of guarantees         1.2         1.2         1.2         1.2         1.2         1.2         1.2         1.2         1.2         1.2         1.2         1.2         1.2         1.2         2         1.2         2         1.2         2         1.2         2         1.2         2         1.2         2         1.2         2         1.2         2         1.2         2         1.2         2         1.2         3         1.2         2         1.2         2         1.2         3         1.2         2         1.2         3         1.2         3         1.2         4         1.2         3         1.2         4         1.2         4         1.2         4         1.2	
1.11         Letters of guarantee	
1.1.2         Guarantees Given for Foreign Trade Operations	
1.1.3         Other Letters of Guarantee	
1.2.1       Bank Acceptances	
1.2.1         Import Letter of Acceptance	
1.22         Other Bank Acceptances	
1.3         Letters of Credit	
1.3.1       Documentary Letters of Credit	
1.3.2       Other Letters of Credit	
1.4         Prefinancing Given as Guarantee         c         c         c         c           1.5         Endorsements         c         c         c         c         c           1.5.1         Endorsements to the Central Bank of the Republic of Turkey         c <t< td=""><td></td></t<>	
1.5       Endorsements       c         c        c       c       c       c       c       c       c       c       c       c       c       c       c       c       c        c       c       c       c       c       c       c       c       c       c       c       c       c       c       c        c       c       c       c       c       c       c       c       c       c       c       c       c       c       c       c       c       c       c	
1.5.1 Endorsements to the Central Bank of the Republic of Turkey	
Turkey       0        0       0       0       0       0       0       0       0       0       0       0       0       0       0       0        0       0       0       0       0       0       0       0       0       0       0       0       0       0       0        0       0       0       0       0       0       0       0       0       0       0       0       0       0       0        0       0       0       0       0       0       0       0       0       0       0       0       0       0       0        0       0       0       0       0       0       0       0       0       0       0 <th< td=""><td></td></th<>	
1.5.2         Other Endorsements         -	
1.6         Securities Issue Purchase Guarantees         -	
1.7       Factoring Guarantees       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       -       -       -       -       -        -       -       -       -       -       -       -       -       -       -       - <th< td=""><td></td></th<>	
1.8         Other Guarantees         -         10.891,326         10.891,326         -         9.083,093           1.9         Other sureties         -	
1.9 Other sureties	
II.         COMMITMENTS         3.914.283         43.811.392         47.725.675         2.993.521         35.553.809         3           2.1         Irrevocable Commitments         -         20.879         20.879         -         792           2.1.1         Asset Purchase and Sale Commitments         -         19.988         19.988         19.988         -         -         -           2.1.2         Deposit Purchase and Sales Commitments         -         19.988         19.988         19.988         - <td< td=""><td>9.083.09</td></td<>	9.083.09
2.1       Irrevocable Commitments       -       20.879       20.879       -       792         2.1.1       Asset Purchase and Sale Commitments       -       19.988       19.988       -       -         2.1.2       Deposit Purchase and Sales Commitments       - <td< td=""><td></td></td<>	
2.1.1 Asset Purchase and Sale Commitments  2.1.2 Deposit Purchase and Sales Commitments  2.1.3 Share Capital Commitments to Associates and Subsidiaries  2.1.4 Loan Granting Commitments  2.1.5 Securities Issue Brokerage Commitments  2.1.6 Commitments for Reserve Deposit Requirements  2.1.7 Commitments for Cheques  2.1.8 Tax and Fund Liabilities from Export Commitments  2.1.9 Commitments for Credit Card Limits  2.1.1 Share Capital Commitments  2.1.2 Securities Issue Brokerage Commitments  2.1.3 Securities Issue Brokerage Commitments  2.1.4 Loan Granting Commitments  2.1.5 Securities Issue Brokerage Commitments  2.1.6 Commitments for Reserve Deposit Requirements  2.1.7 Commitments for Cheques  2.1.8 Tax and Fund Liabilities from Export Commitments  2.1.9 Commitments for Credit Card Limits	8.547.33
2.1.2 Deposit Purchase and Sales Commitments 2.1.3 Share Capital Commitments to Associates and Subsidiaries 2.1.4 Loan Granting Commitments 2.1.5 Securities Issue Brokerage Commitments 2.1.6 Commitments for Reserve Deposit Requirements 2.1.7 Commitments for Cheques 2.1.8 Tax and Fund Liabilities from Export Commitments 2.1.9 Commitments for Credit Card Limits 2.1.0 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Commitments for Credit Card Limits 2.1.10 Card Card Card Card Card Card Card Card	79
Share Capital Commitments to Associates and Subsidiaries	
Subsidiaries	
2.1.5 Securities Issue Brokerage Commitments	
2.1.6Commitments for Reserve Deposit Requirements2.1.7Commitments for Cheques2.1.8Tax and Fund Liabilities from Export Commitments2.1.9Commitments for Credit Card Limits	
2.1.7Commitments for Cheques2.1.8Tax and Fund Liabilities from Export Commitments2.1.9Commitments for Credit Card Limits	
2.1.8 Tax and Fund Liabilities from Export Commitments 2.1.9 Commitments for Credit Card Limits	
2.1.8 Tax and Fund Liabilities from Export Commitments     -     -     -     -     -       2.1.9 Commitments for Credit Card Limits     -     -     -     -     -     -	
2.1.10 Commitments for Cradit Cards and Banking Services	
2.1.10 Commitments for Credit Cards and Banking Services  Promotions	
2.1.11 Receivables from Short Sale Commitments of  Marketable Securities	
2.1.12 Payables for Short Sale Commitments of Marketable Securities	
2.1.13 Other Irrevocable Commitments - 891 891 - 792	79
	38.546.53
	38.546.53
2.2.2 Other Revocable Commitments	
	7.656.30
	43.856.42
	33.685.72
	55.005.72
3.1.3 Transactions for Foreign Net Investment Hedge	10.170.69
3.2.1 Forward Foreign Currency Buy/Sell Transactions 1.891 1.690	10.170.69

# STATEMENT OF OFF-BALANCE SHEET ITEMS AS AT 31 DECEMBER 2019

				URRENT PERI Audited 1 December 2		(3	PRIOR PERIO Audited 1 December 2	
		Notes	TL	FC FC	TOTAL	TL	FC FC	TOTAL
2 2 2 2	Forward Foreign Currency Transactions-Sell					944	845	1.789
3.2.2	Swap Transactions Related to Foreign Currency and		-	-	-	944	04)	1./09
3.2.2	Interest Rates		233.015	14.098.615	14.331.630	_	13.779.200	13.779.200
3.2.2.1	Foreign Currency Swap-Buy		-55.0-5	3.254.071	3.254.071	_	3.178.271	3.178.271
	Foreign Currency Swap-Sell		233.015	3.027.554	3.260.569	_	3.297.385	3.297.385
	Interest Rate Swap-Buy		-	3.908.495	3.908.495	_	3.651.772	3.651.772
3.2.2.4	Interest Rate Swap-Sell		_	3.908.495	3.908.495	_	3.651.772	3.651.772
3.2.3	Foreign Currency, Interest rate and Securities Options		_	-	-	8.660	8.438	17.098
	Foreign Currency Options-Buy		_	-	-	4.330	4.219	8.549
3.2.3.2	Foreign Currency Options-Sell		_	_	_	4.330	4.219	8.549
3.2.3.3	Interest Rate Options-Buy		_	_	_	-	-	-
3.2.3.4	Interest Rate Options-Sell		_	_	_	_	_	_
3.2.3.5	Securities Options-Buy		_	_	_	_	_	_
3.2.3.6	Securities Options-Sell		_	_	_	_	_	_
3.2.4	Foreign Currency Futures		_	_	_	_	_	_
	Foreign Currency Futures-Buy		_	_	_	_	_	_
3.2.4.2	Foreign Currency Futures-Sell		_	_	_	_	_	_
3.2.5	Interest Rate Futures		_	_	_	_	_	_
	Interest Rate Futures-Buy		_	_	_	_	_	_
3.2.5.2	Interest Rate Futures-Sell		_	_	_	_	_	_
3.2.6	Other		_	_	_	_	_	_
В.	CUSTODY AND PLEDGES RECEIVED (IV+V+VI)		5.238.105	165.284.715	170.522.820	4.609.798	141.111.476	145.721.274
IV.	ITEMS HELD IN CUSTODY	•	-	-	-	-	_	-
4.1	Customer Fund and Portfolio Balances		_	_	_	_	_	_
<b>4.2</b>	Investment Securities Held in Custody		_	_	_	_	_	_
4.3	Cheques Received for Collection		_	_	_	_	_	_
4.4	Commercial Notes Received for Collection		_	_	_	_	_	_
4.5	Other Assets Received for Collection		_	_	_	_	_	_
4.6	Assets Received for Public Offering		_	_	_	_	_	_
<b>1</b> .7	Other Items Under Custody		_	_	_	_	_	_
4.8	Custodians		_	_	_	_	_	_
v.	PLEDGES RECEIVED		741.704	4.105.147	4.846.851	584.511	3.608.784	4.193.295
5.1	Marketable Securities		_	39.923	39.923	_	35.484	35.484
5.2	Guarantee Notes		_	-	-	_	_	-
5.3	Commodity		_	_	-	_	_	_
5.4	Warranty		_	_	_	_	_	_
5.5	Real Estates		713.434	3.925.013	4.638.447	556.241	3.518.192	4.074.433
5.6	Other Pledged Items		28.270	140.211	168.481	28.270	55.108	83.378
5.7	Pledged Items-Depository		-	-	-		-	
VI.	CONFIRMED BILLS OF EXCHANGE AND SURETIES	4	4.496.401	161.179.568	165.675.969	4.025.287	137.502.692	141.527.979
	TOTAL OFF-BALANCE SHEET COMMITMENTS							
	(A+B)	9	0.385.403	283.750.840	293.136.243	7.650.090	243.357.907	251.007.997

# **STATEMENT OF PROFIT OR LOSS**FOR THE YEAR ENDED 31 DECEMBER 2019

			Current Period Audited
	INCOME AND EXPENSE ITEMS	Notes	(1 January- 31 December 2019) <sup>(*)</sup>
I.	INTERST INCOME	(1)	4.856.159
1.1	Interest Income On Loans		4.341.340
1.2	Interest Income On Reserve Deposits		-
1.3	Interest Income On Banks		158.958
1.4	Interest Income On Money Market Transactions		3.407
1.5	Interest Income On Securities Portfolio		348.816
1.5.1	Financial Assets Measured At Fair Value Through Profit or Loss		-
1.5.2	Financial Assets Measured At Fair Value Reported in Other Comprehensive Income		-
1.5.3	Financial Assets Measured At Amortised Cost		348.816
1.6	Financial Lease Income		-
1.7	Other Interest Income		3.638
II.	INTEREST EXPENSE	(2)	3.741.609
2.1	Interest On Deposits		-
2.2	Interest On Funds Borrowed		2.255.608
2.3	Interest On Money Market Transactions		2.083
2.4	Interest On Securities Issued		1.450.960
2.5	Financial Lease Interest Expenses		3.024
2.6	Other Interest Expenses		29.934
III.	NET INTEREST INCOME (I - II)		1.114.550
IV.	NET FEES AND COMMISSIONS INCOME/EXPENSES		175.162
4.1	Fees and Commissions Received		428.486
4.1.1	Non-cash Loans		-
4.1.2	Other		428.486
4.2	Fees and Commissions Paid		(253.324)
4.2.1	Non-cash Loans		-
4.2.2	Other		(253.324)
V.	DIVIDEND INCOME		70
VI.	NET TRADING INCOME/LOSSES (Net)	(3)	627.029
6.1	Trading Account Income/Losses		38
6.2	Income/Losses From Derivative Financial Instruments		1.133.364
6.3	Foreign Exchange Gains/Losses		(506.373)
VII.	OTHER OPERATING INCOME	(4)	7.789
VIII.	TOTAL OPERATING PROFIT (III+IV-V+VI+VII+VIII)		1.924.600
IX.	EXPECTED CREDIT LOSSES (-)	(5)	132.997
<b>X.</b>	OTHER PROVISION EXPENSES (-)		422
XI.	PERSONNEL EXPENSES (-)		225.572
XII.	OTHER OPERATING EXPENSES (-)	(6)	133.974
XIII.	NET OPERATING PROFIT/LOSS (IX-X-XI)		1.431.635
XIV.	INCOME RESULTED FROM MERGERS		-
XV.	INCOME/LOSS FROM INVESTMENTS UNDER EQUITY ACCOUNTING		=
XVI.	GAIN/LOSS ON NET MONETARY POSITION		-
XVII.	OPERATING PROFIT/LOSS BEFORE TAXES (XI++XIV)		1.431.635
XVIII.	PROVISION FOR TAXES OF CONTINUED OPERATIONS (±)	<b>(7)</b>	-

# STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2019

			Current Period
			Audited
			(1 January-
	INCOME AND EXPENSE ITEMS	Notes	31 December 2019)(*)
18.1	Current Tax Charge		
18.2	Deferred Tax Income Effect (+)		_
18.3			_
18.5 <b>XIX.</b>	Deferred Tax Expense Effect (-)  NET OPERATING PROFIT/LOSS AFTER TAXES (XVI±XVII)		1.431.635
			1.451.055
XX.	INCOME FROM DISCONTINUED OPERATIONS		-
20.1	Income From Assets Held For Sale		-
20.2	Income From Sale of Associates, Subsidiaries and Joint-Ventures		-
20.3	Others		-
XXI.	EXPENSES FROM DISCONTINUED OPERATIONS (-)		=
21.1	Expenses On Assets Held for Sale		-
21.2	Expenses On Sale of Associates, Subsidiaries and Joint-Ventures		-
21.3	Others		-
XXII.	PROFIT/LOSS BEFORE TAXES ON DISCONTINUED OPERATIONS		
	(XVIII-XIX)		-
XXIII.	PROVISION FOR TAXES OF DISCONTINUED OPERATIONS (±)		-
23.1	Current Tax Charge		-
23.2	Deferred Tax Income Effect (+)		-
23.3	Deferred Tax Expense Effect (-)		
XXIV.	NET PROFIT/LOSS AFTER TAXES ON DISCONTINUED OPERATIONS		
	(XX±XXII)		-
XXV.	NET PROFIT/LOSS (XVII+XXII)	(8)	1.431.635
	Earnings per Share		0,21609

<sup>(°)</sup> As at 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments. Since the prior period financial statements are presented in the financial statement format which is valid for TFRS 9 exempt banks as announced by BRSA, the prior period financial statements and the related notes have not been restated and have been presented separately.

# STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31 DECEMBER 2019

			Prior Period Audited
	INCOME AND EXPENSE ITEMS	Notes	(1 January - 31 December 2018) <sup>(*)</sup>
I.	INTEREST INCOME	(1)	3.391.095
1.1	Interest on Loans		3.046.371
1.2	Interest Received from Reserve Requirements		-
1.3	Interest Received from Banks		157.809
1.4	Interest Received from Money Market Transactions		70.775
1.5	Interest Income On Securities Portfolio		113.491
1.5.1	Financial Assets Measured At Fair Value Through Profit or Loss		47
1.5.3 1.5.4	Financial Assets Measured At Fair Value Reported in Other Comprehensive Income Financial Assets Measured At Amortised Cost		- 113.444
1.6	Financial Lease Income		-
1.7	Other Interest Income		2.649
II.	INTEREST EXPENSE	(2)	2.531.631
2.1	Interest on Deposits		-
2.2	Interest on Funds Borrowed		1.526.741
2.3	Interest Expense on Money Market Transactions		928
2.4	Interest on Securities Issued		958.449
2.5	Other Interest Expenses		45.513
III.	NET INTEREST INCOME/EXPENSE (I - II)		859.464
IV.	NET FEES AND COMMISSIONS INCOME		143.826
4.1	Fees and Commissions Received Non-Cash Loans		350.141
4.1.1 4.1.2	Non-Cash Loans Other		350.141
4.1.2	Fees and Commissions Paid		(206.315)
4.2.1	Non-Cash Loans		(200.51)
4.2.2	Other		(206.315)
V.	PERSONNEL EXPENSES (-)		170.115
VI.	DIVIDEND INCOME		151
VII.	NET TRADING INCOME/LOSSES (Net)	(3)	181.863
7.1	Trading Gains/Losses on Securities	(0)	(69)
7.2	Trading Gains/Losses on Derivative Financial Assets		1.317.819
7.3	Foreign Exchange Gains/Losses		(1.135.887)
VIII.	OTHER OPERATING INCOME	(4)	10.655
IX.	TOTAL OPERATING INCOME (III+IV+V+VI+VII)		1.025.844
X.	PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)	(5)	81.696
XI.	OTHER OPERATING EXPENSES (-)	(6)	102.346
XII.	NET OPERATING INCOME/(LOSS) (VIII-IX-X)		841.802
XIII.	AMOUNT IN EXCESS RECORDED AS GAIN AFTER MERGER		-
XIV.	PROFIT/(LOSS) ON EQUITY METHOD		-
XV.	GAIN/(LOSS) ON NET MONETARY POSITION		-
XVI.	PROFIT/(LOSS) FROM CONTINUED OPERATIONS BEFORE TAXES (XI++XIV)		841.802
XVII.	TAX PROVISION FOR CONTINUED OPERATIONS (±)	(7)	-
17.1	Current Tax Charge		-
17.2	Deferred Tax Income Effect (+)		-
17.3	Deferred Tax Expense Effect (-)		-
	NET PROFIT/LOSS FROM CONTINUED OPERATIONS (XV±XVI)		841.802
XIX.	INCOME FROM DISCONTINUED OPERATIONS		-
19.1	Income from Non-current Assets Held for Sale Profit from Sales of Associates, Subsidiaries and Joint Ventures (business partners)		-
19.2 19.3	Other Income from Discontinued Operations		-
XX.	EXPENSES FROM DISCONTINUED OPERATIONS (-)		_
20.1	Expenses for Non-current Assets Held for Sale		_
20.1	Loss from Sales of Associates, Subsidiaries and Joint Ventures (business partners)		_
20.3	Other Expenses from Discontinued Operations		- -
XXI.	PROFIT/LOSS BEFORE TAXES FROM DISCONTINUED OPERATIONS (XVIII - XIX)		-
XXII.	PROVISION FOR INCOME TAXES FROM DISCONTINUED OPERATIONS (±)		- -
22.1	Current Tax Provision		- -
22.2	Deferred Tax Provision		-
	NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XX ± XXI)		-
	NAME AND OWNER OF COLUMN AND AND AND AND AND AND AND AND AND AN	2-3	
XXIV.	NET PROFIT/LOSS (XVII+XXII)	(8)	841.802
	Earnings/Loss per share (Full TL)		0,14413

<sup>(°)</sup> As at 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments. Since the prior period financial statements are presented in the financial statement format which is valid for TFRS 9 exempt banks as announced by BRSA, the prior period financial statements and the related notes have not been restated and have been presented separately.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019

			Audited	Audited
			<b>Current Period</b>	Prior Period
		Notes		(31 December 2018)
I.	CURRENT PERIOD PROFIT/LOSS		1.431.635	841.802
II.	OTHER COMPREHENSIVE INCOME		9.120	40.667
2.1	Other Income/Expense Items not to be Recycled to			
	Profit or Loss		(8.022)	(206)
2.1.1	Revaluation Surplus on Tangible Assets		=	=
2.1.2	Revaluation Surplus on Intangible Assets		-	-
2.1.3	Defined Benefit Plans' Actuarial Gains/Losses		(8.022)	(206)
2.1.4	Other Income/Expense Items not to be Recycled to Profit			
	or Loss		-	-
2.1.5	Taxes on Other Comprehensive Income not to be			
	Recycled to Profit or Loss		-	-
2.2	Other Income/Expense Items to be Recycled to Profit			
	or Loss		17.142	40.873
2.2.1	Translation Differences		-	-
2.2.2	Income/Expenses from Valuation and/or Reclassification			
	of Financial Assets Measured at Fair Value through Other			
	Comprehensive Income		17.376	(9.872)
2.2.3	Gains/losses from Cash Flow Hedges		(234)	50.745
2.2.4	Gains/Losses on Hedges of Net Investments in Foreign			
	Operations		_	_
2.2.5	Other Income/Expense Items to be Recycled to Profit or			
	Loss		-	-
2.2.6	Taxes on Other Comprehensive Income to be Recycled to			
	Profit or Loss		-	-
III.	TOTAL COMPREHENSIVE INCOME (I+II)		1.440.755	882.469

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

							Income not to	Compred E/Expens be Recycofit or Lo	e Items cled to	
	STATEMENT OF CHANGES IN EQUITY	Notes	Paid-in Capital	Share Premium	Share Cancellation Profit	Other Capital Reserve	1	2	3	
	Current Period									
	(31 December 2019)									
I.	<b>Balances at Beginning of</b>									
	Period		6.350.000	-	-	-	-	(1.771)	1.762	
II.	Correction made as per									
	TAS 8		-	-	-	-	-	-	(8.269)	
2.1	Effect of Corrections		-	-	-	-	-	-	-	
2.2	Effect of Changes in									
	Accounting Policies	III-XXIV	-	-	-	-	-	-	(8.269)	
III.	Adjusted Balances at									
	Beginning of Period (I+II)		6.350.000	-	-	-	-	(1.771)	(6.507)	
IV.	<b>Total Comprehensive</b>									
	Income		-	-	-	-	-	(8.022)	-	
V.	Capital Increase in Cash		-	-	-	-	-	-	-	
VI.	Capital Increase from									
	Internal Sources		810.000	-	-	-	-	-	-	
VII.	<b>Capital Reserves from</b>									
	Inflation Adjustments to									
	Paid-in Capital		-	-	-	-	-	-	-	
VIII.	<b>Convertible Bonds</b>		-	-	-	-	-	-	-	
IX.	<b>Subordinated Liabilities</b>		-	-	-	-	-	-	-	
X.	Others Changes		-	-	-	-	-	-	-	
XI.	<b>Profit Distribution</b>		-	-	-	-	-	-	-	
11.1.	Dividends		=	=	-	=	=	-	=	
11.2.	Transfers to Reserves		=	=	-	=	=	-	=	
11.3.	Other		-	-	-	-	-	-	-	
	Balances at									
	end of the period		7.160.000	-	-	-	-	(9.793)	(6.507)	

- 1 Accumulated Revaluation Increase/Decrease of Fixed Assets
- 2 Accumulated Remeasurement Gain/Loss of Defined Benefit Pension Plan
- 3 Other (Shares of Investments Valued by Equity Method in Other Comprehensive Income Not Classified Through Profit or Loss and Other Accumulated Amounts of Other Comprehensive Income Items Not Reclassified Through Other Profit or Loss)
- 4 Foreign Currency Translation Differences
- 5 Accumulated Revaluation and/or Remeasurement Gain/Loss of the Financial Assets at Fair Value Through Other Comprehensive Income
- 6 Other (Cash Flow Hedge Gain/Loss, Shares of Investments Valued by Equity Method in Other Comprehensive Income Classified Through Profit or Loss and Other Accumulated Amounts of Other Comprehensive Income Items Reclassified Through Other Profit or Loss

# Other Comprehensive Income/Expense Items to be Recycled to Profit or Loss

				to Profit or Loss	Recycled	
Current Period's Net Profit/Loss			6	5	4	
-	841.802	401.743	49.233	11.282	-	
-	-	-	-	-	-	
-	-	-	-	-	-	
-	-	-	-	-	-	
	0/4.002	/04 <b>=</b> /2	(0.000	44.000		
-	841.802	401.743	49.233	11.282	-	
_		_	(23/1)	17 276	_	
-	_		(234)	17.370		
_	_	(810.000)	_	_	_	
-	-	-	-	-	-	
-	-	-	-	-	-	
-	-	-	-	-	-	
1.431.635	-	-	-	-	-	
-		835.489	-	-	-	
-		-	-	=	-	
-	(835.489)	835.489	-	-	-	
-	-	-	-	-	-	
1.431.635	_	427.232	48.999	28.658	_	
	Period's Net Profit/Loss	Prior Periods' Period's Net Profit/Loss  841.802	Profit Reserves         Prior Periods' Profit/Loss         Period's Net Profit/Loss           401.743         841.802         -           401.743         841.802         -           401.743         841.802         -           (810.000)         -         -           835.489         (841.802)         -           (6.313)         -         -           835.489         (835.489)         -           -         -         -	Profit   Prior Periods   Period's Net   Period's Net   Period's Net   Profit/Loss	11.282	11.282

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

1 1 2 1.	STATEMENT OF CHANGES IN EQUITY Prior Period (31 December 2018) Balances at Beginning of Period Correction made as per TAS 8 Effect of Corrections Effect of Changes in	Notes 4	Paid-in Capital	Share Premium	Share Cancellation Profit	Other Capital Reserve	1	2	3	
	Prior Period (31 December 2018) Balances at Beginning of Period Correction made as per TAS 8 Effect of Corrections			Premium	Pront	Reserve	1		3	
11 22 <b>II.</b>	(31 December 2018) Balances at Beginning of Period Correction made as per TAS 8 Effect of Corrections	4	4.800.000							
1 2 <b>I.</b>	Balances at Beginning of Period Correction made as per TAS 8 Effect of Corrections	4	4.800.000							
1 2 I.	Period Correction made as per TAS 8 Effect of Corrections	4	4.800.000							
1 2 <b>I.</b> 7.	Correction made as per TAS 8 Effect of Corrections	7	1.000.000	_	_	_	_	(1.565)		
1 2 I. 7.	TAS 8 Effect of Corrections			-	-	-	-	(1.707)	-	
1 2 I.	Effect of Corrections		_	_	_	_	_	_	1.762	
2 I			-	-	_	_	-	_		
I.	LILOU DI CIMILISCO III									
I. 7.	Accounting Policies		-	-	-	_	_	_	1.762	
7. I.	Adjusted Balances at									
[.	Beginning of Period (I+II)	4	4.800.000	-	-	-	_	(1.565)	1.762	
•	Total Comprehensive									
•	Income		-	-	-	-	-	(206)	-	
	Capital Increase in Cash	1	1.000.000	-	-	-	-	-	-	
	Capital Increase from									
	Internal Sources		550.000	-	-	-	-	-	-	
	Capital Reserves from									
	Inflation Adjustments to									
	Paid-in Capital		-	-	-	-	-	-	-	
	Convertible Bonds		-	-	-	-	-	-	-	
	Subordinated Liabilities		-	-	-	-	-	-	-	
	Others Changes		-	-	-	-	-	-	-	
	Profit Distribution		-	-	-	-	-	-	-	
	Dividends		=	=	-	=	-	-	-	
	Transfers to Reserves		-	-	=	-	-	-	-	
.3.	Other		-	-	-	-	-	-	-	
	Balances at end		6.350.000		-			(1.771)	1.762	

- 1 Accumulated Revaluation Increase/Decrease of Fixed Assets
- 2 Accumulated Remeasurement Gain/Loss of Defined Benefit Pension Plan
- 3 Other (Shares of Investments Valued by Equity Method in Other Comprehensive Income Not Classified Through Profit or Loss and Other Accumulated Amounts of Other Comprehensive Income Items Not Reclassified Through Other Profit or Loss)
- 4 Foreign Currency Translation Differences
- 5 Accumulated Revaluation and/or Remeasurement Gain/Loss of the Financial Assets at Fair Value Through Other Comprehensive Income
- 6 Other (Cash Flow Hedge Gain/Loss, Shares of Investments Valued by Equity Method in Other Comprehensive Income Classified Through Profit or Loss and Other Accumulated Amounts of Other Comprehensive Income Items Reclassified Through Other Profit or Loss

# Other Comprehensive Income/Expense Items to be Recycled to Profit or Loss

				5	d to Profit or Loss	Recycle	
Total Equity	Current Period's Net Profit/Loss	Prior Periods' Profit/Loss	Profit Reserves	6	5	4	
Equity	110110, 2000	110110, 2000	Heser ves				
5.774.083	_	568.475	387.531	(1.512)	21.154	_	
1.762	-	-	-	-	-	-	
-	-	-	-	-	-	-	
1.762	-	-	-	-	-	-	
5.775.845	-	568.475	387.531	(1.512)	21.154	-	
10.66-				<b>-</b> 0 <b>-</b> /-	(0.070)		
40.667	-	-	-	50.745	(9.872)	-	
1.000.000	-	-	-	-	-	-	
			(550.000)				
-	-	-	(550.000)	-	-	-	
_	_	_	_	_	_	_	
_	_	_	_	_	_	_	
_	_	_	_	_	_	_	
841.802	841.802	-	-	-	-	-	
(4.263)	-	(568.475)	564.212	-	-	-	
(4.263)	-	(4.263)	-	-	-	-	
-	-	(564.212)	564.212	-	-	-	
-	-	=	=	=	=	-	
7666053	9/1 903		401 742	40.222	11 202		
7.654.051	841.802	-	401.743	49.233	11.282	-	

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# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2019

		Notes	Audited Current Period (31 December 2019)	Audited Prior Period (31 December 2018)
Α.	CASH FLOWS FROM BANKING OPERATIONS			
1.1	Operating profit before changes in operating assets and liabilities		3.664.999	3.354.565
1.1.1	Interest received		4.531.480	3.287.387
1.1.2	Interest paid		(2.056.622)	(1.455.142)
1.1.3	Dividend received		70	151
1.1.4	Fees and commissions received		369.200	345.509
1.1.5	Other income		441.492	1.328.474
1.1.6	Collections from previously written-off loans and other receivables	(7.9.2)	353.257	48.255
1.1.7	Payments to personnel and service suppliers		(225.572)	(184.576)
1.1.8	Taxes paid		(196.212)	(132.051)
1.1.9	Other		447.906	116.558
1.2	Changes in operating assets and liabilities		6.323.910	(5.906.489)
1.2.1	Net (increase) decrease in financial assets measured at Fair Value Through Profit or Loss Net (increase) decrease in due from banks		-	3.050
1.2.2	Net (increase) decrease in due from banks Net (increase) decrease in loans		(13.475.985)	(38.981.217)
1.2.3 1.2.4	Net (increase) decrease in toans  Net (increase) decrease in other assets		144.918	(264.480)
1.2.4	Net (nicrease) decrease in other assets  Net increase (decrease) in bank deposit		144.916	(204.400)
1.2.6	Net increase (decrease) in other deposits		-	-
1.2.7	Net increase (decrease) in other deposits  Net increase (decrease) in financial liabilities measured at Fair Value Through Profit or Loss		-	-
1.2.8	Net increase (decrease) in funds borrowed		18.651.072	32.442.137
1.2.9	Net increase (decrease) in ratured payables		10.0)1.0/2	J2.442.1J/
1.2.10	Net increase (decrease) in other liabilities		1.003.905	894.021
I.	Net cash flows from banking operations		9.988.909	(2.551.924)
В.	CASH FLOWS FROM INVESTING ACTIVITIES			
II.	Net cash flows from investing activities		(3.765.370)	(2.982.434)
2.1	Cash paid for purchase of associates, subsidiaries and joint ventures		-	-
2.2	Cash obtained from sale of associates, subsidiaries and joint ventures		_	_
2.3	Purchases of tangible assets		(3.080)	(2.745)
2.4	Sales of tangible assets		154	-
2.5	Cash paid for purchase of financial assets measured at Fair Value through Other Comprehensive Income			
2.6	Cash obtained from sale of financial assets measured at Fair Value through Other		-	-
2.7	Comprehensive Income	(0, ()	(4.032.405)	(2.100.105)
2.7 2.8	Cash paid for purchase of financial assets measured at amortised cost Cash obtained from sale of financial assets measured at amortised cost	(8.4) (8.4)	(4.032.405)	(3.198.105) 220.654
2.9	Others	(8.4)	271.492 (1.531)	(2.238)
C.	CASH FLOWS FROM FINANCING ACTIVITIES			
III.	Net cash flows from financing activities		(1.885.505)	5.159.435
3.1	Cash obtained from funds borrowed and securities issued		3.873.329	4.988.558
3.2	Cash used for repayment of funds borrowed and securities issued		(5.744.331)	(824.860)
3.3	Equity instruments issued		-	-
3.4	Dividends paid		(6.313)	(4.263)
3.5	Payments for financial leases		(8.190)	-
3.6	Others		-	1.000.000
IV.	Effect of translation differences on cash and cash equivalents		1.416.351	1.062.572
v.	Net increase/(decrease) in cash and cash equivalents		5.754.385	687.649
VI.	Cash and cash equivalents at beginning of period		4.233.933	3.546.284

# STATEMENT OF PROFIT DISTRIBUTION FOR THE YEAR ENDED 31 DECEMBER 2019

VII. STATEMENT OF PROFIT DISTRIBUTION	Current Period 31 December 2019 (*)	Prior Period 31 December 2018
I. DISTRUBUTION OF PROFIT		
11.0 X	1 //0.052	050,000
1.1. Current Year Income	1.460.852 29.217	858.982
1.2 Taxes And Duties Payable (-) 1.2.1 Corporate Tax (Income tax)	29.21/	17.180
1.2.2 Income withholding tax	-	_
1.2.3 Other taxes and duties	29.217	17.180
A. NET INCOME FOR THE YEAR (1.1-1.2)	1.431.635	841.802
1.3 Prior Year Losses (-)	-	-
1.4 First Legal Reserves (-)	-	43.358
1.5 Other Statutory Reserves (-)	-	-
B. NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]	-	539.111
1.6. First Dividend To Shareholders (-)	-	6.313
1.6.1 To Owners Of Ordinary Shares	-	6.313
1.6.2 To Owners Of Privileged Shares	-	-
1.6.3 To Owners Of Preferred Shares	-	-
1.6.4 To Profit Sharing Bonds	-	-
1.6.5 To Holders Of Profit And Loss Sharing Certificates	-	-
1.7. Dividends To Personnel (-) (**)	-	12.718
1.8. Dividends To Board Of Directors (-)	-	-
1.9. Second Dividend To Shareholders (-)	-	-
1.9.1 To Owners Of Ordinary Shares	-	-
1.9.2 To Owners Of Privileged Shares	-	-
1.9.3 To Owners Of Preferred Shares	-	-
1.9.4 To Profit Sharing Bonds	-	-
1,9.5 To Holders Of Profit And Loss Sharing Certificates	-	-
1.10 Second Legal Reserves (-)	-	-
1.11 Statutory Reserves (-)	-	=02.121
1.12 Extraordinary Reserves	-	792.131
1.13 Other Reserves 1.14 Special Funds	-	-
II. DISTRIBUTION OF RESERVES		
H. DISTRIBUTION OF RESERVES		
2.1 Appropriated Reserves	-	-
2.2 Second Legal Reserves (-)	-	-
2.3 Dividends To Shareholders (-)	-	-
2.3.1 To Owners Of Ordinary Shares	-	-
2.3.2 To Owners Of Privileged Shares	-	-
2.3.3 To Owners Of Preferred Shares	-	-
2.3.4 To Profit Sharing Bonds	-	-
2.3.5 To Holders Of Profit And Loss Sharing Certificates	-	-
2.4 Dividends To Personnel (-) 2.5 Dividends To Board Of Directors (-)	-	-
III. EARNINGS PER SHARE	<u>-</u>	
3.1 To Owners Of Ordinary Shares	0,2161	0,1441
3.2 To Owners Of Ordinary Shares (%)	21,61	14,41
3.3 To Owners Of Privileged Shares	-	-
3.4 To Owners Of Privileged Shares (%)	-	-
IV. DIVIDEND PER SHARE	-	
4.1 To Owners Of Ordinary Shares		
4.1 To Owners Of Ordinary Shares 4.2 To Owners Of Ordinary Shares (%)	-	-
4.2 To Owners Of Ordinary Shares (%) 4.3 To Owners Of Privileged Shares	-	-

<sup>(°)</sup> As of the report date, there is no decision related to 2019 profit distribution, therefore, distributable net profit for period is not presented.

<sup>(\*\*)</sup> The amount of dividend distributed to personnel has been provided in 2018 net profit. Therefore, it is not included in profit distribution, but presented for information.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### SECTION THREE

#### **ACCOUNTING POLICIES**

### I. Basis of presentation

# 1. The preparation of the financial statements and related notes and explanations in accordance with the Turkish Accounting Standards and Regulation on the Accounting Applications for Banks and Safeguarding of Documents

The Bank prepares its legal records, financial statements and underlying documents in accordance with the Regulation on Accounting Applications for Banks and Safeguarding of Documents, Turkish Financial Reporting Standards ("TFRS"), other explanations and circulars on accounting and financial reporting principles announced by the Banking Regulation and Supervision Agency ("BRSA") (all together "BRSA Accounting and Financial Reporting Legislation"). Turkish Financial Reporting Standards ("TFRS") consist of Turkish Accounting Standards ("TAS"), Turkish Financial Reporting Standards, TAS interpretations and TFRS interpretations published by Public Oversight Accounting and Auditing Standards Authority ("POA") of Turkey.

Accounting policies applied and valuation methods used in the preparation of the unconsolidated financial statements are expressed in detail below.

Amounts in the financial statements and related explanations and disclosures are expressed in thousands of Turkish Lira ("TL") unless otherwise stated.

The financial statements are prepared in TL in accordance with the historical cost basis except for the financial assets at fair value through profit or loss, financial assets measured at fair value through other comprehensive income and derivative financial assets and liabilities.

The preparation of the financial statements in conformity with TFRS requires the Bank management to use of certain make assumptions and estimates on the assets and liabilities of the balance sheet and contingent liabilities as of the balance sheet date. These estimates are reviewed regularly and, when necessary, corrections are made and the effects of these corrections are reflected to the statement of profit or loss.

Starting from 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments ("TFRS 9") and TFRS 16 Leases.

Information on the effect of the application of the impairment provisions of TFRS 9 Financial Instruments is explained in Note XXIV.

Information on the application of TFRS 16 Leases is explained in Note XIV.

As at 1 January 2019, the Bank has started to apply the impairment provisions of TFRS 9 Financial Instruments. Since the prior period financial statements are presented in the financial statement format which is valid for TFRS 9 exempt banks as announced by BRSA, the prior period financial statements and the related notes have not been restated and have been presented separately.

## 2. Accounting policies and valuation principles applied in the preparation of the financial statements

The accounting policies and valuation principles applied in the preparation of the financial statements are determined and applied in accordance with the principles of TFRS. These accounting policies and valuation principles are explained in Notes II to XXIV below.

# 3. Additional paragraph for convenience translation to English

The differences between accounting principles, as described in the preceding paragraphs, and the accounting principles generally accepted in countries, in which the accompanying financial statements are to be distributed, and International Financial Reporting Standards ("IFRS"), may have significant influence on the accompanying financial statements. Accordingly, the accompanying financial statements are not intended to present the financial position and results of operations in accordance with the accounting principles generally accepted in such countries and IFRS.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

## **ACCOUNTING POLICIES (Continued)**

## II. Strategy for use of financial instruments and foreign currency transactions

The Bank uses derivatives to balance its foreign currency asset/liability positions for managing its exposure to currency risk.

Foreign currency denominated monetary assets and liabilities are translated with the exchange rates of the Bank prevailing at the balance sheet date. Gains and losses arising from such transactions are recognized in the statement of profit or loss under the account of "foreign exchange gains/losses".

As of 31 December 2019, the exchange rates used in translation of foreign currency denominated balances into Turkish Lira are TL 5,9407 for US Dollar, TL 6,6548 for Euro, TL 5,4611 for 100 JPY and TL 7,8049 for GBP.

### III. Explanations on forward transactions, options and derivative instruments

The Bank uses derivative financial instruments in order to avoid exposure to foreign currency and interest rate risks.

As of the balance sheet date, there are outstanding currency and interest rate swap purchase and sales contracts and forward transactions in TL and foreign currency.

Derivatives are initially recorded with their fair values and related transaction costs as of the contract date are recorded in profit or loss. The following periods of initial reporting, they are measured at their fair values. The result of this assessment, offsetting debit and credits stemming from each contract debit and credits are reflected to the financial statements as a contract-based single asset and liability. The method of accounting gain or loss changes according to related derivative transaction whether to be held for cash flow hedges or not and to the content of hedge account.

The derivative financial instruments are presented under two headings in the Bank's financial statements.

a) Financial assets measured at fair value through profit or loss

## a.1.) Derivative financial assets held for trading

Derivative financial instruments other than derivative instruments intended for the fair value hedging and cash flow hedge purposes of the Bank are accounted for as "trading purpose", economically providing effective protection against risks for the Bank. Liabilities and receivables arising from derivative transactions are recorded in off-balance sheet accounts at contractual amounts. Derivative financial instruments are measured at fair value in subsequent periods and if the fair value is positive, they are classified under "derivative financial assets measured at fair value through profit or loss". If fair value is negative derivative transactions are classified under "derivative financial liabilities measured at fair value through profit or loss". After valuation, differences of changes in fair value are reflected in the statement of profit or loss.

#### a.2.) Derivative financial assets held for hedging purpose

The Bank notifies in written the relationship between hedging instrument and related account, risk management aims of hedge and strategies and the methods used to measure the hedge effectiveness. The Bank evaluates the method of hedge whether to be effective on the expected changes in fair values in this process or not or each result of hedge effectiveness whether to be between the range of 80% and 125%.

Changes in fair values of derivative transactions under fair value hedges are recorded in profit or loss together with changes in hedging asset or liability. The difference in current values of derivative transactions fair value hedge is shown in "Trading Gains/Losses on derivative financial instruments" account. In the balance sheet, change in fair value of hedged asset or liability during the hedge accounting to be effective is shown with the related asset or liability. In case of inferring hedge accounting, adjustments made to the value of hedged item using straight-line amortization method within the days to maturity are reflected to "Income/losses from derivative financial instruments" account in the statement of profit or loss.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

### III. Explanations on forward transactions, options and derivative instruments (Continued)

b.) Financial assets measured at fair value through other comprehensive income

### b.1.) Derivative financial instruments held for hedging

The Bank hedges its cash flow risk arising from floating-rate liabilities in foreign currency and TL by cross-currency swaps. In this context, the fair value changes of the effective portion of the hedging instruments are accounted under the "hedge funds" account within equity. In the period in which the cash flows affect the statement of profit or loss for the hedged item, the hedging instrument relating to the profit/loss is extracted from equity and recognized in the statement of profit or loss.

Hedge accounting is discontinued when the hedging instrument expires, is exercised, sold or no longer effective. While expiring, sale, discontinuing cash flow hedge accounting or when no longer effective the cumulative Gains/Losses recognised in shareholders' equity and presented under hedging reserves are continued to be kept in this account. When the cash flows of hedged item incur, the gain/losses accounted for under shareholders' equity, are transferred to statement of profit or loss.

In cash flow hedge accounting, the effective portion of the changes in the fair value of the hedging instrument is accounted for under "accumulated other comprehensive income or expense to be reclassified to profit or loss" in shareholders' equity. Effectiveness tests are performed at the beginning of the hedge accounting period and at each reporting period. Hedge accounting is applied as long as the test results are between the range of 80%-125% of effectiveness.

TFRS 9 permits to defer application of TFRS 9 hedge accounting and continue to apply hedge accounting in accordance with TAS 39 as a policy choice. Accordingly, the Bank continues to apply hedge accounting in accordance with TAS 39 in this context.

## IV. Explanations on interest income and expenses

Interest income is accounted by applying the effective interest rate to the gross value of the financial asset according to the effective interest method determined in TFRS 9.

The interest amount is calculated over the net value of the non-performing loan and is accounted in the related interest income accounts.

### V. Explanations on fee and commission income and expenses

All fees and commission income/expenses are recognized on an accrual basis, except for certain commission income and fees for various banking services which are recorded as income at the time of collection.

Fees and commissions other than those that are an integral part of the effective interest rate of financial instruments are accounted in accordance with TFRS 15 standard.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

## VI. Explanations on financial assets

The Bank recognises its financial assets as "Financial Assets Measured at Fair Value Through Profit/Loss", "Financial Assets Measured at Fair Value Through Other Comprehensive Income" or "Financial Assets Measured at Amortized Cost". Such financial assets are recognized or derecognized according to third section relating to classification and measurement of TFRS 9 Financial Instruments published in the Official Gazette No. 29953 dated 19 January 2017 by the POA.

During the initial recognition of a financial asset into the financial statements, business model determined by the Bank management and the nature of contractual cash flows of the financial asset are taken into consideration.

#### a) Financial assets measured at fair value through profit/loss

Financial assets measured at fair value through profit or loss are financial assets that are managed with the other business model other than the business model that aims to collect the contractual cash flows and the business model that aims to collect and sell the contractual cash flows and the contractual terms of the financial assets, do not result in cash flows that include interest payments arising only from the principal and principal balance at specific dates; are financial assets that are acquired in order to generate profits from fluctuations in prices and similar factors in the short term in the market or are part of a portfolio aimed at achieving profit in the short term regardless of the reason for the acquisition.

Financial assets measured at fair value through profit or loss are initially recognized at cost in the financial statements. All regular way purchases and sales of financial assets are recognized and derecognized at the settlement date.

The government bonds and treasury bills recognized under financial assets measured at fair value through profit/loss which are traded on Borsa İstanbul AŞ ("BIST") are valued with weighted average prices settled on BIST as of the balance sheet date; and those government bonds and treasury bills traded on BIST but which are not subject to trading on BIST as of the balance sheet date are valued with weighted average prices at the latest trading date.

The financial assets classified under trading financial assets and whose fair values cannot be measured reliably are carried at amortized cost using the "effective yield method". The difference between the purchase cost and the amortized cost at the selling date is recorded as interest income.

If the selling price of a financial asset measured at fair value through profit/loss is above its amortized cost as of the sale date, the positive difference between the selling price and the amortized cost is recognized as income under trading gains on securities and if the selling price of a trading security is lower than its amortized cost as of the sale date, the negative difference between the selling price and the amortized cost is recognized as expense under trading losses on securities.

TURK EXIMBANK 2019 ANNUAL REPORT

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

## VI. Explanation on financial assets (Continued)

#### b) Financial assets measured at fair value through other comprehensive income

If a financial asset is acquired under both of the following conditions, the change in fair value is measured by reflecting to other comprehensive income:

- It is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets,
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial Assets Measured at Fair Value Through Other Comprehensive Income are valued at fair value in the periods subsequent to their acquisition. If the underlying fair value is not realized in the active market conditions, it is accepted that the fair value is not determined reliably and the fair value is determined by using the discounted value of other comprehensive income and reflected at amortized cost, are accounted for by rediscount.

Unrealized gains or losses arising from changes in the fair value of securities that are at fair value through other comprehensive income and which reflect the difference between the amortized cost of securities and their fair value are classified as "Other Comprehensive Income or Expense to be Recycled to Profit or Loss" account.

However, the Bank may, at initial recognition, irrevocably choose the method of reflecting changes in fair value to other comprehensive income for specific investments on equity instruments that would normally be measured at fair value through profit or loss.

#### c.) Financial assets measured at amortised cost

A financial asset is measured at amortized cost if both conditions are met:

- It is held within a business model whose objective is to hold assets to collect contractual cash flows,
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using "effective interest rate method (Internal rate of return)". Interest income obtained from financial assets measured at amortized cost is accounted in statement of profit or loss.

Purchase and sale transactions of these financial assets are recorded and derecognised according to the "delivery date". The Bank's financial assets measured at amortized cost portfolio includes government bonds and eurobonds which is issued abroad by the Ministry of Turkish Republic Treasury and Finance.

### d.) Loans

Loans are financial assets created by providing money, goods or services to the debtor. Such loans are measured at amortized cost using the effective yield (internal rate of return) method.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

# VII. Explanations on impairment of financial assets

"The Regulation on the Procedures and Principles for the Classification of Loans and Provisions to be Set Aside for this Purpose" has entered into force from 1 January 2018, however, the Bank has taken additional time from the BRSA until 1 January 2019; from this date the Bank started to calculate expected credit loss according to TFRS 9 provisions.

In this context, as of 31 December 2018, the loan provision allocation method, which is allocated within the framework of BRSA's related legislation, has been amended by applying the expected credit loss model with the implementation of TFRS 9. The expected credit loss model is applied to financial assets, such as banks, loans and securities, as well as financial leasing receivables, contractual assets and financial guarantee agreements, at amortized cost or at fair value through other comprehensive income.

At each reporting date, it is evaluated whether there is a significant increase in the credit risk since the initial recognition of the financial instrument. When making this evaluation, the change in the expected default risk of the financial instrument is used.

The guiding principle of the expected credit loss model is to reflect the overall appearance of an increase or recovery in the credit risk of financial instruments. The amount of the loss provision depends on the degree of the increase in the credit risk from the first issue of the loan. Although the expected credit loss is an estimate of the expected losses from the loan during the life of a financial instrument, the following points are important for the measurement.

- Weighted and unbiased amount according to the probabilities determined by considering possible results,
- Time value of money,
- Reasonable and supportable information on past events, current circumstances and forecasts for future economic conditions that can be obtained at the reporting date without excessive cost and effort.

#### **Calculation of Expected Credit Loss**

The main principle of the expected credit loss model is to reflect the general outlook of deterioration or improvement in the credit quality of financial instruments. The allowance for loan losses, which is known as loss reserve or provision, depends on the degree of increase in credit risk.

There are two measurements according to the general approach:

- 12-month Expected Credit Loss (Stage 1) applies to all assets unless there is a significant deterioration in credit quality.
- Lifetime Expected Loss Provision (Stage 2) applies when a significant increase in credit risk occurs.
- Lifetime Expected Loss Provision (Stage 3) is applied when the impairment loss occurs.

These financial assets are divided into three categories depending on the gradual increase in credit risk observed since their initial recognition.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

#### VII. Explanations on impairment of financial assets (Continued)

### Calculation of 12-month expected credit losses (Stage 1)

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of 12-month expected credit losses. Applies to all assets unless there is a significant deterioration in credit quality. 12-month expected loss values are part of the estimated life expectancy loss (within 12 months after the reporting date or within a shorter period if the life of a financial instrument is less than 12 months).

#### Significant increase in credit risk (Stage 2)

In the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. For stage 1 loans expected loss (provision) amounts are calculated for 1-year and for Stage 2 loans expected loss (provision) is calculated for the remaining life of the loan. The main criteria taken into consideration in determining the credit risk of the financial asset to be significantly increased and transferred to the second stage are the close monitoring, the number of delay days exceeding 30 days and the Bank's internal early warning system note.

#### Non-performing loans (Stage 3/Specific provision)

Stage 3 includes financial assets that have objective evidence of impairment at the reporting date. For these assets, lifetime expected credit losses are recognized. The Bank considers that there is a default on the relevant debt in the following two cases:

- Objective Default Definition: It means that the debt is overdue by more than 90 days.
- Subjective Default Definition: It means that it is determined the debt will not be paid off.

If the borrower deemed to be unable to fulfill the debt obligations, borrower should be considered as defaulted whether there is an overdue payment or number of days.

Collective assessment of financial instruments is based on homogeneous group assets based on portfolio segmentation based on similar credit risk and product characteristics. This section provides an overview of the risk parameter estimation methods associated with the expected loss calculation approach on a common basis for each phase.

Loans with different types of cash flows or other loans with different characteristics may be subject to individual evaluation rather than collective assessment. Individual assessments, staging, multiple scenario analysis and expected loss estimation principles are carried out in accordance with TFRS 9 requirements. Total cash flows are discounted based on the interest rate of the amount. The net present value of these cash flows is compared with unpaid amounts for each scenario. The expected loss provision estimates are weighted according to the probability of the scenario in order to obtain the final impairment value. The expected credit loss can be defined as the difference between the contractual cash flows due in accordance with the contract and the expected cash flows discounted with original effective interest rates. The following situations are taken into account when estimating cash flows:

- All contractual terms of the financial instrument during the life of the financial instrument,
- Cash flows expected to be obtained from collateral sales.

The main parameters used in the calculation of expected credit loss are the probability of default, the exposure at default and loss given default.

The probability of default is an estimate of the likelihood of default over a given time horizon. The measurement of expected credit losses requires the estimation of both 1 year probabilities of default and lifetime probabilities of default. In the probability probability models, segmentation is based on the sector information for the corporate portfolio and product information for the retail portfolio.

The exposure at default of an instrument is the anticipated outstanding amount owed by the obligor at the time of default.

In case of default of the borrower, Loss Given Default has been calculated as dividing expected credit loss to exposure at default. In other words, it refers to the ratio of net loss due to a defaulted loan to the balance at the time of default.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

## **ACCOUNTING POLICIES (Continued)**

# VII. Explanations on impairment of financial assets (Continued)

**Macroeconomic expectations:** While macroeconomic information is included, models and estimates reflecting the relationships between model risk parameters and macroeconomic variables are taken into consideration. The main macroeconomic indicators of these estimation models are the Gross Domestic Product (GDP) growth rate and the consumers price index rate. Macroeconomic estimation models include more than one scenario and the related scenarios are taken into account in the expected credit loss calculations.

Behavioral Maturity Calculation Methodology: Expected Loss Provision; For loans in stage 1 with a remaining maturity of less than one year, loans with a maturity of more than one year are calculated as one-year for loans with a remaining maturity of more than one year and in stage 2 for lifetime of loans (up to maturity date). In this calculation, the remaining maturity information of the loan is taken as basis for each loan. While this information is used for products with real maturity information, behavioral maturity is calculated by analyzing historical data for products with no real maturity. Expected loss reserve are calculated based on these maturities depending on the type of loan.

Accounting policies applied before 1 January 2019

Financial assets are considered as impaired when the recoverable amount of financial assets, which is calculating expected future cash flows with using "internal rate of return" method, are lower than book value. A provision is made for the diminution in value of the impaired financial asset and this is charged against the income for the year.

The Bank is exempted from the general and specific provisions in accordance with Article 13 "Exceptions" "As per Article 21 entitled "Exceptions", "Regulation on the Procedures and Principles for Determination of Classifications of Loans Provisions to be Set Aside" published in the Official Gazette which says "specific and general provision rates for transactions made in accordance with Law No: 3332 dated 25 March 1987 are considered as zero percent".

The Bank may reserve specific provision for receivables secured by  $1^{st}$  and  $2^{nd}$  Group collaterals in the Regulation from non-performing loans and receivables, up to 20% which is first stage specific reserve ratio in the Regulation, for receivables secured by  $3^{rd}$ ,  $4^{th}$  and  $5^{th}$  Group collaterals in the Regulation and unsecured receivables, up to 100%.

# VIII. Explanations on offsetting financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when the Bank has a legally enforceable right to offset the recognized amounts and there is an intention to collect/pay the related financial assets and liabilities on a net basis, or to realize the asset and settle the liability simultaneously. Otherwise, there is no netting of financial assets and liabilities.

## IX. Explanations on sales and repurchase agreements and securities lending transactions

Funds given against securities purchased under agreements ("Reverse repo") to resell are accounted under "Money market placements" on the balance sheet. The difference between the purchase and determined resell price is accrued over the life of repurchase agreements using the "effective interest method". The Bank has no securities lending transactions.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

## **ACCOUNTING POLICIES (Continued)**

# X. Explanations on assets held for sale and discontinued explanations on liabilities related with these assets

According to the TFRS 5 "Assets Held for Sale and Discontinued Operations", a tangible asset (or a group of assets to be disposed) classified as "asset held for sale" is measured at lower of carrying value and fair value less costs to sell. These assets are shown separately on the balance sheet. In order to classify an asset as an asset held for sale, the related asset (or the group of assets to be disposed of) should be able to be sold immediately and the probability of sale for such assets (or group of assets to be disposed of), should be high under current conditions. In order for the sale to be highly probable, a plan should have been made by the suitable management for the sale of the asset (or group of assets to be disposed of) and an active program should have been started to determine the buyers and to carry out the plan.

Furthermore, the asset (or group of assets to be disposed of) should be actively marketed at a price consistent with its fair value. Various events and conditions may extend the period for the completion of the sales process to more than a year. If there is sufficient evidence that the related delay has occurred beyond the Bank's control and that the Bank's plans for selling the related asset (or group of assets to be disposed of) is still in progress, the related assets are continued to be classified as assets held for sale.

A discontinued operation is a division of a bank that is either disposed or held for sale. Results of discontinued operations are presented in the statement of profit or loss separately. The Bank has no discountinued operations.

#### XI. Explanations on goodwill and other intangible assets

Goodwill and other intangible assets are recorded at cost in accordance with "TAS 38" "Intangible Assets". Intangible assets consist of computer software licenses. Intangible assets result in net book value as of the balance sheet date by deducting their acquisition cost to accumulated amortization. Intangible assets are amortized by the straight-line method, considering their useful life and amortization rates published by Republic of Turkey Ministry of Treasury and Finance. During the current year, there has been no change in the depreciation method. The Bank does not expect any changes in accounting estimates, useful lives, depreciation method and residual value during the current and the following periods.

As of 31 December 2019 and 31 December 2018, the Bank does not have any goodwill in its accompanying financial statements.

Implemented yearly amortization rates as follows;

Licence: 6,66% Software: 33,33%

## XII. Explanations on tangible assets

All tangible assets are initially recognized at cost model in accordance with TAS 16 "Property, Plant and Equipment". Subsequently acquired tangible assets are carried at cost less accumulated depreciation at the balance sheet date. Depreciation is calculated over the cost of tangible assets using the straight-line method over its estimated useful life. There has been no change in the depreciation method during the current period.

The depreciation rates are as follows;

Buildings: 2% Furniture, fixtures and vehicles: 6-33%

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

## **ACCOUNTING POLICIES (Continued)**

# XII. Explanations on tangible assets (Continued)

The depreciation charge for items remaining in tangible assets for less than an accounting period at the balance sheet date is calculated in proportion to the period the item remained in tangible assets. Gains and losses on the disposal of tangible assets are booked to the statement of profit or loss items for the period at an amount equal to the book value. Where the carrying amount of an asset is greater than its estimated "Recoverable amount", it is written down to its "Recoverable amount" and the provision for the diminution in value is charged to the statement of profit or loss. Expenditures for the repair and renewal of tangible assets are recognized as expense. The capital expenditures made in order to increase the capacity of the tangible asset or to increase the future benefit of the asset are capitalized over the cost of the tangible asset. The capital expenditures include the cost components that increase the useful life, capacity of the asset or quality of the product or that decrease the costs.

There are not any pledges, mortgages or any other contingencies and commitments over tangible assets that restrict their usage. The Bank does not expect any changes in accounting estimates that will have a material impact in future periods in relation with the tangible assets.

#### XIII. Explanations on investment property

Investment properties consist of assets held to obtain rent and/or unearned increment profit. Investment properties are initially recognized at cost model in accordance with TAS 40 "Investment Property". These properties are carried on accompanying unconsolidated financial statements at cost less accumulated depreciation and impairment. Investment properties are depreciated in accordance with the useful life principles with straight-line depreciation method. Gains and losses resulted from disposal of investment properties or withdrawn from service of a tangible asset are determined as the difference between sales proceeds and the carrying amount of the asset and included in the statement of profit or loss.

## XIV. Explanations on leases

"TFRS 16 Leases" standard has been published in the Official Gazette No. 30393 dated 16 April 2018, and is effective from 1 January 2019. This standard specifies the principles of recognition of leases into the financial statements, measurement, presentation and ve explanation of leases. Purpose of the standard is to show the tenant and renters these procedures in a true manner and to provide appropriate information. As of 1 January 2019 the Bank has started to apply related standard.

At the beginning of a contract, the Bank evaluates whether the contract is defined as a lease or does include lease transaction. In the event that the contract is transferred for a certain period of time to control the use of the asset defined for a price, this contract is a lease transaction. The Bank, considers the following conditions when assesing whether a contract has transferred its right to control the use of a defined asset for a specified period:

- a) The contract includes defined assets; an entity is generally defined in the contract clearly. However, an asset can be defined as tacit when it is made available to the customer.
- b) In the event that the supplier has an essential right to substitute the asset for the period of use, the entity is not defined.
- c) Customer has the right to obtain almost all of the economic benefits obtained from the use of the asset for the period of use to control the use of a defined asset.
- d) The right to obtain nearly all of the economic benefits that will be derived from the use of the asset identified.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

## XIV. Explanations on leases (Continued)

- e) The right to manage the use of the defined asset. The Bank has the right to manage the use of the asset in the following
  - i. The Bank has the right to operate the asset during its use (or directing others to operate the asset in the way they set their own) and the supplier does not have the right to change these operating instructions or the Bank has designed the asset (or certain characteristics of the asset) in advance to determine how and for what purpose the asset will be used during its useful life.
  - ii. The Bank has the right to manage how and for what purpose the asset will be used during its usage period. (Being able to change how the asset will be used for the duration of its use)

The Bank reflects a right-of use asset and a lease liability into the financial statements at the effective date of the lease.

#### Right-of use asset

The Bank initially measures the right-of-use asset applying a cost model in the financial statements and it includes the following:

- a) Lease liabilities in the balance sheet, initially measured at the present value,
- b) All lease payment amount before or at the commencement date
- c) All initial direct costs beared by the Bank

When applying the cost method, the right-of use asset:

- a) Accumulated depreciation and accumulated impairment losses are deducted and
- b) Measures the restatement of the lease obligation at the restated cost.

The Bank applies the depreciation terms of TAS 16 Property, Plant and Equipment standard when depreciating the right-of use. The Bank depreciates the right-of asset according to the shorter of its useful life or the lease term, starting from its effective date of lease.

# Lease liability

At the commencement date, the Bank measures the lease liability at the present value of the lease payments that are not paid at that date. The lease payments are discounted using the alternative borrowing interest rate in case of implicit interest rate cannot be defined easily. These rates applied to TL and USD lease liabilities are 24,05% and 8,5% respectively.

At the commencement date, the lease payments included in the measurement of the lease liability comprise the following payments for the right to use the underlying asset during the lease term that are not paid at the commencement date:

- a) fixed payments, less any lease incentives receivable,
- b) variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date,
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

After the commencement date, the Bank measures the lease liability as indicated below:

- a) Measures the lease liability by increasing the carrying amount to reflect interest on the lease liability,
- b) Measures the lease liability by reducing the carrying amount to reflect the lease payments made
- c) It measures the book value to reflect re-evaluations and restructurings, or to reflect the revised essence of fixed lease payments.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

## **ACCOUNTING POLICIES (Continued)**

# XIV. Explanations on leases (Continued)

The interest on the lease liability for each period of the lease term, is the amount calculated by applying a fixed periodic interest rate to remaining amount of the lease liability. Periodic interest rate, in the case of easily identifiablity, is the implied interest rate of lease. The Bank uses the alternative borrowing interest rate in the absence of easily identifiablity.

After the effective date of lease, the Bank re-measures its lease liability to reflect changes in lease payments. The Bank reflects the re-measured amount of the lease liability as adjustment in right-of use asset in its financial statements.

The Bank determines the revised lease payments related to the remaining lease term according to the revised contractual payments. In this case, the Bank uses an unchanged discount rate.

Leases with a period equal or less than twelve months are evaluated in the scope of the exception given by the standard and payments made according to related contracts are still being accounted as expense in the period of the payments.

	1 January 2019	<b>31 December 2019</b>
Right-of-use assets	20.254	14.932
Lease liabilities	19.611	16.961

#### XV. Explanations on provisions and contingent liabilities

Provisions and contingent liabilities except for the expected credit loss recognized for loans and other receivables are accounted in accordance with TAS 37 "Provisions, Contingent Liabilities and Contingent Assets".

Provisions are recognized when the Bank has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made. The provision for contingent liabilities arising from past events should be recognized in the same period of occurrence in accordance with the "Matching principle". When the amount of the obligation cannot be estimated reliably it is considered that a "Contingent" liability exists. When the amount of the obligation can be estimated reliably and when there is a high possibility of an outflow of resources from the Bank, the Bank recognizes a provision for such liability.

As of the balance sheet date, there is not any contingent liability based on past events for which there is a possibility of an outflow of resources and whose obligation can be reliably estimated.

### XVI. Explanations on obligations related to employee rights

Under the Turkish Labor Law, the Bank is required to pay a specific amount to employees who have retired or whose employment is terminated other than for the reasons specified in the Turkish Labor Law.

Obligations related to employee termination and vacation rights are calculated for in accordance with TAS 19 "Employee Benefits".

Revised TAS 19 is effective being published on the Official Gazette dated 12 March 2013 by Public Oversight Accounting and Auditing Standards Authority. According to revised TAS 19, once the Actuarial Gains and Losses occur, they are recorded under equity and are not associated with the statement of profit or loss. Benefit costs arising interest cost due to being 1 year more closer to the payment of benefit and service cost as a result of given service by employee are required to be shown in statement of profit or loss.

	<b>Current Period</b>	<b>Prior Period</b>
Discount ratio	12,10%	15,50%
Inflation	8,20%	10,00%
Salary increase rate	9,20%	11,00%

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

## **ACCOUNTING POLICIES (Continued)**

### XVI. Explanations on obligations related to employee rights (Continued)

As of 31 December 2019, the calculated employment termination obligation amount is TL 29.849 (31 December 2018: TL 21.854). For the year ended 31 December 2019, the Bank also provided provision for vacation pay liability relating to prior periods amounting to TL 16.420 (31 December 2018 TL 15.998).

The Bank has allocated a provision amounting to TL 31.878 (31 December 2018: TL 24.869) based on the success premium to be paid in January 2020 for the second half of the year and a provision amounting to TL 17.994 (31 December 2018: TL 12.675) for the dividend payable to the employees in 2020 from the profit of 2019.

#### XVII. Explanations on taxation

According to Act number 3332 and article 4/b of Act number 3659, dated 25 March 1987 and 26 September 1990, respectively, the Bank is exempt from Corporate Tax. Due to the 3<sup>rd</sup> Article of the same act; the above mentioned exemption became valid from 1 January 1988. In accordance with clause 9 of the Provisional Article 1 of Corporate Tax Law No. 5520, which states "The provision of Article 35 shall not apply to exemptions, allowances and deductions included in other laws in relation to Corporation Tax prior to the effective date of the Law No. 5520", the exemption from Corporation Tax continues. Accordingly, deferred tax asset or liability is not recognized in these financial statements.

#### XVIII. Additional explanations on borrowings

Derivative instruments are measured at their fair values and other financial liabilities including debt securities issued are measured at "Amortized cost" using the "Effective interest method".

The Bank has issued seven bonds.

- In September 2014, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 5,000% every six months and the total maturity is seven years.
- In February 2016, the Bank issued bonds amounting USD 500 million (TL 2.970.350) The bond is subject to annual fixed interest payment of 5,375% every six months and the total maturity is five years.
- In October 2016, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 5,375% every six months and the total maturity is seven years.
- In September 2017, the Bank issued a bond with a maturity of five years and a fixed rate of 4,250% amounting USD 500 million (TL 2.970.350).
- In May 2018, the Bank issued a bond with a maturity of six years and a fixed rate of 6,125% amounting to USD 500 million (TL 2.970.350).
- In January 2019, the Bank issued a bond with a maturity of five years and a fixed rate of 8,250% amounting to USD 500 million (TL 2.970.350).

Also the Bank has applied hedge accounting relating to the measurement of derivative financial instruments for its securities issued stated above, and has recognized the amounts calculated in this context.

In September 2018, the Bank issued subordinated debt instrument amounting TL 2.901.759 with a maturity of ten years with an early redeem option after fifth year of the date of issue.

In April 2019, the Bank issued Tier II capital amounting EUR 150 million (TL 891.105) with an early redeem option after fifth year of the date of issue.

In September 2019, the Bank has issued a bond with a maturity of three years and floating interest rates amounting to TL 256.247.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION THREE (Continued)**

#### **ACCOUNTING POLICIES (Continued)**

## XIX. Explanations on issuance of share certificates

As the Bank's total paid-in capital is owned by the Ministry of Treasury and Finance, there is no cost related to share issuance. Profit appropriation of the Bank is resolved at the General Assembly meeting. On 10 May 2019, dividend distribution for 2018, approved by Banking Regulation and Supervision Agency was approved by the General Assembly of the Bank and profit distribution was made according to the resolution of the meeting.

#### XX. Explanations on avalized drafts and acceptances

The Bank keeps its guarantee bills and acceptances in the off-balance liabilities.

#### XXI. Explanations on government grants

The Bank benefits from the government incentive provided by the Ministry of Trade as of 31 December 2019. In accordance with the decision of the Ministry of Economy Money-Credit and Coordination Board dated 2016/8, the interest expense of bank which is corresponding with difference between the bank interest rate and reference commercial interest rate is supported on investment good through exports medium-long-term buyer's loans. These incentives are recognized by adopting an income approach in accordance with TAS 20 "Accounting for Government Grants and Disclosure of Government Assistance".

## XXII. Explanations on segment reporting

The Bank emphasizes the scope of business method for segment reporting by considering the Bank's main source and characteristics of risks and earnings. The Bank's activities mainly concentrate on corporate and investment banking.

#### XXIII. Explanations on other issues

The Bank does not accept deposits. The Bank has been mandated to export loan operations, export loan insurance and export grants. On the other hand, the Bank also performs domestic and foreign currency money, capital and FX market operations within the context of Treasury operations.

The Bank engages in derivative transactions, currency and interest rate swaps, forward and option transactions and obtains funds by means of syndicated loans, subordinated loans, bond issuance and bank borrowings.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION THREE (Continued)**

### **ACCOUNTING POLICIES (Continued)**

# XXIV. Explanations on accounting policy changes

The following table shows the classification and adjustments for the application of the impairment provisions of TFRS 9 Financial Instruments and the impact of TFRS 16 Leases as of 1 January 2019.

		TFRS 9	TFRS 9	TFRS 16	
	31 DECEMBER	CLASSIFICATION	MEASUREMENT	TRANSITION	1 JANUARY
ASSETS	2018	EFFECT	EFFECT	<b>EFFECT</b>	2019
Specific Provisions	233.867	(233.867)	-	-	-
Expected Credit Losses	-	364.081	8.604	-	372.685
Tangible Assets	5.807	-	-	20.254	26.061
		TFRS 9	TFRS 9	TFRS 16	
	31 DECEMBER	CLASSIFICATION	MEASUREMENT	TRANSITION	1 JANUARY
LIABILITIES	2018	EFFECT	EFFECT	<b>EFFECT</b>	2019
General Provisions	130.214	(130.214)	-	-	-
Other Provisions	118.488	-	(335)	-	118.153
Other Comprehensive Income/		•		•	
Expense Items not to be					
Reclassified to Profit or Loss	-	-	(8.269)	_	(8.269)
Lease Payables	_	_	_	20.254	20.254

### Equity effects of transition to TFRS 9 impairment application

As of 1 January 2019, remasurement of provisions amounting TL 8.269 resulting from reversal of the impairment provisions previously recognized in TFRS 9 is reclassified to "Other comprehensive income/expense items not to be reclassified to profit or loss" under shareholders' equity.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR**

### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK

## I. Information about shareholders' equity items

Equity amount and capital adequacy standard ratio are calculated within the framework of "Regulation Regarding Equities of Banks" and "Regulation Regarding Measurement and Evaluation of Banks' Capital Adequacy".

As of 31 December 2019, the shareholders' equity of the Bank is TL 13.152.003 (31 December 2018: TL 10.679.018) and the capital adequacy standard ratio is 19,06% (31 December 2018: 18,66%).

	_	Amount as per
	Current	
	•	before 1/1/2014 (*
COMMON EQUITY TIER I CAPITAL	9.073.102	
Paid-in Capital to be Entitled for Compensation after All Creditors	7.160.000	
Share Premium		••••
Reserves	427.232	
Other Comprehensive Income according to Turkish Accounting Standards ("TAS")	77.657	
Profit	1.431.635	
Net Current Period Profit	1.431.635	
Prior Period Profit	-	
Bonus Shares from Associates, Affiliates and Joint-Ventures not Accounted in Current Period's Profit	_	
Common Equity Tier I Capital Before Deductions	9.096.524	
Deductions From Common Equity Tier I Capital	23.422	
Valuation adjustments calculated as per the article 9. (i) of the Regulation on Bank Capital	-	•••••
Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under	• • • • • • • • • • • • • • • • • • • •	•••••
Equity according to TAS (-)	6.507	
Leasehold Improvements on Operational Leases (-)	-	
Goodwill Netted with Deferred Tax Liabilities	-	
Other Intangible Assets Netted with Deferred Tax Liabilities Except Mortgage Servicing Rights	7.122	
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)		
Differences arise when assets and liabilities not held at fair value, are subjected to cash flow	•	
hedge accounting	-	
Total credit losses that exceed total expected loss calculated according to the Regulation on	•	
Calculation of Credit Risk by Internal Ratings Based Approach	-	
Securitization gains	-	
Unrealized gains and losses from changes in bank's liabilities' fair values due to changes in creditworthiness	-	
Net amount of defined benefit plans	9.793	•••••
Direct and Indirect Investments of the Bank on its own Tier I Capital (-)	-	•••••
Shares Obtained against Article 56, Paragraph 4 of the Banking Law (-)	-	•••••
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and	•••••	•••••
Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding		
the 10% Threshold of above Tier I Capital (-)	-	
Total of Net Long Positions of the Investments in Core Capital Items of Unconsolidated Banks	•	
and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital		
Exceeding the 10% Threshold of above Tier I Capital (-)	-	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

	Current Period	Amount as per the regulation before 1/1/2014 (*)
Mortgage Servicing Rights Exceeding the 10% Threshold of Tier I Capital	-	+
Net Deferred Tax Assets arising from Temporary Differences Exceeding the 10% Threshold of		***************************************
Tier I Capital (-)	-	
Amount Exceeding the 15% Threshold of Tier I Capital as per the Article 2, Clause 2 of the		***************************************
Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)	-	
Exceeding Portion of Net Long Position of the Investments in Equity Items of Unconsolidated		
Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share		
Capital not deducted from Tier I Capital (-)	_	
Mortgage Servicing Rights not deducted (-)	_	
Excess Amount arising from Deferred Tax Assets from Temporary Differences (-)	-	
Other items to be Defined by the BRSA (-)	-	
Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals (-)	-	
Total Deductions from Common Equity Tier I Capital	23,422	•
Total Common Equity Tier I Capital	9.073.102	• • • • • • • • • • • • • • • • • • • •
ADDITIONAL TIER I CAPITAL	998.220	•
Preferred Stock not Included in Common Equity Tier I Capital and the Related Share		
Premiums	_	
Debt Instruments and the Related Issuance Premiums Defined by the BRSA	998.220	• • • • • • • • • • • • • • • • • • • •
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by		•••••
Temporary Article 4)	_	
Additional Tier I Capital before Deductions	998.220	•
Deductions from Additional Tier 1 Capital	-	•
Direct and Indirect Investments of the Bank on its own Additional Core Capital (-)	-	***************************************
Investments in Equity Instruments Issued by Banks or Financial Institutions Invested in Bank's		***************************************
Additional Tier I Capital and Having Conditions Stated in the Article 7 of the Regulation	_	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and		•
Financial Institutions where the Bank owns 10% or less of the Issued Share Capital Exceeding		
the 10% Threshold of above Tier 1 Capital (-)	-	
The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier 1		
Capital of Unconsolidated Banks and Financial Institutions where the Bank owns more than		
10% of the Issued Share Capital (-)	_	•
Other items to be defined by the BRSA (-)	_	•
Items to be Deducted from Tier 1 Capital during the Transition Period		
Goodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier		
1 Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and		
Evaluation of Capital Adequacy of Banks (-)		•
Goodwill and other intangible assets and related deferred tax liabilities which will not		
deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of		
the Provisional Article 2 of the Regulation on Banks' Own Funds (-)	-	
Deductions to be made from common equity in the case that adequate Additional Tier I		
Capital or Tier II Capital is not available (-)	-	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

	Current Period	Amount as per the regulation before 1/1/2014 (*)
Total Deductions from Additional Tier I Capital	-	
Total Additional Tier I Capital	998.220	•
Total Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I		
Capital)	10.071.322	
TIER II CAPITAL	3.080.681	
Debt Instruments and the Related Issuance Premiums Defined by the BRSA	2.901.759	•
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by	•	•
Temporary Article 4)	-	
Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on		
Bank Capital)	178.922	
Total Deductions from Tier II Capital	3.080.681	
Deductions from Tier II Capital	-	
Direct and Indirect Investments of the Bank on its own Tier II Capital (-)	-	•
Investments in Equity Instruments Issued by Banks and Financial Institutions Invested in	***************************************	•
Bank's Tier II Capital and Having Conditions Stated in the Article 8 of the Regulation	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and		•
Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding		
the 10% Threshold of above Tier I Capital (-)	_	•
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks		
and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital		
Exceeding the 10% Threshold of above Tier I Capital (-)	-	
Other items to be defined by the BRSA (-)	-	
Total Deductions from Tier II Capital	-	
Total Tier II Capital	3.080.681	
Total Equity (Total Tier I and Tier II Capital)	13.152.003	
The sum of Tier I Capital and Tier II Capital (Total Capital)	13.152.003	
Loans Granted against the Articles 50 and 51 of the Banking Law (-)	_	
Net Book Values of Movables and Immovable's Exceeding the Limit Defined in the Article 57,		
Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held		
for Sale but Retained more than Five Years (-)		
Other items to be Defined by the BRSA (-)		
Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the		
Transition Period	-	
Portion of the total of net long positions of investments made in Common Equity items of		
banks and financial institutions outside the scope of consolidation where the Bank owns 10%		
or less of the issued common share capital exceeding 10% of Common Equity of the Bank not		
to be deducted from the Common Equity, Additional Tier I Capital, Tier II Capital as per the 1 <sup>st</sup> clause of the Provisional Article 2 of the Regulation on the Equity of Banks. (-)	-	
Portion of the total of net long positions of direct or indirect investments made in Additional Tier I and Tier II Capital items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or more of the issued common share capital		
exceeding 10% of Common Equity of the Bank not to be deducted from the Additional Tier I		
Capital and Tier II Capital as per the 1 <sup>st</sup> clause of the Provisional Article 2 of the Regulation on		
the Equity of Banks. (-)	-	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

	Current Period	Amount as per the regulation before 1/1/2014 (9)
Portion of the total of net long positions of investments made in Common Equity items of banks		
and financial institutions outside the scope of consolidation where the Bank owns 10% or more of		
the issued common share capital, deferred tax assets based on temporary differences and mortgage		
servicing rights not deducted from Common Equity as per the 1st and 2nd Paragraph of the 2nd clause		
of the Provisional Article 2 of the Regulation on the Equity of Banks (-)	-	
CAPITAL	13.152.003	
Total Capital (Total of Tier I Capital and Tier II Capital)	13.152.003	
Total Risk Weighted Assets (**)	69.016.764	
CAPITAL ADEQUACY RATIOS	<b>.</b>	
Common Equity Tier I Capital Ratio (%)	13,15	
Tier I Capital Ratio (%)	14,59	
Capital Adequacy Ratio (%)	19,06	
BUFFERS		
Bank-specific total Common Equity Tier I Capital Ratio	2,50	
Capital conservation buffer requirement (%)	2,50	
Bank systematic countercyclical buffer requirement (%)	-	
Systemically important bank buffer requirement (%)	-	
Additional Common Equity Tier I Capital Over Total Risk Weighted Assets Ratio Calculated	•	
According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation	8,65	
Amounts Lower Than Excesses as per Deduction Rules	37.822	
Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks		
and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital	37.822	
Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks		
and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital		
Remaining Mortgage Servicing Rights		
Net Deferred Tax Assets arising from Temporary Differences		
Limits for Provisions Used in Tier II Capital Calculation		
General Loan Provisions for Exposures in Standard Approach (before limit of one hundred and twenty five per ten thousand)	178.922	
General Loan Provisions for Exposures in Standard Approach Limited by 1.25% of Risk Weighted Assets	178.922	
Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach	-	
Total Loan Provision that Exceeds Total Expected Loss Calculated According to Communiqué on Calculation of Credit Risk by Internal Ratings Based Approach, Limited by 0.6% Risk Weighted Assets	-	
Debt Instruments Covered by Temporary Article 4	•	
(effective between 1 January 2018-1 January 2022)	-	
Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4		
Amount of Additional Tier I Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit	-	
Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4	-	
Amount of Additional Tier II Capital Items Subject to Temporary Article 4 that Exceeds Upper Limit		

<sup>(9)</sup> Amounts to be considered under transition provisions.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

		Amounts related
	Prior	to treatment
		before 1/1/2014 (*)
COMMON EQUITY TIER I CAPITAL	7.647.045	
Paid in Capital to be Entitled for compensation after all Creditors	6.350.000	
Share Premium	_	
Legal Reserves	401.743	
Other Comprehensive Income according to TAS	62.277	
Profit	841.802	
Net Current Period Profit	841.802	
Prior Years' Profit	-	
Bonus shares from Associates, Subsidiaries and Joint-Ventures not Accounted in Current Period's Profit	-	
Common Equity Tier I Capital Before Deductions	7.655.822	•
Deductions From Common Equity Tier I Capital	8.777	•
Common Equity as per the 1 <sup>st</sup> clause of Provisional Article 9 of the Regulation on the Equity of Banks	-	
Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity according to TAS	-	
Leasehold Improvements on Operational Leases	-	•••••
Goodwill and Intangible Assets and Related Deferred Tax Liabilities	-	•
Other intangibles other than mortgage-servicing rights (net of related tax liability)	7.006	•••••
Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)	-	
Differences not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	-	
Communiqué Related to Principles of the amount credit risk calculated with the Internal	•••••	•••••
Ratings Based Approach, total expected loss amount exceeds the total provision	-	
Gains arising from securitization transactions	_	•••••
Unrealized gains and losses due to changes in own credit risk on fair valued liabilities	-	
Net defined benefit plan assets	1.771	
Investments in own common equity	-	
Shares obtained against Article 56, Paragraph 4 of the Banking Law	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and	•••••	•••••
Financial institutions where the Banks does not own 10% or less of the Issued share Capital		
Exceeding the 10% Threshold of above Tier 1 Capital	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and		
Financial institutions where the Banks does not own 10% or less of the Issued share Capital		
Exceeding the 10% Threshold of above Tier 1 Capital		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

### **SECTION FOUR (Continued)**

# INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

	Prior	Amounts related to treatment
		before 1/1/2014 (*)
Mortgage Servicing Rights Exceeding the 10% Threshold of Tier 1 Capital	-	
Net Deferred tax Assets arising from Temporary Differences Exceeding the 10% Threshold of Tier 1 Capital	-	
Amount Exceeding the 15% Threshold of Tier 1 Capital as per the Article 2, Clause 2 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks	-	
The Portion of Net Portion of the Investments in Equity of Unconsolidated Banks and Financial Institutions where the Bank own 10% or more of the Issues Share Capital Not Deducted from Tier I Capital	-	
Mortgage Servicing Rights not deductions	-	•
Excess Amount arising from Deferred Tax Assets from Temporary Differences	-	•
Other Items to be Defined by the BRSA	-	•
Deductions from Tier 1 Capital in cases where there are no adequate Additional Tier 1 or Tier II Capitals	-	•
Total Deductions from Common Equity Tier I Capital		•
Total Common Equity Tier I Capital	7.647.045	
ADDITIONAL HER I CAPITAL	-	
Preferred Stock not Included in Tier I Capital and the related Share Premiums	-	
Debt Instruments and the Related Issuance Premiums Defined by the BRSA	-	
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Temporary Article 4)	-	
Additional Tier I Capital before Deductions	-	
Deductions from Additional Tier 1 Capital	-	
Direct and Indirect Investments of the Bank on its own Additional Core Capital		
Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with compatible with Article 7.	-	
Total of Net Long Positions of the Investments in the Equity Items of Unconsolidated Banks and Financial Institutions where the Bank own 10% or less of the Issued Share Capital		
Exceeding the 10% Threshold of above Tier I Capital	-	
Total of Net Long Positions of the Direct and Indirect Investments in Additional Tier I Capital		•
of Unconsolidated Banks of Financial Institutions where the Banks owns more than 10% of		
the Issued Share Capital		
Other Items to be Defined by the BRSA		•····
Items to be Deducted from Tier 1 Capital during the Transition Period	-	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

		Amounts related
	Prior Period	to treatment before 1/1/2014 (*)
Goodwill and other Intangible Assets and Related Deferred taxes not deducted from Tier		
I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Rations of Banks	-	
Net Deferred Tax Assets/Liabilities not deducted from Tier 1 Capital as per the Temporary	•	•
Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Rations of Banks	-	
Deductions from Additional Core Capital in cases where there are no adequate Tier II Capital	-	•••••
Total Deductions from Additional Tier I Capital	-	•••••
Total Additional Tier I Capital	-	•
Total Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I	•	•••••
Capital)	7.647.045	
TIER II CAPITAL	3.031.973	
Debts Instruments and the Related Issuance Premiums Defined by the BRSA	2.901.759	
Debts Instruments and the Related Issuance Premiums Defined by the BRSA (Temporary Article 4)	-	
General Provisions (Amounts stated in the first paragraph of article 8 of the Regulation on Equities of Banks)	130,214	•
Total Deductions from Tier II Capital	3.031.973	
Deductions from Tier II Capital	-	•
Direct and Indirect Investments of the Bank on its own Tier II Capital (-)		
Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the conditions declared in Article 8	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and	•	
Financial Institutions where the Bank own 10% or less of the Issued Share Capital Exceeding		
the 10% Threshold of above Tier I Capital (-)	-	
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and		
Financial Institutions where the Bank own 10% or more of the Issued Share Capital Exceeding		
the 10% Threshold of above Tier I Capital (-)		
Other Items to be Defined by the BRSA (-)		
Total Deductions from Tier II Capital		
Total Tier II Capital	3.031.973	
Total Equity (Total Tier I and Tier II Capital)	10.679.018	
The sum of Tier I Capital and Tier II Capital (Total Capital)	10.679.018	
Loans Granted against the Article 50 and 51 of the Banking Law		
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57,		
Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held		
for sale but Retained more than Five Years		
Other Items to be Defined by the BRSA		
Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the		
Transition Period	-	
Portion of the total of net long positions of investments made in Common Equity items of		
banks and financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Fauity of the Bank not		
or less of the issued common share capital exceeding 10% of Common Equity of the Bank not to be deducted from the Common Equity, Additional Tier I Capital, Tier II Capital as per the		
1st clause of the Provisional Article 2 of the Regulation on the Equity of Banks. (-)		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

	Prior Period	Amounts related to treatment before 1/1/2014 (°)
Portion of the total of net long positions of direct or indirect investments made in Additional	1 CHOU	DCIOIC 1/ 1/ 2011
Tier I and Tier II Capital items of banks and financial institutions outside the scope of		
consolidation where the Bank owns 10% or more of the issued common share capital		
exceeding 10% of Common Equity of the Bank not to be deducted from the Additional Tier I		
Capital and Tier II Capital as per the 1st clause of the Provisional Article 2 of the Regulation on		
the Equity of Banks. (-)	_	
Portion of the total of net long positions of investments made in Common Equity items of		
banks and financial institutions outside the scope of consolidation where the Bank owns		
10% or more of the issued common share capital, deferred tax assets based on temporary		
differences and mortgage servicing rights not deducted from Common Equity as per the 1st and		
$2^{\text{nd}}$ Paragraph of the $2^{\text{nd}}$ clause of the Provisional Article 2 of the Regulation on the Equity of		
Banks (-)		
	10 (70 010	
CAPITAL Total conital	10.679.018	
Total capital	10.679.018	
Total risk weighted items	57.219.464	
CAPITAL ADEQUACY RATIOS	- 12.26	
Core Capital Adequacy Ratio (%)	13,36	
Tier 1 Capital Adequacy Ratio (%)	13,36	
Capital Adequacy Standard Ratio (%)	18,66	
BUFFERS	4 0=-	
Total buffer requirement	1,875	
Capital conservation buffer requirement (%)	1,875	
Bank specific countercyclical buffer requirement (%)		
Systemically important bank buffer requirement (%)		
The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first		
paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital		
buffers to Risk Weighted Assets (%)	8,86	
Amounts Lower then Excesses as per Deduction Rules	20.447	
Remaining Total of the Net Long Positions of the Investments in Equity Items of		
Unconsolidated Banks and Financial Institutions where the Bank owns 10% or less of the		
Issued Share Capital	20.447	
Remaining Total of the Net Long Positions of the Investments in Equity Items of		
Unconsolidated Banks and Financial Institutions where the Bank owns 10% or more of the		
Issued Share Capital		•
Remaining Mortgage Servicing Rights		•
Net Deferred Tax Assets arising from Temporary Differences	-	
Limits related to provisions considered in Tier II calculation		
General provisions for standard based receivables (before tenthousandtwentyfive limitation)	130.214	
Up to 1,25% of total risk-weighted amount of general reserves for receivables where the		
standard approach used	130.214	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based		
Approach in accordance with the Communiqué on the Calculation		
Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk		
Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the		
Calculation		
Debt instruments subjected to Article 4	•	
(to be implemented between 1 January 2018 and 1 January 2022)		
Upper limit for Additional Tier I Capital subjected to temporary Article 4		
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4		
Upper limit for Additional Tier II Capital subjected to temporary Article 4		
Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	-	

<sup>(\*)</sup> Amounts to be considered under transition provisions.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

Information about the instruments to be included in the capita	l adequacy calculation:
Issuer	Türkiye İhracat Kredi Bankası AŞ
Instrument code (CUSIP, ISIN etc.)	TRSEXIM92818
Legislation to which the instrument is subject to	BRSA ve CMB Legislation
Estimated status in equity calculation	
Since 1 January 2015, being subjected to consideration by reducing it by 10%	No
Eligible at unconsolidated/consolidated	Consolidated and unconsolidated
	basis is taken into account.
Type of instrument	Private Sector Bond
Amount considered in equity calculation (As of the latest reporting date - TL	2.902
Million)	
Nominal value of the instrument (TL Million)	2.902
Account number in trial balance	3460110
Date of issue of the instrument	27 September 2018
The maturity structure of the instrument (Demand/Forward)	Forward
Starting maturity of the instrument	27 September 2018
Whether the issuer has the right of reimbursement due to BRSA approval	Has an early redemption option at
whether the isother has the right of remisonsement due to brief approval	the end of the fifth year
Reimbursement option date, contingent repayment options and refundable amount	The Bank will be able to use the
Remisurement option date, contingent repayment options and returnation amount	early redemption option based on
	BRSA approval, five years after the
	date of issue.
Cybergyynat acimbyyrannaut aution datas	date of issue.
Subsequent reimbursement option dates	-
Interest/dividend payments  Fixed or variable interest/dividend payments	Fixed Covere
Interest rate and index value for interest rate	Fixed Coupon 12,5449%
Whether there are any restrictions that stop the payment of dividends	None
Fully optional, partially optional or mandatory	None
Whether there is an element that will encourage repayment, such as increase in the	None
interest rate	
Being cumulative or noncumulative	None
The ability to be converted into shares	
Triggering events/events that can cause a conversion if converted to a stock	None
Full or partial conversion if convertible	None
If convertible, conversion rate	None
If convertible, mandatory convertible or optionally convertible	None
Convertible instrument types if converted to stock	None
Issuer of the debt instrument to be converted if it can be converted into a stock	None
Value reduction feature	
Trigger events/events that will cause a reduction if it has a value reduction feature	None
Total or partial value reduction if value reduction is available	None
Temporary or permanent if it has a value reduction feature	None
Value increment if the value can be temporarily reduced	None
In which order in terms of the right to take in the case of liquidation (Instrument	After borrowings before additional
just above this instrument)	Tier-1 capital
Whether subject to requirements of Articles 7 and 8 of the Regulation on Equity of	It has the requirements of article 8 of
Banks	the Regulation.
Define if subject to requirements of Articles 7 and 8 of the Regulation on Equity of	It does not have the requirements of
Banks	article 7 of the Regulation.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

Information about the instruments to be included in the capita	
Issuer	Türkiye İhracat Kredi Bankası A.Ş.
Instrument code (CUSIP, ISIN etc.)	-
Legislation to which the instrument is subject to	BRSA ve CMB Legislation
Estimated status in equity calculation	
Since 1 January 2015, being subjected to consideration by reducing it by 10%	No
Eligible at unconsolidated/consolidated	Consolidated and unconsolidated basis
	is taken into account.
Type of instrument	Private Sector Bonds
Amount considered in equity calculation (As of the latest reporting date - Million TL)	998,2
Nominal value of the instrument (Million TL)	998
Account number in trial balance	34700010
Date of issue of the instrument	24 April 2019
The maturity structure of the instrument (Demand/Forward)	Forward
Starting maturity of the instrument	24 April 2019
Whether the issuer has the right of reimbursement due to BRSA approval	Has an early redemption option at the
whether the issuer has the right of fermiousement due to book approvar	end of the fifth year
Reimbursement option date, contingent repayment options and refundable amount	The Bank will be able to use the early
	redemption option based on BRSA
	approval, five years after the date of
	issue.
Subsequent reimbursement option dates	-
Interest/dividend payments	
Fixed or variable interest/dividend payments	Fixed Coupon
Interest rate and index value for interest rate	4,61% (Compound)
Whether there are any restrictions that stop the payment of dividends	None
Fully optional, partially optional or mandatory	None
Whether there is an element that will encourage repayment, such as increase in the	None
interest rate	
Being cumulative or noncumulative	None
The ability to be converted into shares	
Triggering events/events that can cause a conversion if converted to a stock	None
Full or partial conversion if convertible	None
If convertible, conversion rate	None
	None
If convertible, mandatory convertible or optionally convertible  Convertible instrument types if converted to stock	····•
	None
Issuer of the debt instrument to be converted if it can be converted into a stock	None
Value reduction feature	
Trigger events/events that will cause a reduction if it has a value reduction feature	Capital adequacy ratio or Consolidated
	Capital adequacy rate to fall below
	5,125 percent
Total or partial value reduction if value reduction is available	Totally or partially
Temporary or permanent if it has a value reduction feature	Temporary
Value increment if the value can be temporarily reduced	None
In which order in terms of the right to take in the case of liquidation (Instrument just above this instrument)	After borrowings before additional Tier 1 capital
Whether subject to requirements of Articles 7 and 8 of the Regulation on Equity of	It has the requirements of article 8 of
Banks	the Regulation.
	are regulation.
Define if subject to requirements of Articles 7 and 8 of the Regulation on Equity of	It does not have the requirements of

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk

As the Bank does not accept deposits, it is not subject to the provisions of Article 77 of the Banking Act No. 5411. However, the Bank applies general loan restrictions stated in the 54th article of the Banking Law.

Limit controls on the basis of the company and bank, financial statements provided for the related credits, profit and loss statements as the appendix of these statements, along with cash/non-cash guarantees given for the relevant transactions are regularly inspected by the Internal Control and Monitoring Unit. Credit ratings for the credits and other receivables are followed by the Risk Analysis and Evaluation Division together with the Credit and Risk Assessment Directorate.

In accordance with the collateral policy, domestic short, medium and long term loans are based on risk of bank.

The cash and non-cash limits of domestic banks for short, medium and long-term credits are approved by the Board of Directors.

The Bank's Board of Directors authorized loan extensions to real and corporate persons in the scope of the Article 5 of the Regulation for Banks' Loan Transactions ("Loan Transactions Regulation") and these authorization levels were determined as restricted by loans made available with certain collateral mentioned in the Article 5 of the Loan Transactions Regulation.

The risk limits of the foreign country loans are determined by annual programs which are approved by the SCLGC within the foreign economic policy.

Country loans are granted with the approval of the Board of Directors and the approval of the President of the Republic, Minister and the Council of Ministers, according to article 10 of Act number 4749 dated 28 March 2002 related to the regulation of Public Finance and Debt Management.

The fundamental collateral of the foreign country loans are the government guarantees of the counter country and the guarantees of banks that the Bank accepts as accredited.

The limit of a country is restricted by both the maximum limit that can be undertaken and the maximum amount that can be used annually which are determined by the Bank's Annual Program.

Each year, 60% of risks that emerge in the Short Term Export Insurance Program is transferred to international reinsurance companies under renewed agreements.

According to article 4/C of Act number 3332 that was appended by Act number 3659 and the Act number 4749 regarding the regulation of Public Financing and Debt Management dated 28 March 2002, the losses incurred by the Bank in its credit, guarantee and insurance transactions as a result of political risks are covered by the Turkish Ministry of Treasury and Finance.

The Bank reviews reports of OECD country risk groupings, reports of the members of the International Union of Credit (Berne - Union) and Investment Insurers, reports of independent credit rating institutions and the financial statements of the banks during the assessment and review of loans granted. At the same time, the Bank benefits from the reports prepared in-house related with the country loans and short-term country risk groupings.

Risks and limits of the banks and companies are monitored daily and weekly by the responsible departments.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk (Continued)

The cash and non-cash limits of the Bank for transactions in terms of foreign currency and the other financial instruments are approved by the Board of Directors.

Business and geographic distribution of the loan risks run parallel with the export composition of Turkey and this is followed up by the Bank regularly.

Non-cash loans turned into cash loans are classified under follow-up accounts with the approval of the Loan Committee. Uncollected non-cash loans are subject to the same risk weights as cash loans and classified under the relevant follow-up accounts.

The Bank provides expected credit loss for loans and other receivables in accordance with TFRS 9.

In accordance with article 4/C, which was added to the Law No. 3332 regulating the establishment of Türk Eximbank by the Law No. 3659, with the Article 10 of the Law on the Regulation of Public Finance and Debt Management numbered 4749, and pursuant to the Council of Ministers Decree No. 2009/15198, amended by the Council of Ministers Decision no 2013/5148; Receivables arising from the political risks of Turk Eximbank due to credit, insurance and guarantee activities and debts related to debt deferment are reported to the Ministry of Treasury and Finance by the end of September each year.

As of 31 December 2019, the Bank has restructured loans amounted TL 2.045.470 from standard loans and loans under close monitoring and TL 5.513 from non-performing loans which have been subject to changes in contract conditions.

Although the Bank has an exception of provision practices in accordance within the Article 21 entitled "Exceptions", "Regulation on the Procedures and Principles for Determination of Classifications of Loans Provisions to be Set Aside (Regulation)" published in the Official Gazette no. 29750 and dated 22 June 2016 which says "specific and general provision rates for transactions made in accordance with Law No: 3332 dated 25 March 1987 are considered as zero percent", the Bank calculates impairment and expected loss provision within the framework of TFRS 9.

The proportion of the Bank's top 100 cash loan balances (whose risk belongs to the Bank) in total cash loans portfolio is 54% and 52% as of 31 December 2019 and 2018, respectively.

The proportion of the Bank's top 200 cash loan balances (whose risk belongs to the Bank) in total cash loans portfolio is 68% and 66% as of 31 December 2019 and 2018, respectively.

The proportion of the Bank's top 100 non-cash loan balances (whose risk belongs to the Bank) in total non-cash loans portfolio is 52% and 56% as of 31 December 2019 and 2018, respectively.

The proportion of the Bank's top 200 non-cash loan balances (whose risk belongs to the Bank) in total non-cash loans portfolio is 65% and 70% as of 31 December 2019 and 2018, respectively.

As of 31 December 2019, the share of cash and non-cash receivable amounts belonging to its top 100 and 200 credit customers in the total cash and non-cash loans are 54% and 68%, respectively (31 December 2018: 52% and 66%).

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk (Continued)

The Bank grants loans only to corporate customers in line with its mandate and follows its credit portfolio under categories specified below:

	Current	Period	Prior P	CIIOG
	Corporate	Personnel loans	Corporate	Personnel loans
Standard loans	139.975.637	10.011	128.694.566	15.407
Loans under close monitoring	2.869.510	-	678.636	-
Loans under follow-up	504.737	20	342.508	-
Gross	143.349.884	10.031	129.715.710	15.407
Expected credit loss	(466.875)	(22)		
Spesific provisions			(233.867)	-
Net	142.883.009	10.009	129.481.843	15.407

As of 31 December 2019 and 31 December 2018, there is not any past due loans classified under standard loans and the details of the loans under close monitoring are as follows:

	Current Period	Prior Period
Past due up to 30 days	2.352.356	52.996
Past due 31-60 days	359.690	516.931
Past due 61-90 days	157.464	108.709
Total	2.869.510	678.636

### Loan rating policy of the Bank

Risk evaluation of banks and other financial institutions:

The Bank requests independent auditor's report (financial statements and notes) and net foreign currency position from banks and other financial institutions on a quarterly basis.

Financial statement information derived from the independent audit or review reports of banks and other financial institutions is recorded to a database into a standard format and percentage changes and ratios related with capital adequacy, asset quality, liquidity and profitability of banks and other financial institutions are calculated. In addition, the standard ratio percentages for capital adequacy, asset quality, liquidity and profitability ratios are redefined periodically considering the operations of the banking groups and acceptable intervals for standards ratios are defined.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk (Continued)

In relation with the standard ratios, the financial analysis groups are defined by assigning grades from 1 to 4 to banks and other financial institutions. Group with grade 1 consists of the lowest risk profile of banks and financial institutions and group with grade 4 consists of the highest risk profile of banks and financial institutions.

Based on financial analysis groups of banks and other financial institutions, evaluation of some subjective criteria such as shareholding structure, firms of the group if they belong to a group, developments related to the center in foreign bank status, notes received from international rating agencies, management quality and information obtained from media ultimate risk groups are determined.

	Loans		<b>Provisions</b>
	Impaired (T	FRS 9)	
	Significant Increase in	Non-performing	Expected
	Credit Risk (Stage 2)	loans (Stage 3)	Credit Loss
Agriculture	61.100	7.623	7.817
Farming and Stockbreeding	61.100	6.144	6.338
Forestry	-	304	304
Fishery	-	1.175	1.175
Manufacturing	1.845.303	412.426	340.200
Mining and Quarrying	27.983	3.438	3.476
Production	1.812.870	408.988	336.706
Electricity, Gas and Water	4.450	-	18
Construction	356.940	4.098	746
Services	590.344	58.036	56.969
Wholesale and Retail Trade	412.962	57.726	56.570
Accommodation and Dining	19.851	-	51
Transportation and Telecom.	4.619	18	36
Financial Institutions	-	292	292
Real Estate and Rental Services	-	-	-
Professional Services	-	-	-
Educational Services	-	-	-
Health and Social Services	152.912	-	20
Other	15.821	22.574	22.590
Total	2.869.508	504.757	428.322

As of 31 December 2019, loans granted by the Bank to domestic banks and other financial institutions amount to TL 12.253.033 (31 December 2018: TL 10.977.261). The concentration levels of the loans to Banks and other financial institutions in accordance with the defined financial analysis groups of the Bank are as follows:

		Current Period	<b>Prior Period</b>
	Rating	Concentration	Concentration
	Class	Level (%)	Level (%)
Low	1-2	52%	58%
Medium	3	45%	40%
High	4	3%	2%

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk (Continued)

The risk evaluation of companies:

In the risk evaluation of the companies, the Bank obtains financial and organizational information both from the companies and also from various sources (such as CBRT records, Trade Registry Gazette, Chamber of Trade records, information obtained from the Undersecretariat of Foreign Trade, Banks, companies operating in the same sector) and uses comprehensive investigation and verification methods. In addition to the analysis of last three year financial statements of companies, the Bank also analyzes the current status of the sectors in which the companies operate, economic and political changes affecting the target sectors in the international markets, the advantages and disadvantages of the companies compared to their rival companies operating in or outside Turkey. In case the company is a member of a group of companies not organized as holding companies, the developments that affect the group's operations are monitored and outstanding bank debts of group are also assessed and company analysis reports are prepared taking into account the group risk as well. The Bank does not utilize a separate rating system regarding the risk assessment of the companies.

The Bank's maximum exposure to credit risk as of 31 December 2019 and 31 December 2018:

	Current Period	Prior Period
Banks	2.667.466	4.012.504
Interbank money market placements	-	222.649
Loans to domestic banks and other financial institutions	12.253.033	10.977.261
Loans to foreign banks and other financial institutions	5.525.873	4.426.830
Loans to companies and individuals	125.581.009	114.092.979
Financial assets at fair value through profit or loss	-	-
Trading derivative financial assets	6.328	443
Financial assets measured at amortised cost	7.090.482	3.249.722
Other assets	1.449.579	732.215
Credit risk exposures relating to off-balance sheet items:		
Financial guarantees	10.891.326	9.083.093
Commitments	-	-
Total	165.465.096	146.797.696

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk (Continued)

#### The Risk Profile According to Substantial Regions

			Risk Groups	; (*)				
	or Central	Administrations or Local	Conditional or Unconditional Receivables from Administrative Units and Non- commercial Ventures	Receivables from Multi- lateral Development	Conditional or Unconditional Receivables from International Organizations	Receivables from Banks and Intermediary	Conditional and Unconditional Corporate Receivables	
Current Period								
1 Domestic	14.453.934	-		-	-	39.513.296	142.067.837	
2 European Union Countries	-	-	-	-	-	2.421.953	4.410.199	
3 OECD Countries	-	-	-	-	-	1.324	640.936	
4 Offshore Banking Regions	-	-	-	-	-	-	271.279	
5 USA, Canada	-	-	-	-	-	102.376	464.906	
6 Other Countries	5.114.970	-	-	-	-	110.903	2.352.833	
7 Affiliate, Subsidiary and Jointly Controlled Partnerships	-	-	-	-	-	-	-	
8 Undistributed Assets/ Liabilities	-	-	-	-	-	-	-	
9 Total	19.568.904	-	-	_	-	42.149.852	150.207.990	

<sup>(\*)</sup> EU countries, OECD countries except USA and Canada

### The Risk Profile According to Substantial Regions

				Risk Groups	; (f)				
		or Central	Conditional or Unconditional Receivables from Regional Administrations or Local Administrations	Conditional or Unconditional Receivables from Administrative Units and Non- commercial Ventures	Conditional or Unconditional Receivables from Multi- lateral Development Banks	Conditional or Unconditional Receivables from International Organizations	Conditional or Unconditional Receivables from Banks and Intermediary Institutions	Conditional and Unconditional Corporate Receivables	
	Prior Period		•						
1	Domestic	4.135.086	-	-	-	-	30.724.883	127.960.315	
2	European Union Countries	-	-	-	-	-	2.848.218	3.740.936	
3	OECD Countries	-	-	-	-	-	2.110	551.393	
4	Offshore Banking Regions	-	-	-	-	-	-	201.600	
5	USA, Canada	-	-	-	-	-	2.506.742	370.160	
6	Other Countries	4.329.230	-	-	-	-	76.791	1.877.659	
7	Affiliate, Subsidiary and Jointly Controlled Partnerships	-	-	-	-	-	-	-	
8	Undistributed Assets/ Liabilities	-	-	-	-	-	-	-	
_9	Total	8.464.316		-		-	36.158.744	134.702.063	

 $<sup>^{(\!\!\!\!\!\!^{</sup>o}\!\!\!\!)}$  EU countries, OECD countries except USA and Canada

				)	sk Groups (*	Ri				
Total	Other Receivables (net)	Shares	Investments in the Nature of Collective Investment Organization	and Current Corporate	Securitization Positions	Securities with Mortgage Guarantees	Receivables determined to have high levels of risk by the Board	Non- performing Receivables	Conditional and Unconditional Receivables Collateralized with Real Estate	Conditional and Uncondi- tional Retail Receivables
204.293.498	1.456.151	37.822	-	-	-	-	-	83.293	259.970	6.421.195
7.698.813		_	-	-	-	-	-	-	_	866.661
743.318			-	-	-	-	-			101.058
329.795		_	-	-	-	-	-	-	-	58.516
640.598	······································	-	-	-	-	-	-	-	-	73.316
7.888.257		-	-	-	-	-	-	-	-	309.551
-			-		-	-	-	-	-	_
-		_	-	-	-	-	-	-	_	-
221.594.279	1.456.151	37.822	- -	-	-	_	-	83.293	259.970	7.830.297

Risk Groups (*)			)							
Condi- tional and Uncondi- tional Retail Receivables	Collate- ralized with	Non- performing Receivables	Receivables determined to have high levels of risk by the Board	Securities with Mortgage Guarantees	Securiti- zation Positions	and Current Corporate	Investments in the Nature of Collective Investment Organization	Shares	Other Receivables (net)	Total
 	/42/2/	400 6/4								4=0=400/=
5.649.954	412.626	108.641	-	-		-	-	20.447	1.707.015	170.718.967
635.267	-	-	-	-	-	-	-	-		7.224.421
 62.437	-		-	-		-	-	-	•	615.940
43.932	-	-	-	-	-	-	-	_		245.532
 49.957	-	-	-	-	-	-	-	-	•	2.926.859
 245.639	-	-	-	-	-	-	-	-		6.529.319
 				-			-			
_	_	_	-	_	_	_	_	_		_
 6.687.186	412.626	108.641	-	-	-	-		20.447		188.261.038

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk (Continued)

#### The Risk Profile According to Sector or Third Party

	_			Conditional						
			or Uncondi-							
	0	r Uncondi-	tional	tional	0 1111 1		0 1111 1			
	_		Receivables		Conditional		Conditional			
	I	Receivables	from	from	or Uncondi-					
		from	Regional	Admini-	tional		tional			
		Central	Admini-	strative	Receivables		Receivables	Conditional	Conditional	
		Admini-	strations	Units and	from		from	and	and	
		strations	or Local	Non-	Multi-lateral			Unconditional		
	Sectors and third	or Central	Admini-	commercial		International		Corporate	Retail	
	parties	Banks	strations	Ventures	Banks	Organizations		Receivables	Receivables	
1	Agriculture						1.286.114	14.045.691	635.372	
1.1	Farming and Livestock						785.192	8.575.108	387.904	
1.2	Forestry				_		331.536	3.620.718	163.787	
1.3	Fishery				_		169.386	1.849.865	83.681	
2	Industry	-	_		-	_	6.556.912	71.608.254	3.239.272	
2.1	Mining and Quarry									
	Sector	-	-	-	-	-	-	-	-	
2.2	Manufacturing Industry	-	-	-	-	-	5.915.368	64.601.931	2.922.334	
2.3	Electric, Gas and Water	-	-	-	-	-	641.544	7.006.323	316.938	
3	Construction	5.114.970	_	-	-		1.099.377	12.006.339	543.119	
4	Services	-	-	-	-	-	30.740.466	32.197.909	1.456.505	
4.1	Wholesale and retail									
	trade	-	-	-	-	-	903.115	9.862.945	446.160	
4.2	Hotel and Restaurant									
	Services	-	-	-	-	-	-	-	-	
4.3	Transportation and		•			***************************************		•••••	***************************************	
	Communications	-	-	-	-	-	1.993.875	21.775.174	985.022	
4.4	Financial institutions	-	-	-	-	-	27.792.218	•	•	
4.5	Real Estate and Leasing	· · · · · · · · · · · · · · · · · · ·	•	•••••		•••••		•	•	
	Services	-	-	-	-	-	-	-	-	
4.6	Professional Services	-	-	-	-	-	-	-	-	
4.7	Training Services	- · · · · · · · · · · · · · · · · · · ·	-	-	-	-	-	•	•	
	Health and Social		•••••	•		• • • • • • • • • • • • • • • • • • • •	•••••	•••••	•••••••••••••••••••••••••••••••••••••••	
	Services	-	-	-	-	-	51.258	559.790	25.323	
5	Other	14.453.934	-	-	-	-	2.466.983	20.349.797	1.956.029	
6	Total	19.568.904	-	-	-	-		150.207.990	7.830.297	

Conditional or Uncondi-	Conditional										
or Uncondi- tional	or Uncondi-					Current					
Receivables						Receivables			Recei-		Conditional
from	Receivables					from			vables		and
Regional	from					Banks and			deter-		Uncondi-
	Central				Investments	Intermediary			mined to	Non-	tional
strations	Admini-		Other		in the Nature			Securities	have high	perfor-	Receivables
or Local	strations		Recei-		of Collective		Securiti-	with	levels of	ming	Collate-
	or Central		vables		Investment	Corporate	zation	Mortgage	risk by the		ralized with
strations	Banks	Total	(net)	Shares	Organization			Guarantees	•	vables	Real Estate
16.001.427	15.039.574	961.853	-	-	<del></del>	-	-	-	-	8.311	25939
9.769.114	9.181.888	587.226	-	-	-	-	-	-	-	5.074	15836
4.124.870	3.876.922	247.948	-	-	-	-	-	-	-	2.142	6687
2.107.443	1.980.764	126.679	-	-	- · · · · · · · · · · · · · · · · · · ·	-	-	-	-	1.095	3416
81.579.054	76.675.301	4.903.753	-	-	-	-	-	-	- · · · · · · · · · · · · · · · · · · ·	42.371	132245
-	-	,.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			-	-	_			-	
73.597.164	69.173.206	4.423.958					-			38.225	119306
7.981.890	7.502.095	479.795		····-		-	-	<del>-</del>		4.146	12939
18.793.082	17.970.885	822.197		-		-	-			7.104	22.173
64.511.216	59.348.459	5.162.757		37.822	<del>-</del> .		·····	·····	<del>.</del> .	19.051	59463
11.236.271	10.560.854	675.417	- <u>-</u>	-	<u>-</u> .		-	-		5.836	18215
-	-				-	-	-	-	-	-	
•	23.316.000	1.491.169			- <u>-</u>					12.884	40214
27.830.040	24.872.204	2.957.836		37.822		-	-				
-	-	-	-	-	-	-	-	-	-	-	-
			-				-			-	
					- <u>-</u> .		-			· · · · · · · · · · · · · · · · · · ·	
637.736	599.401	38.335	-	_	-	-	-	-	-	331	1034
40.709.500	35.920.425	4.789.075	1.456.151	-	-	-	-	-	-	6.456	20150
221.594.279	204.954.644	16.639.635			-	-	-	-	-	83.293	259.970

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### II. Explanations on credit risk (Continued)

#### Distribution of the Risks related to Maturity by Remaining Periods to Maturity

	Remaining Period to Maturity							
				6-12	More than			
Risk Groups	1 month	1-3 months	3-6 months	months	1 year			
Conditional or Unconditional Receivables from								
Central Administrations or Central Banks	9.850.148	1.444.922	-	1.559.011	6.714.823			
Conditional or Unconditional Receivables from								
Regional Administrations or Local Administrations	-	-	-	-	-			
Conditional or Unconditional Receivables from								
Administrative Units and Non-commercial								
Ventures	-	-	-	-	-			
Conditional or Unconditional Receivables from								
Multi-lateral Development Banks	-	-	-	-	-			
Conditional or Unconditional Receivables from								
International Organizations	-	-	-	-	-			
Conditional or Unconditional Receivables from								
Banks and Intermediary Institutions	28.294.336	832.078	1.825.778	5.586.062	5.611.598			
Conditional and Unconditional Corporate								
Receivables	32.460.669	27.409.074	34.256.414	29.780.914	26.300.919			
Conditional and Unconditional Retail Receivables	2.085.620	703.009	1.146.329	2.211.948	1.683.391			
Conditional and Unconditional Receivables								
Guaranteed with Real Estate Mortgages	6.287	22.278	5.335	46.347	179.723			
Non-performing Receivables (Net)	35.496	23.206	-	5.151	19.440			
Receivables determined to have high levels of risk								
by the Board			-		-			
Securities with Mortgage Guarantees								
Securitization Positions			-		-			
Current Receivables from Banks and Intermediary								
Institutions and Current Corporate Receivables			-		-			
Investments in the Nature of Collective								
Investment Organization		-	-		_			
Shares	37.822			······································				
Other Receivables (net)	1.456.151	-	-	-				

There are not any credit rating company or export credit agency assigned.

### Risk Amounts by Risk Weights

Risk Weight	0%	10%	20%	35%	50%	75%	100%	150%	200%	Mitigation in Shareholders' Equity
The amount		•	•		•	•••••	•		•	······································
before credit										
risk mitigation	93.163.716	-	1.429.360	-	6.474.063	4.690.325	62.590.709	75.212	-	23.422
The amount										
after credit risk										
mitigation	93.438.201	-	1.429.360	16.878	12.075.895	2.856.592	58.531.248	75.212	-	23.422

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### III. Explanations on currency risk

## 1. If the parent bank is subject to the exchange risk, the effects of such occurrence are estimated and the Board of Directors determines the limits regarding the positions monitored daily

The Bank's foreign exchange position is followed daily and the transactions are performed in accordance with the expectations in the market and within the limits determined by the Risk Management Principles approved by the Board of Directors of the Bank.

## 2. The scale of the hedging performed through hedge-oriented derivatives for debt instruments in foreign currency and net foreign currency investments

The basic principle for foreign currency assets and liabilities is to secure a balance between currency type, maturity and interest type. For this purpose, borrowing strategies are determined in accordance with the Bank's asset structure to the extent possible. When this determination is not possible, the Bank aims to change the asset structure or utilize derivative instruments such as "cross currency" (currency and interest) and currency swaps. The majority of the Bank's foreign currency assets are denominated in US Dollars and Euros, and their funding is realized in US Dollar and Euro borrowings.

	TL	USD	GBP	EURO	JPY	Total
TRADING DERIVATIVE FINANCIAL				•		
INSTRUMENTS	233.015	8.588.819	95.610	5.407.027	7.159	14.331.630
Forward Transactions	-	-	-	-	-	-
Forward Foreign Exchange Purchase Transactions	-	-	-	-	-	-
Forward Foreign Exchange Sell Transactions	-	-	-	-	-	-
Swap Transactions Swap Money Purchase Transactions FC TI	233.015	8.588.819	95.610	5.407.027	7.159	14.331.630
Swap Money Purchase Transactions FC - TL	-	237.628	-	-	-	237.628
Swap Money Purchase Transactions FC-FC	-	3.016.443	-	-	-	3.016.443
Swap Money Sale Transactions FC-TL	233.015	-	-	-	-	233.015
Swap Money Sale Transactions FC-FC	-	-	95.610	2.924.785	7.159	3.027.554
Swap Interest Purchase Transactions FC-FC	-	2.667.374	-	1.241.121	-	3.908.495
Swap Interest Sale Transactions FC-FC	-	2.667.374	-	1.241.121	-	3.908.495
Option Purchase Transactions	-	-	-	-	-	_
Money Purchase of Options	_	-	_	-	-	-
Money Sale of Options	-	-	-	-	-	-
HEDGING DERIVATIVE FINANCIAL ASSETS	-	31.136.542	-	18.528.250	-	49.664.792
Forward Transactions	-	-	-	-	-	-
Forward Foreign Exchange Purchase Transactions	-	-	-	-	-	-
Forward Foreign Exchange Sell Transactions	_	-	-	-	-	-
Swap Transactions	_	31.136.542	-	18.528.250	-	49.664.792
Swap Money Purchase Transactions	-	19.255.142	-	-	-	19.255.142
Swap Money Sale Transactions	-	-	-	18.528.250	-	18.528.250
Swap Interest Purchase Transactions	-	5.940.700	-	-	-	5.940.700
Swap Interest Sale Transactions	-	5.940.700	-	-	-	5.940.700
TOTAL	233.015	39.725.361	95.610	23.935.277	7.159	63.996.422

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### III. Explanations on currency risk (Continued)

## 2. The scale of the hedging performed through hedge-oriented debt instruments in foreign currency and net foreign currency investments (Continued)

#### Fair value hedge accounting

TFRS 9 permits to defer application of TFRS 9 hedge accounting and continue to apply hedge accounting in accordance with TAS 39 as a policy choice. Accordingly, the Bank continue to apply hedge accounting in accordance with TAS 39 in this context.

The Bank uses "Fair Value Hedge Accounting" starting from 1 January 2013.

Financial derivatives which are used for Fair Value Hedge Accounting are cross currency and interest swaps and forward transactions.

		31 December 2019				
	Principal (1)	Asset	Liability			
Derivative Financial Instruments						
Swaps	34.990.664	1.258.289	45.274			
Total	34.990.664	1.258.289	45.274			

<sup>(1)</sup> Sum of purchase and sale.

The method of derivatives' fair value measurement shown above is explained in the accounting policy in Section Three Note III.

- The bond with the amount of USD 500 million, issued in September 2017 with a maturity of five years and a fixed interest payment rate of 4.250% per six months, is subjected to hedge accounting by cross currency swap transactions in September 2017.
- The bond with the amount of USD 500 million, issued in September 2014 with a maturity of seven years and a fixed interest payment rate of 5.000% per six months, is subjected to hedge accounting by cross currency swap transactions in April 2018.
- The bond with the amount of USD 500 million issued in May 2018 with a maturity of six years and a fixed interest payment rate of 6.125% per six months, is subjected to hedge accounting by cross currency swap transactions in May 2018.
- The bond with the amount of USD 500 million, issued in January 2019 with a fixed interest payment rate of 8.250% per six months, is subjected to hedge accounting by cross currency swap transactions in January 2019.

Also, changes in fair value of USD debt securities, issued in February 2016 and in October 2016 amounting to USD 500 million, with 5 years and 7 years maturities, respectively, with 5.000% and 5.375% fixed interest rates, arising from fluctuation in Libor interest rates are hedged by applying fair value hedge accounting with interest rate swap transactions.

The impact of fair value hedge accounting is summarized below:

	31 December 2019							
Hedging			Net fair valı		Amount of			
instrument	Hedged items	Hedged risk	hedged ite	hedge funds				
			Asset	Liability				
Interest rate	Issued securities	Fixed interest		***************************************				
swaps	denominated in USD with	rate risk						
	fixed interest rate		-	42.036	-			
Cross	Fixed interest rate	Currency and		***************************************				
Currency Swap	US dollar	interest						
Transactions	debt securities	rate risk	1.258.289	3.238				

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### III. Explanations on currency risk (Continued)

2. The scale of the hedging performed through hedge-oriented derivatives for debt instruments in foreign currency and net foreign currency investments (Continued)

#### Fair value hedge accounting (Continued)

The Bank evaluates the effectiveness of the hedge accounting at initial date and at every reporting period. Effectiveness test is performed by using "Dollar off-set method".

Changes in fair values of derivative transactions determined as hedge for fair value are recorded in profit or loss together with changes in hedging asset or liability. The difference in current values of derivative transactions subject to fair value hedge is shown in "Profit/Losses from Derivative Financial Transactions" account. In the balance sheet, change in fair value of hedge asset or liability during the hedge accounting to be effective is shown with the related asset or liability. If the underlying hedge does not conform to the hedge accounting requirements, according to the adjustments made to the carrying value (amortized cost) of the hedged item, for which the risk is hedged by a portfolio hedge, which are amortized with the straight line method within the time to maturity and recognized under "Profit/Losses from Derivative Financial Transaction" account in the statement of profit or loss.

At the inception date, the Bank documents the relationship between the hedging instruments and hedged items required by the fair value hedge accounting in accordance with TAS 39 and its own risk management policies and principles. Every individual relationship is approved and documented in the same way in accordance with the Bank's risk management policies. Effectiveness tests were chosen among methods allowed within the context of TAS 39 in accordance with the Bank's risk management policies. The Bank's assumptions, which used for determining fair values of derivative instruments, were used while calculating fair value of hedged items on the effectiveness tests. The effectiveness tests are performed and effectiveness of risk relations are measured on a monthly basis. The effectiveness tests are performed rewardingly at the beginning of risk relations. If the management voluntarily decides to discontinue the hedging relation or the hedging instrument is sold or closed before its maturity, in the context of the fair value hedge, adjustments on the carrying value of the hedged item is reflected on the on "Profit/Losses from Derivative Financial Transactions" account by using straight line method of amortization.

#### Cash flow hedge accounting

Starting from 13 August 2015, the Bank uses "Cash Flow Hedge" accounting.

Financial derivatives which are used for Cash Flow Hedge Accounting are cross currency swaps.

	31 December 2019				
	Principal (1)	Asset	Liability		
Derivative Financial Instruments		•	•		
Cross Currency Swap Interest Transactions	14.674.128	147.141	29.909		
Total	14.674.128	147.141	29.909		

<sup>(1)</sup> Sum of purchase and sale.

The method for cash flow hedge presented above is explained in Section Three, No III accounting policy. The impact of cash flow hedge accounting is summarized below:

31 December 2019							
Hedging	Hedged Asset and	•••••••••••••••••••••••••••••••••••••••	Fair value of h	edging	Amount at		
Instrument	Liability	Hedged Risk	instrume	nt	hedging account		
		•••••••••••••••••••••••••••••••••••••••	Asset	Liability			
Cross	Fixed interest rate	Currency		•••••••••••••••••••••••••••••••••••••••			
Currency Swap	US Dollar	Risk					
Transactions	debt securities		147.141	29.909	48.999		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### III. Explanations on currency risk (Continued)

## 2. The scale of the hedging performed through hedge-oriented derivatives for debt instruments in foreign currency and net foreign currency investments (Continued)

#### Cash flow accounting (Continued)

At the inception date, the Bank documents the relationship between the hedging instruments and hedged items required by the cash flow hedge accounting application in accordance with TAS 39 and its own risk management policies and principles. Every individual relationship is approved and documented in the same way. In accordance with the Bank's risk management policies. The effectiveness tests are performed on a monthly basis. If the management voluntarily decides to discontinue the hedging relation or the hedging instrument is sold or closed before its maturity, the cumulative gain or loss on the hedging instrument that has been recognized in other comprehensive income from the period when the hedge was effective shall remain separately in equity until the forecast transaction occurs or is no longer expected to occur the net cumulative gain or loss is reclassified from other comprehensive income to Profit/Losses from Derivative Financial Transactions account in profit or loss.

There is no reclassified amount from equity to profit or loss statement from discontinued hedging transactions in the current period.

#### 3. Policy on foreign currency risk management

The Bank has followed a balanced policy of assets and liabilities with respect to currency risk during the year. As of 31 December 2019, the Net Foreign Currency Position/Shareholders' Equity ratio is 0,42 percent and as of 31 December 2018 the ratio is 0,12 percent. Foreign currency position is followed daily by the type of foreign currency. The Bank monitors the changes in the market conditions and their effect over the activities and positions of the Bank and make decisions in line with the strategies of the Bank.

## 4. Approach adopted under internal capital adequacy assessment process for monitoring the adequacy of internal capital for current and future activities

Fully paid capital by the Turkish Republic Treasury, the Bank's legal capital is evaluated prospectively, in order to protect capital adequacy under some stress scenarios like rapid and large scale currency and interest rate changes the Bank calculates capital requirement. First pillar credit for calculation of legal capital adequacy, adding to market and operational risk, interest rate risk in the banking book ("IRRBB") and concentration risk are considered.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### III. Explanations on currency risk (Continued)

## 5. The Bank's foreign exchange bid rates as of the date of the financial statements and for the last five days prior to that date are presented below

DATE	25 December 2019	26 December 2019	27 December 2019	30 December 2019	31 December 2019
USD	5,92880	5,92880	5,92730	5,94070	5,94070
AUD	4,10450	4,10870	4,12010	4,15020	4,16380
DKK	0,87957	0,88006	0,88351	0,89050	0,89114
SEK	0,61885	0,63048	0,62955	0,63715	0,63500
CHF	6,03750	6,04670	6,05200	6,10370	6,12890
100 JPY	5,42050	5,40850	5,40250	5,43950	5,46110
CAD	4,50620	4,50760	4,52090	4,54320	4,55400
NOK	0,66295	0,66582	0,66719	0,67433	0,67392
GBP	7,68310	7,70090	7,72680	7,79240	7,80490
SAR	1,57971	1,57975	1,57927	1,58330	1,58343
EUR	6,56850	6,57270	6,59530	6,64880	6,65480
KWD	19,52830	19,52830	19,53630	19,59330	19,59330
XDR	8,16160	8,16510	8,16540	8,19940	8,21480
BGN	3,35970	3,36160	3,37220	3,39990	3,40440
100 IRR	0,01412	0,01412	0,01411	0,01414	0,01414
RON	1,37260	1,37492	1,37953	1,39029	1,39110
RUB	0,09610	0,09598	0,09553	0,09604	0,09581
CNH	0,84824	0,84683	0,84664	0,85024	0,85273

## 6. The simple arithmetic averages of the Bank's foreign exchange bid rates for the last thirty days preceding the balance sheet date are presented in the table below

Currency	Average December 2019
USD	5,84697
AUD	4,02337
DKK	0,86944
SEK	0,61883
CHF	5,94574
100 JPY	5,35507
CAD	4,43745
NOK	0,64710
GBP	7,66093
SAR	1,55874
EUR	6,49471
KWD	19,25700
XDR	8,05968
BGN	3,32091
100 IRR	0,01392
RON	1,35881
RUB	0,09301
CNH	0,83334

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### III. Explanations on currency risk (Continued)

#### 7. Information related to Bank's Currency Risk

Current Period	EURO	USD	Other FC	Total
Assets				
Cash (Cash in Vault, Effectives, Cash in Transit, Cheques	•••••	•		
Purchased)	7.320.280	-	-	7.320.280
Banks	240.788	2.062.967	24.706	2.328.461
Financial Assets at Fair Value Through Profit or Loss	-	-	_	-
Interbank Money Market Placements	-	-	-	-
Financial Assets Measured at Fair Value through Other		•		
Comprehensive Income	-	-	-	-
Loans	84.555.560	49.776.576	287.787	134.619.923
Investments in Associates, Subsidiaries and Joint Ventures	-	-	-	-
Financial Assets Measured at Amortised Cost	3.041.179	1.059.423	-	4.100.602
Derivative Financial Assets for Hedging Purposes (1)	-	-	-	-
Tangible Assets	-	-	-	-
Intangible Assets	-	-	-	-
Other Assets (2)	67.192	341.279	6.670	415.141
Total Assets	95.224.999	53.240.245	319.163	148.784.407
Liabilities		······································		
Bank Deposits	-	-	-	-
Foreign Currency Deposits	-	_	-	_
Funds From Interbank Money Market	-	-	-	-
Funds Borrowed From Other Financial Institutions (3)	72.900.005	55.503.070	211.192	128.614.267
Marketable Securities Issued (4)	-	18.055.374	-	18.055.374
Miscellaneous Payables	649.491	1.705.945	5.919	2.361.355
Derivative Financial Liabilities for Hedging Purposes (1)	-	42.036	-	42.036
Other Liabilities	157.120	452.383	133	609.636
Total Liabilities	73.706.616	75.758.808	217.244	149.682.668
Net Balance Sheet Position	21.518.383	(22.518.563)	101.919	(898.261)
Net off Balance Sheet Position	(21.453.035)	22.509.213	(102.769)	953.409
Derivative Assets	1,241,121	31.117.287		32.358.408
Derivative Liabilities	22.694.156	8.608.074	102.769	31.404.999
Non-Cash Loans (5)	204.100	10.687.226		10.891.326
Prior Period		······································		
Total Assets	74.419.641	53.687.962	266.938	128.374.541
Total Liabilities	60.234.171	67.755.773	201.101	128.191.045
Net on Balance Sheet Position	<b></b>	(14.067.811)	65.837	183.496
Net off Balance Sheet Position	(14.174.523)	14.568.901	(57.441)	336.937
Derivative Assets	2.236.732	25.597.528	1.138.973	28.973.233
Derivative Liabilities	16.411.255	11.028.627	1.196.414	28.636.296
Non-Cash Loans	183.708	8.899.385		9.083.093

<sup>(1) &</sup>quot;In accordance with the principles of the "Regulation on Measurement and Practices of Banks' Net Overall FC Position/Shareholders' Equity Ratio on a Consolidated and Unconsolidated Basis", Foreign Currency Income Accruals of Derivative Financial Instruments are not included.

<sup>(2)</sup> The portion that does not generate an income accrual of TL 396 in Derivative Financial Assets at Fair Value Through Profit and Loss is included in Other Assets

<sup>(3)</sup> Subordinated loans are included here.

<sup>&</sup>lt;sup>(4)</sup> TL 472.503 which is accounted under hedge accounting is not included in Marketable Securities Issued.

<sup>(5)</sup> Not included in the net off-balance sheet position.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### III. Explanation on currency risk (Continued)

#### 7. Information related to Bank's Currency Risk (Continued)

The effect of the Bank's currency positions as of 31 December 2019 and 31 December 2018 on net profit and equity under the assumption of devaluation of TL against other currencies by 10% with all other variables held constant is as follows:

	Current I	Period	<b>Prior Period</b>			
		Effect on Equity (1)	Gain/(Loss) Effect			
USD	(935)	(935)	50.109	50.109		
EUR	6.535	6.535	1.095	1.095		
Other foreign			•••••••••••••••••••••••••••••••••••••••			
currency	(85)	(85)	840	840		
Total	5.515	5.515	52.044	52.044		

<sup>(1)</sup> Effect on equity also includes effect on profit or loss.

As of 31 December 2019 and 31 December 2018, the effect of the appreciation of TL by 10% against other currencies with all other variables held constant on net profit and equity of the Bank is the same as the total amount with a negative sign as presented in the above table.

#### IV. Explanation on interest rate risk

The Bank estimates the effects of the changes in interest rates over the profitability of the Bank by analyzing TL and foreign currency denominated interest rate sensitive assets and liabilities considering both their interest components as being fixed rate or variable rate and also analyzing their weights among the Bank's total assets and liabilities. Long or short positions (gapping report) arising from interest rate risk are determined by currency types at the related maturity intervals (1 month, 1-3 months, 3-12 months, 1-5 years and over 5 years) as of the period remaining to reprising date, considering the reprising of TL and foreign currency-denominated "interest sensitive" assets and liabilities at maturity date (for fixed rate) or at interest payment dates (for floating rate). By classifying interest sensitive assets and liabilities according to their reprising dates, Bank's exposure to possible variations in market interest rates are determined.

The Bank determines maturity mismatches of assets and liabilities by analyzing the weighted average days to maturity of TL and foreign currency-denominated (for each currency and their USD equivalent) assets and liabilities.

According to the Risk Management Policy approved by the Board of Directors, the Bank emphasizes the matching of foreign currency denominated assets and liabilities with fixed and floating interest rates. The Bank also pays special attention to the level of maturity mismatch of assets and liability with floating and fixed interests in order to restrict negative effects of interest rate changes on the Bank's profitability.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### IV. Explanation on interest rate risk (Continued)

#### 1. Interest rate sensitivity of assets, liabilities and off-balance sheet items

#### (Periods remaining to repricing dates)

	Up to 1	1-3	3-12	1-5	Over 5	Non-Interest	
Current Period	Month	Months	Months	Years	Year	Bearing	Total
Assets	<b></b>		•			•	
Cash (Cash in Vault, Effectives,							
Cash in Transit, Cheques							
Purchased) and CBRT		-			-	7.320.852	7.320.852
Banks	2.569.054	-	-	-	-	98.412	2.667.466
Financial Assets Measured at Fair							
Value Through Profit/Loss							
Money Market Placements		-	-	-	-	-	-
Financial Assets Measured at							
Fair Value Reported in Other							
Comprehensive Income	-	-	-	-	-	37.822	37.822
Loans	15.989.166	40.470.246	85.908.922	476.235	8.750	506.596	143.359.915
Financial Assets Measured at							
Amortised Cost			-	3.392.552	3.697.930		7.090.482
Other Assets	239.589	636.099	508.680	13.231	14.158	994.818	2.406.575
Total Assets	18.797.809	41.106.345	86.417.602	3.882.018	3.720.838	8.958.500	162.883.112
Liabilities	<del></del>		•	······································			
Bank Deposits	-	-	-	-	_	-	-
Other Deposits	-	-	-	-	-	-	-
Money Market Funds	-	-	-	-	-	-	-
Miscellaneous Payables	-	-	14.699	14.699	-	2.375.876	2.405.274
Securities Issued	-	263.654	-	18.527.877	-	-	18.791.531
Other Funds	12.373.897	20.101.866	95.108.779	-	-	-	127.584.542
Other Liabilities (1)	43.370	38.113	52.045	1.086.217	2.948.631	9.933.389	14.101.765
Total Liabilities	12.417.267	20.403.633	95.175.523	19.628.793	2.948.631	12.309.265	162.883.112
	( 200 5 / 2	20 702 712	•	•		•	27.055.//1
On Balance Sheet Long Position	6.380.542	20.702.712	-		772.207	-	27.855.461
On Balance Sheet Short Position	-		(8.757.921)	(15.746.775)		(3.350.765)	(27.855.461)
Off-balance Sheet Long Position	3.372.885	294.065	4.683.756	19.901.345	4.106.357		32.358.408
Off-balance Sheet Short Position	(3.379.382)	(294.065)	(4.612.943)	(19.215.116)	(4.136.508)		(31.638.014)
Total Position	6.374.045	20.702.712	(8.687.108)	(15.060.546)	742.056	(3.350.765)	720.394

<sup>(1)</sup> In other liabilities line the "non-interest bearing" column amounting TL 9.933.390 TL includes equity amounting to TL 9.080.224 and provisions amounting to TL 263.359.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### IV. Explanation on interest rate risk (Continued)

#### 1. Interest rate sensitivity of assets, liabilities and off-balance sheet items (Continued)

(Periods remaining to reprising dates)

	Up to 1	1-3	3 -12	1-5	Over 5	Non-Interest	
Prior Period	month	Months	Months	Years	Year	Bearing	Total
Assets							
Cash (Cash in Vault, Effectives,							
Cash in Transit, Cheques							
Purchased) and CBRT			-	-	-	320	320
Banks	3.882.248				-	130.256	4.012.504
Financial Assets Measured at Fair Value Through Profit/Loss	-	-	-	-	-	-	-
Money Market Placements	222.649	-	-	-	-	-	222.649
Financial Assets Measured at Fair Value Reported in Other		•		•			
Comprehensive Income	-	-	-	-	-	20.447	20.447
Loans (1)	14.195.757	30.493.833	84.049.195	636.570	13.254	108.641	129.497.250
Financial Assets Measured at							
Amortised Cost	26.718		252.162	10.347	2.960.495		3.249.722
Other Assets	251	318.343	378.346	2.687	12.584	1.713.991	2.426.202
Total Assets	18.327.623	30.812.176	84.679.703	649.604	2.986.333	1.973.655	139.429.094
Liabilities							
Bank Deposits	-	-	-	-	-	-	-
Other Deposits	-	-	-	-	-	-	-
Money Market Funds	139.005	-	-	-	-	-	139.005
Miscellaneous Payables	-	-	17.361	-	-	1.379.859	1.397.220
Securities Issued	-	7.931.922	9.247.066	-	-	-	17.178.988
Other Funds	11.674.315	22.165.056	74.891.577	-	-	-	108.730.948
Other Liabilities (1)	17.602	3.108.978	348.366	672	3.119	8.504.196	11.982.933
Total Liabilities	11.830.922	33.205.956	84.504.370	672	3.119	9.884.055	139.429.094
On Balance Sheet Long Position	6.496.701	-	175.333	648.932	2.983.214	-	10.304.180
On Balance Sheet Short Position	-	(2.393.780)	-	-	-	(7.910.400)	(10.304.180)
Off-balance Sheet Long Position	1.194.080	10.347.899	16.213.251	1.223.281	-		28.978.511
Off-balance Sheet Short Position	(1.194.435)	(10.102.397)	(16.157.676)	(1.223.281)	-		(28.677.789)
Total Pozisyon		(2.148.278)	230.908	648.932	2.983.214	(7.910.400)	300.722

 $<sup>^{\</sup>left(1\right)}$  "Non-interest bearing" column of loans is composed of non-performing loans amounting TL 108.641.

 $<sup>^{(2)}</sup>$  In other liabilities line the "non-interest bearing" column amounting TL 8.504.196, includes equity amounting to TL 7.654.051 and provisions amounting to TL 324.099.

<sup>(5)</sup> In other liabilities line the "1-3 months" column amounting TL 3.108.978 includes subordinated debt instrument amounting to TL 2.995.130 as the main item.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### IV. Explanation on interest rate risk (Continued)

### 2. Average interest rates for monetary financial instruments

As of 31 December 2019, average interest rates applied to monetary financial instruments are shown below;

	EUR	USD	GBP	JPY	TL
Current Period	•	***************************************	······································		
Assets					
Cash (Cash in Vault, Effectives, Cash in Transit, Cheques					
Purchased) and CBRT	-	-	-	-	-
Banks	2,48	2,21	-	-	17,43
Financial Assets Measured at Fair Value Through Profit/Loss	-	-	-	-	-
Interbank Money Market Placements	-	-	-	-	-
Financial Assets Measured at FVOCI	-	-	-	-	-
Loans	1,44	3,54	2,07	1,41	13,73
Financial Assets Measured at Amortised Cost	4,40	6,14	-	-	10,29
Liabilities			•	•	
Bank Deposits	-	-	-	-	-
Other Deposits	-	-	-	-	-
Money Market Funds	-	-	-	-	-
Miscellaneous Payables	-	-	-	-	-
Securities Issued	-	3,31	-	-	-
Other Funds	0,42	1,34	_	_	12,35

As of 31 December 2018, average interest rates applied to monetary financial instruments are shown below;

	EUR	USD	GBP	JPY	TL
Prior Period	•	•	•		
Assets	•	•	•		
Cash (Cash in Vault, Effectives, Cash in Transit, Cheques	•	•	•		
Purchased) and CBRT	-	-	-	-	-
Banks	0,03	1,84	-	-	17,96
Financial Assets at Fair Value Through Profit/Loss	-	-	-	-	-
Interbank Money Market Placements	-	-	-	-	16,21
Financial Assets Measured at FVOCI	-	-	-	-	-
Loans	1,46	2,97	1,15	1,54	8,29
Financial Assets Measured at Amortised Cost	-	-	-	-	11,41
Liabilities			•		
Bank Deposits	-	-	-	-	-
Other Deposits	-	-	-	-	-
Due to Money Markets	-	-	-	-	18,60
Miscellaneous Payables	-	-	-	-	-
Securities Issued	-	5,35	-	-	-
Other Funds	0,52	2,77	1,18	1,71	12,54

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

- V. Explanations on position risk of equity securities
- 1. Assumptions, factors affecting valuation, significant changes and general information about valuation methods and accounting methods used and separation of risks according to purpose including strategic reasons and relationship between earnings presented in equity

The Bank owns 9,78% of Garanti Faktoring A.Ş shares and shares are traded on the stock exchange. The end of the month is valued with the stock market value and the fair value difference is monitored in the account of the financial assets measured at fair value through other comprehensive income.

The Bank has participated in Credit Guarantee Fund ("CGF") shares with its 1,49% shares.

In the framework of provision in the Capital Markets Law No.6362 Articles of Associations' which express four percent of capital is transferred without charge subsequent to registration and announcement of articles of association, 15.971.094 units BIST group (C) shares, each one of BIST group C shares being worth 1 Kuruş, total amounting to TL 160 were transferred to the Bank without charge.

2. Comparison with market price if the balance sheet value, the fair value and market value for publicly traded is significantly different

None.

3. Types and amounts of positions traded, private equity investments in sufficiently diversified portfolios and other risks

None.

4. Cumulative realized gains and losses resulting from the sales and liquidations during the period

There are no cumulative realized gains or losses arising from sales and liquidations made during the period.

5. Total unrealized gains and losses, total revaluation value increases and their amounts included in core and supplementary capital

	Realized			Unrea	lized gains/	losses
	gains/losses during the	sı	Included in applementary		Included	Included in
Portfolio	period	Total	capital	Total	capital	capital
Private equity		•	•			
investments	-	-	-	-	-	-
Shares quoted to the		•	•			
stock market	-	-	-	-	-	-
Other shares	17.376	19.802	-	-	-	-
Total	17.376	19.802	-	_	_	-
	Private equity investments Shares quoted to the stock market Other shares	gains/losses during the Portfolio period Private equity investments - Shares quoted to the stock market - Other shares 17.376	gains/losses during the Portfolio period Total  Private equity investments Shares quoted to the stock market Other shares 17.376 19.802	gains/losses during the supplementary  Portfolio period Total Private equity investments - Shares quoted to the stock market Other shares 17.376 19.802 Included in supplementary	gains/losses during the supplementary  Portfolio period Total capital Total  Private equity investments Shares quoted to the stock market Other shares 17.376 19.802	gains/losses during the supplementary in the core Portfolio period Total capital Total capital  Private equity investments Shares quoted to the

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

- V. Explanations on position risk of equity securities (Continued)
- 6. The bank has chosen a capital requirement calculation method as stated in the official statements concerning credit risk standard qualifications and internal-based rating approach to credit risk total has affected the stock investments diffraction

The Bank does not have investment in associates or subsidiaries quoted on BIST. According to credit positions in banking accounts standard approach, stock investments amounting to TL 37.822 are 100% risk weighted (31 December 2018: Stock investments amounting to TL 20.447 are 100% risk weighted).

#### VI. Explanations on liquidity risk and liquidity coverage ratio

- a) The Bank's risk capacity is the legal limits stipulated by the BRSA Regulation on the Measurement and Evaluation of Liquidity Adequacy of Banks. General policy of the Bank's liquidity risk, cost-effective in amounts that can meet the needs of potential cash flow under various operational conditions are based on maintaining a liquidity level. For this purpose, the existing loan stock and move weekly from existing cash balances, including the monthly and annual basis, debt payment obligations, estimated disbursements, credit collections, taking into account the political risk of loss compensation with potential capital inflows Turkish lira and foreign currency denominated cash flow statements are prepared separately and the need for additional resources from the movement and timing of cash flows results are determined. The Bank's cash flows, credit collections and additional fundings can be found, are designed under optimistic, neutral and pessimistic scenarios in terms of liquidity management mechanisms. As well as liquidity ratios, liquidity management, other balance sheet ratios, liquid assets in the amount and maturity structure and rules relating to the diversification of funding sources are taken into account.
- b) The Bank's sole shareholder is the Republic of Turkey Undersecretariat of Treasury. Therefore another shareholding structure is not available. In terms of liquidity, share of resources that has original maturity longer than 1 year, cannot exceed 20% share in total resources of future repayments.
- c) The Bank maintains its short term liquidity needs through short term loans from international and domestic banks and long term liquidity needs through capital markets funds such as medium and long term loans and bonds issued by international institutions such as the World Bank and the European Investment Bank. The Bank tries to fund short-term loans from short-term, medium-long-term loans from medium-long-term sources, and tries to reduce the inconsistency in this issue as much as possible.
- d) The Bank's main sources of funds denominated in USD and EUR and TL denominated loans are financed with equity and liabilities side in USD and EUR denominated loans to avoid to foreign currency risk in its credit is granted.
- e) In terms of liquidity, the Bank prefers to use borrowing limits from Central Bank, Foreign Exchange markets and other domestic and foreign sources only in emergency situations. In addition, due to the status of the Bank's as an investment and development bank, to eliminate the risk of sudden absence of deposits and draws is a significant contribution to the reduction of liquidity risk. In addition, the bank's fundamental liquidity risk reduction techniques are finding the fund first and then providing credit facilities and before amortization of external obligations such as syndicated loans etc., repaying a debt by accumulating money.
- f) Stress tests are made by the end of the year and sent to BRSA within the frame of the Regulation on Internal Systems of Banks and Internal Capital Adequacy Assessment Process and BRSA good practice guideline until the end of March of the following year. The results of stress tests are reported to top management and considered on internal bank decisions.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### VI. Explanations on liquidity risk and liquidity coverage ratio (Continued)

- g) The first measure for unexpected liquidity needs that may arise, having more short term assets with a high liquidity rather than short term greater amount of liabilities. In this context:
  - Increasing the level of liquid assets and/or
  - Trying to extend the maturity of existing debt and/or,
  - Limited new loan demand are covered and/or,
  - Maturity of the loans be shortened and/or,
  - Limits of traded financial institutions are constantly reviewed and/or,
  - Part of the securities turn into more liquid form through outright sale or repurchase.

#### 1. Liquidity Coverage Ratio (%) Max and Minimum Weeks

In accordance with the "Regulation On Calculation of Bank's Liquidity Coverage Ratio", published in Official Gazette no. 28948, dated 21 March 2014, the weeks in which the highest and the lowest liquidity coverage ratio is calculated over the last three months are presented below.

			Current				
	TL+FC		TL+FC		FC		
Week Info	(Max)	Week Info	(Min)	Week Info	(Max)	Week Info	FC (Min)
22 December 2019	808,64	6 October 2019	529,49	22 December 2019	665,29	13 October 2019	419,05
			Prior F	Period			
	TL+FC	•	TL+FC	•	FC		FC
Week Info	(Max)	Week Info	(Min)	Week Info	(Max)	Week Info	(Min)
25 November 2018	253,33	14 October 2018	117,63	21 October 2018	64,37	14 October 2018	0,00
						9 December 2018	
						16 December 2018	
						23 December 2018	
						30 December 2018	

According to the Banking Regulation and Supervision Agency's 7123 numbered and 12 December 2016 dated decision, unless otherwise stated, the consolidated and non-consolidated total money and foreign money liquidation rates shall be considered zero for development and investment banks. The aforementioned rates are still being reported to the BRSA.

In addition, Eximbank is subject to the liquidity coverage ratio outlined in Regulation Considering The Calculation and Assessment of Bank Liquidity Coverage Ratio and the Bank is keeping these ratios above the stated limit.

In this period, liquidity coverage rates have increased considerably due to the increase in high quality liquid asset stocks. However, the fact that Türk Eximbank has a mission to support exports should not be kept out of sight. Within this framework and within the scope of BRSA's facility for investment and development banks, the focus is on export support aim rather than compliance with the related ratios.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### VI. Explanations on liquidity risk and liquidity coverage ratio (Continued)

### 2. Liquidity Coverage Ratio

	Total Un Valı		Total Weighted Value (*)		
Current Period	TL+FC	FC	TL+FC	FC	
High-Quality Liquid Assets					
1 Total high-quality liquid assets (HQLA)			12.822.753	10.416.284	
Cash Outflows	-	-	-	-	
2 Retail deposits and deposits from small business customers, of which:	-	-	-	-	
3 Stable deposits	-	-	-	-	
4 Less stable deposits	-	_	-	-	
5 Unsecured wholesale funding, of which:	11.511.921	11.511.921	5.265.822	5.265.822	
6 Operational deposits		-	-	-	
7 Non-operational deposits	=	=	-	-	
8 Unsecured funding	11.511.921	11.511.921	5.265.822	5.265.822	
9 Secured wholesale funding					
10 Other cash outflows of which:	2.124.143	1.917.923	1.805.726	1.722.678	
11 Outflows related to derivative exposures and other collateral					
requirements	1.593.451	1.592.517	1.593.450	1.592.516	
12 Outflows related to restructured financial instruments	-	-		-	
13 Payment commitments and other off-balance sheet					
commitments granted for debts to financial markets	530.692	325.406	212.276	130.162	
14 Other revocable off-balance sheet commitments and contractual obligations	_	_		_	
15 Other irrevocable or conditionally revocable off-balance sheet					
obligations	10.026.974	10.026.974	501.348	501.348	
16 Total Cash Outflows			7.572.896	7.489.848	
Cash Inflows			• • • • • • • • • • • • • • • • • • • •		
17 Secured receivables	<u>-</u>	_		_	
18 Unsecured receivables	15.556.953	13.682.976	10.029.648	8.332.096	
19 Other cash inflows	7.801	6.011	7.801	6.010	
20 Total Cash Inflows	15.564.754	13.688.987	10.037.449	8.338.106	
				Upper limit	
	·- <del>-</del>		······ <del>·</del>	plied value	
21 Total HQLA				10.416.284	
22 Total Net Cash Outflows	·· <del>-</del> ·····		1.898.419	1.877.657	
23 Liquidity Coverage Ratio (%)			675,44	554,75	

<sup>(9)</sup> Simple arithmetic average calculated for the last three months by using the amounts calculated based on weekly simple arithmetic averages.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

### VI. Explanations on liquidity risk and liquidity coverage ratio (Continued)

#### 2. Liquidity Coverage Ratio (Continued)

	Total Un Valı		Total Weighted Value (*)		
Prior Period	TL+FC	TL+FC	TL+FC	YP	
High-Quality Liquid Assets					
1 Total high-quality liquid assets (HQLA)			2.867.716	453.355	
Cash Outflows					
2 Retail deposits and deposits from small business customers, of which:	_	_	_	_	
3 Stable deposits	-			-	
4 Less stable deposits	-	-	-	-	
5 Unsecured wholesale funding, of which:	10.737.211	10.662.945	4.780.246	4.705.980	
6 Operational deposits	-		-		
7 Non-operational deposits	-	_	_	-	
8 Unsecured funding	10.737.211	10.662.945	4.780.246	4.705.980	
9 Secured wholesale funding			-		
10 Other cash outflows of which:	356.938	350.637	119.636	209.034	
11 Outflows related to derivative exposures and other collateral					
requirements	119.636	114.633	119.636	114.633	
12 Outflows related to restructured financial instruments	-	-	-	-	
13 Payment commitments and other off-balance sheet	·····				
commitments granted for debts to financial markets	237.302	236.004	94.920	94.401	
14 Other revocable off-balance sheet commitments and contractual obligations	-	-	_	-	
15 Other irrevocable or conditionally revocable off-balance sheet			••••••		
obligations	9.272.627	9.272.627	463.631	463.631	
16 Total Cash Outflows			5.458.433	5.378.645	
Cash Inflows			••••••		
17 Secured receivables	-	-	-	-	
18 Unsecured receivables	17.375.185	15.894.294	11.960.977	10.643.961	
19 Other cash inflows	13.014	8.079	13.013	8.079	
20 Total Cash Inflows	17.388.199	15.902.373	11.973.990	10.652.040	
			••••••	Upper limit	
			aţ	plied value	
21 Total HQLA			2.867.716	453.355	
22 Total Net Cash Outflows			1.366.397	1.347.050	
23 Liquidity Coverage Ratio (%)			209,78	33,66	

<sup>(\*)</sup> Simple arithmetic average calculated for the last three months by using the amounts calculated based on weekly simple arithmetic averages.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### VI. Explanations on liquidity risk and liquidity coverage ratio (Continued)

#### 2. Liquidity Coverage Ratio (Continued)

Explanations on liquidity coverage ratio:

- a) Due to the low level of complexity of the Bank, cash inflows and outflows have not shown significant fluctuations during the period and cash inflows have been realized above the cash outflows throughout the period.
- b) The most important items of high quality liquid assets of the Bank, which does not accept deposits due to being a Development and Investment Bank, are the Turkish Lira and foreign currency securities issued by the Treasury of the Republic of Turkey.
- c) Main funding sources of the Bank are funds from CBRT rediscount loans, short-term loans from domestic and overseas banks, medium and long-term funds borrowed from international organizations like World Bank, European Investment Bank and funds obtained from capital market transactions by issuing debt securities.
- d) Most of the derivative instruments used for hedging purposes are swap transactions within the scope of currency and interest rate risk.
- e) Total amount of funds borrowed from a single counterparty or a risk group is closely and instantaneously monitored, taking liquidity concentration limits into account. The Bank distributes funding sources between CBRT, domestic banks and international development and investment banks carefully and in a balanced manner. The Bank's principle to take first quality collaterals such as letters of guarantee. To prevent concentration risk, the Bank monitors the breakdown of the collaterals taken from banks and made policy limit controls to keep the risk up to 20% of each banks' total cash and non-cash loans.
- f) Taking into account the legal and operational liquidity transfer inhibiting factors, the needed funds and the liquidity risk exposure based on the Bank itself, the branches in foreign countries and consolidated partnerships:
  None
- g) Taken in the calculation of liquidity coverage ratio but not included in the disclosure template in the second paragraph and the information regarding the other cash inflows and cash outflows items which are thought to be related to the Bank's liquidity profile:

None.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### VI. Explanations on liquidity risk and liquidity coverage ratio (Continued)

#### 3. Groupings of assets and liabilities on the remaining period to maturity

		Up to 1	1-3	3-12		Over 5		
	Demand	Month	Months	Months	1-5 Years	Years	Unallocated (1)	Total
Current Period		• • • • • • • • • • • • • • • • • • • •	•	•	•		•···	
Assets	***************************************	• • • • • • • • • • • • • • • • • • • •	•	***************************************	******		***************************************	
Cash (Cash on Hand in Transit,								
Purchased Cheques) and								
Balances with the Central Bank	7.320.852			-	-	_		7.320.852
Banks	98.412	2.569.054	-	-	-		-	2.667.466
Financial Assets Measured at								
Fair Value through Profit or Loss			-			_		_
Money Market Placements	-	-	-		-	-	-	-
Financial Assets Measured								
at Fair Value Through Other								
Comprehensive Income	37.822	-	_	_	_	-	_	37.822
Loans <sup>(5)</sup>		9.992.741	29.769.544	76.790.235	22.117.816	4.182.983	506.596	143.359.915
Financial Assets Measured at								
Amortised Cost		-	-		3.392.552	3.697.930	_	7.090.482
Other Assets	=	5.931	-	75.899	1.287.647	42.280	994.818	2.406.575
Total Assets	7.457.086	12.567.726	29.769.544	76.866.134	26.798.015	7.923.193	1.501.414	162.883.112
Liabilities								
Bank Deposits	-	-	-	-	-	-	-	-
Other Deposits	-	-	-	-	-	-	-	-
Other Funds	-	8.522.972	13.431.270	85.003.603	13.556.506	7.070.191	-	127.584.542
Money Market Funds	-	-	-	-	-	-	-	-
Securities Issued	-	11.767	38.045	63.418	18.678.301	-	***************************************	18.791.531
Miscellaneous Payables	-	-	-	14.699	14.699	-	2.375.876	2.405.274
Other Liabilities (2)(3)(4)	-	33.822	9.725	22.966	1.128.253	2.973.609	9.933.390	14.101.765
Total Liabilities	-	8.568.561	13.479.040	85.104.686	33.377.759	10.043.800	12.309.266	162.883.112
Liquidity Gap	7.457.086	3.999.165	16.290.504	(8.238.552)	(6.579.744)	(2.120.607)	(10.807.852)	-
Net Off Balance Sheet Position	-	(6.497)	-	70.813	686.229	(30.151)	-	720.394
Derivative Financial Assets	-	3.372.885	294.065	4.683.756	19.901.345	4.106.357	-	32.358.408
Derivative Financial Liabilities	-	3.379.382	294.065	4.612.943	19.215.116	4.136.508	-	31.638.014
Non-Cash Loans	-	-	-	-	-	-	10.891.326	10.891.326
Prior Period	***************************************	•••••	*	***************************************	***************************************	•••••	***************************************	
Total Assets	151.023	12.223.773	20.503.952	73.696.129	22.572.840	8.458.745	1.822.632	139.429.094
Total Liabilities	-	8.042.337	16.387.021	65.935.418	25.244.499	13.935.764	9.884.055	139.429.094
Liquidity Gap	151.023	4.181.436	4.116.931	7.760.711	(2.671.659)	(5.477.019)	(8.061.423)	
Net Off-Balance Sheet Position		(355)		(5.933)	316.019	(9.009)	*****************************	300.722
Derivative Financial Assets	-	1.069.998	68.788	7.215.113	14.062.780	6.561.832	-	28.978.511
Derivative Financial Liabilities	-	1.070.353	68.788	7.221.046	13.746.761	6.570.841	-	28.677.789
Non-Cash Loans	-	-	-			-	9.083.093	9.083.093

<sup>(1)</sup> Assets such as tangible and intangible assets, investments, subsidiaries, office supply inventory, prepaid expenses, miscellaneous receivables and other assets are classified in this column.

<sup>(2)</sup> Liabilities that are necessary for banking activities and that cannot be liquidated in the short-term, such as equity, provisions, miscellaneous payables are classified in this column.

<sup>(3)</sup> In other liabilities, the amount of TL 9.933.390 at the "unallocated" column, includes the shareholders' equity amounting to TL 9.080.224, unearned revenue amounting to TL 533.484, provisions amounting to TL 263.359 and other liabilities amounting to TL 56.323.

<sup>(4)</sup> In other liabilities "over 5 years" line, the amount of TL 2.973.609 includes subordinated debt instrument amounting to TL 2.943.701.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

### VI. Explanations on liquidity risk and liquidity coverage ratio (Continued)

#### 4. The undiscounted cash flows of liabilities based on the remaining period to maturity dates are as follows:

		Demand						
		and up to		3-12		Over 5		
Current Period	Book Value	1 Month	1-3 Months	Months	1-5 Years	Years	Unallocated	Total
Liabilities				······································				
Bank deposits	-	-	_	-	-	-	-	-
Other deposits	-	-	-	-	-	-	-	-
Funds borrowed		•	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••		•••••	•••••
from other financial								
institutions	127.584.542	8.699.632	26.618.559	72.469.128	14.330.322	8.078.858	-	130.196.499
Funds borrowed from	•	•	······································	•	•		•	•
Interbank money								
market	-	-	-	-	-	-	-	-
Marketable securities	. •	•	······································	······	······································		•••••	••••••
issued	18.791.531	122.527	293.296	757.555	23.807.375	-	-	24.980.753
Miscellaneous		•	•••••••••••••••••••••••••••••••••••••••	············	•		• • • • • • • • • • • • • • • • • • • •	•••••
payables	2.405.274	_	-	29.398	-	-	2.375.876	2.405.274
Other liabilities	4.914.591	18.611	182.484	218.771	1.651.492	4.353.869	820.588	7.245.815
	• • • • • • • • • • • • • • • • • • • •		•••••••••••••••••••••••••••••••••••••••	• • • • • • • • • • • • • • • • • • • •	•••••••••••••••••••••••••••••••••••••••		•••••	•••••
Total liabilities	153.695.938	8.840.770	27.094.339	73.474.852	39.789.189	12.432.727	3.196.464	164.828.341
		Demand						
	Book	and up to		3-12		Over 5		
Prior Period	Value	1 Month	1-3 Months	Months	1-5 Years	Years	Unallocated	Total
Liabilities					······································		•	•
Bank deposits	-	-	-	-	-	-	-	-
Other deposits	-	-	-	_	• • • • • • • • • • • • • • • • • • • •		-	-
Funds borrowed					-	-		
Tulius Dollowcu		•	•••••••••••••••••••••••••••••••••••••••		-	-		•
from other financial		•			<del>-</del>		•••••	
	108.730.948	7.951.516	16.446.783	62.074.467	15.816.589	9.344.219	-	111.633.575
from other financial institutions	108.730.948	7.951.516	16.446.783	62.074.467	15.816.589	9.344.219	_	111.633.575
from other financial institutions Funds borrowed from	108.730.948	7.951.516	16.446.783	62.074.467	15.816.589	9.344.219		111.633.575
from other financial institutions	108.730.948	7.951.516 139.181	16.446.783	62.074.467	15.816.589	9.344.219		111.633.575 139.181
from other financial institutions Funds borrowed from Interbank money			16.446.783	62.074.467	15.816.589	9.344.219	-	
from other financial institutions Funds borrowed from Interbank money market			16.446.783 - 193.054	62.074.467	15.816.589	9.344.219		
from other financial institutions Funds borrowed from Interbank money market Marketable securities	139.005		-	-	-	-		139.181
from other financial institutions Funds borrowed from Interbank money market Marketable securities issued Miscellaneous	139.005		-	-	-	-	1.379.859	139.181
from other financial institutions Funds borrowed from Interbank money market Marketable securities issued	139.005 17.178.988		-	4.573.081	-	-	1.379.859 850.145	139.181 20.075.125
from other financial institutions Funds borrowed from Interbank money market Marketable securities issued Miscellaneous payables	139.005 17.178.988 1.397.220	139.181	193.054	4.573.081 17.361	12.588.088	2.720.902	• • • • • • • • • • • • • • • • • • • •	139.181 20.075.125 1.397.220

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

### VI. Explanations on liquidity risk and liquidity coverage ratio (Continued)

#### 5. The undiscounted cash inflows and outflows of derivatives of the Bank

	Up to 1	1-3	3-12	1-5	Over 5	
Current Period	Month	Months	Months	Years	Years	Total
Derivatives held for trading	······································	•			······································	
Foreign exchange derivatives	······································	•••••••••••••		•••••••••••••••••••••••••••••••••••••••		
- Outflow	3.260.569	-	-	-	-	3.260.569
- Inflow	3.254.070	-	-	-	-	3.254.070
Interest rate derivatives	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••		······································	······································	
- Outflow	137.299	308.263	3.554.899	-	-	4.000.461
- Inflow	125.382	319.159	3.537.098	-	-	3.981.639
Derivatives held for hedging						
Foreign exchange derivatives						
- Outflow	68.342	125.997	1.815.629	16.452.233	1.468.144	19.930.345
- Inflow	122.527	233.054	2.322.132	18.410.530	1.516.988	22.605.231
Interest rate derivatives						
- Outflow	-	92.415	256.595	6.512.428	-	6.861.438
- Inflow		79.828	239.484	6.499.496	_	6.818.808
Total outflow	3.466.210	526.675	5.627.123	22.964.661	1.468.144	34.052.813
Total inflow	3.501.979	632.041	6.098.714	24.910.026	1.516.988	36.659.748
	Up to 1	1-3	3-12	1-5	Over 5	
Prior Period	Month	Months	Months	Years	Years	Total
Derivatives held for trading						
Foreign exchange derivatives						
- Outflow	938.350	4.078	1.296.861	290.027	2.578.420	5.107.736
- Inflow	937.995	4.081	1.310.427	646.816	2.720.902	5.620.221
Interest rate derivatives						
- Outflow	134.674	72.957	1.121.817	2.500.747		3.830.195
- Inflow	135.459	98.669	1.091.454	2.497.438	-	3.823.020
Derivatives held for hedging						
Derivatives held for hedging Foreign exchange derivatives						
		91.515	2.091.995	8.359.658	1.823.650	12.366.818
Foreign exchange derivatives		91.515 185.172	2.091.995 2.420.372	8.359.658 9.326.406	1.823.650 1.855.059	12.366.818 13.787.009
Foreign exchange derivatives - Outflow		· · · · · · · · · · · · · · · · · · ·	2.420.372	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	·····
Foreign exchange derivatives  - Outflow  - Inflow Interest rate derivatives  - Outflow		· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	·····
Foreign exchange derivatives  - Outflow  - Inflow Interest rate derivatives		185.172	2.420.372	9.326.406	· · · · · · · · · · · · · · · · · · ·	13.787.009
Foreign exchange derivatives  - Outflow  - Inflow Interest rate derivatives  - Outflow	1.073.024	185.172 87.603	2.420.372 3.601.775 3.528.324	9.326.406 6.229.716	· · · · · · · · · · · · · · · · · · ·	13.787.009 9.919.094

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### VII. Explanations on leverage ratio

#### a) Explanations on Differences between Current and Prior Years' Leverage Ratios

The leverage ratio increased compared to the prior period. The reason is that the main capital of the bank grows faster than the related risks, which are the subject of the leverage ratio. Major capital increase arises from the issuance of primary subordinated debt instrument.

## b) Comparison of the total amount of assets and the total amount of risk included in the Consolidated Financial Statements in accordance with TAS

The Bank has unconsolidated financial reporting however, there is no consolidated financial reporting since there is no subsidiaries or associates.

#### c) The leverage ratio table is presented below:

	Current Period (*)	Prior Period (*)
On-Balance Sheet Items		
On-balance sheet items (excluding derivatives and SFTs, but including		
collateral)	159.764.556	135.696.541
Assets amounts deducted in determining Basel III Tier 1 capital	(11.512)	(8.597)
Total on balance sheet exposures	159.753.044	135.687.944
Derivative exposures and credit derivatives		
Replacement cost associated with derivative financial instruments and credit		
derivatives	34.035	4.437
The potential amount of credit risk with derivative financial instruments and		
credit derivatives	1.492.894	1.560.093
The total amount of risk on derivative financial instruments and credit		
derivatives	1.526.929	1.564.530
Investment securities or commodity collateral financing transactions		
The amount of risk investment securities or commodity collateral financing		
transactions (Excluding on balance sheet items)	-	72
Risk amount of exchange brokerage operations	-	-
Total risks related with securities or commodity financing transactions	-	72
Off -Balance Sheet Items		
Gross notional amount of off-balance sheet items	58.232.915	48.909.511
Adjustments for conversion to credit equivalent amounts	(42.922.471)	(35.866.731)
The total risk of off-balance sheet items	15.310.444	13.042.780
Capital and Total Exposures	•••	
Tier 1 capital	9.913.583	7.546.481
Total exposures	176.590.417	150.295.326
Leverage Ratio	••••	
Leverage ratio	5,61%	5,02%

<sup>(\*)</sup> Three-month average of the amounts in Leverage Ratio table.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION AND RISK MANAGEMENT OF THE BANK (Continued)

#### VIII. Presentation of financial assets and liabilities at their fair values

	Carrying Value		Fair Value		
	•••••	•	<b>Current Period</b>	<b>Prior Period</b>	
Financial Assets	••••	•	••••••	••••••	
Due from interbank money market	-	222.649	-	222.649	
Banks	2.667.466	4.012.504	2.667.466	4.012.504	
Financial assets measured at fair value through other		•	•	•	
comprehensive income	7.818	5.056	7.818	5.056	
Financial assets measured at amortised cost	7.090.482	3.249.722	6.883.891	2.600.786	
Loans	143.359.915	129.497.250	149.569.981	137.988.569	
Financial Liabilities		•	•	•	
Bank deposits	-	-	-	-	
Other deposits	-	-	-	-	
Funds borrowed from other financial institutions	127.584.542	108.730.948	133.909.273	114.790.755	
Issued marketable securities (1)	18.527.877	17.178.988	19.186.352	16.600.759	
Miscellaneous payables	2.405.274	1.397.220	2.405.274	1.397.220	

<sup>(1)</sup> Securities traded in the markets are taken into consideration.

The fair values of financial assets measured at amortized cost are determined as Level 1 for presentation purposes.

The fair values of the loans and funds provided from other financial institutions for presentation purposes have been determined as Level 2.

#### Fair value measurement classification

In the table below, valuation method of financial instruments valued by fair value is given. Valuation methods according to the levels are defined as follows:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices).

Level 3: Fair value measurements using inputs for the assets or liability that are not based on observable market data (unobservable inputs).

Current Period	Level 1	Level 2	Level 3	Total
Financial assets				
Financial assets at fair value through other	•	<del>-</del>	•	
comprehensive income (1)	30.004	-	_	30.004
Derivative financial assets measured at fair value	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••	
through profit or loss	-	6.327	_	6.327
Derivative financial assets held for fair value hedges	-	1.405.430	-	1.405.430
Financial liabilities				
Derivative financial liabilities held for trading	-	31.766	-	31.766
Derivative financial assets held for fair value hedges	-	75.183	-	75.183

<sup>(1)</sup> Represents the balance of Garanti Faktoring AŞ which is quoted on BIST and accounted under financial assets measured at fair value through other comprehensive income.

#### IX. Explanations on activities carried out on behalf and account of other parties

The Bank does not carry out transactions on behalf of and account of others and there are not any trust transactions.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

#### X. Information on risk management

#### 1. The Bank's risk management policy

Eximbank, as Turkey's official Export Support Organization, provides export sector with credit, guarantee and insurance programs. While the Bank is not primarily engaged in profit-making activities, it maintains the level of risk that it must undertake when it fulfills its legal functions of "providing financial support to the export sector" with an approach that does not weaken the financial power and conforms to generally accepted banking and investment policies.

Eximbank supports exporters, export oriented manufacturers and exporters with contractors, entrepreneurs and foreign exchange earning companies operating with short, medium and long term cash/non-cash loans, insurance and guarantee programs. The bank applies the principle of obtaining a first quality guarantee such as a guarantee letter from a commercial bank for loans the Bank is using. Cash, non-cash credit and treasury transaction limits for guarantee letters and warranties issued by the banks to constitute the guarantees of the credits granted by the banks through Türk Eximbank and the loans granted directly to the firm are determined and monitored within the framework of financial analysis and risk assessment studies of domestic banks. In order to avoid the risk of concentration, the bank-based distribution of collateral is monitored closely and the policy of undertaking risk up to 20% of total cash and non-cash total credit risk, except treasury transactions for a single bank, is followed by limit controls. In order to carry out the activities at the optimum level, a risk appetite framework integrated with the budget process has been established considering the risk capacity of the Bank by the Board of Directors of the Bank and thus, it was ensured that the right risk position was taken.

The risk management process, which is organized within the framework of risk management regulations and serves to create a common risk culture across the organization; Is a structure in which risks are defined in line with international regulations, and measurement, analysis, monitoring and reporting activities are carried out in this framework. Risk management activities are structured under the responsibility of Audit Committee. In this context, the Risk Management Department develops the necessary systems to carry out its activities, monitors the compliance of the risks with the policies and standards and the Bank limits, and continues to work on compliance with the relevant legal regulations and Basel criteria. In addition to the standard approaches used for statutory reporting, reporting risk measures are also developed through internal models and are supported by applied stress tests.

Limit checks on both company and bank basis, cash and non-cash collaterals for such loans, account status documents provided for the financial analysis/allocation process and profit/loss statements as a proxy are supervised by the Inspection Board Presidency and the Internal Control Presidency over the selected files. Credit ratings of loans and other receivables are followed up by Credit Monitoring and Follow-up Department. Firms and banks' risks and limits are monitored on a daily and weekly basis, with the units responsible for issuing loans and without risk monitoring.

The risk management process, which is organized within the framework of risk management regulations and serves to create a common risk culture across the organization; Analysis, monitoring, reporting, and auditing activities are carried out in accordance with the principles of independence of interdependence of executive units and internal supervision and supervision units, which take the risk of "good corporate governance" in the foreground, in harmony with international regulations. Internal systems are responsible for coordinating the dissemination of the institutional culture necessary to ensure that operational risks are managed by the risk-taking staff. The procedures for threshold increases and risk definitions are included in risk policies.

The capital adequacy standard ratio is calculated by distributing risk weighted assets and non-cash loans according to the risk weight ratios in the relevant legislation. The standard method for credit and market risk and the basic indicator approach for operational risk are calculated. While calculating the Liquidity Coverage Ratio from the liquidity metrics, the action plans prepared within the Liquidity Action Plan are also taken into account for monitoring the Bank's medium-long term liquidity balance.

The Risk Assessment Report and the overall risk are regularly reported to the top management. Moreover, risks arising from treasury transactions, Bank's direct and indirect total risks are monitored daily by the relevant units and reported to the management. Risk Analysis Report is being prepared according to the "Regulation on Banks to Receive Support Services" published in the Official Gazette dated 5 November 2011 and numbered 28106, sets out the general policies and principles of the services that are included/will be included in the support service that the Bank receives and it is presented to the Board of Directors through the Audit Committee once a year.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

### X. Information on risk management (Continued)

#### 1. The Bank's risk management policy (Continued)

The stress tests, the Regulation on Internal Systems of Banks and the Internal Capital Adequacy Assessment Process text, and the BRSA Good Practice Guidelines, are made at the end of the year and sent to the BRSA until the end of March of the following year. The results of the stress test at the Bank are also reported to the upper management and are taken into account in the bank's internal decisions. Within the scope of ICAAP, credit risk, market risk and operational risk as well as interest rate risk arising from banking accounts, reinvestment risk, non-repayment risk, optionality risk, duration-convexity, value-at-risk analysis, concentration risk on the basis of country and bank accepted as collateral within the scope of credit risk and liquidity risk assessments are included in the calculation of legal capital requirement.

The Bank issuing the loans with the guarantee of the commercial banks in Turkey (guarantee letter, warranty etc.) is not subject to any risk arising from the companies. On the other hand, a systemic risk that may be experienced in the banking sector is monitored closely and the intention and controls are used to prevent concentration on the bank basis. Credit policies are based on improving asset quality, supporting effective risk management and compliance with legal practices.

#### 2. Overview of risk weighted amounts

			Minimum Capital
	Risk Weight	ed Amount	Requirements
	Current		Current
	Period	Prior Period	Period
1 Credit risk (excluding counterparty credit risk) (CCR)	66.392.064	54.834.343	5.311.365
2 Of which standardized approach (SA)	66.392.064	54.834.343	5.311.365
3 Of which internal rating-based (IRB) approach	/	-	-
4 Counterparty credit risk	724.172	821.105	57.934
5 Of which standardized approach for counterparty credit risk (SA		001.105	00/
CCR)	724.172	821.105	57.934
6 Of which internal model method (IMM)	-	-	-
7 Equity positions in banking book under basic risk weighti	ng or		
internal rating-based approach	-	-	-
	-	-	-
9 Equity investments in funds - mandate-based approach	-	-	-
10 Equity investments in funds - 1250% weighted risk approa	ch -	-	<u>-</u>
	-	-	<u>-</u>
	-	-	<u>-</u>
	-	_	<u>-</u>
	<u>-</u>	_	<u>-</u>
	<u>-</u>	-	<u> </u>
16 Market risk		116.788	11.437
17 Of which standardized approach (SA)	142.963	116.788	11.437
19 Operational Risk		1.447.228	140.605
20 Of which Basic Indicator Approach	1.757.565	1.447.228	140.605
21 Of which Standardized approach (SA)	-	_	<u> </u>
	-	_	<u>-</u>
23 The amounts below the thresholds for deduction from cap	ital		
(subject to a 250% risk weight)	-	-	<u>-</u>
24 Floor adjustment	-	-	-
25 Total (1+4+7+8+9+10+11+12+16+19+23+24)	69.016.764	57.219.464	5.521.341

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 3. Linkages between Financial Statements and Risk Amounts

Differences and matching between asset and liabilities' carrying values in financial statements and risk amounts in capital adequacy calculation

	Carrying values of items in accordance with Turkish Acc Standards								
	Carrying values in financial statements prepared as per TAS	Subject to credit risk	Subject to counterparty credit risk	Securitization Positions	Subject to market risk	Not subject to capital requirements or subject to deduction from capital			
Assets				•••••					
Cash and CBRT	7.320.852	7.320.852	_						
Financial assets at fair value through									
profit/loss		-	-			-			
Banks	2.667.366	2.667.466	-			(100)			
Money market placements						_			
Financial assets measured at fair									
value through other comprehensive									
income	37.822	37.822	-	-	-	-			
Loans	142.892.035	142.936.612	-	-	-	(44.577)			
Factoring receivables	-	-	-	-	-	-			
Financial assets measured at				•••••••••••					
amortised cost	7.090.482	7.090.482	-	-	-	-			
Subsidiaries	-	-	-	-		-			
Investment in associates	-	-	-	-	-	-			
Joint ventures	-	-	-	-	-	-			
Lease receivables	-	-	-	-	-	-			
Derivative financial assets held for	•••••			••••••••••					
risk management	1.411.757	_	1.411.757	_	_	_			
Tangible assets	21.485	21.485	-	_	_	-			
Intangible assets	7.122	-	-	_	_	7.122			
Investment property	2.046	2.046	-		_	-			
Tax asset	-		·····-	-	_	-			
Assets held for sale and discontinued				•••••					
operations	_	_	_	_	_	_			
Other assets	1.432.145	1.432.599			·····	(454)			
Total assets	• · · · · · · · · · · · · · · · · · · ·	161.509.364	1.411.757			(38.009)			
Liabilities	102.003.112	101.505.504	1.411./5/	•	······	(30.009)			
Deposits									
Funds borrowed	127.584.542				·····	127.584.542			
Money market funds	12/.304.342	<u>-</u>	<del>-</del>	<u>-</u> -	····· <del>-</del>	12/.)04.)42			
Securities issued (net)	18.791.531				<del>-</del>	18.791.531			
Funds	13.791.331	-	-		<del>-</del>				
Derivative financial liabilities	106.949		106.040		<del>-</del>	13			
	100.949		106.949	•••••					
Factoring payables	1/ 0/1	-				1( 0(1			
Lease payables	16.961	-		-		16.961			
Provisions	263.359	<del>-</del>	-	·····	<del>-</del>	263.359			
Current tax liability	18.611	-	-	-	- -	18.611			
Liabilities for tangible assets held									
for sale and related to discontinued									
operations	- ( 005 /		<del>-</del>						
Subordinated loans	4.025.854	-	-		<del>-</del>	4.025854			
Other liabilities	2.995.068			•		2.995.068			
Shareholders' equity	9.080.224		-		- <u>-</u>	9.080.224			
Total liabilities	162.883.112		106.949	-	-	162.776.163			

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 4. Linkages Between Financial Statements and Risk Amounts

The main sources of the differences between the risk amounts and the amounts assessed in accordance with TAS in the financial statements

		Total	Credit Risk	Securitization Positions	Counterparty credit risk	Market risk	Not Subject to Capital Requirements or Deducted from Capital
1	Asset carrying value						
	amount under regulatory				. /		(22.22)
	in financial statement	162.883.112	161.509.364	_	1.411.757		(38.009)
2	Liabilities carrying value amount under regulatory in financial statement	162.883.112	-	-	-	-	-
3	Total net amount scope of financial statement						
				-	-		-
4	Off-balance sheet amounts	5.446.109	5.446.109	=	=		=
.5	Differences in valuations			-			-
6	Differences due to different netting rules	-	-	-	-	-	-
7	Differences due to consideration of provisions	=	-	=	-	-	-
8	Differences due to prudential filters	-	- -	-	- -	_	-
9	Risk Amounts	168.329.221	166.955.473	-	1.411.757	-	(38.009)

- a) The scope of the Bank's accounting consolidation and legal consolidation is exactly the same and there is no difference.
- b) According to TAS, there is no difference between the Bank's risk assessed amounts and risk amounts.
- c) According to the prudent valuation principles and bases in Annex-3 attached to the Regulation on Measurement and Evaluation of Capital Adequacy of Banks, banks define systems and controls to ensure the prudence and reliability of valuation estimates. Descriptions include the following.
  - Valuation methodologies including a description of the use of market value and model value methodologies.
  - Definition of independent price approval processes
  - Processes for valuation adjustments or differences. (Includes definition of process and methodology for valuation of trading positions according to the type of financial instrument.)

Bank position transactions are all kinds of money market, capital market, foreign exchange market and derivative market transactions (excluding transactions for purchases and sales) made by the Treasury Department for the management of currency, interest rate and liquidity risk.

For the purpose of hedging against the market risk that the Bank may be exposed to through the trading portfolio, all trading securities portfolio, trading/foreign currency and foreign currency/Turkish currency transactions are evaluated on a daily basis with the current market rates.

In order to limit possible loss that may arise from market risk, the maximum amounts that can be carried per day, the maximum amount of transactions and the limit of termination of damages shall be applied within the limits set by the Board of Directors for all Turkish Currency and Foreign Exchange transactions for trading purposes. In other words, these limitations are determined on a product basis and are also subject to limitations according to the duties and authorities of the traders, and compliance with these limits is automatically made by the system.

Fnancial assets measured at amortised costs are valued by internal rate of return.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

### X. Information on risk management (Continued)

#### 5. Public Disclosures on Credit Risk

The Bank applies the principle which is accepting first group guarantee like letter of guarantee from commercial banks, warranty etc. for its loans. For this reason, the "institutional receivables" risk category is largely transformed into "receivables from banks and intermediary institutions".

In order to avoid the risk of concentration, the bank-based distribution of collateral is monitored closely and the policy of undertaking risk up to 20% of total cash and non-cash credit risk, except treasury transactions for a single bank, is followed by limit controls. In addition, credit limits to be used by a single company are determined by the Credit Committee within the limits of the Board of Directors and legal limits.

In order to ensure that credits are in line with company and bank limits, there are controls on the system that prevent limit overruns. These checks are periodically tested by the Internal Control unit. The limits of the banks that receive guarantees are monitored daily by the Financial Institutions Department. Limit change requirements are regularly monitored and necessary updates are made by the Board of Directors.

Limit checks on both company and bank basis, cash and non-cash collaterals for such loans, account status documents provided for the financial analysis/allocation process, and profit/loss statements as an annex are selected and audited by the Inspection Board Presidency and Internal Control Presidency. Credit ratings of loans and other receivables are followed up by Credit Monitoring and Follow-up Department. Firms and banks' risks and limits are monitored on a daily and weekly basis, by the units responsible from issuing loans and risk monitoring.

The Risk Assessment Report prepared by the Risk Management Department and senior management and board of directors lending programs are periodically informed on the basis of total risks and problem loans. The Financial Institutions Department monitors the existing risks on an intermediary bank basis on a daily basis.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 5. Public Explanations on Credit Risk (Continued)

#### 5.1. Credit quality of assets

		Gross Carrying Val	ue in Financial		
		Stateme	ents		
		Prepared in Accorda		Allowances/	
		Accounting Stan	Non-defaulted	amortization and impairments	Net Values
1	Loans	506.596	142.853.319	466.897	142.893.018
2	Debt Securities	-	7.090.482	983	7.089.499
3	Off-balance sheet exposures	-	10.891.326	134.243	10.757.083
4	Total	506.596	160.835.127	602.123	160.739.600

## 5.2. Changes in stock of default loans and debt securities

1	Defaulted loans and debt securities at end of the previous reporting period	342.508
2	Loans and debt securities that have defaulted since the last reporting period	523.694
3	Receivables back to non-defaulted status	-
4	Amounts written off	(8.190)
5	Other changes	(351.416)
6	Defaulted loans and debt securities at end of the reporting period (1+2-3-4±5)	506.596

#### 5.3. Additional Explanation about the Credit Quality of Asset

## Additional qualitative disclosures about the credit quality of assets

Due to the fact that loan debt is not performed or cannot be paid by the debtor in the loan repayment period, the loans that are not paid in due period are considered as overdue receivables in terms of accounting practices.

With the transition to TFRS 9, the impairment model and expected loss provision calculation methodology used by the Bank in determining the provisions for its financial assets and overdue receivables are explained in the Section III Note VII.

Loans and other receivables restructured or rescheduled in order to provide liquidity to the borrower and to collect the receivables of the borrower pursuant to the related provisions of the regulation are followed by debt to the relevant loan accounts after the conditions specified in the said Regulation are fulfilled. As of 31 December 2019, there are restructured or rescheduled loans among the standard loans and loans in close follow-up with a total amount of TL 2.227.699 and there are restructured or rescheduled loans and receivables with a total amount of TL 5.513 among the non-performing loans.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 5. Public Explanations on Credit Risk (Continued)
- 5.3. Additional Explanation about the Credit Quality of Asset (Continued)

#### Additional quantitative disclosures about the credit quality of assets

a) According to the geographical area of the receivables, according to the sector and according to the remaining maturity.

Explanations about the breakdown of receivables according to geographical regions, sectors and residuals are included in the "Explanations on Credit Risk" section.

b) Amounts of receivables that are provisioned on geographical regions and sector basis and related provisions and amounts deleted from assets

Current Period	Non-Performing Loans <sup>(*)</sup>	Specific Provision	
Domestic	3.248.132	302.189	
EU Countries	58.580	58.580	
OECD Countries	1.540	1.540	
Off-shore Banking Regions	-	-	
USA, Canada	2.055	2.055	
Other Countries	63.958	63.958	
Total	3.374.265	428.322	

<sup>(9)</sup> Non-performing loans include non-performing loans and loans under close monitoring.

Current Period	Non-Performing Loans (*)	Specific Provision
Agriculture	68.723	7.817
Farming and Stockbreeding	67.244	6.338
Forestry	304	304
Fishery	1.175	1.175
Manufacturing	2.257.729	340.200
Mining and Quarrying	31.421	3.476
Production	2.221.858	336.706
Electricity, Gas and Water	4.450	18
Construction	361.038	746
Services	648.380	56.969
Wholesale and Retail Trade	470.688	56.570
Hotel, Food and Beverage services	19.851	51
Transportation and Telecom	4.637	36
Financial Institutions	292	292
Real Estate and Rental Services	-	-
Self-employment Services	-	-
Educational Services	-	-
Health and Social Services	152.912	20
Other	38.395	22.590
Total	3.374.265	428.322

<sup>(9)</sup> Non-performing loans include non-performing loans and loans under close monitoring.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 5. Public Explanations on Credit Risk (Continued)

# 5.3. Additional Explanation about the Credit Quality of Asset (Continued)

As of 31 December 2019, the total of non-performing loans written off from assets is amounting to TL 8.190.

#### c) Aging analysis for overdue receivables

Current Period	Past due items (*)
Up to 3 months	2.905.620
3-12 months	160.079
1-5 years	205.336
5 years and over	103.230
Total	3.374.265

<sup>(\*)</sup> Non-performing receivables include non-performing loans and loans under close monitoring.

#### d) Analysis of restructured loans according to making provision

	Restructured	Specific	
Current Period	Receivables	<b>Provisions</b>	
Restructured Standard Loans and Other Receivables	-	-	
Loans and Other Receivables Under Close Monitoring	2.227.699	4.187	
Restructured Non-performing Loans	5.513	5.513	
Total	2.233.212	9.700	

# 5.4. Credit risk mitigation techniques

#### 5.4.1. Politics and processes of offsetting balance sheet and off-balance sheet items

The Bank does not make balance sheet and off-balance sheet offsetting as risk mitigation technique.

#### 5.4.2 Basic characteristics of policies and processes related to the assessment and management of collateral

The Bank receives letters of guarantee for all cash loans granted by the banks in Turkey and abroad. Within this scope, the limits given to the banks are checked regularly and amendments are made with the decision of the Board of Directors when necessary.

### 5.4.3 Intensification of market and credit risk arising from credit risk mitigation tools used

Cash and non-cash loan and treasury transaction limits for guarantee letters and avors issued by the banks to constitute the guarantee of the credits granted by the banks through Eximbank and the loans granted directly to the firm are determined and monitored within the framework of financial analysis and risk assessment studies of domestic banks. In order to avoid the risk of concentration, the bank-based distribution of collateral is monitored closely and the policy of undertaking risk up to 20% of total cash and non-cash credit risk, except treasury transactions for a single bank, is followed by limit controls. Concentration risk measurements are made on the basis of banks that give collateral and loan customers by applying Herfindahl-Hirschman method in the stress test report sent to the BRSA every year.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 5. Public Explanations on Credit Risk (Continued)
- 5.4. Credit risk mitigation techniques (Continued)
- 5.4.4 Risk Decreasing Techniques General Overview

		Exposures unsecured	Exposures secured by collateral		Exposures secured by financial guarantees	Exposures secured by financial guarantees, of which: secured amount	Exposures secured by credit derivatives	of which:
1	Loans	10.059	142.882.959	142.390.654	-	-	-	-
2	Debt securities	7.089.499	-	-	-	-	-	-
3	Total	7.099.558	142.882.959	142.390.654	-	-	-	-
4	Of which	•••••	•••••	•				•••••
	defaulted	-	83.293	-	-	-	-	-

According to the Regulation on the Measurement and Evaluation of Capital Adequacy of Banks, the external rating grades of the counterparties of Fitch Ratings International Rating Agency are used in determining the risk weights for the entire risk class from central government or central banks. There has been no change in the rating agency used during the period.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 5. Public Explanations on Credit Risk (Continued)
- 5.4. Credit risk mitigation techniques (Continued)

### 5.4.5. Standard approach - Exposure credit risk and credit risk mitigation effects

		Exposure CCF an	es before d CRM	Exposur CCF an	res post- id CRM		RWA and RWA density		
		On-balance	Off-balance	On-balance	Off-balance	Risk-	Risk-weighted		
		sheet	sheet	sheet	sheet	weighted	amount		
	Risk Groups	amount	amount	Amount	amount	amount	density (%)		
1	Exposures to sovereigns and	•	•	•	•		•		
	their central banks	19.526.282	42.622	17.279.480	-	14.014.565	81,11		
2	Exposures to regional and								
	local governments	-	-	-	_	-	-		
3	Exposures to administrative	•	•	•	•		•••••		
	bodies and non-commercial								
	entities	-	-	-	_	-	-		
4	Exposures to multilateral	•							
	development banks	=	=	=	=	=	=		
5	Exposures to international	•							
	organizations	=	-	=	=	=	=		
6	Exposures to banks and	•	•	•			•		
	securities firms	15.557.187	25.124.752	140.203.026	446	43.711.011	31,18		
7	Exposures to corporates	119.714.933	30.493.057	61.388	4.719.461	4.780.849	100		
8	Retail exposures	4.873.726	2.956.571	2.128.234	726.202	2.140.827	75		
9	Exposures secured by	•							
	residential property	28.162	-	28.162	_	16.652	59,13		
10	Exposures secured by	•			•		•		
	commercial property	231.808	=	231.808	=	115.904	50		
11	Past-due loans	83.293	-	83.293	<del></del>	118.304	142,03		
12	Exposures in higher-risk	•		•	***************************************				
	categories	=	-	=	=	=	=		
13	Exposures in the form of	•		•	***************************************				
	bonds secured by mortgages	=	=	=	=	-	-		
14		•		•	***************************************		••••••		
	banks, brokerage houses								
	and corporates	-	-	-	_	-	-		
15		***************************************	•••••	•	***************************************		•••••		
	form of collective investment								
	undertakings	-	-	-	-	-	-		
16	· ····································	1.456.151	-	1.456.151	-	1.456.130	100		
17	Equity investments	37.822	-	37.822	-	37.822	100		
18	Total	161.509.364	58,617,002	161.509.364	5.446.109	66.392.064	39,77		

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 5. Public Explanations on Credit Risk (Continued)
- 5.4. Credit risk mitigation techniques (Continued)

#### 5.4.6. Standard Approach - Receivables according to risk classes and risk weights

Risk Groups/Risk Weights	0%	10%	20%	35%(1)	50%	75%	100%	150%	200%	Others	Total risk amount (2)
1 Exposures to sovereigns and	••••••	• • • • • • • • • • • • • • • • • • • •		•		•	•		•••••••••••••••••••••••••••••••••••••••		
their central banks	3.264.915				-	-	14.014.565	-			17.279.480
2 Exposures to regional and local governments	-	-	-	-	-	-	-	-	-	-	-
3 Exposures to administrative bodies and non-commercial entities	-	-	-	-	-	-	-	-	-	-	-
4 Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-	-
5 Exposures to international organizations	-	-	-	-	-	-	-	-	-	-	-
6 Exposures to banks and securities firms	90.173.265	-	1.396.746	-	10.403.599	-	38.229.862	-	-	-	140.203.472
7 Exposures to corporates	-	-	-	-	-	-	4.780.849	-	-	-	4.780.849
8 Retail exposures	-	-	-	-	-	2.854.436	-	-	-	-	2.854.436
9 Exposures secured by	•	*************				<del>.</del>	• • • • • • • • • • • • • • • • • • • •		•		
residential property	-	_	_	16.878	-	2.156	9.128	-	_	-	28.162
10 Exposures secured by	•	•		······································		•••••••••••••••••••••••••••••••••••••••	· · · · · · · · · · · · · · · · · · ·		• • • • • • • • • • • • • • • • • • • •	•••••••••••••••••••••••••••••••••••••••	
commercial property	-	-	-	-	231.808	-	-	-	-	-	231.808
11 Past-due loans		-	-	-	5.189	-	2.892	75.212	-	-	83.293
12 Exposures in higher-risk	•			······································		•			•••••••••••		
categories	-	_	-	-	-		-	-	-	-	-
13 Exposures in the form of bonds											
secured by mortgages			-	-	-	-	-	-	-	-	-
14 Short term exposures to											
banks, brokerage houses and											
corporates			-		-			-		-	-
15 Equity investments in the											
form of collective investment											
undertakings	-			·····-							-
16 Equity investments	- 21						37.822				37.822
1/ Otner exposures					-	-	1.456.130		·····		1.456.151
18 Total	93.438.201		1.396.746	16.878	10.640.596	2.856.592	58.531.248	75.212	-	-	166.955.473

<sup>(1)</sup> Secured by residential property

#### 6. Explanations on counterparty credit risk

### 6.1. Qualitative Explanations on Counterparty credit risk

For transactions made with foreign banks, the amount and the maturity limit are established by the resolution of the Board of Directors. Limits are checked by Treasury Department. The majority of transactions that create counterparty risk in the Bank are money, interest swaps and forward transactions intended for hedging purposes. Fair value appraisal method is used in determining the amount subject to counterparty risk in accordance with the principles stated in Appendix-2 of the Regulation on Measurement and Evaluation of Capital Adequacy of Banks. There is no reverse trend risk due to counterparty credit risk policies. The Central Counterparty Risk is calculated by taking into account the tables which are revised by Takasbank if repo transactions are performed and containing the values that the banks will use in calculating the capital liability for the risks related to the qualified transactions they have made with the Central Counterparties.

<sup>(2)</sup> Exposures post-CCR and CRM

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

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#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 6. Explanations on counterparty credit risk (Continued)
- 6.2. Counterparty credit risk (CCR) approach analysis

		Replacement Cost	Potential Credit Risk	ЕЕРЕ	Alpha used for computing regulatory EAD	Exposure after Credit Risk Mitigation	Risk Weighted Amounts
1	Standardized Approach -CCR (for	•		•	•	•	
	derivatives)	29.136	1.429.021		1,40	1.458.157	719.298
2	Internal Model Method (for derivative						
	financial instruments, repo transactions,						
	securities or commodity lending or						
	borrowing transactions, long settlement						
	transactions and securities financing						
	transactions)			-	-	-	
3	Simple Approach for credit risk mitigation						
	(for repo transactions, securities or						
	commodity lending or borrowing						
	transactions, long settlement transactions						
	and securities financing transactions)	•		•	•	-	-
4	Comprehensive Approach for credit risk						
	mitigation (for repo transactions, securities						
	or commodity lending or borrowing						
	transactions, long settlement transactions and securities financing transactions)						
 5	Value-at-Risk (VaR) for repo transactions,			•	•	-	-
)	securities or commodity lending or						
	borrowing transactions, long settlement transactions and securities financing						
	transactions						
6	Total					-	719.298

# 6.3 Credit valuation adjustment (CVA) for capital obligation

	Risk Amounts	
	(After use of credit risk	Risk Weighted
	mitigation techniques)	Amounts
Total portfolio value with comprehensive approach CVA capital adequacy		
1 (i) Value at Risk component (including the 3*multiplier)		-
2 (ii) Stressed Value at Risk component (including the 3*multiplier)		_
3 Total portfolio value with standardized approach CVA capital		
charge	32.358.408	-
4 Total subject to the CVA capital charge	9.756	4.874

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 6. Explanations on counterparty credit risk (Continued)

### 6.4. CCR Exposures by Risk Class and Risk Weights

	001	4001	2001	<b></b>		1000	<b>4 7</b> 00 /	0.4	Total
Risk Weights	0%	10%	20%	50%	75%	100%	150%	Other	Credit Risk
Risk Groups	·····	······································	······································			······································	······································		
Conditional and unconditional									
exposures to sovereigns and their									
central banks	-	-	-		-	-		-	
Conditional and unconditional									
exposures to regional and local									
governments	-	-	-	_	-			_	-
Conditional and unconditional									
exposures to administrative bodies									
and non-commercial entities	-	-	-	_	-	-	-	-	-
Conditional and unconditional									
exposures to multilateral									
development banks	-	_	-	-	_	_	-	-	-
Conditional and unconditional		•	•	•••••••••••••••••••••••••••••••••••••••		•	•		•••••
exposures to international									
organizations	-	_	-	=	-	_	_	_	-
Conditional and unconditional				······································					•
exposures to banks and securities									
firms	=	=	32.614	1.435.299	-	_	=	=	724.172
Exposures to corporates	-	_	-		-	-	-	-	
Retail exposures	_	_			_		_		-
Exposures secured by residential				······································		•••••••••••••••••••••••••••••••••••••••			•
property	_	_	_	_	_	_	_	_	_
Exposures secured by commercial	······································	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	······································	•	· · · · · · · · · · · · · · · · · · ·			•
•									
property Exposures in high-risk categories				<del>-</del>		·····	<del>-</del> -		***************************************
Exposures in the form of bonds									
an arrand by an outcomes									
secured by mortgages		-		-				-	·····
Securitization pozitions		-	-	-		-		-	•
Short term exposures to banks,									
brokerage houses and corporates		-	-	-	-	-	-	-	-
Equity investments in the form of									
collective investment undertakings	-	-				-			-
Equity investments	-	-	-					_	
Other Exposures		-		-				_	
Other Assets				-		_		_	
Total	-	-	32.614	1.435.299	-	-	-	-	724.172

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

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#### **SECTION FOUR (Continued)**

### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 6. Explanations on counterparty credit risk (Continued)

### 6.5. Collateral for CCR

		Collateral used in derivative transactions				
	Collater	al received	Posted collateral		Collateral	Posted
	Segregated	Unsegregated	Segregated	Unsegregated	received	collateral
Cash-domestic currency	-	-	_	-	-	50.000
Cash-foreign currency	-	-	-	-	-	-
Domestic sovereign debts	-	-	-	-	-	-
Other sovereign debts	-	-	-	-	-	-
Government agency debts	-	-	-	-	-	-
Corporate debts	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collateral	-	-	-	-	-	-
Total	-	-	-	-	-	50.000

# 6.6. Exposures to central counterparties

		Risk Amount After CCF	RWA
1	Total risks arising from transactions with qualified central counterparty		-
	Regarding the risks arising from transactions in the Central counterpart (excluding the initial guarantee and guarantee fund amount)	-	-
3	(I) Derivative financial instruments	-	-
4	(II) Other derivative financial instruments	-	-
5	(III) Repo-reverse and repo transactions, credit securities transactions and securities or commodity lending or borrowing transactions	-	-
6	(IV) Netting groups to which cross product netting is applied	-	-
7	Supervised initial coverage	-	
8	Unsupervised initial coverage	-	-
	Amount of paid guarantee funds	-	-
10	Undeclared guarantee fund commitment	-	-
11	Total risks arising from non-qualified central counterpart transactions		-
	Related to the risks arising from the transactions in the central counterpart (excluding the initial guarantee and guarantee fund amount)	-	-
13	(I) Derivative financial instruments	-	-
14	(II) Other derivative financial instruments	-	-
15	(III) Repo-reverse and repo transactions, credit securities transactions and securities or commodity lending or borrowing transactions	-	-
16	(IV) Netting groups to which cross product netting is applied	-	-
	Supervised initial coverage	-	
	Unsupervised initial coverage	-	-
	Amount of paid guarantee funds	-	-
	Undeclared guarantee fund commitment	-	-

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 6. Explanations on counterparty credit risk (Continued)
- 6.7. Counterparty credit risk based on risk class and probability of default

None

6.8. Counterparty credit risk based on credit variety

None.

7. Change Table of Risk Weighted Amounts Based on Internal Rating (IRB) Approach

None

7.1. Internal Rating (IRB) Portfolio and Default Probability credit risk amounts based on interval

None

7.2. Effect of Credit Derivatives Used as Internal Rating (IRB) Credit Risk Mitigation Technique on Risk Weighted Amount

None.

7.3. Specialized loans based on Internal Rating (IRB) and stock investments subject to simple risk weighting approach

None.

7.4. Risk Weighted Assets within Internal Model Methodology

None.

# 8. Market Risk Disclosures

#### 8.1. Qualitative information to be disclosed to the public regarding market risk

Market risk refers to the possibility of loss that may arise due to interest, exchange rate and price changes arising from fluctuations in the financial markets in the positions of the Bank on its balance sheet and off-balance sheet accounts and consequent changes in the Bank income/expense item and equity profitability. In order to hedge against the market risk that the Bank may be exposed to as a result of financial activities, all Turkish Lira (TL) and foreign currency securities portfolio for trading purposes are evaluated on a daily basis with the current rates in the market. In order to limit the possible loss that may arise from market risk, the maximum amount of transactions that can be carried per day, including securities transactions, the maximum amount of transactions and the limit for termination of damages are applied within the limits set by the Board of Directors for all trading transactions. "Exchange Rate" and "Interest Rate" are calculated based on the "Standard Method and Market Risk Measurement Method" published by the BRSA in the calculation of the market risk exposed to the Bank in the Capital Adequacy Analysis Form. Also, Value at Risk (VAR) calculations are performed as part of the internal control mechanism other than statutory reporting and adapting to international studies.

Derivative transactions are initially measured at fair value and transaction costs that are attributable to them are recognized in profit or loss as they are incurred. They are valued with their fair values in subsequent periods. This valuation result is reflected in the financial statements as a single asset or liability on a contract basis by netting off the receivables and payables arising from each contract within their fair values. The method of accounting for the resulting profit or loss varies depending on whether the derivative is intended for hedging or not and the content of the hedged asset.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

- X. Information on risk management (Continued)
- 8. Market Risk Explanations (Continued)

#### 8.2. Standardized Approach

		Risk Weighted Amounts
	Outright Products	
1	Interest rate risk (general and specific)	85.638
2	Equity risk (general and specific)	-
3	Foreign exchange risk	57.325
4	Commodity risk	-
	Options	
5	Simplified approach	-
6	Delta-plus method	-
7	Scenario approach	-
8	Securitizations	-
9	Total	142.963

# 8.3. Internal model approach for trading account

None.

## 8.4. Comparison of Risk Exposure Value (VAR) estimates with profit/loss

None.

# 9. Explanations on Operational Risk

The operational risk capital requirement is calculated according to Regulation on Measurement and Evaluation of Capital Adequacy of Banks' article number 24, is measured using the Basic Indicator Approach once a year in parallel with domestic regulations.

The information contained in the following table when using the basic indicator method:

	2 PP	1 PP	СР	Total/No. of Years of Positive	Pata (0/)	Total
Gross Income	<b>Amount</b> 676.666	<b>Amount</b> 939.479	<b>Amount</b> 1.195.959	<b>Gross</b> 937.368	<b>Rate (%)</b> 15	<b>Total</b> 140.605
Value at operational risk (Total*12.5)						1.757.565

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

#### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

X. Information on risk management (Continued)

#### 10. The interest rate risk of the banking book items

The interest rate risk ratio of the banking book items are conducted on a monthly basis and reported to BRSA.

				Revenue/
				Shareholders' Equity
		Applied Shock (+/- x		<ul> <li>Loss/Shareholders'</li> </ul>
	Currency	Applied Shock (+/- x basis point)	Revenue/Loss	Equity
1	TL	500	(11.169)	(0,08)%
	TL	(400)	(52.621)	(0,40)%
2	EUR	200	30.608	0,23%
	EUR	(200)	3.136	0,02%
3	USD	200	(27.672)	(0,21)%
	USD	(200)	40.066	0,30%
	Total (for Negative Shocks)		(9.419)	(0,08)%
	Total (for Positive Shocks)	•	(8.233)	(0,06)%

#### XI. Explanations on securitization

1. Securitization pozitions on banking accounts

None.

2. Securitization positions in trading accounts

None

3. Securitization positions in banking accounts and related capital requirement

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

### XII. Explanations on operating segments

Information regarding operating segments as of 31 December 2019 and 31 December 2018 has been given in the following table:

		Investment		otal Operations
Current Period	Banking		Undistributed	of the Bank
Interest income	4.344.978	•	-	4.856.159
Interest income on loans	4.341.340	-		4.341.340
Interest received from banks	_	158.958		158.958
Interest received from money market transactions	_	3.407	_	3.407
Interest received from marketable securities	-	348.816		348.816
Other interest income	3.638	-	-	3.638
Interest expense	(2.285.542)	(1.453.043)	(3.024)	(3.741.609)
Interest on loans borrowed	(2.255.608)	-	-	(2.255.608)
Interest paid for money market transactions	-	(2.083)	-	(2.083)
Interest on securities issued	-	(1.450.960)	-	(1.450.960)
Lease interest espenses	-	-	(3.024)	(3.024)
Other interest expenses	(29.934)	-	-	(29.934)
Net fees and commissions income	199.932	(31.099)	6.329	175.162
Fees and commissions received	421.056		7.430	428.486
Fees and commissions paid	(221.124)	(31.099)	(1.101)	(253.324)
Trade profit/loss (net)	-	1.133.402	(506.373)	627.029
Profit/loss on capital market transactions	-	38	-	38
Profit/loss on derivative financial transactions	-	1.133.364	_	1.133.364
Foreign exchange profit/loss	-		(506.373)	(506.373)
Other operating income	7.789	70		7.859
Provision for impairment of loan and other receivables	(131.863)	(1.134)	<u>.</u>	(132.997)
Other provisions	(131.003)	(1.131)	(422)	(422)
Other operating expenses			(359.546)	(359.546)
Net period profit	2.135.294	159.377	(863.036)	1.431.635
Total segment assets		•	1.462.798	162.883.112
Banks and money market placements	142.093.010	18.527.296	1.402./96	
Financial assets designated at fair value through profit or loss	······	9.988.218	<del>-</del>	9.988.218
Financial assets measured at fair value through other comprehensive .		27.022		27.022
income	-	37.822	-	37.822
Financial assets measured at amortised cost	-	7.090.482	-	7.090.482
Derivative financial assets measured at fair value through profit/loss	-	1.264.616	-	1.264.616
Derivative financial assets measured at fair value through other				
comprehensive income	-	147.141	-	147.141
Loans	143.359.915			143.359.915
Tangible assets (net)	-		23.531	23.531
Intangible assets (net)	-	-	7.122	7.122
Other assets	-	-	1.432.145	1.432.145
Loan loss provision	(466.897)	(983)		(467.880)
Total segment liabilities	127.718.346	22.924.334	12.240.432	162.883.112
Funds borrowed and funds	127.584.555			127.584.555
Borrowings from money markets	-	_		-
Securities issued	-	18.791.531	-	18.791.531
Subordinated loans	-	4.025.854	-	4.025.854
Derivative financial liabilities measured at fair value through profit/loss	-	77.040	-	77.040
Derivative financial liabilities measured at fair value through other		••••••	······································	
comprehensive income	-	29.909	-	29.909
Provisions	133.791		129.568	263.359
Shareholders' equity		-	9.080.224	9.080.224
Other liabilities		•	3.030.640	3.030.640

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FOUR (Continued)**

### INFORMATION RELATED TO FINANCIAL POSITION OF THE BANK (Continued)

# XII. Explanations on operating segments (Continued)

		Investment		<b>Total Operations</b>
Prior Period	Banking		Undistributed	
Interest income	3.049.020	342.075	_	3.391.095
Interest income on loans	3.046.371	_	_	3.046.371
Interest received from banks	-	157.809	-	157.809
Interest received from money market transactions	-	70.775	-	70.775
Interest received from marketable securities	-	113.491	-	113.491
Other interest income	2.649	-	-	2.649
Interest expense	(1.572.254)	(959.377)	-	(2.531.631)
Interest on loans borrowed	(1.526.741)	-	-	(1.526.741)
Interest paid for money market transactions	-	(928)	-	(928)
Interest on securities issued	-	(958.449)	-	(958.449)
Other interest expenses	(45.513)	-	-	(45.513)
Net fees and commissions income	164.354	(11.261)	(9.267)	143.826
Fees and commissions received	347.799	-	2.342	350.141
Fees and commissions paid	(183.445)	(11.261)	(11.609)	(206.315)
Trade profit/loss (net)	-	1.317.750	(1.135.887)	181.863
Profit/loss on capital market transactions	-	(69)	-	(69)
Profit/loss on derivative financial transactions	-	1.317.819	-	1.317.819
Foreign exchange profit/loss	-	-	(1.135.887)	(1.135.887)
Other operating income	10.655	-	-	10.655
Provision for impairment of loan and other receivables	(49.703)	-	(31.993)	(81.696)
Other operating expenses	-	-	(102.346)	(102.346)
Net period profit	1.602.072	689.187	(1.449.457)	841.802
Total segment assets	129.497.250	8.217.533	1.714.311	139.429.094
Banks and money market placements	-	4.235.153	320	4.235.473
Financial assets designated at fair value through profit or loss	-	-	-	
Financial assets measured at fair value through other comprehensive	•••••		•••••	•••••
income	-	20.447	-	20.447
Financial assets measured at amortised cost	-	3.249.722	-	3.249.722
Derivative financial assets measured at fair value through profit/loss	-	568.051	-	568.051
Derivative financial assets measured at fair value through other	••••••		•••••	•••••••••••••••••••••••••••••••••••••••
comprehensive income	-	144.160	-	144.160
Loans	129.497.250	-	-	129.497.250
Tangible assets (net)	-	_	5.807	5.807
Intangible assets (net)	-	_	7.006	••••••••••
Other assets	_	_	1.701.178	1.701.178
Total segment liabilities	108.861.175	17.786.848	12.781.071	139.429.094
Funds borrowed and funds	108.730.961	-		108.730.961
Borrowings from money markets	-	139.005	-	139.005
Securities issued	-	17.178.988	-	17.178.988
Derivative financial liabilities measured at fair value through profit/loss	-	378.363	-	378.363
Derivative financial liabilities measured at fair value through other		5,0.505		5,0.505
comprehensive income	_	90.492	_	90.492
Provisions	130.214		193.885	324.099
Shareholders' equity	1,00,214		7.654.051	7.654.051
				•••••
Other liabilities	-	-	4.933.135	4.933.13

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS

### I. Explanations and notes related to assets

#### 1. Cash equivalents and the account of the CBRT

	Current Per	
	TL	FC
Cash/Foreign currency	21	-
CBRT	551	7.320.280
Other	-	-
Cotal Cotal	572	7.320.280
	Prior Perio	
	TL	FC
Cash/Foreign currency	29	_
CBRT	291	-
Other	-	-
Total	320	_

#### Information related to the account of the CBRT

	Current Per	200
	TL	FC
Unrestricted Demand Deposits	551	7.320.280
Unrestricted Time Deposits	-	-
Restricted Time Deposits	-	-
otal	551	7.320.280
	Prior Perio	
	TL	FC
Unrestricted Demand Deposits	291	-
Unrestricted Time Deposits	-	-
Restricted Time Deposits	-	-
Total	291	-

2. With their net values and comparison, information on financial assets at fair value through profit or loss subject to repo transactions and given as collateral/blocked

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 3. Derivative financial assets
- 3.1. Derivative financial assets measured at fair value through profit/loss

### 3.1.1. Derivative financial assets held for trading

	Current Period	
	TL	FC
Forward Transactions	-	-
Swap Transactions		821
Futures Transactions	-	-
Options	-	-
Other	=	-
Total	5.506	821
	Prior Period	
	TL	FC
Forward Transactions	82	-
Swap Transactions		337
Futures Transactions	-	_
Options	-	24
Other	-	-
Total	82	361

# 3.1.2. Derivative financial instruments held for risk management

	Current Peri	
Derivative financial instruments held for risk management	TL	FC
Fair value hedges	-	1.258.289
Cash flow hedges	-	-
Net foreign investment hedges	-	-
Total	-	1.258.289
	Prior Perio	
Derivative financial instruments held for risk management	TL	FC
Fair value hedges	-	567.608
Cash flow hedges	=	-
Net foreign investment hedges	-	-
Total	-	567.608

### 3.2. Derivative financial assets measured at fair value through other comprehensive income

#### 3.2.1. Derivative financial assets held for trading

119.071

3.893.433

### TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 3. Derivative financial assets (Continued)
- 3.2. Derivative financial assets measured at fair value through other comprehensive income (Continued)
- 3.2.2. Derivative financial instruments held for risk management

	Current Peri	
Derivative Financial Instruments Held for Risk Management	TL	FC
Fair Value Hedges	-	-
Cash Flow Hedges	-	147.141
Net Foreign Investment Hedges	-	-
Total		147.141
	Prior Perio	
Derivative Financial Instruments Held for Risk Management	TL	FC
Fair Value Hedges	-	-
Cash Flow Hedges	-	144.160
Net Foreign Investment Hedges	=	-
Total	_	144.160

# 4. Information on banks and foreign bank accounts

	Current Per	riod
	TL	FC
Banks		
Domestic banks	339.005	1.270.720
Foreign banks	-	1.057.741
Foreign head offices and branches	-	-
Total	339.005	2.328.461
	Prior Perio	
	TL	FC
Banks		
Domestic banks	119.071	184.170
Foreign banks	-	3.709.263

## Foreign Bank Account

	Unrestricted A	IIIIOGIIC	Restricted A	mount
	<b>Current Period</b>	<b>Prior Period</b>	<b>Current Period</b>	<b>Prior Period</b>
European Union Countries	954.040	1.186.202	-	-
USA, Canada	102.377	2.520.951	-	-
OECD Countries (1)	1.324	2.110	-	-
Off-shore Banking Regions	-	-	-	-
Other	-	-	-	-
'otal	1.057.741	3.709.263	-	-

<sup>(1)</sup> OECD countries except EU countries, USA and Canada.

Foreign head offices and branches

5. With net values and comparison, financial assets measured at fair value through other comprehensive income subject to repo transactions and given as collateral/blocked

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### I. Explanations and notes related to assets (Continued)

#### 6. Information related financial assets measured at fair value through other comprehensive income

	Current Period
Debt Securities	
Quoted to Stock Exchange	-
Not Quoted	-
Share Certificates	
Quoted to Stock Exchange	-
Not Quoted	37.822
Impairment Provision (-)	-
Total	37.822
	Prior Period
Debt Securities	
Quoted to Stock Exchange	-
Not Quoted	-
Share Certificates	
Quoted to Stock Exchange	-
Not Quoted	20.447
Impairment Provision (-)	-
Total	20.447

As of 31 December 2019 and 31 December 2018, financial assets measured at fair value through other comprehensive income of the Bank consist of Garanti Faktoring AŞ and Kredi Garanti Fonu AŞ with the shareholding percentages of 9,78% and 1,49%, respectively.

In addition, Borsa Istanbul A.Ş. (BIST) in the financial assets that reflect the fair value difference in other comprehensive income.

#### 7. Information related to loans

# 7.1. Information on all types of loans and advances given to shareholders and employees of the Bank:

	Current	Period
	Cash	Non-Cash Loans
Direct Lendings to Shareholders	-	-
Corporates	-	-
Individuals	-	-
Indirect Lendings to Shareholders	-	-
Loans to Employees	10.059	-
Total	10.059	-
	Prior P	eriod
	Cash	Non-Cash Loans
Direct Lendings to Shareholders	-	-
Corporates	-	-
Individuals	-	-
Indirect Lendings to Shareholders	-	-
Loans to Employees	15.407	-
Total	15.407	-

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 7. Information related to loans (Continued)
- 7.2. Information on the first and second group loans and other receivables including loans that have been restructured or rescheduled

		Loans	<b>Under Close Monito</b>	oring
		•••••••••••••••••••••••••••••••••••••••	Restruc	ctured
Cash Loans	Standard Loans	Loans and Other Receivables	The ones whose payment plans have changed	Refinancing
Non-specialized Loans	139.493.895	611.799	1.996.401	-
WORKING CADITAL TOAMS	-	-	-	-
	112.971.475	588.498	1.598.087	-
Import loans	-	-	-	-
Loans granted to financial sector	12.537.818	-	-	-
Consumer loans	10.059	-	-	-
Credit cards	-	-	-	-
Other	13.974.543	23.301	398.314	-
Specialized loans	489.916	1.138	260.170	-
Other receivables	-	-	-	-
Total	139.983.811	612.937	2.256.571	-
			Standard	Loans Under
			Loans	<b>Close Monitoring</b>
12 months expected credit loss		•••••••••••••••••••••••••••••••••••••••	38.574	-
Increase in credit risk			-	5.019

# 7.3. Information on the first and second group loans and other receivables including loans that have been restructured or rescheduled

	Standard	Loans Under
Number of Amendments Related to the Extension of the Payment Plan	Loans	<b>Close Monitoring</b>
Extended for 1 or 2 Times	1.169.028	1.438.512
Extended for 3, 4 or 5 Times	235.641	754.784
Extended for More than 5 Times	21.951	63.275
	Standard	Loans Under
The Time Extended via the Amendment on Payment Plan	Loans	<b>Close Monitoring</b>
0-6 Months	712.604	635.641
6 - 12 months	266.564	536.806
1-2 Years	114.490	439.772
2-5 Years	241.099	483.486
5 Years and More	91 863	160 866

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 7. Information related to loans (Continued)
- 7.4. Distribution of loans by maturity structure

		Loans Under Close		
	Standart	Loans and Other	Restructured	
Current Period	Loans	Receivables	Loans	
Short-term Loans	100.537.525	260.058	529.579	
Medium and Long-term Loans	39.446.286	352.879	1.726.992	
Total	139.983.811	612.937	2.256.571	

	Loans Under Close Monitoring			
	Standart	Loans and Other	Restructured	
Prior Period	Loans	Receivables	Loans	
Short-term Loans	88.437.875	10.310	48.689	
Medium and Long-term Loans	40.272.098	272.719	346.918	
Total	128.709.973	283.029	395.607	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 7. Information related to loans (Continued)

# 7.6. Information on consumer loans, personal credit cards, personnel loans and personnel credit cards

There are not any consumer loans, consumer credit cards and personnel credit cards.

As of 31 December 2019, the Bank granted personnel loans amounting to TL 10.059.

	Short-term	Medium and Long-term	Total
Consumer Loans-TL	-	-	
Mortgage Loans	-	-	-
Automotive Loans	-	-	-
Consumer Loans	-	-	-
Other	-	-	-
Consumer Loans- Indexed to FC	-	-	
Mortgage Loans	-	-	-
Automotive Loans	-	-	-
Consumer Loans	-	-	-
Other	-	-	-
Consumer Loans-FC	-	-	•
Mortgage Loans	-	-	-
Automotive Loans	=	<del>-</del>	-
Consumer Loans	-	-	-
Other	=		
Retail Credit Cards - TL	-	-	•
With Installment	-		-
Without Installment	-	=	
Retail Credit Cards - FC	-	-	
With Installment	-	-	
Without Installment	-		
Personel Loans-TP	22	10.037	10.059
Housing Loans	-	-	-
Automobile Loans	_	<del>-</del>	-
General Purpose Loans	_	<del>-</del>	-
Others	22	10.037	10.059
Personnel Loans - FC-indexed		-	
Housing Loans	-		
Automobile Loans	-		
General Purpose Loans	=		
Others	=		
Personel Loans-YP	-		
Housing Loans			
Automobile Loans			
General Purpose Loans			
Others			
Personel Credit Cards -TP			
With Installment			
Without Installment			
Personel Credit Cards-YP	-		
With Installment	-	-	
Without Installment	-		
	-		
Deposit Accounts- TL (Real Persons)		<u>-</u>	
Deposit Accounts- FC (Real Persons)	-	10.02	10.050
Total	22	10.037	10.059

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 7. Information related to loans (Continued)
- 7.7. Information on commercial installment loans and corporate credit cards

None

#### 7.8. Distribution of loans according to borrowers based on the following table

9.993.125
132.860.194
142.853.319
n to motor
Prior Period
3.628.447
125.760.162
129.388.609

	Current Period (*)
Domestic Loans	137.493.949
Foreign Loans	5.359.370
Total	142.853.319
(*) Non-performing loans and non-performing loans' rediscount amounts are	not included.
	Prior Period

	Prior Period
Domestic Loans	124.782.526
Foreign Loans	4.606.083
Total	129.388.609

#### 7.10. Loans granted to investments in associates and subsidiaries

None.

# 7.11. Specific provisions accounted for loans

	Current Period
Loans with Limited Collectability	40.202
Loans Doubtful Collectability	5.737
Uncollectible Loans	377.364
Total	423.303
	Prior Period
Loans and Receivables with Limited Collectability	1.715
Loans and Receivables with Doubtful Collectability	248
Uncollectible Loans and Receivables	231.904
Total	233.867

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 7. Information related to loans (Continued)
- 7.12. Information on non-performing loans (Net)

### 7.12.1 Information on non-performing loans and other receivables that are restructured or rescheduled

	III. Group	IV. Group	V. Group
		Loans and Other	······································
	Loans and Other	Receivables	Uncollectible
	Receivables with	with Doubtful	<b>Loans and Other</b>
	Limited Collectability	Collectability	Receivables
Current Period			
Gross Amounts Before Provisions	-	-	5.513
Restructured Loans	-	-	5.513
Prior Period			
Gross Amounts Before Provisions	958	-	-
Restructured Loans	958	-	-

# 7.12.2 Information on the movement of total non-performing loans

	III. Group	IV. Group	V. Group
		Loans and Other	
	<b>Loans and Other</b>	Receivables	Uncollectible
	Receivables with	with Doubtful	Loans and Other
	Limited Collectability	Collectability	Receivables
Balance at the Beginning of the Period	8.575	1.242	332.691
Additions During the Period	476.714	-	46.980
Transfers from Non-performing Loans			
Accounts	-	26.746	10.594
Transfers to Other Non-Performing Loans			
Accounts	(37.340)	=	-
Collections During the Period	(348.515)	(10)	(4.732)
Write-offs	-	-	(8.190)
Sold	-	-	-
Corporate and Commercial Loans	-	-	-
Consumer loans	-	-	-
Credit cards	-	-	-
Other	-	-	-
Balance at the End of the Period	99.434	27.978	377.343
Provisions	(40.202)	(5.737)	(377.364)
Net Balance Sheet Amount	59.232	22,241	(21)

<sup>(\*)</sup> Non-performing loans' rediscount amounting to TL 1.841 is not included in non-performing loans balance.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 7. Information related to loans (Continued)
- 7.12. Information on non-performing loans (Net) (Continued)

### 7.12.3 Information on non-performing loans that are granted as foreign currency loans

	III. Group	IV. Group	V. Group
		Loans and Other	
	<b>Loans and Other</b>	Receivables	Uncollectible
	Receivables with	with Doubtful	Loans and Other
	Limited Collectability	Collectability	Receivables
Current Period	***************************************	······································	
Balance at the End of the Period	98.875	26.161	356.752
Provisions	(39.907)	(5.685)	(356.752)
Net Balance Sheet Amount	58.968	20.476	-
Prior Period		•••••	
Balance at the End of the Period	8.575	1.242	198.658
Provisions	(1.715)	(248)	(69.770)
Net Balance Sheet Amount	6.860	994	128.888

# 7.12.4. Information on the gross and net amounts of the non-performing loans according to types of borrowers

	III. Group	IV. Group	V. Group
	Loans and Other Receivables with Limited Collectability	Loans and Other Receivables with Doubtful Collectability	Uncollectible Loans and Other Receivables
Current Period (Net)	······································		
Loans Granted to Real Persons and Corporate		•••••	
Entities (Gross) (*)	99.434	27.978	377.051
Specific Provision Amount	(40.202)	(5.737)	(377.072)
Loans Granted to Real Persons and Corporate			
Entities (Net)	59.232	22.241	(21)
Banks (Gross)	-	-	292
Specific Provision Amount	-	-	(292)
	-	-	-
Other Loans (Gross)	-	-	-
Specific Provision Amount	-	=	-
Other Loans (Net)	-	-	-
Prior Period (Net)			
Loans Granted to Real Persons and Corporate			
Entities (Gross)	8.575	1.242	332.399
Specific Provision Amount	(1.715)	(248)	(231.612)
Loans Granted to Real Persons and Corporate			
Entities (Net)	6.860	994	100.787
Banks (Gross)	-	-	292
Specific Provision Amount	-	-	(292)
Banks (Net)	-	-	-
Other Loans and Receivables (Gross)	-	-	-
Specific Provision Amount	-	=	-
Other Loans and Receivables (Net)	<del>-</del>	=	

<sup>(9</sup> Non-performing loans' rediscount amounting to TL 1.841 is not included in non-performing loans balance.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 7. Information related to loans (Continued)
- 7.12. Information on non-performing loans (Net) (Continued)

# 7.12.5. Information on interest accruals, rediscounts and valuation differences and their equivalents calculated by banks allocating expected credit loss according to TFRS 9

	III. Group	IV. Group	V. Group
		Loans and Other	
	Loans and Other	Receivables	Uncollectible
	Receivables with	with Doubtful	Loans and Other
	<b>Limited Collectability</b>	Collectability	Receivables
Current Period (Net)	598	1.243	-
Interest Accruals and Rediscounts and	•	•	
Valuation Differences	598	1.243	-
Provision Amount (-)	-	-	-
Prior Period (Net)	-	-	-
Interest Accruals and Rediscounts and			
Valuation Differences	<del>-</del>	=	-
Provision Amount (-)	-	-	-

#### 7.12.5. The main features of the collection policy for the uncollectible loans and other receivables

In order to liquidate the problematic receivables, all possible alternatives are assessed to be able to collect the maximum amount in line with the current legislation. In case the receivable is not collected within the allowed period, the receivable is collected by compensating the collateral. In case the collateral is not adequate for liquidating the receivable, negotiations with the debtors are attempted. The legal process commences for the receivables for which collection, settlement or rescheduling is not possible.

The Bank obtains Current Account Letter of Undertaking of the Debtor for loans granted to financial sector and obtains Letter of Undertaking of the Company for loans granted to companies to secure the repayment of the loans granted. The Bank attempts to liquidate the receivables from banks who acted as an intermediary for loans granted and whose banking licenses are cancelled upon application to the Savings Insurance and Deposit Fund.

# 7.12.6. Explanations on the write-off policy

Where sound indicators exist that would suggest that the collection of the Bank's foreign compensation receivables is almost impossible or that the costs to be incurred for the collection of the receivable amount would be higher than the amount of the receivable, the receivable amount is written-off from the assets upon the decision of the Executive Committee

Write-off of the non-performing loans and receivables is considered, during the legal follow-up process concerning the collection of receivables.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### I Explanations and notes related to assets (Continued)

#### 8. Explanations on financial assets at amortized cost

As of 31 December 2019, all of the securities classified as the financial asset measured by the Bank's amortized cost are from government bonds and T.C. Foreign currency bonds are issued abroad and domestically by the Ministry of Treasury and Finance.

# 8.1. Information on net values and comparative figures, which are subject to repo transactions and given/blocked as collateral

#### i) Financial assets measured at amortised cost

Financial assets measured at amortised cost subject to repo transactions:

	<b>Current Period</b>	
	TL	FC
Government bonds and similar marketable securities	-	-
Total	-	-
	Prior Period	
	TL	FC
Government bonds and similar marketable securities	175.098	-
Total	175.098	_
Financial assets measured at amortised cost given as collateral/blocked:	1/3.0/0	
	Current Period	
		FC
	Current Period	FC
Financial assets measured at amortised cost given as collateral/blocked:	Current Period TL	FC
Financial assets measured at amortised cost given as collateral/blocked:  Government bonds and similar marketable securities	Current Period TL 601.480	FC
Financial assets measured at amortised cost given as collateral/blocked:  Government bonds and similar marketable securities	Current Period TL 601.480 601.480	FC FC
Financial assets measured at amortised cost given as collateral/blocked:  Government bonds and similar marketable securities	Current Period TL 601.480 601.480 Prior Period	FC

There are not any financial assets measured at amortised cost held for structured position.

#### 8.2 Information on financial assets measured at amortised cost government debt securities

	Current Period	
	TL	FC
Government Bonds	2.989.880	4.100.602
Treasury Bonds	<del>-</del>	-
Other Public Borrowing Bonds	-	-
Total	2.989.880	
	Prior Perio	, •••
	TL	FC
Government Bonds	3.249.722	-
Treasury Bonds	-	-
Other Public Borrowing Bonds	-	-
Total	3.249.722	-

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 8. Explanations on financial assets at amortized cost (Continued)
- 8.3 Information on financial assets at amortized cost securities

	Current Period	
	TL	TL
Debt Securities	2.989.880	4.100.602
Traded on the Stock Exchange	2.989.880	4.100.602
Not Traded on the Stock Exchange	-	-
Impairment Provision (-)	-	-
Total	2.989.880	4.100.602
	Prior Perio	
	TL	TL
Debt Securities	3.249.722	-
Traded on the Stock Exchange	3.249.722	-
Not Traded on the Stock Exchange		-
Impairment Provision (-)	-	-
Total	3.249.722	-

#### 8.4 The movement of financial assets measured at amortised cost investment securities

# i) Financial assets measured at amortised cost

	Current Period
Balance at the beginning of the period	3.249.722
Foreign exchange differences on monetary assets	32.550
Purchases during the year	4.032.405
Disposals through sales and redemptions (1)	(271.492)
Increase in value impairment provision (2)	47.297
Balance at the end of the period	7.090.482

<sup>(1)</sup> There is not any disposal through sales. The amount shown at the disposals through sales and redemptions line represents only the redemption amount of securities.

<sup>(2)</sup> Consists of change in interest accruals.

	Prior Period
Balance at the beginning of the period	180.461
Foreign exchange differences on monetary assets	-
Purchases during the year	3.198.105
Disposals through sales and redemptions (1)	(220.654)
Increase in value impairment provision (2)	91.810
Balance at the end of the period	3.249.722

<sup>(1)</sup> There is not any disposal through sales. The amount shown at the disposals through sales and redemptions line represents only the redemption amount of securities.

<sup>(2)</sup> Consists of change in interest accruals.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- I. Explanations and notes related to assets (Continued)
- 9. Following information investments in associates account (net)

There is no any associates.

#### 10. Information on subsidiaries (net)

There is no any subsidiary.

#### 11. Information related to the jointly controlled partnerships

None.

#### 12. Information on lease receivables (net)

None.

#### 13. Explanations on tangible assets

	Immovables (1)	Financial Leased Assets	Vehicles	Other Tangibles	Leasehold Improvements	Total
Cost			•		•	
1 January 2019	1.330	127	3.379	15.411	14.257	34.504
Additions	21.024	-	951	2.129	-	24.104
Disposals	-	(96)	_	(2.100)	-	(2.196)
Transfers	-	-	_	-	-	-
31 December 2019	22.354	31	4.330	15.440	14.257	56.412
Accumulated Depreciation			•••••		•••	
1 January 2019	829	127	3.075	10.409	14.257	28.697
Current year depreciation	6.119	-	264	1.886	_	8.269
Disposals	-	(96)	_	(1.943)	-	(2.039)
Transfers	-	_	-	_	_	-
31 December 2019	6.948	31	3.339	10.352	14.257	34.927
Net book value	15 406		001	<b>5</b> 000	•	01 /05
31 December 2019	15.406	-	991	5.088		21.485

		Financial		Other		
	Immovables	Leased Assets	Vehicles	Tangibles	Improvements	Total
Cost						
1 January 2018	1.108	127	3.379	12.947	14.257	31.818
Additions	-	-	-	2.745	-	2.745
Disposals	-	-	-	(281)	-	(281)
Transfers	222	-	_	-	-	222
31 December 2018	1.330	127	3.379	15.411	14.257	34.504
Accumulated Depreciation	***************************************		••••		•	
1 January 2018	669	127	2.838	8.959	13.795	26.388
Current year depreciation	25	-	237	1.834	462	2.558
Disposals		_	-	(384)		(384)
Transfers	135	-	_	-	_	(283)
31 December 2018	829	127	3.075	10.409	14.257	28.697
Net book value	•		•••••		•	•
31 December 2018	501	-	304	5.002	-	5.807

As of 31 December 2019 and 31 December 2018, there is not any impairment in tangible assets.

<sup>(1)</sup> The total amount of TL 21.024 acquired in 2019 in the Immovables column results from recognition of the right of use of the properties rented within the scope of TFRS 16 within the balance sheet. Depreciation amounting to TL 6.119 consists of depreciation of the immovables owned by the Bank amounting to TL 27 and depreciation of immovables that have right to use amounting to TL 6.092.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### I. Explanations and notes related to assets (Continued)

#### 14. Explanations on intangible assets

The Bank classified computer software licenses under intangible assets.

a) Cost and accumulated amortization at the beginning and end of the period:

As of 31 December 2019, the cost and the accumulated amortization of intangible assets are TL 14.254 and TL 7.132, respectively; at the beginning of the period, the gross book value and the accumulated amortization are TL 12.724 and TL 5.718, respectively.

b) Reconciliation of movements for the current period and the prior period:

	Current Period	<b>Prior Period</b>
Net Book Value at the Beginning of the Period	7.006	6.055
Internally Generated Amounts	-	_
Additions due to Mergers, Transfers and Acquisitions	1.531	2.238
Sales and Write-Off	-	-
Amounts Recorded under Revaluation Fund for Increase or Decrease in Value	-	-
Recorded Impairments in the Statement of Profit or Loss	-	-
Cancelled Impairments from Statement of Profit or Loss	-	-
Amortization Expense (-)	(1.415)	(1.287)
Net Currency Translation Differences of Foreign Subsidiaries	***************************************	
Other Changes in the Book Value	***************************************	
End of the Period	7.122	7.006

# 15. Information on investment properties

The former Istanbul service building, which had been included in the tangible fixed assets of the Bank, has been leased to the Prime Ministry Investment Support and Promotion Agency and classified as investment property in accordance with TAS 40.

	Current Period
Cost	4.566
Depreciation Expense	(2.520)
Net Value at the end of the Period	2.046
	Prior Period
Cost	4.566
Depreciation Expense	(2.425)

### 16. Information on deferred tax asset

As stated at Section 3 Note XVII, the Bank is exempt from corporate tax, and accordingly, no deferred tax asset or liability is recognized in the accompanying financial statements.

#### 17. Explanations on assets held for sale and explanations related to discontinued operations

None.

18. If the other assets' items in the balance sheet exceed 10% of the total of the balance sheet, excluding the off-balance sheet commitments, the sub-accounts constituting at least 20% of these accounts

**Total** 

249.159

### TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and notes on liabilities
- 1. Information on deposits/funds received

The Bank does not accept deposits.

- 2. Derivative financial liabilities at fair value through profit or loss
- 2.1. Explanations on fair value hedged derivative financial liabilities

### 2.1.1. Information on trading derivative financial liabilities

	Current Perio	od
Trading Derivative Financial Liabilities	TL	FC
Forward Transactions	-	-
Swap Agreements	-	31.766
Futures Transactions	-	-
Options	-	-
Other	-	-
Total	-	31.766
	Prior Perio	1
Trading Derivative Financial Liabilities	TL	FC
Forward Transactions	80	-
Swap Agreements	-	129.120
Futures Transactions	-	-
Options	-	4
Other	=	-
Total	80	129.124

### 2.1.2. Information on derivative financial liabilities for hedging purposes

	Current Period	
Derivative Financial Liabilities for Hedge	TL	FC
Fair Value Hedge	-	45.274
Cash Flow Hedge	-	-
Net Investment in Foreign Operations Hedge	-	-
Total	-	45.274
	Prior Period	
Derivative Financial Liabilities for Hedge	TL	FC
Fair Value Hedge	-	249.159
Cash Flow Hedge	-	-
Net Investment in Foreign Operations Hedge	-	-

# 2.2. Information on derivative financial liabilities measured at fair value through other comprehensive income

#### 2.2.1. Information on derivative financial liabilities for hedging purposes

	Current Period	
Derivative Financial Liabilities for Hedge	TL	FC
Fair Value Hedge	-	-
Cash Flow Hedge	-	29.909
Net Investment in Foreign Operations Hedge	-	-
Total	-	29.909

108.730.948

# TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

### II. Explanations and notes on liabilities (Continued)

#### 2.2.1. Information on derivative financial liabilities for hedging purposes (Continued)

	Prior Period	
Derivative Financial Liabilities for Hedge	TL	FC
Fair Value Hedge	-	-
Cash Flow Hedge	-	90.492
Net Investment in Foreign Operations Hedge	-	-
Total	-	90.492

#### 3. Information on banks and other financial institutions

#### 3.1 General information on banks and other financial institutions

	Current Period		
	TL		
Borrowings from CBRT	- 89.645.0		
From Domestic Banks and Institutions	<i>-</i> 5.277.2		
From Foreign Banks, Institutions and Funds	<i>-</i> 32.661.0		
Total	- 127.584.5		
	Prior Period		
	TL		
Borrowings from CBRT	- 75.478.1		
From Domestic Banks and Institutions	- 4.874.8		
From Foreign Banks Institutions and Funds	- 28 378 (		

#### 3.2 Information on maturity structure of borrowings

**Total** 

	Current Period
	TL FC
Short-Term	- 99.010.274
Medium and Long-Term (*)	- 29.603.993
Total	- 128.614.267

<sup>(\*)</sup> As of 31 December 2019, medium and long-term loans include subordinated loans amounting to TL 998.220 (31 December 2018: None) and interest accruals amounting to TL 31.505 (31 December 2018: None).

	Prior Period	Prior Period	
	TL FC	;	
Short-Term	- 84.110.998	3	
Medium and Long-Term	<b>-</b> 24.619.950	)	
Total	- 108.730.948	í	

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and notes on liabilities (Continued)
- 3. Information on banks and other financial institutions (Continued)
- 3.3 Additional explanations over areas of concentration of the liabilities of the Bank

As of 31 December 2019 and 31 December 2018, the main liabilities of the Bank are presented in the table below on the bases of the sources of the funds:

Funds borrowed	Current Period (*)	Prior Period (*)
CBRT	89.645.623	75.478.111
Syndicated loans	19.463.345	16.418.592
European Investment Bank	3.151.172	3.412.531
World Bank	3.001.196	2.731.911
ICBC Macau Ltd.	2.089.623	-
Islamic Development Bank	1.548.772	1.441.676
ICBC Turkey AŞ	1.491.052	1.321.087
Council of Europe Development Bank	1.375.325	966.464
China Development Bank	1.189.150	1.057.032
Subordinated loans	1.029.725	-
Intesa Sanpaolo İstanbul Şubesi	674.837	609.260
ING European Financial Services	667.551	1.211.316
Mizuho Corporate Bank Ltd	598.581	621.317
Standard Chartered Bank	585.041	529.256
ING DIBA	527.168	546.854
Black Sea Trade and Development Bank	334.710	303.667
Türkiye Vakıflar Bankası TAO	328.180	293.231
Citibank Dublin	295.053	132.939
Sumitomo Mitsui Banking Corporation Dubai	294.767	124.235
MUFG Bank	223.317	64.985
Bank ABC	100.079	-
MUFG Bank Turkey	-	605.310
Abu Dhabi Commercial Bank	-	264.274
First Abu Dhabi	-	181.293
Commercial Bank of Qatar	-	148.544
HSBC London	-	145.498
Emirates NBD	-	121.565
Total	128.614.267	108.730.948

<sup>(9)</sup> Includes credit principal balances and related rediscount amounts.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and notes on liabilities (Continued)
- 3. Information on banks and other financial institutions (Continued)
- 3.3 Additional explanations over areas of concentration of the liabilities of the Bank (Continued)

The Bank performed the following repayments during the year 2019:

	Repayment Amount-	Repayment Amount-	
	USD	EUR	Repayment Date
European Investment Bank	-	10.000	7 January 2019
European Investment Bank	1.915	_	14 January 2019
Citibank Dublin	25.000	-	28 January 2019
European Investment Bank	2.841	<del>-</del>	28 January 2019
European Investment Bank	-	2.375	28 January 2019
European Investment Bank	1.903	-	11 February 2019
MUFG Bank Turkey	12.255	-	22 February 2019
World Bank	-	1.110	1 March 2019
World Bank	4.148	-	1 March 2019
Syndication loans	10.417	-	28 March 2019
Syndication loans	-	5.556	28 March 2019
Syndication loans	20.500	-	2 April 2019
Syndication loans	-	179.250	2 April 2019
Syndication loans	20.500	-	2 April 2019
Syndication loans	-	179.250	2 April 2019
European Investment Bank	<del>-</del>	1.471	3 April 2019
Sumitomo Mitsui Banking Corporation Dubai	23.500	<del>-</del>	24 April 2019
Bond	750.000		24 April 2019
Council of Europe Development Bank	<del>-</del>	5.000	26 April 2019
Intesa Sanpaolo İstanbul Şubesi	<del>-</del>	100.000	13 May 2019
HSBC London	27.501	<del>-</del>	13 May 2019
ING European Financial Services	<del>-</del>	50.000	13 May 2019
Council of Europe Development Bank	<del>-</del>	5.000	16 May 2019
Mizuho Corporate Bank Ltd	60.000	<del>-</del>	22 May 2019
Commercial Bank of Qatar	28.000	<del>-</del>	28 May 2019
Standard Chartered Bank	50.000	<del>-</del>	31 May 2019
First Abu Dhabi		30.000	11 June 2019
ING DIBA		5.653	11 June 2019
European Investment Bank		1.471	17 June 2019
Standard Chartered Bank	50.000	<del>-</del>	17 June 2019
European Investment Bank	=	10.000	19 June 2019
Abu Dhabi Commercial Bank	50.000	=	20 June 2019
European Investment Bank	=	5.000	20 June 2019
European Investment Bank	-	5.000	28 June 2019
European Investment Bank	-	10.000	8 July 2019
Mizuho Corporate Bank Ltd		50.000	11 July 2019
European Investment Bank	1.915	-	15 July 2019
Emirates NBD	-	20.000	25 July 2019
European Investment Bank	2.841		29 July 2019
European Investment Bank		2.375	29 July 2019
Council of Europe Development Bank	-	8.333	8 August 2019
European Investment Bank	1.903	-	9 August 2019
World Bank		1.110	2 September 2019
World Bank	4.148	1.110	3 September 2019

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### II. Explanations and notes on liabilities (Continued)

#### 3. Information on banks and other financial institutions (Continued)

#### 3.4 Additional explanations over areas of concentration of the liabilities of the Bank

	Repayment	Repayment	
	Amount - USD	Amount - EUR	Repayment Date
Syndicated loans	-	5.556	30 September 2019
Syndicated loans	10.417	-	30 September 2019
European Investment Bank	=	1.471	3 October 2019
Syndicated loans	=	465.000	9 October 2019
Syndicated loans	26.400	-	9 October 2019
Islamic Development Bank	12.096	-	15 October 2019
Council of Europe Development Bank	-	5.000	28 October 2019
ING European Financial Services	-	50.000	11 November 2019
Council of Europe Development Bank	-	5.000	18 November 2019
MUFG Bank Turkey  International Islamic Trade Finance Corporation (ITEC)	-	100.000	22 November 2019
International Islamic Trade Finance Corporation (ITFC)	380.500	-	26 November 2019
ING DIBA	-	5.653	4 December 2019
European Investment Bank		1.471	17 December 2019
European Investment Bank	-	10.000	19 December 2019
European Investment Bank	-	5.000	20 December 2019
European Investment Bank	-	10.000	23 December 2019
Syndicated loans	-	14.286	30 December 2019
Syndicated loans	37.500	-	30 December 2019
European Investment Bank	-	5.000	30 December 2019
Syndicated loans		93.250	31 December 2019

#### 4. Information regarding securities issued

The liability of the Bank resulting from bond issuance at past years is presented as follows:

Information regarding securities issued	Current Period	<b>Prior Period</b>
Securities Issued	18.078.347	17.160.325
Discount on Issuance of Securities (-)	68.356	319.005
Bond Interest Accrual	781.540	337.668
Total	18.791.531	17.178.988

In September 2014, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 5,000% every six months and the total maturity is seven years.

In February 2016, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 5,375% every six months and the total maturity is five years.

In October 2016, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 5,375% every six months and the total maturity is five years.

In September 2017, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 4,250% every six months and the total maturity is seven years.

In May 2018, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 6,125% every six months and the total maturity is five years.

In January 2019, the Bank issued bonds amounting USD 500 million (TL 2.970.350). The bond is subject to annual fixed interest payment of 8,250% every six months and the total maturity is six years.

In September 2019, the Bank issued bonds amounting TL 256 million. The bond is subject to variable interest payments every six months and the total maturity is three years.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### II. Explanations and notes on liabilities items (Continued)

### 5. If the other liabilities items in the balance sheet exceed 10% of the total of the balance sheet, the sub-accounts constituting at least 20% of these (names and amounts)

At least 20% of other liabilites item on Balance Sheet, together with the amounts not to exceed 10% of the total balance sheet is provided below.

	<b>Current Period</b>	
	TL	FC
Country Loans- Risk Premiums	-	525.429
Securities issued positive price differences	-	-
Loan Transactions	1.233	46.469
Insurance Transactions	3.956	69
Political Risk Loss Account	-	1.987
Unearned Revenue	-	8.322
Total	5.189	582.276
	Prior Perio	d
	TL	FC
Country Loans- Risk Premiums	-	489.006
Securities issued positive price differences	-	4.744
Loan Transactions	862	20.750
Insurance Transactions	3.538	-
Political Risk Loss Account	-	1.650
Total	4.400	516.150

#### 6. Information on lease payables (net)

As of 31 December 2019, all lease transactions of the Bank consist of operating lease transactions.

	Current Period
Lease obligation under the contract	20.801
Deferred interest expense	(3.840)
Total	16.961

#### 7. Information on provisions

#### 7.1. Expected credit losses for non-cash loans that are not indemnified or converted into cash

	Current Period
Expected credit losses for non-cash loans	133.791
	Prior Period
General reserve allocated for possible risks	97.090

As of 31 December 2019, the Bank has a provision amounting to TL 133.791 (31 December 2018: TL 97.090), considering the possible future claims due to the export receivables it insures.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### II. Explanations and notes on liabilities (Continued)

#### 7. Information on provisions (Continued)

### 7.2. Information on provisions for decrease in foreign exchange differences of foreign currency indexed loans and financial leasing receivables principal amounts

There is not any foreign currency indexed loan of the Bank.

#### 7.3 Information on employee benefits provisions

	Current Period
Reserve for employee termination benefits	30.076
Reserve for success fee	31.878
Unused vacation	16.420
Reserve for dividend payment	17.994
Other	528
Total	96.896
	Prior Period
Reserve for employee termination benefits	19.116
Reserve for success fee	17.806
Unused vacation	13.733
Reserve for dividend payment	9.598
Total	60.253

### 7.4. Other provisions, If other provisions exceed 10% of total provisions, the names and amounts of the sub-accounts causing the overdraft

Other provisions consist of TL 166.463 (31 December 2018: TL 118.488), sub-accounts consist of non-cash insurance provisions of TL 133.791 (31 December 2018: TL 97.090) and other provisions amounting to TL 32.672 (31 December 2018: TL 21.398).

#### 8. Explanations on tax liability

#### 8.1 Explanations on current tax liability

#### 8.1.1. Information on provision for taxes

None.

#### 8.1.2. Information on taxes payable

	Current Period
Corporate Taxes Payable (1)	-
Taxation on Revenue From Securities	-
Property Tax	-
Banking Insurance Transaction Tax	7.616
Foreign Exchange Transaction Tax	-
Value Added Tax Payable	678
Other	3.194
Total	11.488

 $<sup>^{\</sup>mbox{\tiny (1)}}$  As stated at Section 3 Note XVII, the Bank is exempt from corporate tax.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and notes on liabilities (Continued)
- 8. Explanations on tax liability (Continued)
- 8.1 Explanations on current tax liability (Continued)

#### 8.1.2. Information on taxes payable (Continued)

	Prior Period
Corporate Taxes Payable (1)	-
Taxation on Revenue From Securities	38
Property Tax	-
Banking Insurance Transaction Tax	6.682
Foreign Exchange Transaction Tax	-
Value Added Tax Payable	319
Other	2.140
Total	9.179

 $<sup>^{\</sup>left(1\right)}$  As stated at Section 3 Note XVII, the Bank is exempt from corporate tax.

#### 8.1.3. Information on premium payables

	Current Period
Social Security Premiums - Employee	2.556
Social Security Premiums - Employer	3.980
Bank Social Aid Pension Fund Premiums - Employee	-
Bank Social Aid Pension Fund Premiums - Employer	-
Pension Fund Membership Fee and Provisions - Employee	-
Pension Fund Membership Fee and Provisions - Employer	-
Unemployment Insurance - Employee	205
Unemployment Insurance - Employer	382
Other	-
Total	7.123
	Prior Period
Social Security Premiums - Employee	1.965
Social Security Premiums - Employer	3.157
Bank Social Aid Pension Fund Premiums - Employee	-
Bank Social Aid Pension Fund Premiums - Employer	-
Pension Fund Membership Fee and Provisions - Employee	-
Pension Fund Membership Fee and Provisions - Employer	-
Unemployment Insurance - Employee	150
Unemployment Insurance - Employer	301
Other	-
Total	5.573

#### 8.2. Information on deferred tax liability

None.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### II. Explanations and notes on liabilities (Continued)

#### 9. Information on subordinated debt instruments

	Current Period	
	TL	FC
Debt instruments to be included in the additional capital calculation	-	1.029.725
Subordinated Loans	-	1.029.725
Subordinated Debt Instruments	-	-
Debt instruments to be included in the contribution capital calculation	2.996.129	-
Subordinated Loans	=	-
Subordinated Debt Instruments	2.996.129	-
Total	2.996.129	1.029.725
	Prior Period	

	Prior Period	
	TL	FC
Debt instruments to be included in the additional capital calculation	-	-
Subordinated Loans	-	-
Subordinated Debt Instruments	-	-
Debt instruments to be included in the contribution capital calculation	2.995.130	-
Subordinated Loans	-	-
Subordinated Debt Instruments	2.995.130	-
Total	2.995.130	-

#### 10. Information on shareholders' equity

#### 10.1. Presentation of paid-in capital

	<b>Current Period</b>	Prior Period
Common Stock	7.160.000	6.350.000
Preferred Stock	-	-

### 10.2 Paid-in capital amount, explanation as to whether the registered share capital system is applied and if so, amount of registered share capital ceiling

Capital System	Paid-in Capital	Ceiling
Registered Capital System	7.160.000	10.000.000

The Bank has decided to use the capital stock system that is registered in the Bank in the extraordinary general meeting held on 12 January 2017. The decision has been submitted to the trade register and has been published on Turkey Trade Registry Gazette No. 9252 on 30 January 2017.

#### 10.2.1. Information on share capital increase from revaluation funds during the current period

			Profit reserves used	Capital reserves used
<b>Increase Date</b>	<b>Increase Amount</b>	Cash	for increase	for increase
29 August 2019	810.000	-	810.000	-

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. Explanations and notes on liabilities (Continued)
- 10. Information on shareholders' equity (Continued)
- 10.2.2. Capital increases from capital reserves in current period

There is no portion added from the capital reserves to the capital in the current period.

10.2.3. Information on capital commitments, the purpose and the sources until the end of the fiscal year and the subsequent interim period

None.

10.3. The effects of anticipations based on the financial figures for prior periods regarding the Bank's income, profitability and liquidity, and the anticipations regarding the uncertainty of these indicators on the shareholders' equity

The credit, interest and the foreign currency risk policies of the Bank were determined to minimize the losses that may result from these risks. The Bank aims to obtain a reasonable positive return on equity in real terms in relation with its banking transactions and to protect its equity from the effects of inflation. Accordingly, the Bank does not expect losses that may materially affect its equity. In addition, the free capital of the Bank is high and is getting steadily stronger.

#### 10.4. Information on privileges given to shares representing the capital

The common shares of the Bank are owned by the Republic of Turkey Ministry of Treasury and Finance.

#### 10.5. Information on marketable securities value increase fund

	Current Period	
	TL	FC
From Investments in Associates, Subsidiaries and Joint Ventures	-	-
Valuation Difference	28.658	-
Foreign Currency Differences	-	-
Total	28.658	-
	Prior Period	
	TL	FC
From Investments in Associates, Subsidiaries and Joint Ventures	-	-
Valuation Difference	11.282	-
Foreign Currency Differences	=	-
Total	11.282	-

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### III. Explanations and notes related to off-balance sheet accounts

#### 1. Explanations on off-balance sheet commitments

#### 1.1 Type and amount of irrevocable commitments

As at 31 December 2019, the Bank has irrevocable commitments amounting to TL 20.879 (31 December 2018: TL 792).

### 1.2 The structure and amount of probable losses and commitments resulting from off-balance sheet items, including those below:

None.

### 1.2.1 Non-cash loans including guarantees, bank acceptances, collaterals and others that are accepted as financial commitments and other letters of credit

	Current Period
Letters of Guarantee	-
Endorsements	_
Guarantees and bails given for export	-
Guarantees given for Export Loan Insurance	
Total	10.891.326
	Prior Period
Letters of Guarantee	_
Endorsements	-
Guarantees and bails given for export	
Guarantees given for Export Loan Insurance	9.083.093
Total	9.083.093

#### 1.2.2 Revocable, irrevocable guarantees and other similar commitments and contingencies

None.

#### 1.3 Total amount of non-cash loans

	Current Period
Non-cash loans given against cash loans	
With original maturity of 1 year or less than 1 year	-
With original maturity of more than 1 year	=
Other non-cash loans	10.891.326
Total	10.891.326
	Prior Period
Non-cash loans given against cash loans	
With original maturity of 1 year or less than 1 year	-
With original maturity of more than 1 year	-
Other non-cash loans	9.083.093
Total	9.083.093

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### III. Explanations and notes related to off-balance sheet accounts (Continued)

#### 1. Explanations on off-balance sheet commitments (Continued)

#### 1.4. Information on sectorial risk concentrations of non-cash loans

	<b>Current Period</b>			<b>Prior Period</b>				
	TL	(%)	FC	(%)	TL	(%)	FC	(%)
Agricultural	-	-	-	-	-	-	-	-
Farming and Raising livestock	-	-	-	-	-	-	-	-
Forestry	-	-	-	-	-	-	-	-
Fishing	-	-	-	-	-	-	-	-
Manufacturing	-	-	-	-	-	-	-	-
Mining and Quarrying	-	-	-	-	-	-	-	-
Production	-	-	-	-	-	-	-	-
Electric, Gas and Water	-	-	-	-	-	-	-	-
Construction	-	-	-	-	-	-	-	-
Services	-	-	-	-	-	-	-	-
Wholesale and Retail Trade	-	-	-	-	-	_	-	-
Hotel, Food and Beverage Services	-	-	-	-	-	-	-	-
Transportation and Telecommunication	-	-	-	-	-	-	-	-
Financial Institutions	-	-	-	-	-	-	-	-
Real Estate and Leasing Services	-	-	-	-	-	-	-	-
Self-employment Services	-	-	-	-	-	-	-	-
Education Services	-	-	-	-	-	-	-	-
Health and Social Services	-	-	-	-	-	-	-	-
Other	-	-	10.891.326	100	-	-	9.083.093	100
Total	=	-	10.891.326	100	-	-	9.083.093	100

#### 1.5. Information on the non-cash loans classified under Group I and Group II

	Group I	Group II		рII	
	TL	FC	TL	FC	
Non-Cash loans					
Letters of Guarantee	-	-	-	_	
Bank Acceptances	-	-	-	_	
Letters of Credit	-	-	-	_	
Endorsements	-	-	-	_	
Underwriting Commitments	-	-	-	-	
Factoring Guarantees	-	-	-	_	
Other Commitments and Contingencies	- 10	0.891.326	-	•••••••••••••••••••••••••••••••••••••••	

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

III. Explanations and notes related to off-balance sheet accounts (Continued)

#### 1. Explanations on off-balance sheet commitments (Continued)

#### 1.6. Information on derivative transactions

	<b>Current Period</b>	<b>Prior Period</b>
Types of Trading Transactions		
Foreign Currency Related Derivative Transactions: (I)	6.514.640	6.496.335
Forward Transactions	-	3.581
Swap Transactions	6.514.640	6.475.656
Futures Transactions	-	-
Option Transactions	-	17.098
Interest Related Derivative Transactions (II)	7.816.990	7.303.544
Forward Interest Rate Agreements	-	-
Interest Rate Swaps	7.816.990	7.303.544
Interest Rate Options	-	-
Interest Rate Futures	-	-
Other Trading Derivative Transactions: (III)	-	-
A. Total Trading Derivative Transactions (I+II+III)	14.331.630	13.799.879
Types of Hedging Derivative Transactions		
Fair Value Hedges	34.990.664	33.685.723
Cash Flow Hedges	14.674.128	10.170.698
Foreign Currency Investment Hedges	-	-
B. Total Hedging Derivative Transactions (IV)	49.664.792	43.856.421
Total Derivative Transactions (A+B)	63.996.422	57.656.300

#### 1.7. Explanations on credit derivatives and risk of exposure from these derivatives

Derivative transaction is made for hedging the balance sheet risks to the maximum extent by minimizing the inconsistencies between the assets and liabilities of the Bank. As a result of these transactions, the Bank is exposed to the risk of changes in fair value. As a result of these transactions, there are cross currency swaps and interest swaps against the fixed interest rate bonds issued by the Bank.

Except for derivative financial transactions subjected to hedge accounting, the Bank is also preserved from the risk financially, through but also it has financial derivative instruments recorded as trading derivative assets and trading derivative liabilities. For this purpose, the Bank mainly uses foreign currency and interest rate swaps. With these instruments, the Bank aims to prevent the currency risk and interest rate risk.

#### 1.8. Explanations on contingent assets and liabilities

The Bank recognizes contingent assets if the probability of the inflow of economic benefits is virtually certain. In case the inflow of economic benefits is probable but not virtually certain, such contingent asset is disclosed.

As of 31 December 2019 and 31 December 2018, there is not any contingent asset.

The Bank recognizes provision for contingent liability when the probability of occurrence is high and the contingent liability can be reliably estimated; if the contingent liability cannot be reliably estimated, the contingent liability is disclosed. When the likelihood of the occurrence of the contingent liability is remote or low, it is disclosed.

In this respect, as of 31 December 2019, there are legal proceedings outstanding against the Bank amounting to TL 20.720 and USD 576 thousand as confirmed from the lawyer letter prepared by the legal department of the Bank.

There are legal proceedings outstanding filed by the Bank. These legal proceedings amount to TL 254.056, USD 59.424 and EUR 12.440.

#### 1.9. Explanations on services in the name of others

The Bank does not have any custody and deposit activities in the name of real and legal persons.

The Bank also provides insurance to some extent for the export receivables of exporter companies against commercial and political risks under the scope of export loan insurance program.

102.539

94.037

94.256

219

Prior Period TL 56.419

FC

517

13.918

49.118

63.553

#### TÜRKİYE İHRACAT KREDİ BANKASI A.Ş.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

**Total** 

**Total** 

**CBRT** 

Domestic Banks Foreign Banks

Headquarters and Branches Abroad

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations on notes related to statement of profit or loss

#### 1. Within the scope of interest income

#### 1.1. Information on interest income on loans

	Current Per	iod
	TL	FC
Interest income on Loans		
Short-term Loans	905.467	1.878.274
Medium and Long-term Loans	32.586	1.521.183
Interest on Loans Under Follow-up	3.830	-
Premiums Received from Resource Utilization Support Fund	-	-
Total	941.883	3.399.457
	Prior Perio	od
	TL	FC
Interest income on Loans		
Short-term Loans	441.873	1.239.916
Medium and Long-term Loans	85.385	1.278.781
Interest on Loans Under Follow-up	156	260
Premiums Received from Resource Utilization Support Fund	-	-
Total	527.414	2.518.957
1.2. Information on interest income from banks		
	Current Per	iod
	TL	FC
CBRT	6.386	1.408
Domestic Banks	96.128	21.219
Foreign Banks	25	33.792
Headquarters and Branches Abroad	_	-

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations on notes related to statement of profit or loss (Continued)

#### 1. Within the scope of interest income (Continued)

#### 1.3 Interest income from securities portfolio

	Current Period		
····	TL	FC	
Financial Assets Measured at Fair Value through Profit or Loss	-	-	
Financial Assets Measured at Fair Value through Other Comprehensive			
Income	-	-	
Financial Assets Measured at Amortised Cost	305.157	43.659	
Total	305.157	43.659	
	Prior Period	1	
····	TL	FC	
Financial Assets Measured at Fair Value through Profit or Loss	47	-	
Financial Assets Measured at Fair Value through Other Comprehensive	•		
Income	-	-	
Financial Assets Measured at Amortised Cost	113.444	-	
Total	113.491	-	

#### 1.4 Information on interest income received from associates and subsidiaries

There is not any interest income from associates and subsidiaries.

#### 2. Within the scope of interest expense

#### 2.1 Information on interest expense on borrowings

	Current Per	
	TL	FC
Banks		
CBRT	-	933.116
Domestic Banks	45	246.655
Foreign Banks	-	1.044.287
Headquarters and Branches Abroad	-	-
Other Institutions	-	31.505
Total	45	2.255.563
	Prior Perio	od
	TL	FC
Banks		
CBRT	1.076	657.748
Domestic Banks	326	118.473
Foreign Banks	-	733.025
Headquarters and Branches Abroad	-	-
Other Institutions	-	16.093
Total	1.402	1.525.339

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations and notes related to statement of profit or loss (Continued)

#### 2.2. Information on interest expense given to associates and subsidiaries

There is not any interest expense given to associates and subsidiaries.

#### 2.3. Interest paid to marketable securities issued

		Current Period	
	TL	FC	
nterests paid to marketable securities issued	371.433	1.079.527	
	Prior Perio		
	TL	FC	
Interests paid to marketable securities issued	93.371	865.078	

#### 2.4. With respect to deposit and participation accounts

#### 2.4.1 Maturity structure of the interest expense on deposits

The Bank does not accept deposits.

#### 2.4.2 Maturity structure of the share paid of participation accounts

There is not any participation account.

#### 3. Information on trading income/loss (Net)

	<b>Current Period</b>
Gain	48.379.526
Trading Gains on Securities	38
Trading Gains on Derivative Financial Transactions	2.555.968
Foreign Exchange Gains	45.823.520
Loss (-)	47.752.497
Trading Losses on Securities	-
Trading Losses from Derivative Financial Transactions	1.422.604
Foreign Exchange Loss	46.329.893
	Prior Period
Gain	98.331.385
Trading Gains on Securities	1
Trading Gains on Derivative Financial Transactions	2.622.384
Foreign Exchange Gains	95.709.000
Loss (-)	98.149.522
Trading Losses on Securities	70
Trading Losses from Derivative Financial Transactions	1.304.565
Foreign Exchange Loss	96.844.887

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations and notes related to statement of profit or loss (Continued)

#### 4. Information on other operating income

	Current Period
Other Revenues Related to International Loans	2.101
Rent Income	1.207
Released Reserves	240
Income from Sales of Assets	154
Other	4.087
Total	7.789
	Prior Period
Other Revenues Related to International Loans	395
Rent Income	859
Released Reserves	6.889
Income from Sales of Assets	1.770
Other	743
Total	10 655

	Current Period
Expected Credit Loss	132.997
12 month expected credit loss (Stage 1)	41.647
Significant increase in credit risk (Stage 2)	3.402
Non-performing loans (Stage 3)	87.948
Marketable Securities Impairment Expense	-
Financial Assets Measured at Fair Value through Profit or Loss	-
Financial Assets Measured at Fair Value through Other Comprehensive Income	-
Investments in Associates, Subsidiaries and Financial Assets Measured at Amortised Cost Value	
Decrease	-
Investments in Associates	-
Subsidiaries	-
Joint Ventures	-
Other	-
Total	132.997
	Prior Period
Special Provisions	49.703
Loans and Other Receivables with Limited Collectability	1.721
Loans and Other Receivables with Doubtful Collectability	248
Uncollectible Loans and Receivables	47.734
General Provision Expenses	-
Marketable Securities Impairment Expense	-
Financial Assets Measured at Fair Value through Profit or Loss	-
Financial Assets Measured at Fair Value through Other Comprehensive Income	-
Investments in Associates, Subsidiaries and Held-to-maturity Securities Value Decrease	-
Investments in Associates	-
Subsidiaries	-
Joint Ventures	-
Other	31.993
Total	81.696

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### IV. Explanations and notes related to statement of profit or loss (Continued)

#### 6. Information related to other operating expenses

	Current Period
Reserve for Employee Termination Benefits (*)	-
Bank Social Aid Provision Fund Deficit Provision	-
Vacation Pay Liability, net	422
Impairment Expenses of Tangible Fixed Assets	-
Depreciation Expenses of Tangible Fixed Assets	8.362
Impairment Expenses of Intangible Fixed Assets	-
Impairment Expenses of Goodwill	-
Amortization Expenses of Intangible Assets	1.415
Impairment Expenses of Equity Participations for which Equity Method is Applied	-
Impairment Expenses of Assets Held for Sale	-
Depreciation Expenses of Assets Held for Sale	-
Impairment Expenses of Non-current Asset Held for Sale and Discounted Operations	-
Other Operating Expenses	20.868
Operational Lease Expenses	1
Maintenance Expenses	791
Advertisement Expenses	11
Other Expenses	20.065
Loss on Sale of Assets	-
Other <sup>(**)</sup>	103.329
Total	134.396

<sup>(\*)</sup> The amount of severance pay and accumulated vacation allowance shown in other provisions that are not included in other operating expenses in the profit or loss statement are also included in this table.

<sup>(\*\*)</sup> Other under the other operating expenses include BRSA participation share amounting to TL 68.765 and KOSGEB dues.

	Prior Period
Reserve for Employee Termination Benefits (*)	2.532
Bank Social Aid Provision Fund Deficit Provision	-
Vacation Pay Liability, net	2.564
Impairment Expenses of Tangible Fixed Assets	-
Depreciation Expenses of Tangible Fixed Assets	2.558
Impairment Expenses of Intangible Fixed Assets	-
Impairment Expenses of Goodwill	-
Amortization Expenses of Intangible Assets	1.287
Impairment Expenses of Equity Participations for which Equity Method is Applied	-
Impairment Expenses of Assets Held for Sale	-
Depreciation Expenses of Assets Held for Sale	-
Impairment Expenses of Non-current Asset Held for Sale and Discounted Operations	-
Other Operating Expenses	24.509
Operational Lease Expenses	7.375
Maintenance Expenses	684
Advertisement Expenses	57
Other Expenses	16.393
Loss on Sale of Assets	-
Other (**)	68.896
Total	102.346

<sup>(\*)</sup> The amount of severance pay and accumulated vacation allowance shown in other provisions that are not included in other operating expenses in the profit or loss statement are also included in this table.

<sup>(\*\*)</sup> Other under the other operating expenses include BRSA participation share amounting to TL 42.363 and KOSGEB dues.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- IV. Explanations and notes related to statement of profit or loss (Continued)
- 7. Explanation on tax provisions for continuing and discontinued operations

None.

- 8. Explanation on net income/loss for the period
- 8.1. If the nature, size and the reoccurrence rate of the income and expense resulting from the ordinary banking activities are important to explain the performance of the Bank in the current period, the nature and the amount of these transactions

Not needed

8.2. If the changes in the estimates of the financial statement accounts may affect the profit/loss in the following periods, related periods and the necessary information

None

8.3. If the other accounts in the income statement exceed 10% of the total of the income statement, the sub-accounts constituting at least 20% of these accounts

None

- V. Explanations and notes related to changes in shareholders' equity
- 1. Information about the adjustment related to the application of Financial Instruments Accounting Standards in the current period
- 1.1. The increase after the revaluation of the Financial Assets Measured at Fair Value through Other Comprehensive Income

The fair value gains of the Financial Assets Measured at Fair Value through Other Comprehensive Income, other than the hedging instruments, amounting to TL 17.376 are recorded under the "Marketable Securities Value Increase Fund" account under equity.

#### 1.2. Information for the increases in the accounts related to cash flow hedges

	Current Period	Prior Period
Hedging Reserves (Effective portion)	(234)	50.745

### 1.2.1 The reconciliation and confirmation for the cash flow hedges accounts at the beginning and end of the period

Current Period	Prior Period
49.233	(1.512)
Current Period	Prior Period
48.999	49.233
	49.233  Current Period

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

- V. Explanations and notes related to changes in shareholders' equity (Continued)
- 1. Information about the adjustment related to the application of Financial Instruments Accounting Standards in the current period (Continued)
- 1.2.2. Under the cash flow hedges, the current period charge of the income or loss under equity related with a derivative or a non-derivate financial asset and liability designated as cash flow hedge instruments

Under the cash flow hedge, the income or loss are related with a derivative or a non-derivate financial asset and liability designated as cash flow hedge instruments recorded under the hedging reserves amounting to TL 48.999.

1.2.3. Reconciliation of foreign exchange differences at the beginning and end of the period

None.

- 2. Information related to distribution of profit
- 2.1. The amount of dividend declared before the approval date of the financial statements but after the balance
- 2.2. Earnings per share proposed to be distributed to shareholders after the balance sheet date

Profit distributions are approved by the General Assembly of the Bank. As of the report date, no profit distribution decision has been made by the General Assembly for 2019 profit.

#### 3. Amount transferred to legal reserves

	<b>Current Period</b>	<b>Prior Period</b>
Amount Transferred to Legal Reserves under Dividend Distribution	43.358	29.364

- 4. Information on issuance of share certificates
- 4.1 For all share groups; any restrictions, preferential terms and rights for distribution of dividends and payment of share capital.

None

#### 5. Explanations on other share capital increases

In 2019, the Bank increased its capital by TL 810.000 from internal sources.

- VI. Explanations and notes related to statement of cash flows
- 1. Information on the cash and cash equivalents
- 1.1. Information on cash and cash equivalents at the beginning of the period

The components constituting the cash and cash equivalents and the accounting policies used for the determination of these components:

Cash and foreign currency together with demand deposits at banks including the CBRT are defined as "Cash" and interbank money market and time deposits in banks with original maturities of less than three months are defined as "Cash equivalents".

Beginning of the Period	<b>Current Period</b>	<b>Prior Period</b>
Cash	29	26
CBRT and other banks	4.235.444	2.714.567
Money market placements	-	831.691
Banks accrual	(1.540)	-
Total Cash and Cash Equivalents	4.233.933	3.546.284

### NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION FIVE (Continued)**

#### EXPLANATIONS AND DISCLOSURES ON UNCONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### VI. Explanations and notes related to statement of cash flows (Continued)

#### 1.2. Information on the cash and cash equivalents at the end of the period

	Current Period	Prior Period
Cash	7.320.852	320
Cash	21	29
Central Bank	7.320.831	291
Cash Equivalents	2.667.466	4.235.153
Banks and other financial institutions	2.667.466	4.012.504
Money market placements	-	222.649
Cash and Banks	9.988.318	4.235.473
Banks Accrual	-	(1.540)
Total Cash and Cash Equivalents	9.988.318	4.233.933

### 1.3. Explanations about other cash flows items and the effect of changes in foreign exchange rates on cash and cash equivalents

The "Other" item under "Operating profit before changes in operating assets and liabilities" amounting to TL 447.906 (31 December 2018: TL 116.558) mainly consists of fees and commissions paid, foreign exchange losses, other operating income excluding collections from doubtful receivables and other operating expenses excluding personnel expenses.

The "Net increase/decrease in other liabilities" item under "Changes in operating assets and liabilities" amounting to TL 1.003.905 (31 December 2018: TL 894.021) consists mainly of changes in miscellaneous payables, other liabilities and taxes and other duties payable.

#### VII. Explanations and notes related to the Bank's risk group

In accordance with the paragraph 5 of article 49 of the Banking Law No. 5411, the Bank does not have any shareholding which it controls directly or indirectly and with which it constitutes a risk group.

### 1. Explanations and notes related to the domestic, foreign, off-shore branches or affiliates and foreign representatives of the Bank

#### Information on the Bank's domestic and foreign branches and foreign representatives of the Bank

		Number of			
	Number	<b>Employees</b>			
Domestic Branch	20	740			
	••••		Country of		
			Incorporation		
Foreign Representation Office	-	-	-	•	
					<b>Statutory Share Capital</b>
Foreign branch	-	-	-	-	-
Off-shore Banking Region Branches		-	-	_	-

### 2. Information on the Bank's branch or representative office openings, closings, significant changes in the organizational structure

The Bank has opened 7 branches in 2019.

#### VIII. Explanations and notes related to events after balance sheet

None.

# NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE PERIOD ENDED 31 DECEMBER 2019

(Amounts expressed in thousands of Turkish Lira (TL) unless otherwise stated.)

#### **SECTION SIX**

#### OTHER EXPLANATIONS

#### I. Summary information about the Bank's credit ratings from international credit rating agencies

The ratings given by international rating agencies are as follows as of 31 December 2019.

Moody's 18 June 2019		Fitch Ratings 12 November 2019		
Long Term (Foreign and Local	B2	Long Term Foreign Currency Issuer	B+	Stable
Currency) Issuer Rating		Rating		
Foreign Currency Bond Rating	B2	Long Term Local Currency Credit Rating	BB-	Stable
Foreign Currency Bond Rating	(P)B2	Short Term Foreign Currency Credit	В	
(Medium Term Issuance Program)		Rating		
Basic Credit Evaluation Note	b3	Short Term Local Currency Credit	В	
		Rating		
Adjusted Basic Credit Rating	b3	Support Note	4	
Long Term Counterparty (Foreign and	B1	Support Rating Base	B+	
Local Currency) Risk Rating				
Long Term Counterparty Risk	B1(cr)	National Long Term Credit Rating	AAA	Stable
Assessment			(tur)	
Short Term Issuer Notes (Foreign and	NP			
Local Currency)				
Other Short Term	(P)NP			
View	Negative			

#### SECTION SEVEN

#### INDEPENDENT AUDITORS' REPORT

#### I. Explanations on the independent auditors' report

#### 1. Explanations on auditors' report

The unconsolidated financial statements as of and for the year ended 31 December 2019 have been audited by KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik AŞ (the Turkish member of KPMG International Cooperative, a Swiss entity). The auditors' report dated 28 February 2020 has been presented in the introduction of the unconsolidated financial statements.

#### II. Explanations and notes prepared by independent auditors

None.

### **DIRECTORY**

	Phone	Fax	E-Mail	Address
Head Office	(90 216) 666 55 00	(90 216) 666 55 99	info@eximbank.gov.tr	Saray Mah. Ahmet Tevfik İleri Cad. No: 19 34768 Ümraniye İSTANBUL
Regional Directorates				
Central Anatolia Regional	(90 312) 417 13 00	(90 312) 425 78 96	icAnadoluBolge@eximbank. gov.tr	Oğuzlar Mah. 1377 Cad. No: 11 06520 Balgat,
Directorate	(90 850) 200 61 06	(90 850) 200 59 10	501.0	Çankaya/ANKARA
Aegean Regional Directorate	(90 850) 200 61 35	(90 850) 200 59 35	EgeBolge@eximbank.gov.tr	Cumhuriyet Bulv. No: 34 Kat: 3-4-5 35250 Konak/ İZMİR
Marmara Regional Directorate Branches	(90 850) 200 61 00	(90 0850) 200 58 92	MarmaraBolge@eximbank.gov.tr	Saray Mah. Ahmet Tevfik İleri Cad. No: 19/2 34768 Ümraniye/İSTANBUL
Adana Branch	(90 850) 200 61 01	(90 850) 200 59 01	AdanaSube@eximbank.gov.tr	Döşeme Mah. 60101 Sok. No: 1 Adana Sanayi Odası 01130 Seyhan/ADANA
Antalya Branch	(90 850) 200 61 07	(90 850) 200 59 07	AntalyaSube@eximbank.gov.tr	Topçular Mah. Aspendos Bulv. No: 163 Batı Akdeniz İhracatçıları Birliği Muratpaşa/ ANTALYA
Bursa Branch	(90 850) 200 61 16	(90 850) 200 59 16	BursaSube@eximbank.gov.tr	Organize Sanayi Bölgesi Kahverengi Cad. No: 11 Uludağ İhracatçı Birlikleri D Blok Zemin Kat Nilüfer/BURSA
Çorlu Branch	(90 850) 200 61 59	(90 850) 200 59 49	CorluSube@eximbank.gov.tr	Zafer Mah. Şehitler Cad. No: 6 Çorlu Ticaret ve Sanayi Odası 2. Kat 59860 Çorlu/TEKİRDAĞ
Denizli Branch	(90 850) 200 61 20	(90 850) 200 59 20	DenizliSube@eximbank.gov.tr	Denizli İhracatçılar Birliği Binası (DENİB) Akhan Mah. 246 Sok. No: 8 Pamukkale/DENİZLİ
	(90 850) 200 61 26	(90 850) 200 59 26	EskisehirSube@eximbank.gov.tr	75. Yıl (Sultandere) Mah. Organize Sanayi Bölgesi 2. Cad. No: 1 Zemin Kat Odunpazarı/ESKİŞEHİR
Gaziantep Branch	(90 850) 200 61 27	(90 850) 200 59 27	GaziantepSube@eximbank.gov. tr	Güneydoğu Anadolu İhracatçı Birlikleri Mücahitler Mah. Şehit Ertuğrul Polat Cad. No: 3 27090 Şehitkamil/ GAZİANTEP
Gebze Branch	(90 850) 200 61 41	(90 850) 200 59 40	GebzeSube@eximbank.gov.tr	İnönü Mah. Gebze Güzeller OSB Mah. Aşık Veysel Sok. No: 1 Gebze/ KOCAELİ
İskenderun Branch	(90 850) 200 61 31	(90 850) 200 59 31	IskenderunSube@eximbank. gov.tr	Yenişehir Mah. Mareşal Fevzi Çakmak Cad. Nadide Apt. No: 38/B Zemin Katİskenderun/ HATAY

	Phone	Fax	E-Mail	Address
İstanbul European Side Branch	(90 850) 200 61 34	(90 850) 200 59 34	IstanbulAvrupaYakasiSube@ eximbank.gov.tr	Dış Ticaret Kompleksi, Çobançeşme Mevkii, Sanayi Cad. B Blok, Yenibosna, Bahçelievler/ İSTANBUL
İstanbul Odakule Branch	(90 850) 200 61 33	(90 850) 200 59 33	IstanbulOdakuleSube@ eximbank.gov.tr	Meşrutiyet Cad. No: 63, Odakule Plaza Kat: 16 34430 Beyoğlu/İSTANBUL
Kayseri Branch	(90 850) 200 61 38	(90 850) 200 59 38	KayseriSube@eximbank.gov.tr	Alsancak Mah. Kocasinan Bulvarı No: 161 Kayseri Sanayi Odası 38110 Kocasinan/KAYSERİ
Konya Branch	(90 850) 200 61 42	(90 332) 352 74 49 (90 850) 200 59 42	KonyaSube@eximbank.gov.tr	Konya Ticaret Odası Vatan Cad. No: 1 Selçuklu/ KONYA
Maltepe Branch	(90 850) 200 61 32	(90 850) 200 59 32	MaltepeSube@eximbank.gov.tr	Altayçeşme Mah. Zuhal Sok. No: 22 Kat: 2 D: 4 Niyazibey İş Merkezi Maltepe/İSTANBUL
Manisa Branch	(90 850) 200 61 45	(90 850) 200 59 45	ManisaSube@eximbank.gov.tr	Keçiliköy OSB Mah. Cumhuriyet Bulv. No: 14 45030 Yunusemre/ MANİSA
Mersin Branch	(90 850) 200 61 36	(90 850) 200 59 36	MersinSube@eximbank.gov.tr	Limonluk Mah. Vali Hüseyin Aksoy Cad. No: 4 33120 Yenişehir/MERSİN
Trabzon Branch	(90 850) 200 61 61	(90 850) 200 59 41	TrabzonSube@eximbank.gov.tr	Pazarkapı Mah. Sahil Cad. Ticaret Borsası Binası No: 103 Kat: 5 61200 TRABZON
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Aydın Liaison Office	(90 256) 211 50 00-141	(90 256) 211 63 16	eximbankirtibat@ aydinticaretborsasi.org.tr	Ata Mahallesi, Denizli Bulv. 09010 Efeler/AYDIN
Aegean Chamber of Commerce Liaison Office	(90 232) 445 29 74	(90 232) 483 99 37	eximbankirtibat@ebso.org.tr	Cumhuriyet Bulv. No: 63 Pasaport Konak/İZMİR
Erzurum Liaison Office	(90 442) 214 11 84-125	(90 442) 214 11 91	eximirtibat@daib.org.tr	Cumhuriyet Cad. Eren İş Merkezi No: 98 Kat: 3 Yakutiye/ERZURUM
Hatay Liaison Office	(90 326) 285 59 86		eximbankhatay@akib.org.tr	Büyük Dalyan Mah. Nakliyeciler Sitesi İkinci Küme Evler, D Blok Zemin Kat, No: 37/3 Antakya/HATAY

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	Phone	Fax	E-Mail	Address
İnegöl Liaison Office	(90 224) 714 82 60-110	(90 224) 714 98 59	eximbankirtibat@itso.org.tr	Süleymaniye Mah. 1. Cad. No: 24 İnegöl/BURSA
İzmir Kemalpaşa Organized Industrial Zone Liaison Office	(90 232) 877 22 36- 151	(90 232) 877 12 99	eximbankirtibat@kosbi.org.tr	Kemalpaşa OSB Mah. Gazi Bulv. Dış Kapı No: 189 Kemalpaşa/İZMİR
İstanbul Anatolian Side Organized Industrial Liaison Office	(90 216) 593 00 00	(90 216) 593 00 09	eximbank@iayosb.com	Aydınlı Mahallesi Gazi Bulvarı 5. Sk. No: 2, Tuzla/İSTANBUL
Kahramanmaraş Chamber of Commerce and Industry Liaison Office	(90 344) 235 32 20 - 1150 - 1165	(90 344) 235 32 30	eximbankirtibat@kmtso.org.tr	İstasyon Mah. İlahiyat Cad. No: 6, 46050 Dulkadiroğlu/ KAHRAMANMARAŞ
EİB Turk Eximbank Liaison Office	(90 232) 488 60 00- 1070	(90 232) 488 61 00	eximbankirtibat@eib.org.tr	Atatürk Caddesi No: 382 35220 Alsancak/İZMİR
Sakarya Liaison Office	(90 264) 888 30 34		eximirtibat@satso.org.tr	Atatürk Bulvarı, Sakarya Ticaret ve Sanayi Odası Binası, 54060 Arifiye/ SAKARYA

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